SUPPLEMENTARY STATEMENT IN SUPPORT OF APPLICATION FOR MERGER AUTHORISATION

AUSTRALIA AND NEW ZEALAND BANKING GROUP LIMITED

Applicant

Statement of: Adrian Matthew Went

Address: 833 Collins Street, Docklands, Victoria

Occupation: Group Treasurer, Australia and New Zealand Banking Group Limited

Date: 17 May 2023

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A INTRODUCTION

- 1. This statement is to be read in addition to my statement made on 28 November 2022 (**First Statement**). Capitalised terms have the same meaning as defined in my First Statement.
- I make this statement in support of Australia and New Zealand Banking Group Limited's (ANZ) application to the Australian Competition and Consumer Commission (ACCC) for merger authorisation to acquire 100% of the issued share capital in SBGH Limited from Suncorp Group Limited, either directly or via a related body corporate of ANZ, in accordance with a share sale and purchase agreement between ANZ and Suncorp Bank executed on 18 July 2022 (the proposed acquisition).
- 3. I address the matters set out in this statement based on my experience set out in Section B of my First Statement and my knowledge of ANZ's operations. In preparing this statement I also consulted with ANZ personnel and advisors to whom I refer in this statement, to obtain or confirm certain information in this statement. Some of the information was extracted from ANZ's systems by those individuals or their delegates. Where I make statements based on the information provided to me, I believe that information to be true.
- 4. I am authorised to make this statement on ANZ's behalf.
- In paragraphs 9-14 of my First Statement, I described ANZ's funding mix and the way in which ANZ generally obtains wholesale funding. In paragraphs 15-18 of that statement I described the way in which pricing for ANZ's wholesale funding is generally set, and the factors which are generally reflected in the price. The ways in which ANZ generally obtains wholesale funding and factors which generally inform the price of that funding have not changed since my First Statement.
- 6. Exhibit AW2-1 is ANZ's 2023 Half Year Results Investor Presentation, which discloses that ANZ has issued \$26bn in term wholesale funding since 1 October 2022.¹ That includes, most recently on 31 March 2023, A\$4.25bn in senior unsecured wholesale debt across 3 year and 5 year maturities. That issuance was priced at BBSW + 83 for a 3 year maturity and BBSW + 106 for a 5 year maturity. In this statement, "BBSW +" refers to the number of basis points above the 3-month BBSW, which I explained further at paragraph 24(c) of my First Statement.
- 7. I am aware of the following senior unsecured wholesale debt issuances by Australian banks in early May 2023:
 - a. NAB, 4 May 2023: \$2.35 billion, 3 year maturity, priced at BBSW +78bps
 - b. BEN, 8 May 2023: \$750 million, 3 year maturity, priced at BBSW +125bps
 - c. Suncorp Bank, 10 May 2023: \$1 billion, 3 year maturity, priced at BBSW +105bps
 - d. NAB, 4 May 2023: \$2.90 billion, 5 year maturity, priced at BBSW +100bps
- 8. As I explained at paragraph 24(e) of my First Statement, senior unsecured wholesale debt issuances by the four major banks typically attract the same pricing from investors. Therefore, it is my expectation that if ANZ had issued senior unsecured wholesale debt in early May 2023, it would have been priced at or about BBSW +78bps for a 3 year maturity and at or about about BBSW +100 for a 5 year maturity (being the equivalent NAB pricing listed in paragraph 7 above). These tighter spreads, relative to ANZ's issuance on 31 March 2023 (as outlined at paragraph 6 above), simply reflect the passage of time and market changes during that period.

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¹ 2023-half-year-results-presentation-and-investor-discussion-pack (anz.com) p 38

- 9. For the purposes of supplementing Exhibit AW1 to my First Statement so as to cover the period since that statement, I instructed ANZ's Head of Debt Investor Relations (who reports to me) to obtain from the UBS Debt Capital Markets Syndicate team (UBS), UBS' indicative pricing for:
 - a. new issuances of:
 - i. senior debt denominated in AUD, with a maturity of 3 years and, separately, with a maturity of 5 years; and
 - ii. senior debt denominated in USD, with a maturity of 3 years and, separately, with a maturity of 5 years;
 - b. over the period from November 2022 to May 2023; and
 - c. for both ANZ and Suncorp Bank, showing the differential in price between them for the securities and period above.
- 10. As with the indicative pricing prepared by UBS at Exhibit AW1 of my First Statement, I consider that the senior debt securities referred to in paragraph 9.a above enable a representative comparison of the pricing differential between ANZ and Suncorp Bank for debt securities.
- 11. Exhibit AW2-2 is a spreadsheet prepared by UBS and provided to me containing the analysis above. That spreadsheet should be read together with paragraph 24 of my First Statement.
- 12. As with the historical data to which that paragraph of my earlier statement referred, the data in Exhibit AW2-2 shows that since November 2022, ANZ's indicative pricing has continued to be consistently lower than the indicative pricing for Suncorp Bank. I continue to hold the views set out in my First Statement concerning the impact of the proposed acquisition on Suncorp Bank's costs of, and access to, wholesale funding, including the conclusions set out at paragraphs 29 to 32 and 44 to 49 of that statement.

Signed by Adrian Matthew Went

on 17 May 2023



Signature of Adrian Matthew Went



2023 HALF YEAR RESULTS

HALF YEAR ENDED 31 MARCH 2023

RESULTS PRESENTATION AND INVESTOR DISCUSSION PACK
5 MAY 2023

Approved for distribution by ANZ's Continuous Disclosure Committee ANZ Group Holdings Limited ABN 16 659 510 791 9/833 Collins Street Docklands Victoria 3008 Australia



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2023 HALF YEAR RESULTS

SHAYNE ELLIOTT

CHIEF EXECUTIVE OFFICER



ANZ: THE BANK WE'RE BUILDING

'We are the Bank for those in Australia & New Zealand who want to buy and own a home or start, run, and grow a small business and for those larger businesses trading and investing in Asia Pacific'

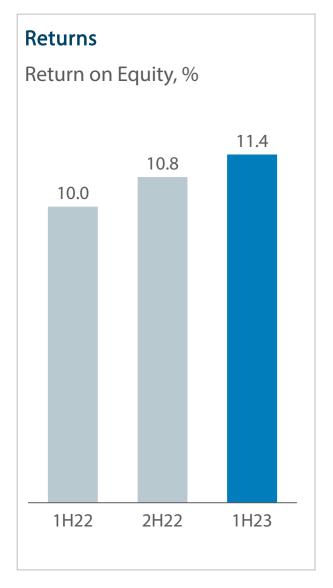
'We work with the best partners to offer competitive and engaging solutions that make our customers' lives easier. We build loyalty by improving our customers' financial wellbeing and helping them run their businesses more sustainably'

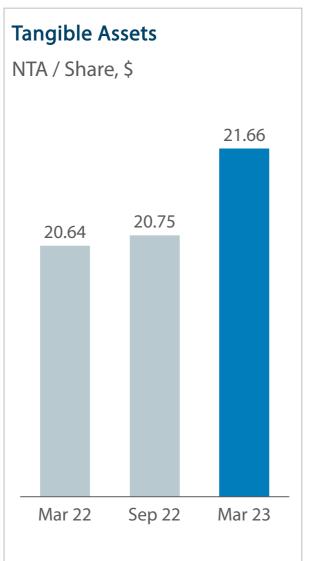
'We embrace a world of constant change, by building a nimble, resilient organisation capable of anticipating needs, creating opportunities, and delivering what matters, quickly and safely'

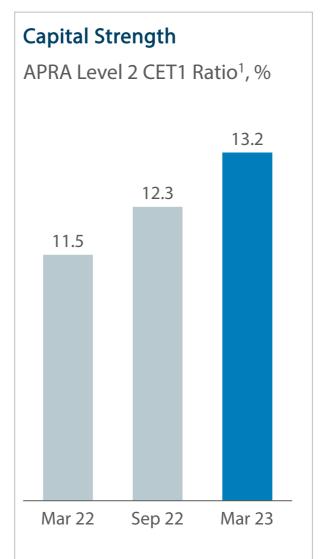


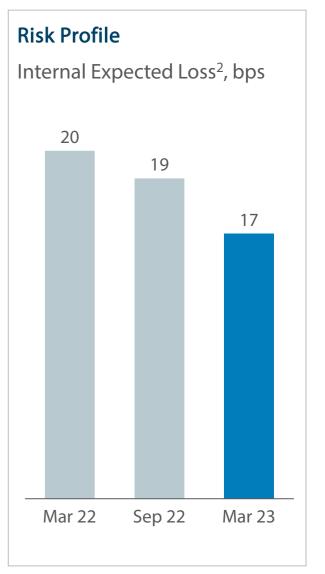


PERFORMANCE OVERVIEW









Basis: Cash Profit continuing operations

- 1. Australia & New Zealand Banking Group Limited
- 2. Internal Expected Loss (IEL) is an internal estimate of the average annualised loss likely to be incurred through a credit cycle

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1H23 GROUP FINANCIAL RESULTS

	1H23	vs 2H22	vs 1H22
Statutory profit, \$ million	3,547	-1%	0%
Continuing operations			
Cash Profit, \$ million	3,821	+12%	+23%
Return on equity, %	11.4%	+60bps	+140bps
Earnings per share - basic, cents	127.6	+7%	+16%
Dividend per share – fully franked, cents	81	+7 cents	+9 cents
APRA Level 2 CET1 ratio, %	13.2	89bps	165bps
NTA per share, \$	21.66	+91 cents	+102 cents



FOUR PRIORITIES ESTABLISHED 7 YEARS AGO

1. Creating a simpler, better balanced bank

2. Focusing on areas where we can win

3. Building a superior everyday experience to compete in the digital age

4. Driving a purpose and values led transformation



DIVISIONAL PERFORMANCE - 1H23 VS 1H22 (PCP)

Cash continuing operations (1H23 vs 1H22)	Aus. Retail	Aus. Commercial ²	Institutional	New Zealand (NZD)	Total Group
Capital allocated ¹	~30%	~10%	~40%	~20%	
Revenue	+11%	+30%	+35%	+14%	+18%
Expenses	0%	+7%	+4%	-1%	+4%
Profit before Provisions	+26%	+50%	+65%	+25%	+33%
Cash NPAT	+9%	+22%	+97%	+13%	+23%
Net Loans & Advances	+6%	+4%	+11%	+3%	+6%
Customer Deposits	+6%	-3%	+13%	+0.5%	+6%

Reco

Record level based on half year earnings (\$) and end of half balances for Net Loans & Advances and Customer Deposits (\$)^{2,3}

