# IN THE AUSTRALIAN COMPETITION TRIBUNAL

of 2013

#### MURRAY GOULBURN CO-OPERATIVE CO LIMITED

# RE: PROPOSED ACQUISITION OF WARRNAMBOOL CHEESE AND BUTTER FACTORY COMPANY HOLDINGS LIMITED

## Certificate identifying annexure

This is the annexure marked RAP46 now produced and shown to Robert Arthur Poole at the time of signing his statement on 28 November 2013.

Annexure RAP46 Extract of Dairy Australia website regarding dairy milk production

 Filed on behalf of Murray Goulburn Co-Operative Co Limited

 Prepared by:

 Herbert Smith Freehills

 Tel: +61 3 9288 1234

 Fax: +61 3 9288 1567

 Email: chris.jose@hsf.com

 Address for service

 Level 43, 101 Collins Street

 MELBOURNE VIC 3000



### 2

Home Statistics & markets Production & sales Milk Market situation & outlook Overview Milk price Production forecast Global economy Global demand Global supply Australian market The Australian dollar Farm inputs Farm sector & survey Dairy farm monitor project Market news - fortnightly update Farm inputs & costs Production Inputs Monitor Hay and grain Carbon tax Free energy assessments for your farm Water Other costs Production & sales Milk Fat & protein Drinking milk sales Yield Milk powder Butter Cheese Casein & whey Fresh products Market cattle Production summary Domestic sales summary

Prices

Farmgate milk price Milk price forecast EU indicative export prices US indicative export prices Prices for farm inputs Exports & trade Latest export statistics Exchange rates Export markets Market overview Products Japanese Positive List World market prices Trade environment Production & trade Farm facts Dairy at a glance Cows & farms Members area infoDairy Registration

# Milk

Australian milk production fell by 280 million litres, or 3%, to 9,200 million litres in 2012/13 - reflecting a difficult year for many dairy farmers; with unfavourable seasonal conditions, lower farmgate prices and higher input costs combining to challenge the profitability of farm businesses. Production conditions were demanding across many of the dairying regions in Australia. Large parts of south-eastern Australia experienced a wet winter, a dry spring and summer, followed by a late or inadequate autumn break earlier this year. Bushfires and floods also impacted on some regions at different times.

Milk production is concentrated in the temperate zone of Australia. Australian milk production remains strongly seasonal in the key south-eastern dairying regions, reflecting the predominantly pasturebased nature of the industry. Milk production peaks in October, tapers off until late-summer, and then flattens out into the cooler winter months. The production of long shelf-life manufactured products in these parts of the country has enabled maximum milk utilisation within the seasonal cycle.

	NSW	VIC	QLD	SA	WA	TAS	AUST	
1979/80	907	3,151	508	329	222	315	5,432	
1989/90	879	3,787	629	356	267	344	6,262	
1999/00	1,395	6,870	848	713	412	609	10,847	
2000/01	1,326	6,784	760	699	388	590	10,546	
2001/02	1,343	7,405	744	715	393	671	11,271	
2002/03	1,302	6,584	720	733	404	585	10,328	
2003/04	1,271	6,434	674	703	404	590	10,076	

#### Milk production (million litres) by state

#### Australian Milk Production Statistics - Dairy Australia

2004/05	1,218	6,613	619	679	398	600	10,127	
New Series*								
2005/06	1,197	6,651	597	646	377	622	10,089	
2006/07	1,105	6,297	537	655	350	642	9,583	
2007/08	1,049	6,102	486	606	319	662	9,223	
2008/09	1,065	6,135	513	628	340	708	9,388	
2009/10	1,074	5,790	529	605	350	673	9,023	
2010/11	1,046	5,912	485	572	362	722	9,100	
2011/12	1,086	6,213	485	570	338	788	9,480	
2012/13 (p)	1,071	6,039	458	536	337	760	9,200	

\* From July 2005, data collection based on farm location Source: Dairy Manufacturers

0004

Page 3 of 4