# IN THE AUSTRALIAN COMPETITION TRIBUNAL

of 2013

#### MURRAY GOULBURN CO-OPERATIVE CO LIMITED

# RE: PROPOSED ACQUISITION OF WARRNAMBOOL CHEESE AND BUTTER FACTORY COMPANY HOLDINGS LIMITED

## Certificate identifying annexure

This is the annexure marked RAP46 now produced and shown to Robert Arthur Poole at the time of signing his statement on 28 November 2013.

Annexure RAP46 Extract of Dairy Australia website regarding dairy milk production

 Filed on behalf of Murray Goulburn Co-Operative Co Limited

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# Milk

Australian milk production fell by 280 million litres, or 3%, to 9,200 million litres in 2012/13 - reflecting a difficult year for many dairy farmers; with unfavourable seasonal conditions, lower farmgate prices and higher input costs combining to challenge the profitability of farm businesses. Production conditions were demanding across many of the dairying regions in Australia. Large parts of south-eastern Australia experienced a wet winter, a dry spring and summer, followed by a late or inadequate autumn break earlier this year. Bushfires and floods also impacted on some regions at different times.

Milk production is concentrated in the temperate zone of Australia. Australian milk production remains strongly seasonal in the key south-eastern dairying regions, reflecting the predominantly pasturebased nature of the industry. Milk production peaks in October, tapers off until late-summer, and then flattens out into the cooler winter months. The production of long shelf-life manufactured products in these parts of the country has enabled maximum milk utilisation within the seasonal cycle.

|         | NSW   | VIC   | QLD | SA  | WA  | TAS | AUST   |  |
|---------|-------|-------|-----|-----|-----|-----|--------|--|
| 1979/80 | 907   | 3,151 | 508 | 329 | 222 | 315 | 5,432  |  |
| 1989/90 | 879   | 3,787 | 629 | 356 | 267 | 344 | 6,262  |  |
| 1999/00 | 1,395 | 6,870 | 848 | 713 | 412 | 609 | 10,847 |  |
|         |       |       |     |     |     |     |        |  |
| 2000/01 | 1,326 | 6,784 | 760 | 699 | 388 | 590 | 10,546 |  |
| 2001/02 | 1,343 | 7,405 | 744 | 715 | 393 | 671 | 11,271 |  |
| 2002/03 | 1,302 | 6,584 | 720 | 733 | 404 | 585 | 10,328 |  |
| 2003/04 | 1,271 | 6,434 | 674 | 703 | 404 | 590 | 10,076 |  |

#### Milk production (million litres) by state

#### Australian Milk Production Statistics - Dairy Australia

| 2004/05     | 1,218 | 6,613 | 619 | 679 | 398 | 600 | 10,127 |  |
|-------------|-------|-------|-----|-----|-----|-----|--------|--|
| New Series* |       |       |     |     |     |     |        |  |
| 2005/06     | 1,197 | 6,651 | 597 | 646 | 377 | 622 | 10,089 |  |
| 2006/07     | 1,105 | 6,297 | 537 | 655 | 350 | 642 | 9,583  |  |
| 2007/08     | 1,049 | 6,102 | 486 | 606 | 319 | 662 | 9,223  |  |
| 2008/09     | 1,065 | 6,135 | 513 | 628 | 340 | 708 | 9,388  |  |
| 2009/10     | 1,074 | 5,790 | 529 | 605 | 350 | 673 | 9,023  |  |
|             |       |       |     |     |     |     |        |  |
| 2010/11     | 1,046 | 5,912 | 485 | 572 | 362 | 722 | 9,100  |  |
| 2011/12     | 1,086 | 6,213 | 485 | 570 | 338 | 788 | 9,480  |  |
| 2012/13 (p) | 1,071 | 6,039 | 458 | 536 | 337 | 760 | 9,200  |  |

\* From July 2005, data collection based on farm location Source: Dairy Manufacturers

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