

IN THE AUSTRALIAN COMPETITION TRIBUNAL

of 2013

MURRAY GOULBURN CO-OPERATIVE CO LIMITED

**RE: PROPOSED ACQUISITION OF WARRNAMBOOL CHEESE
AND BUTTER FACTORY COMPANY HOLDINGS LIMITED**

Certificate identifying annexure

This is the annexure marked RAP12 now produced and shown to Robert Arthur Poole at the time of signing his statement on 28 November 2013.

Annexure RAP12
Flyer explaining the workforce support service

Filed on behalf of Murray Goulburn Co-Operative Co Limited
Prepared by:
Herbert Smith Freehills
Tel: +61 3 9288 1234 Fax: +61 3 9288 1567
Email: chris.jose@hsf.com Ref: CJ:ALM:82230139
Address for service
Level 43, 101 Collins Street
MELBOURNE VIC 3000

25375913



Workforce Support

Matching farmers with the right farm workers

Murray Goulburn Co-operative Co. Ltd (MG) is helping its supplier-shareholders build their businesses by helping to attract, manage and retain the farm employees they need, through employment seminars, assistance in development workforce strategies and policies that will improve workforce options.

Purpose

MG supplier-shareholders are growing their businesses, but face immediate challenges regarding attracting and retaining dairy employees that meet the needs of their farm.

Following formal consultation with supplier-shareholders, MG has appointed Susan Denny, an experienced employment adviser, to exclusively support MG suppliers in devising domestic and international farm workforce strategies. Susan is a registered migration agent and highly experienced in rural workforce challenges.

How it works

Susan will:

- Develop programs to improve workforce access for MG suppliers, such as facilitating connections with international institutions and advising on the implications of changes to Federal Government policy.
- Host tailored workshops for MG suppliers on pressing employment needs.

- Provide one-on-one consultation with MG suppliers regarding their employee requirements.
- Case manage immigration applications.
- Help to attract the right workers to the dairy industry.

Who it will help

- Farmers looking to develop a more strategic approach to their employment needs.
- Farmers wanting to understand their employment options.
- MG and the dairy industry more generally in reducing barriers to dairy farm sustainability, business succession and growth.

Workforce support

The fine print

Susan's focus is supporting Murray Goulburn Co-operative's workforce requirements; this means the success of its MG supplier-shareholders. Each MG supplier-shareholder can have confidence that their matter is kept in confidence unless prior consent from the MG supplier-shareholder is obtained.

About the Next Generation Package

The Next Generation package is a suite of initiatives to assist new and established MG suppliers to tackle key challenges and make the most of business opportunities.

Next Generation will help MG supplier-shareholders realise their

goals, from getting established as a dairy operator and developing their workforce through to managing a sustainable business and succession of the family farm.

Who to contact

Susan Denny
Workforce Support Project Manager0409 994 968
Email: workforcesupport@mgc.com.au

COBRAM — TEL: (03) 5871 0222

John Furphy
(Field Services Manager - Northeast)0417 343 361
Simon Billings0447 650 060
Daniel Flynn0488 100 552

KIEWA — TEL: (02) 6027 9200

Rodney Petering.....0428 993 395

KOROIT — TEL: (03) 5561 9700

Meaghan Johnston
(Field Services Manager - Koroit West Region)
.....0408 995 142

Matthew Morrow
(Field Services Manager - Koroit East Region)
.....0418 589 758

Peter Haynes
(Field Services Manager - Support Services)
.....0417 554 772

Nolan Clarke0409 353 601

Paula Darcy0400 953 393

Trevor Keele.....0458 400 079

Sam Dalziel0421 577 921

Tess Robinson.....0401 597 689

Camille Haymes.....0478 301 573

Greg Lemmens.....0427 310 296

LEITCHVILLE — TEL: (03) 5451 7111

Neil Ennis.....0417 862 185

Kristen Murphy0417 397 953

LEONGATHA — TEL: (03) 5662 9666

Tim Cross
(Field Services Manager - Leongatha).....0408 522 856

Gary O'Connor.....0418 559 506

Jol Dutton0447 500 026

Joanne Duffy.....0427 304 138

Narelle Savige.....0435 966 519

MAFFRA — TEL: (03) 5147 0777

Gregor Allen
(Field Services Manager - Maffra).....0417 017 705

Allison Teweirik.....0408 338 694

Mark Jago.....0458 400 017

Ben Taylor0428 128 064

Murray Wisewould.....0438 316 183

ROCHESTER — TEL: (03) 5484 0222

Scott Wells
(Field Services Manager - Northwest).....0417 861 260

Justin Campbell.....0407 848 228

Nicole Sloper0428 109 630