20 of the 25 metrics (excluding expenses) were at record levels this half

- 1. Subset of total ANZ capital. Excludes capital in Group Centre, Pacific, Asia Partnerships, Non-banking Group & NOHC surplus capital
- 2. Excluding gain on sale of Merchants business divestment (Australia Commercial recognised a gain in 1H22 with ANZ and Worldline forming a newly created merchant acquiring group) and loss on sale of financial planning and advice business servicing the affluent customer segment (Australia Commercial recognised a loss in 1H22)
- 3. Across the period 1H17 to 1H23 based on reported comparable business unit structures



AUSTRALIA RETAIL

1H23 vs 1H22

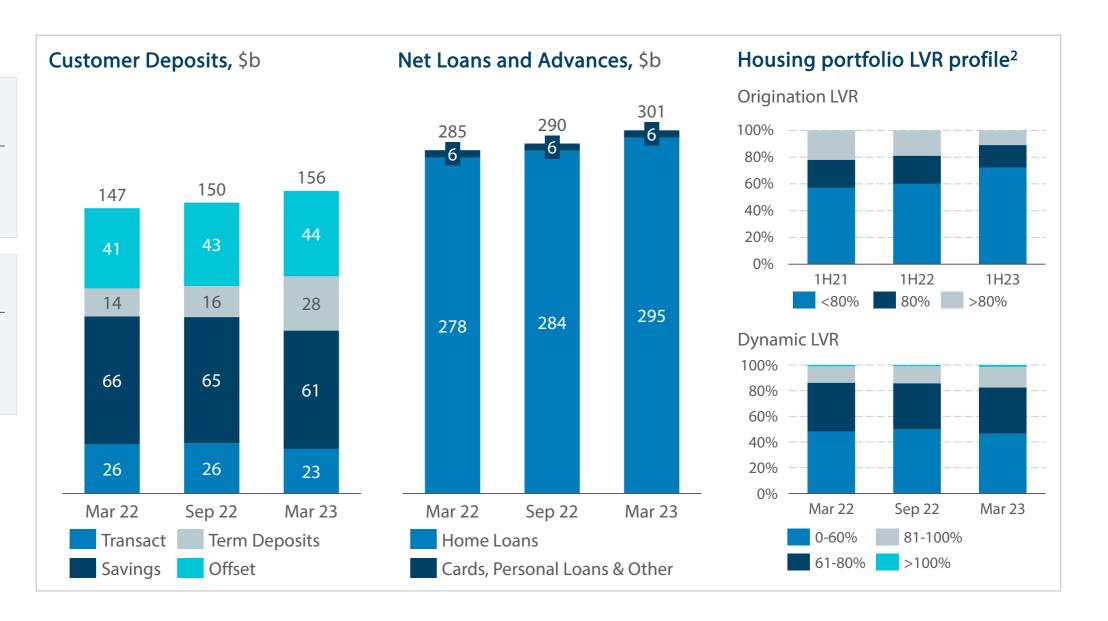
Revenue growth

11%

Risk adj. margins¹

↑ 45bps

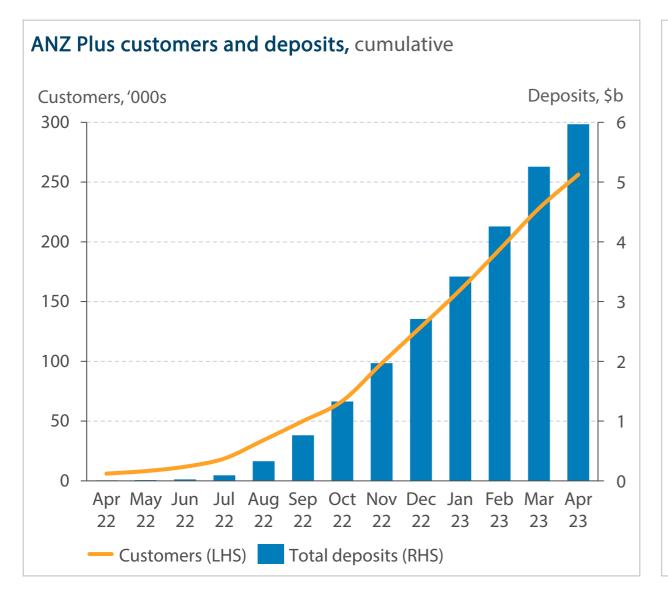
(to 6.43%)

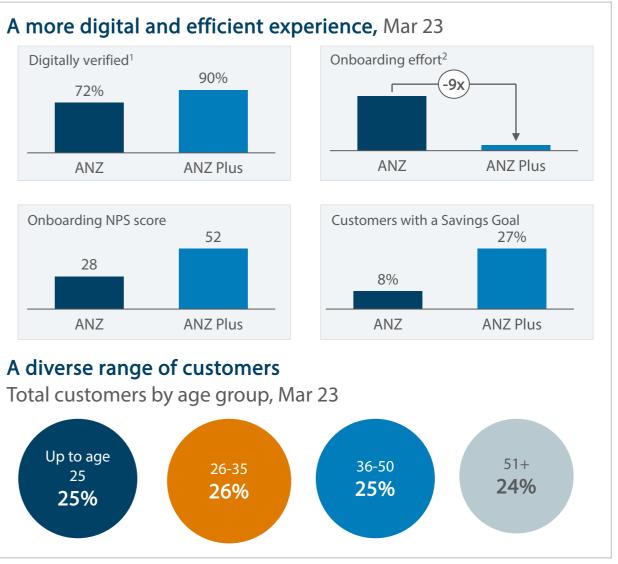


- 1. Net interest income as a percentage of average credit risk weighted assets
- 2. Loan to Valuation Ratio (LVR). Based on portfolio balances, including Non Performing Loans and capitalised LMI premiums. Excludes offset balances, accounts with a security guarantee and unknown DLVR. Valuations updated to Feb 23 where available



AUSTRALIA RETAIL - ANZ PLUS





^{1.} Customers eligible for electronic verification and completed their KYC / Total customers successfully electronically verified. Based on total customers joining ANZ Plus in 1H23

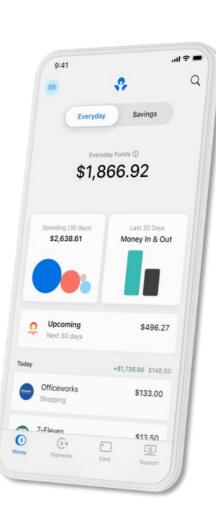
^{2.} Estimated human effort attributable in branch to deposit sales vs coach effort in ANZ Plus for deposit sales



ANZ PLUS ENGAGEMENT AND OPERATIONAL METRICS

More attractive, more engaging, more efficient, more secure

How we measure success, Mar 23 (Growth Mar 23 vs Sep 22)				
Average balance per customer	+51%	+52 Onboarding NPS episode	+16%	
% customers contributing to save	+7%	+46 Coach NPS episode	+21%	
% customers with direct debit set up	+50%	% customers with salary deposit	+32%	
% Transactions using PayID	+10%	Marginal cost of service per customer ¹	-46%	





AUSTRALIA COMMERCIAL

1H23 vs 1H22

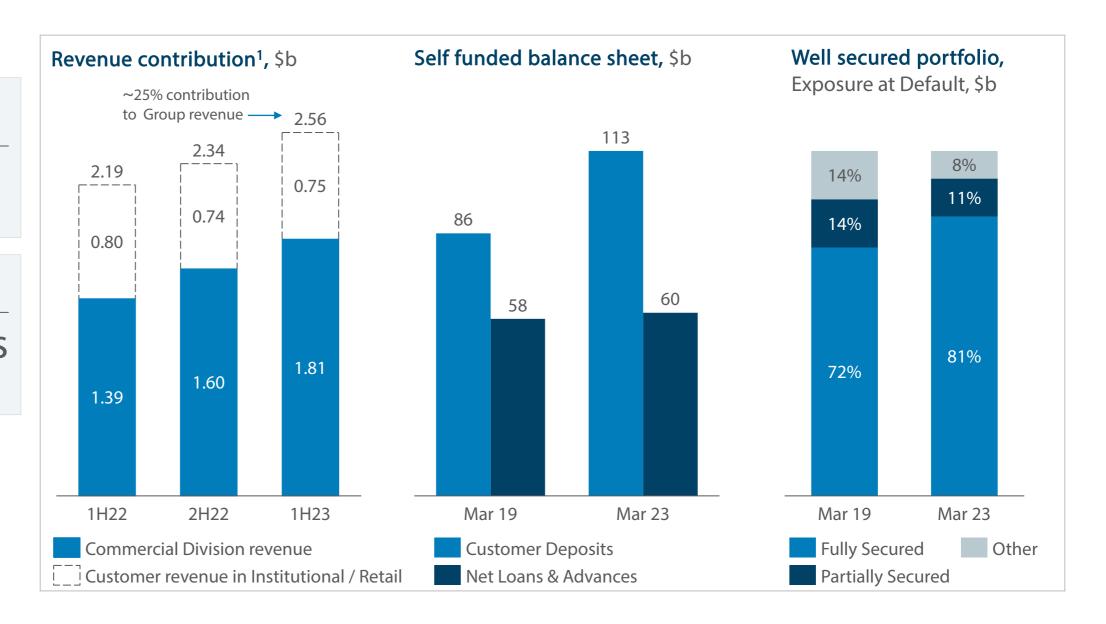
Revenue growth¹

1 30%

Risk adj. margins²

↑272bps

(to 8.37%)



Basis: Cash Profit continuing operations

2. Net interest income as a percentage of average credit risk weighted assets

^{1.} Excluding gain on sale of Merchants business divestment (Australia Commercial recognised a gain in 1H22 with ANZ and Worldline forming a newly created merchant acquiring group) and loss on sale of financial planning and advice business servicing the affluent customer segment (Australia Commercial recognised a loss in 1H22)



