



TRADE PRACTICES ACT 1974

UNDERTAKING TO THE TRADE PRACTICES COMMISSION GIVEN PURSUANT TO SECTION 87B

BY

**FURNITURE TRADE BUYERS QLD LTD
(ACN No. 009 868 419 of 11 Ferguson Street,
Underwood, in the State of Queensland)**

BACKGROUND

Furniture Trade Buyers Qld Ltd trading as The Good Homemakers ("TGH") is a company which negotiates the supply of products with manufacturers and arranges advertising on behalf of independent retailers who sell furniture, bedding and floorcoverings.

Members of TGH are independent retail stores and are in competition with each other. Directors of TGH all own independent retail stores, and are members elected to that position on an annual basis.

Following an investigation by the Trade Practices Commission ("TPC") TGH was informed that the TPC considered that it had engaged in anti-competitive conduct by placing pressure on two manufacturers, Janda Furniture and Pagar Crafted Furniture, to stop them from dealing with Cibarius Pty Ltd trading as Contract Furnishers which is a competitor of retailers represented by TGH.

TPC stated that it considers TGH engaged in exclusionary conduct, and that this conduct is at risk of contravening section 45 of the *Trade Practices Act 1974* ("the Act").

The Good Homemakers states that it was not its intention to breach the Act. The Good Homemakers co-operated with the Trade Practices Commission inquiry into this matter.

UNDERTAKING

TGH undertakes for the purposes of section 87B of the Act:

1. To cease immediately any exclusionary conduct which has the purpose of preventing, restricting or limiting supply to, or acquisition by, any furniture retailer.

2. By letter, immediately inform Janda Furniture and Pegar Crafted Furniture, that its conduct in this matter is at risk of breaching the Act and should be disregarded.
3. By letter, immediately inform all members of TGH that the subject conduct is at risk of breaching the Act, the liability of all involved parties, and the consequences of such involvement.
4. TGH acknowledges and accepts that this undertaking will be placed on the TPC's Public Register and may be referred to by the TPC at its discretion.

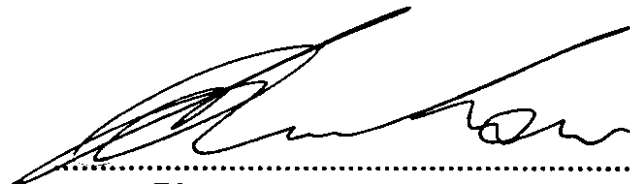
TGH also notes that this undertaking in no way derogates from the rights or remedies available to any other person arising from the alleged conduct.

---END---

IN WITNESS OF THESE UNDERTAKINGS

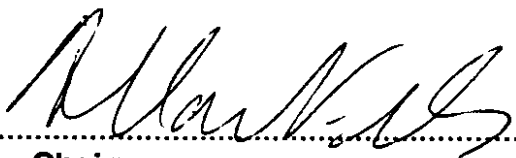
THE COMMON SEAL OF
(Insert appropriate affixation clause)




.....
Director

this *9th* day of *September* 1993.

ACCEPTED BY THE TRADE PRACTICES COMMISSION PURSUANT TO SECTION 87B OF THE TRADE PRACTICES ACT.


.....
Chairman

this *1st* day of *October* 1993.

---END---