INSTITUTIONAL

1H23 vs 1H22

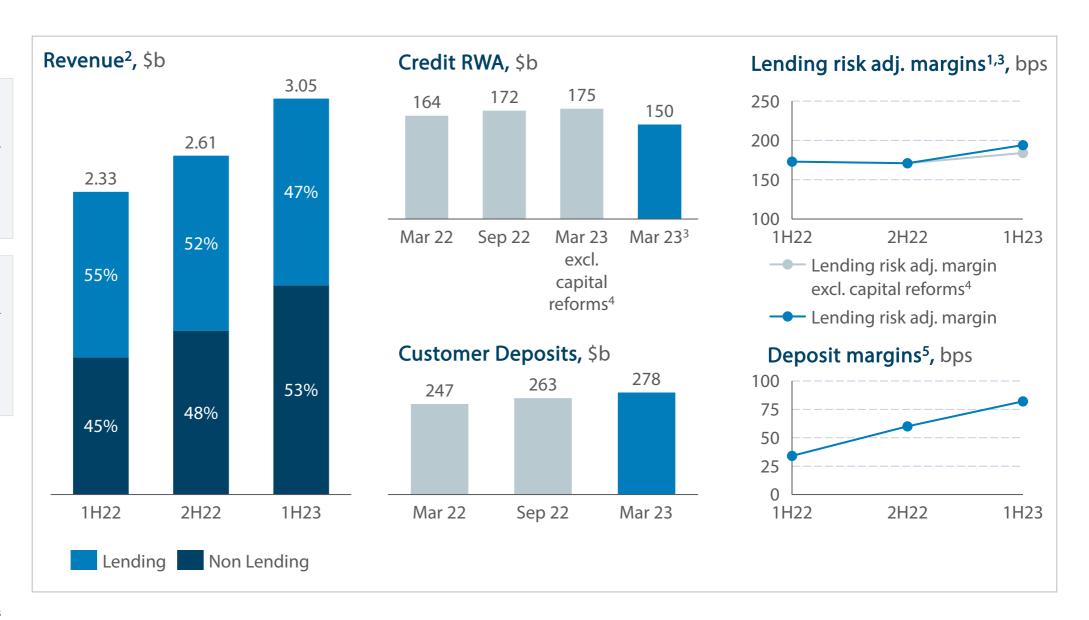
Revenue growth

↑ 35%

Risk adj. margins¹

↑ 86bps

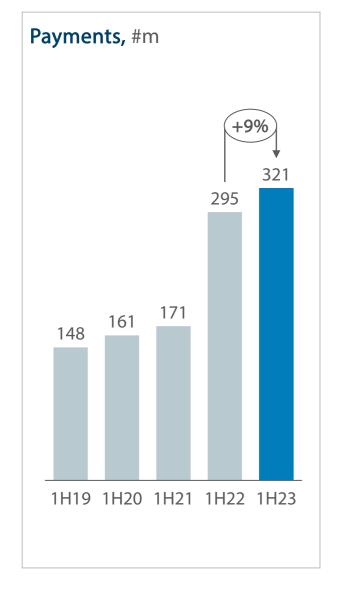
(to 2.94%)

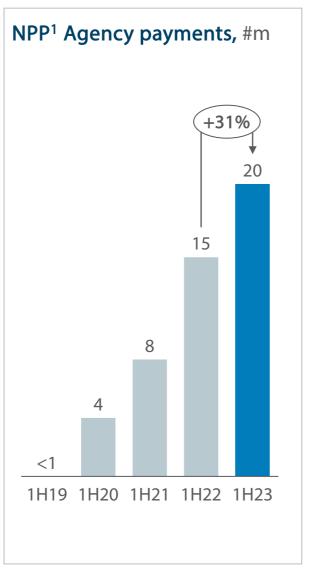


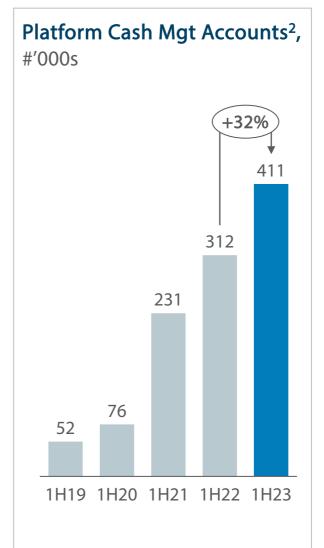
- 1. Net interest income as a percentage of average credit risk weighted assets. Excludes Markets Business Unit
- 2. Lending includes Corporate Finance & Trade, Non Lending includes Payments & Cash Management and Market Customer Franchise
- 3. Corporate Finance and Trade & Supply Chain lending margin
- 4. Excluding the impacts of APRA Capital Reforms (effective date of 1 January 2023)
- 5. Payments & Cash Management deposit margin

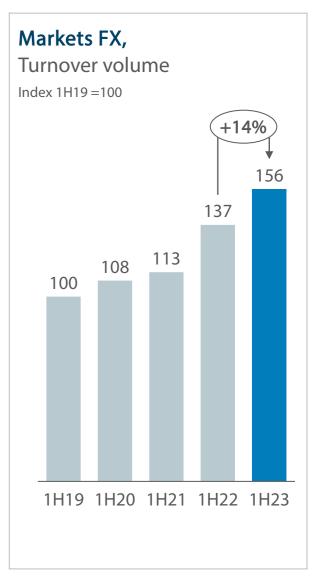


INSTITUTIONAL - PAYMENTS & CURRENCY PROCESSING









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^{1.} New Payments Platform. Subset of total payments

^{2.} Number of Australian virtual client monies accounts



NEW ZEALAND¹

1H23 vs 1H22 (NZD)

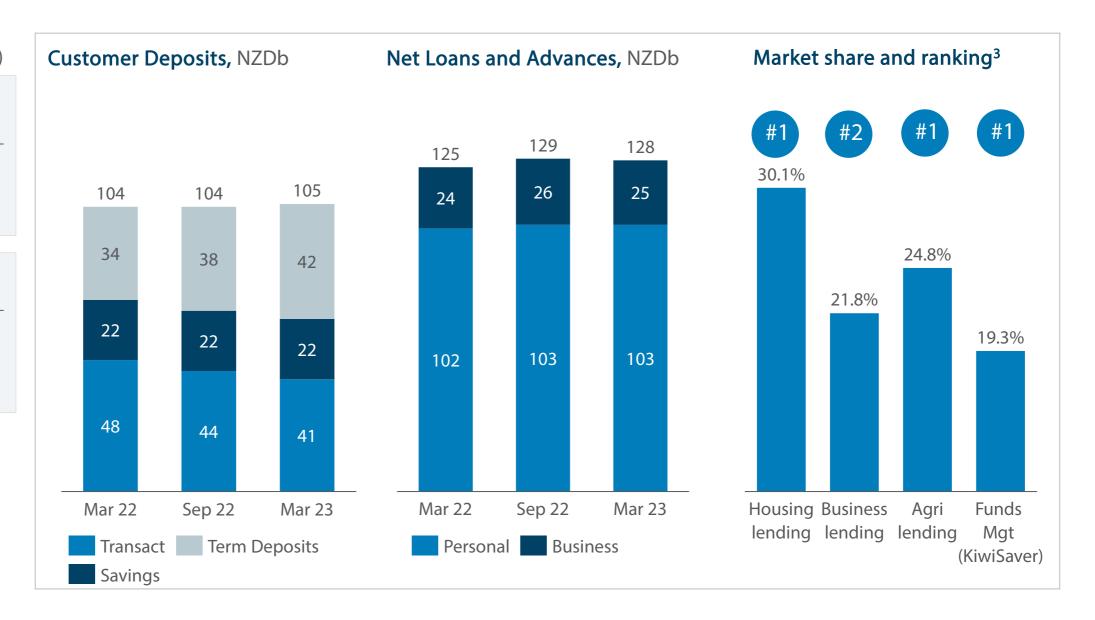
Revenue growth

1 14%

Risk adj. margins²

↑ 53bps

(to 6.16%)



- 1. New Zealand Division
- 2. Net interest income as a percentage of average credit risk weighted assets
- 3. Source: RBNZ, market share at as at Mar 23, Funds Mgt (KiwiSaver FUM) as at Dec 22



THE WORLD IS BEING SHAPED BY MAJOR TRENDS

Major trends

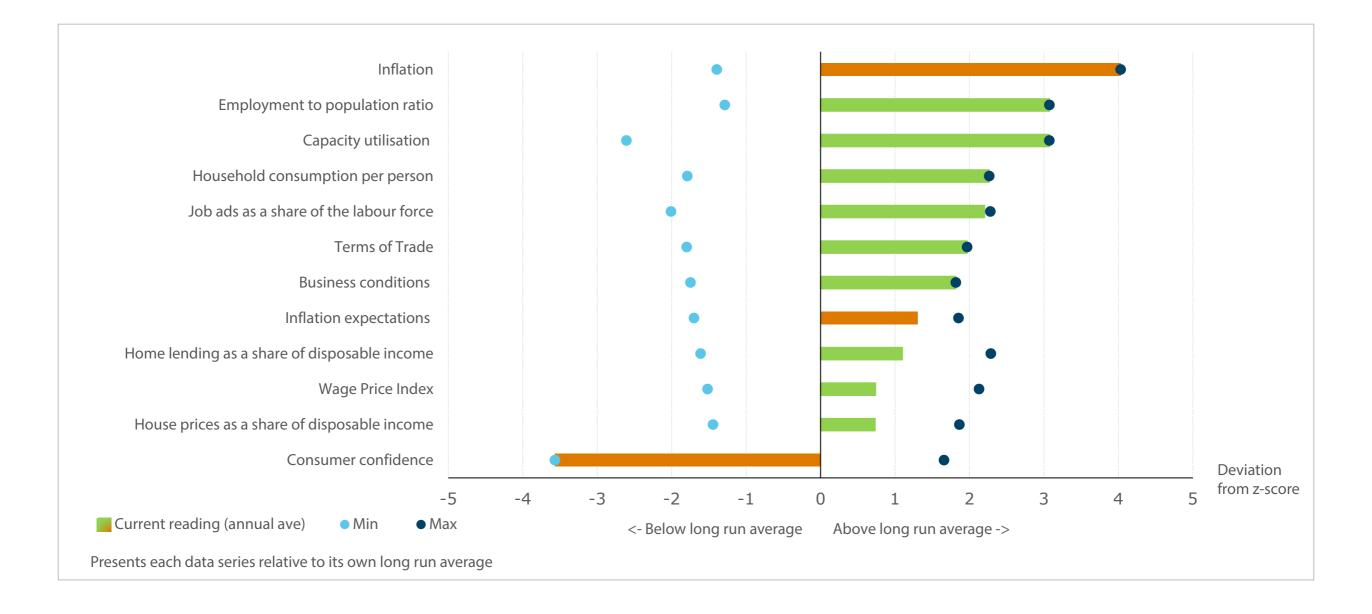
- Greater demands on government, more government debt
- Resilient corporate balance sheets
- Changing political structures
- More complex domestic and global politics
- Advances in technology and the advent of AI
- Acceleration of climate change, biodiversity and sustainability
- Ageing population
- Housing affordability

Challenges arising

- Heightened community expectations of business and government
- Government fiscal prioritisation
- Funding requirements (energy transition, infrastructure, defense)
- Competition for resources keeping asset prices and inflation high
- Rapid changes to workforce composition
- Intergenerational wealth transfers
- Higher interest rates for longer
- Hyper connectivity leads to faster and amplified reactions to events



ECONOMIC CONDITIONS - "EXCESS AGGREGATE DEMAND"





IMPROVING THE AVAILABILITY AND AFFORDABILITY OF HOMES

>\$4.4b

funded and facilitated to deliver more affordable, accessible and sustainable homes to buy and rent since 2018 in Australia & New Zealand

Our commitment is to deliver \$10 billion by 2030

AUSTRALIA

Assemble – Homes for change

End-to-end 'build-to-rent' BTR developer and operations manager Building "build-to-rent-to-own" and secure social and affordable "build-to-rent" apartments in suburbs where this type of housing is needed most





NEW ZEALAND

Good Energy Home Loan

Supported 4,800 households with over NZD200m in new lending (as of 30 April 2023), since launch in 2022

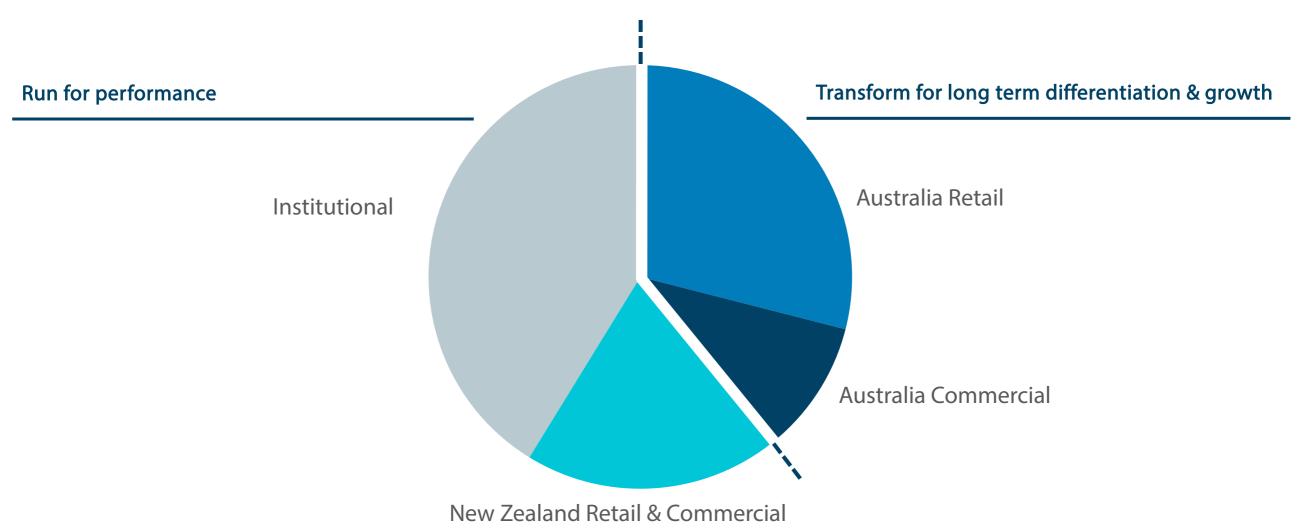
Blueprint to Build

Supported over 8,000 customers build a new home through the provision of NZD4.5b of discounted lending

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CONTINUED PROACTIVE PORTFOLIO REBALANCING





^{1.} Subset of total ANZ capital. Excludes capital in Group Centre, Pacific, Asia Partnerships, Non-banking Group & NOHC surplus capital

\$

GROUP STRATEGIC ACHIEVEMENTS



Group

- 1. Suncorp acquisition on track
- 2. NOHC structure approved by shareholders and in place
- 3. Employee engagement score increased to 87%



Institutional

- 1. Further capital efficiency, footprint, productivity actions
- 2. Sustainability strategy on track



New Zealand

1. BS11 project delivered & submitted to RBNZ



Australia Retail & Australia Commercial

- 1. ANZ Plus reached 259k in customers & \$6.1b in FUM¹
- ANZ Plus Home Loan moved to Beta testing
- 3. Relevant Australian Home Loan share maintained
- 4. Cashrewards Active Members increased 31% HoH, Gross Merchandise Value increased 34% HoH
- 5. Acquired 13% of View Media Group
- 6. Appointed new Group Executive Australia Commercial
- 7. Go-Biz expanded, 60% HoH growth in drawn lending

1. As at 3 May 2023

?

POSITIONING FOR LONG TERM SUCCESS

PREPARING

for a successful approval & integration of Suncorp Bank

INVESTING

further in the differentiation of our Australia Retail business on the lower cost, more flexible, ANZ Plus platform

GROWING

Commercial Banking
Sustainable Finance
Payments & currency
platforms in Institutional
Selective growth in Aus. &
New Zealand home loans

MAINTAINING

risk disciplines & continuing to recycle capital to improve risk adjusted returns

INCREASING

focus on productivity while protecting our culture & employee engagement



2023 HALF YEAR RESULTS

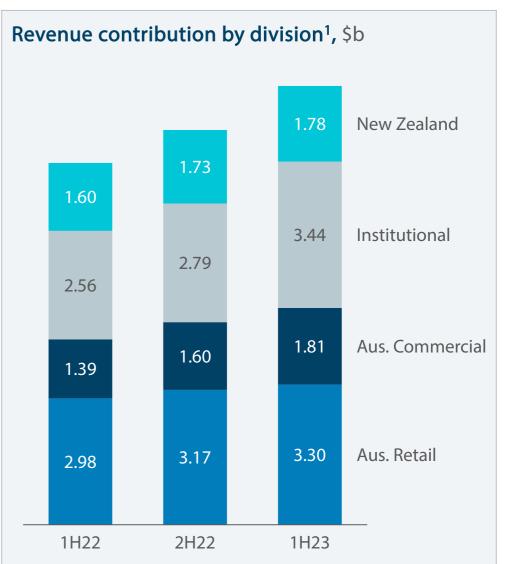
FARHAN FARUQUI

CHIEF FINANCIAL OFFICER



OVERVIEW - DELIVERING VALUE THROUGH DIVERSIFICATION

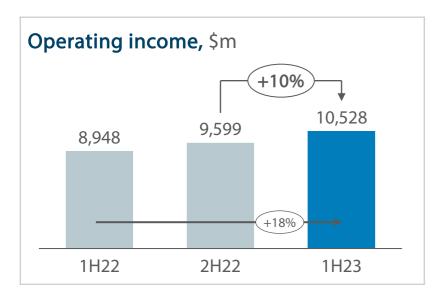


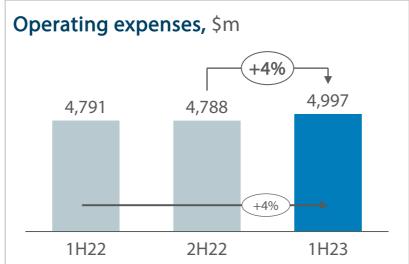


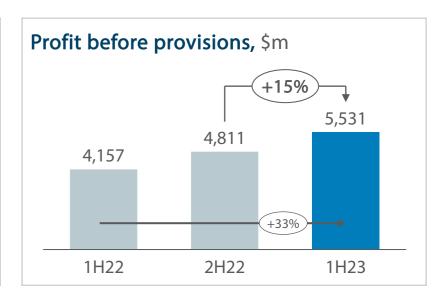
^{1.} Excluding Pacific, Group Centre, gain on sale of Merchants business divestment (Australia Commercial recognised a gain in 1H22 with ANZ and Worldline forming a newly created merchant acquiring group) and loss on sale of financial planning and advice business servicing the affluent customer segment (Australia Commercial recognised a loss in 1H22)

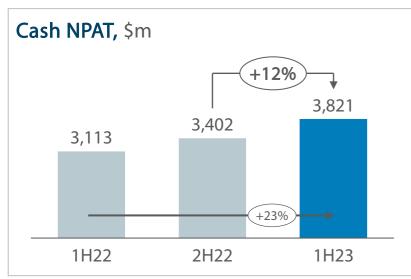
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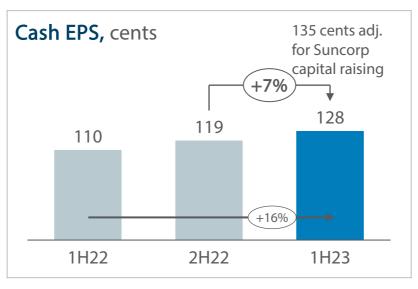
1H23 FINANCIAL PERFORMANCE

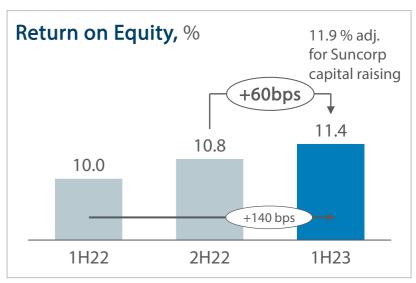






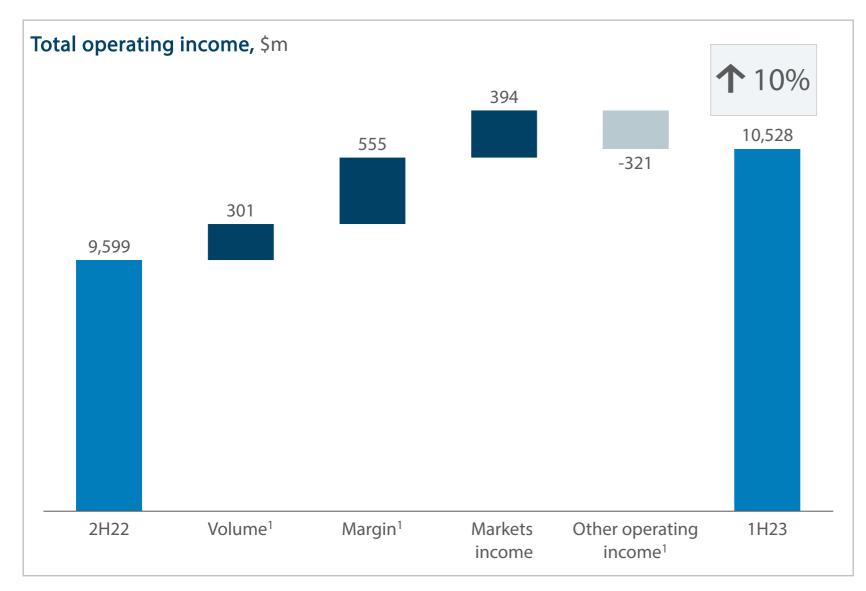


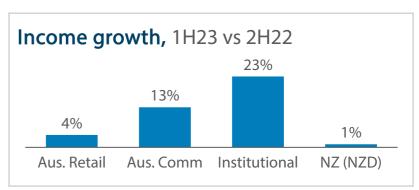


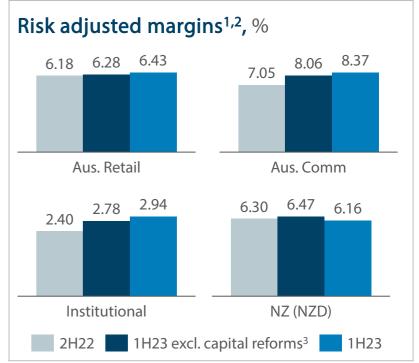




OPERATING INCOME



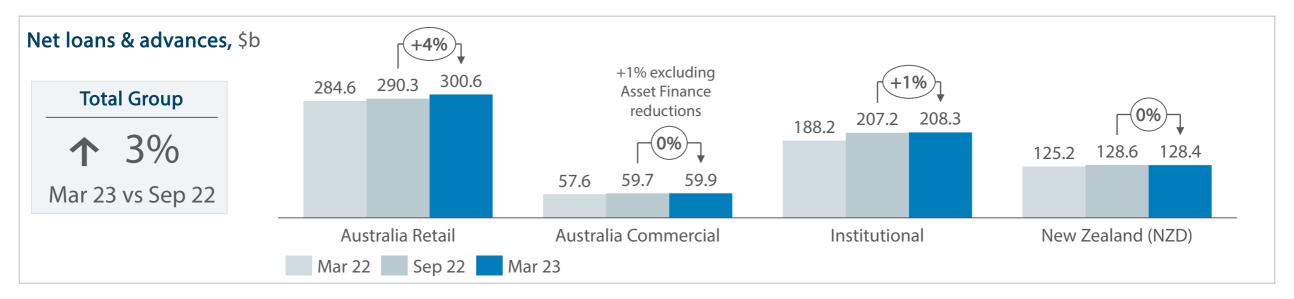


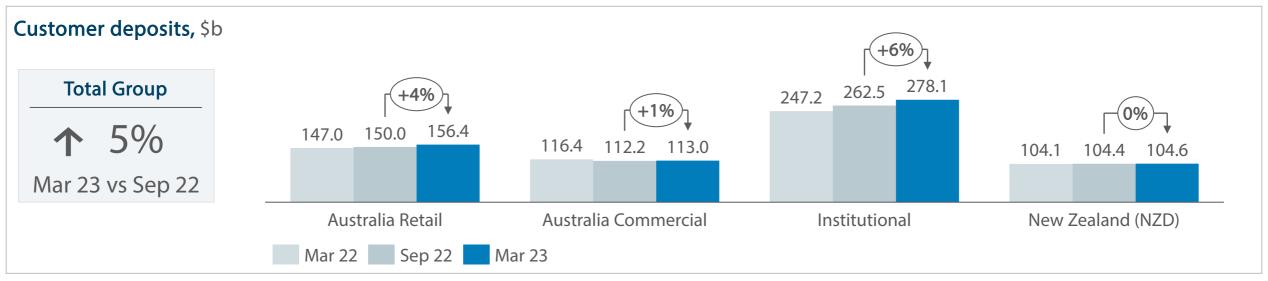


- 1. Excluding Markets Business Unit
- 2. Net interest income as a % of average Credit Risk Weighted Assets
- 3. Excluding the impacts of APRA Capital Reforms (effective date of 1 January 2023)



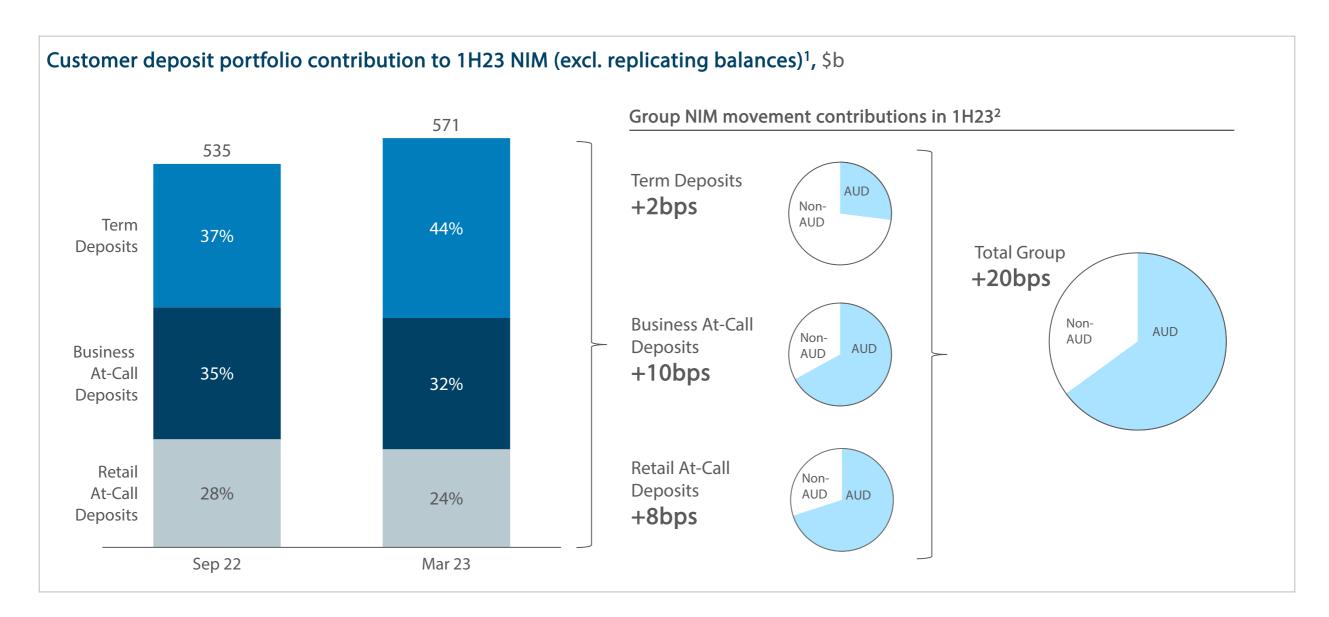
VOLUMES







1H23 NET INTEREST MARGIN (NIM) - CUSTOMER DEPOSITS

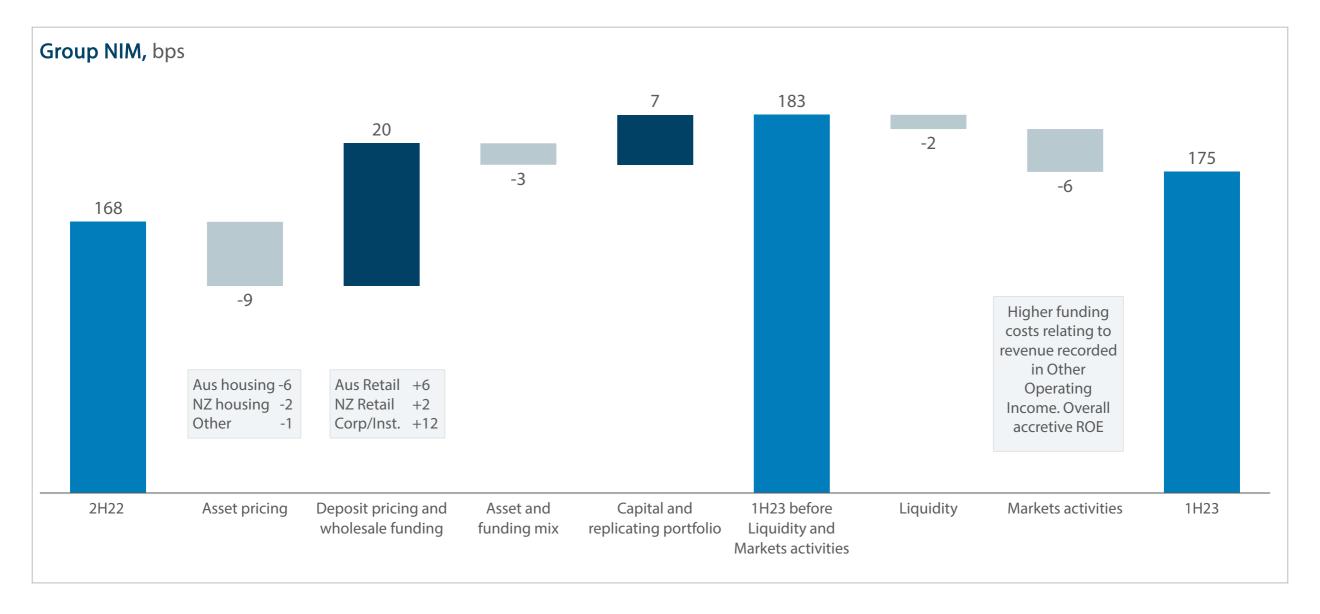


^{1.} End of period balances. Excludes deposits from Banks

^{2.} Classification of Business At-Call and Retail At-Call are based on internal segmentation. Basis point (bps) change refers to impact on 1H23 Group NIM relative to 2H22

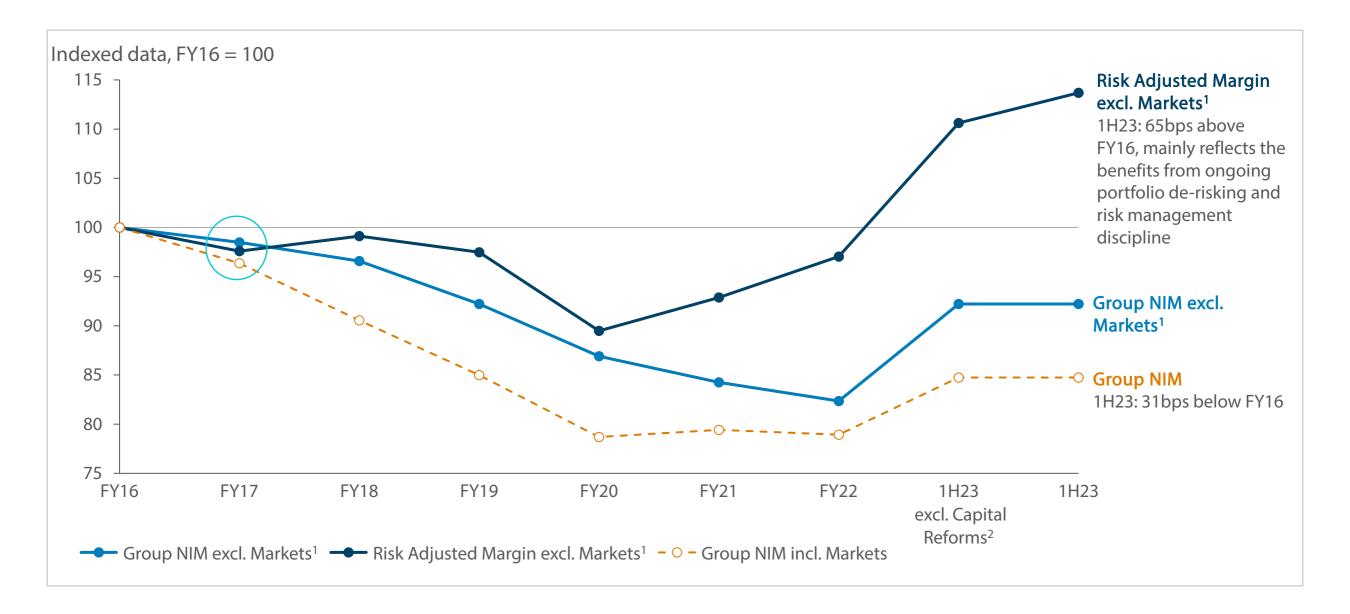
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1H23 NET INTEREST MARGIN (NIM) - MOVEMENT





NET INTEREST MARGIN (NIM) & RISK ADJUSTED MARGIN



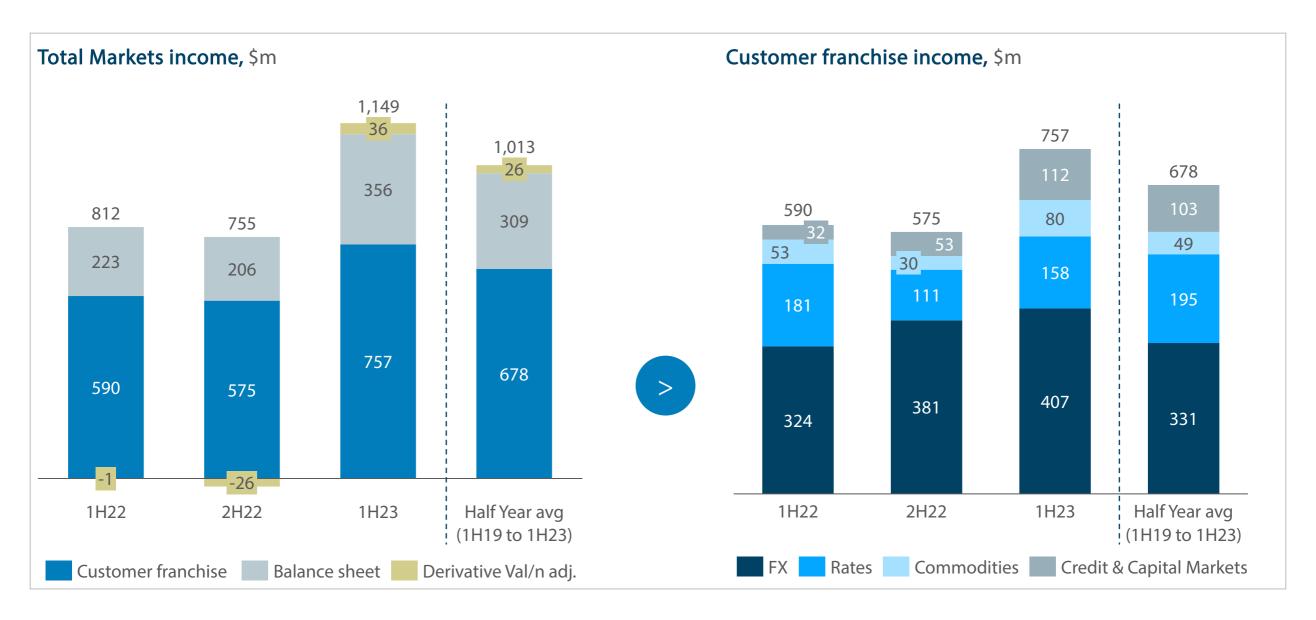
^{1.} Markets Business Unit

29

^{2.} Excluding the impacts of APRA Capital Reforms (effective date of 1 January 2023)

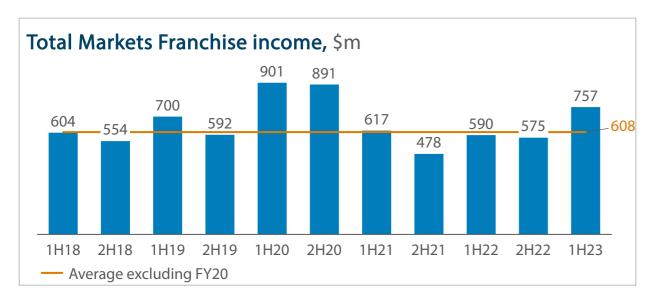
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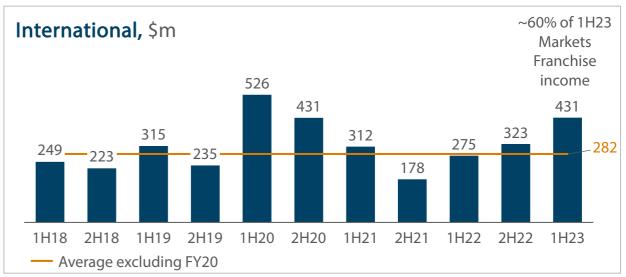
MARKETS INCOME

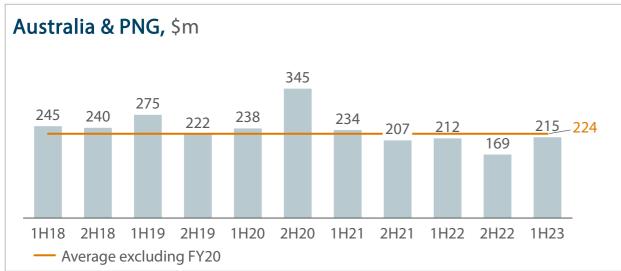


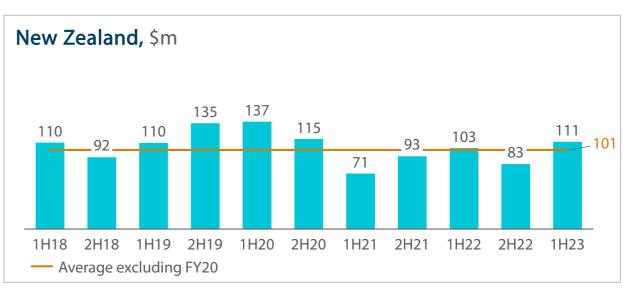


MARKETS FRANCHISE INCOME BY GEOGRAPHY



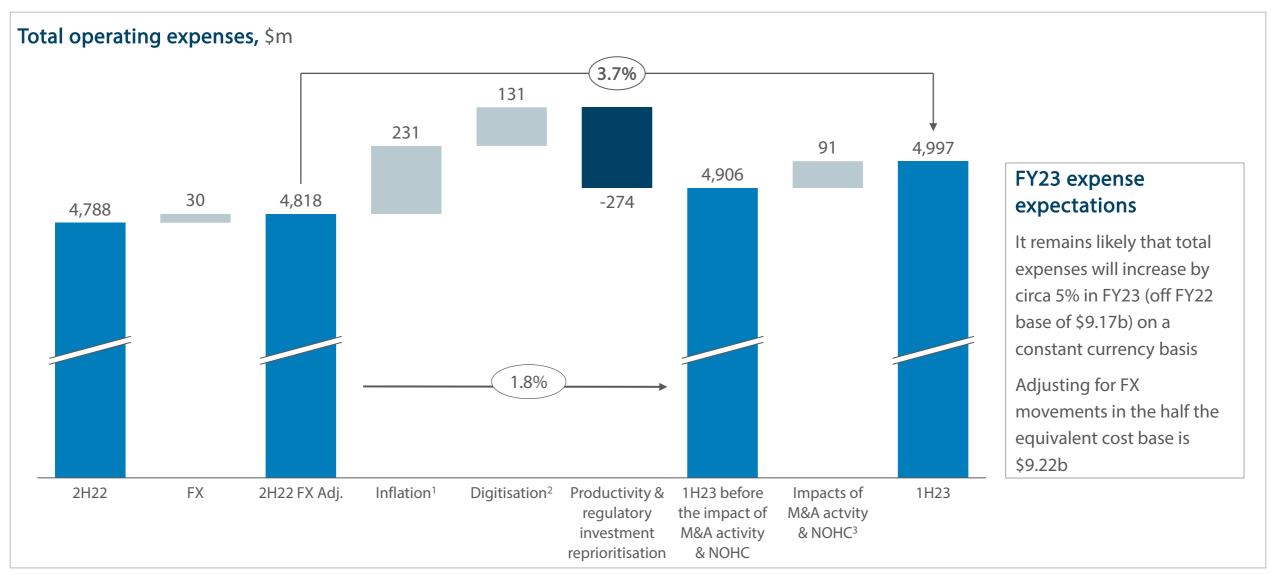








OPERATING EXPENSES



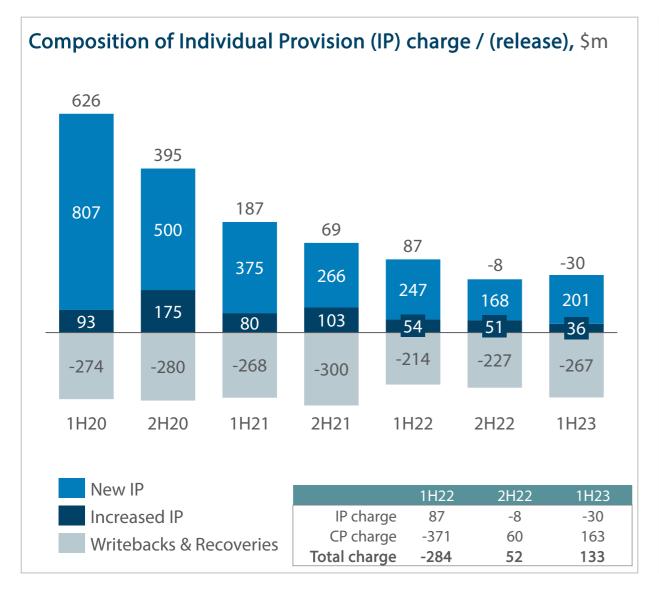
This page may contain forward-looking statements or opinions. Please refer to ANZ's Disclaimer and Important Notice with respect to such statements on page 1

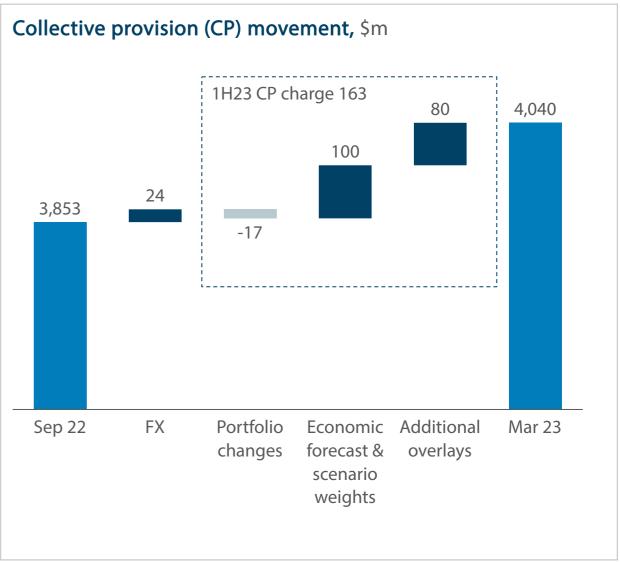
Basis: Cash Profit continuing operations

- 1. Includes revaluation of leave provisions
- 2. Includes Cloud run & ANZ Plus run costs
- . Includes Suncorp Integration costs, NOHC establishment costs & costs previously attributed to discontinued operations

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PROVISION CHARGE

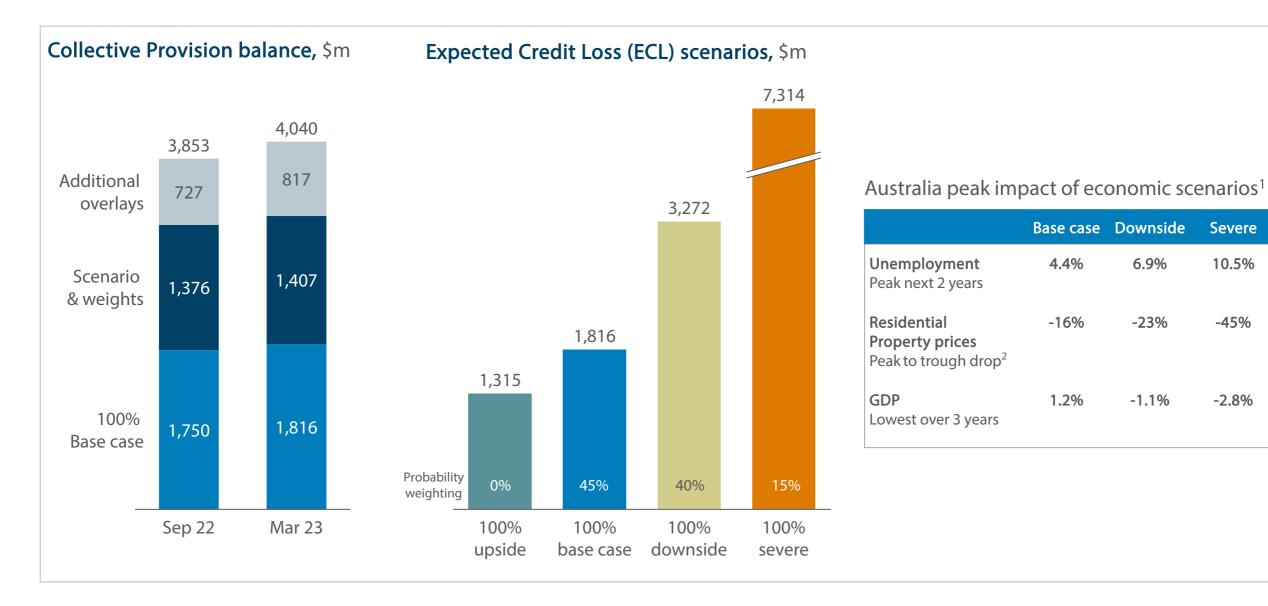




Basis: Cash Profit continuing operations



PROVISION BALANCE



Basis: Cash Profit continuing operations

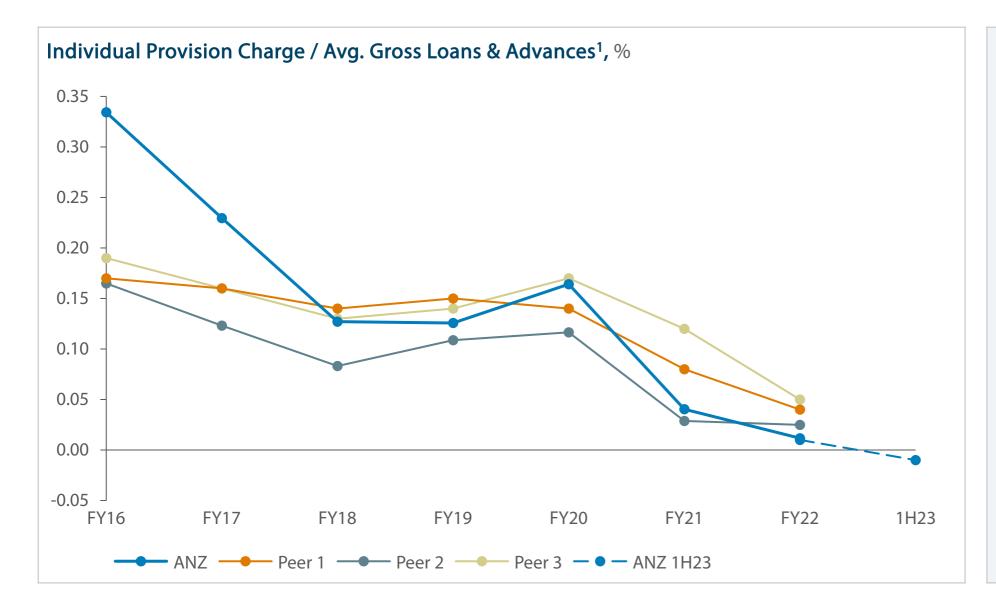
34

^{1.} The Downside Scenario is specified in terms of an index of economic stress. The economic variables shown represent a characterisation of the scenario to facilitate comparison

^{2.} Peak based on June 2022 quarter

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CREDIT QUALITY



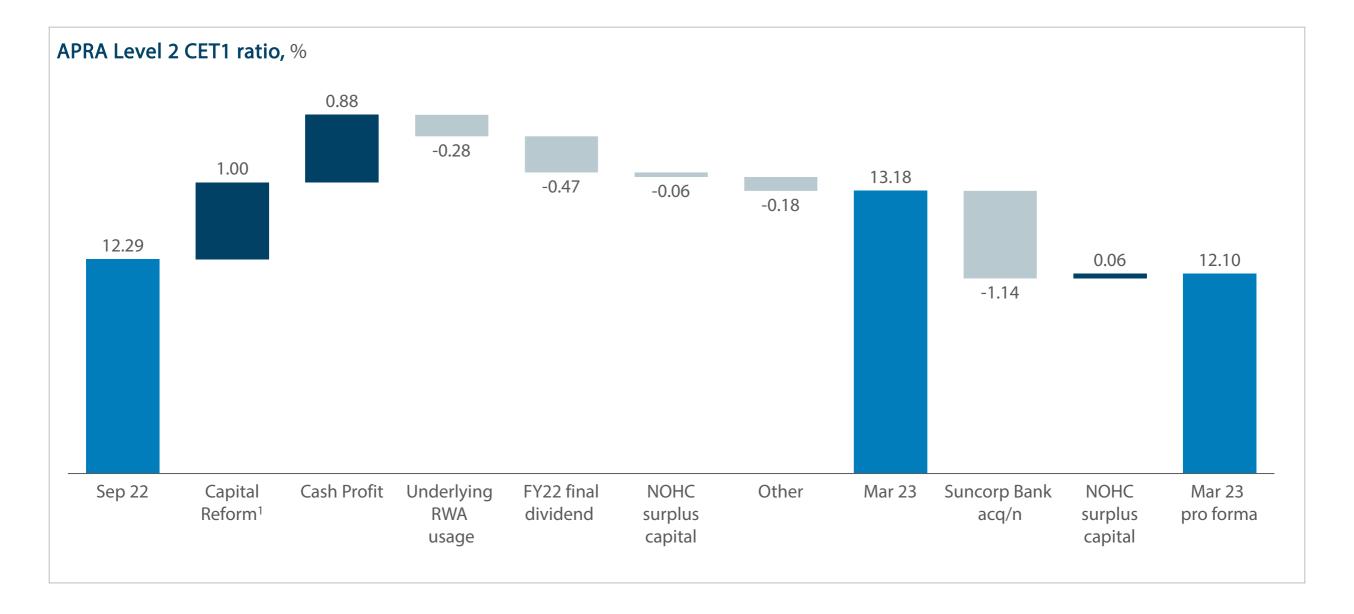
Substantially reshaped our portfolio since 2016

- Sold or exited >30 businesses
- Grown in "lower loss" portfolios:
 - Sovereign
 - Mortgage
 - Bank
 - Investment grade corporates
- Decreasing exposure to "higher loss" portfolios and segments:
 - Reduced exposure to noninvestment grade corporates while increasing collateral
 - Reduced / restricted exposures to unsecured retail, unsecured small business, third party asset finance

^{1.} Source: Full Year loss rate data sourced from publicly available company financials

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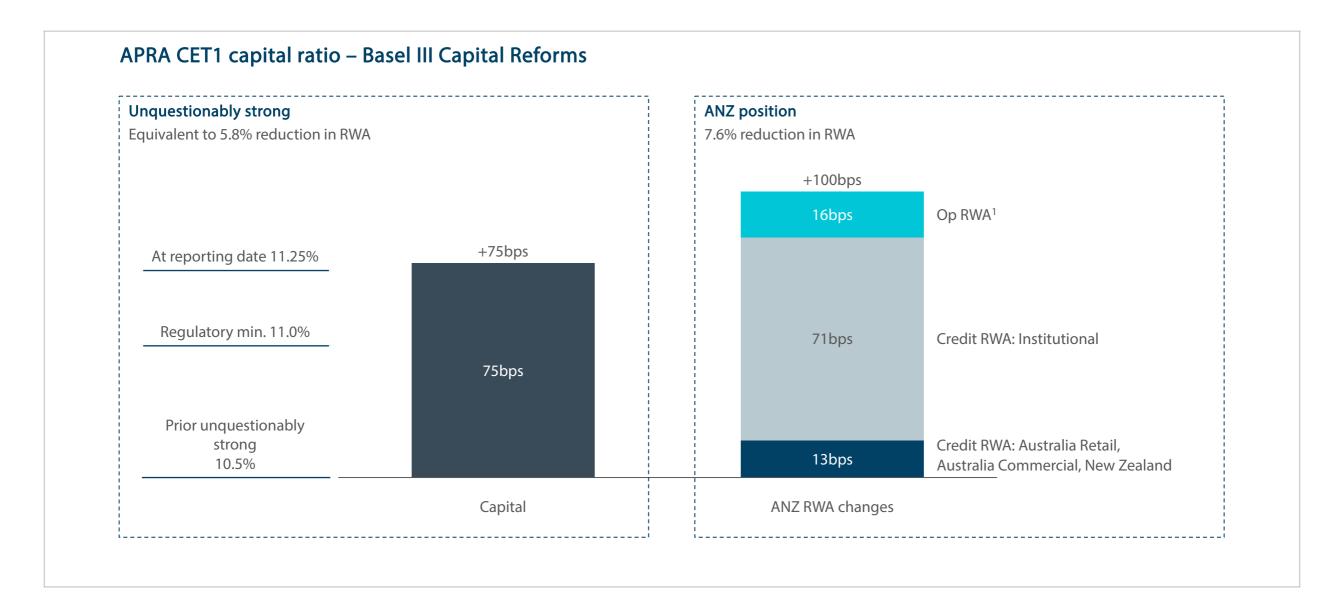
CAPITAL



^{1.} Capital Reform impacts includes \$28.5b Credit Risk Weighted Assets decrease and \$6.0b Operational Risk Weighted Assets decrease

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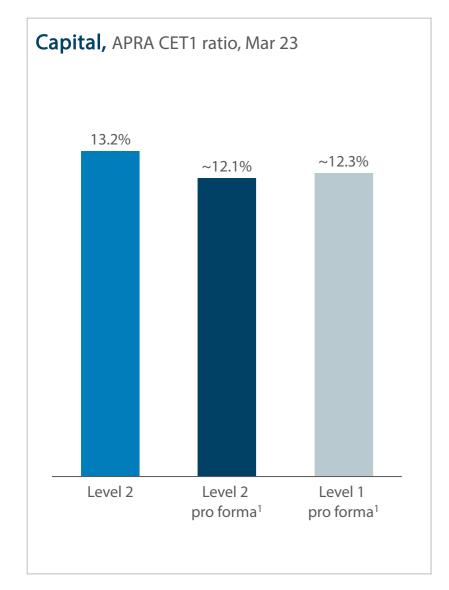
CAPITAL

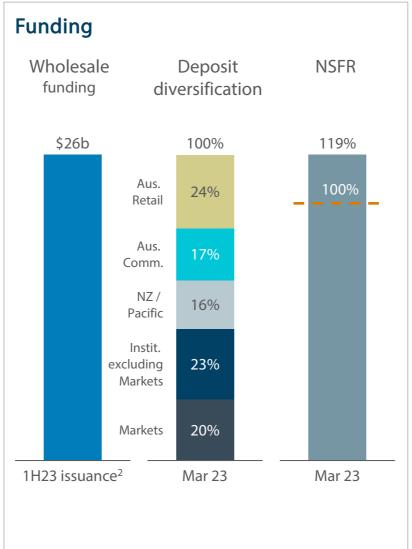


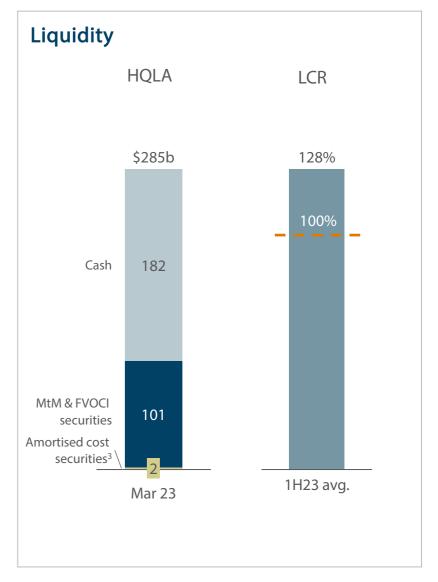
^{1.} As noted in ANZ's First Quarter 2023 chart pack released on 9 February 2023



CAPITAL, LIQUIDITY & FUNDING







- 1. Pro forma for the acquisition of Suncorp and NOHC surplus capital
- 2. Includes EUR1.5b (\$2.4b) Covered Bond issued on 28 March 2023 and settled on 4 April 2023
- . Short dated. As at 31 March 2023 ANZ holds an additional \$5.6b securities not eligible for HQLA classification, for which the majority are short dated and/or floating rate



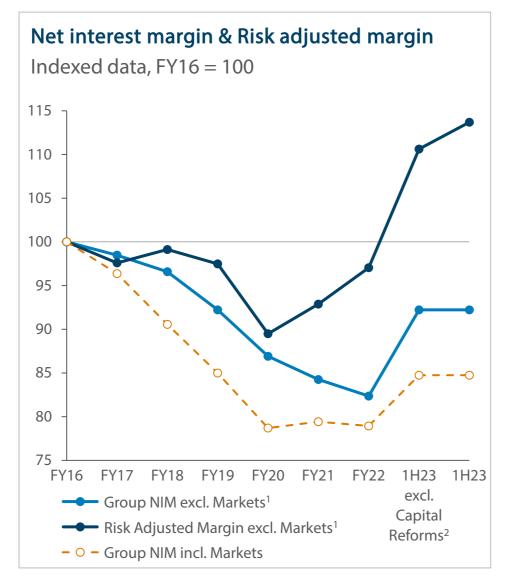
CFO FOCUS TO SUPPORT GROUP PRIORITIES

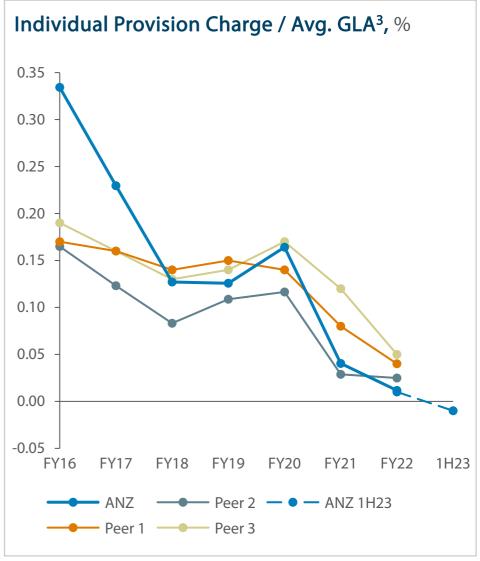
Manage capital allocation dynamically

Continue to relentlessly pursue productivity benefits

Prioritise investment in our core strategic initiatives

Continue to maintain a strong balance sheet and capital position





^{1.} Markets Business Unit

^{2.} Excluding the impacts of APRA Capital Reforms (effective date of 1 January 2023)

^{3.} Source: Full Year loss rate data sourced from publicly available company financials



2023 HALF YEAR RESULTS

INVESTOR DISCUSSION PACK

Note on reconciliation between the Consolidated Financial Report Dividend Announcement and Appendix 4E, Results Presentation and the Results Presentation & Investor Discussion Pack:

During the September 2022 half, the Group revised its treatment of ongoing trail commission payable to mortgage brokers to recognise a liability within Payables and other liabilities equal to the present value of expected future trail commission payments and a corresponding increase in capitalised brokerage costs in Net loans and advances. This increase in balance is not reflected in the Investor Discussion Pack Housing portfolio and associated charts.

The presentation of divisional results has been impacted by the following structural changes during the period. Comparative amounts for the prior two halves have been restated to reflect the below structural changes:

- Business Restructure the non-banking businesses held in the Australia Commercial and Institutional divisions were transferred to the Group Centre division. As a result of this transfer, Group Centre division holds all interests in the ANZ Non-Bank Group.
- Corporate customer re-segmentation certain business and property finance customers were transferred from the New Zealand division to the Institutional division to better align customer needs with the right support and expertise delivery.
- Cost reallocations certain costs were reallocated across the Australia Retail, Australia Commercial, Institutional and Group Centre divisions.

Note on rounding:

Sum of parts within charts and commentary may not equal totals due to rounding



2023 HALF YEAR RESULTS

INVESTOR DISCUSSION PACK

CORPORATE OVERVIEW



OUR PURPOSE & STRATEGY

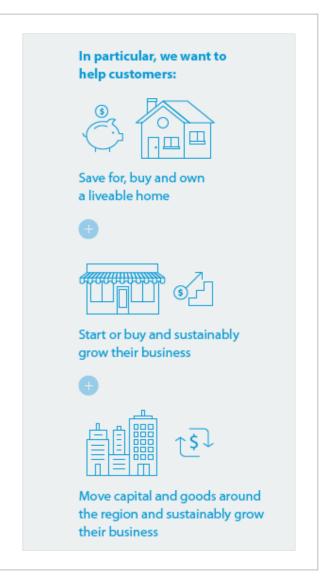
Our purpose is to shape a world where people and communities thrive

It explains 'why' we exist and drives everything we do at ANZ, including the choices we make each day about those we serve and how we operate.

We bring our purpose to life through our strategy; to improve the financial wellbeing and sustainability of customers through excellent services, tools and insights that engage and retain them, and help positively change their behaviour.

Through our purpose we have elevated areas facing significant societal challenges aligned with our strategy and our reach which include commitments to:

- Improving the financial wellbeing of our people, customers and communities by helping them make the most of their money throughout their lives;
- Supporting household, business and financial practices that improve environmental sustainability;
- Improving the availability of suitable and affordable housing options for all Australians and New Zealanders

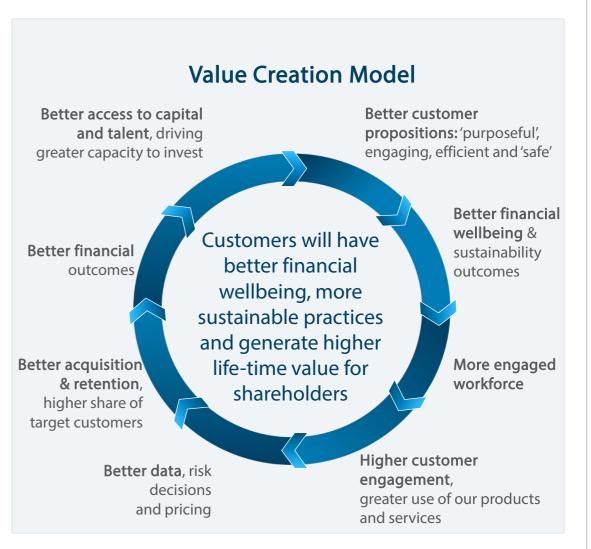




THE BANK WE'RE BUILDING

Eight goals aligned with our business model

- 1. We support a higher share of customers in our target segments
- 2. Our customers have greater financial wellbeing over their lifetime, and implement more sustainable business practices than others
- 3. Our customers are more engaged, more loyal and avail themselves of more of the right products and services than those banking with peers
- 4. We serve our customers more efficiently and our systems are safer and more reliable
- 5. We attract and retain more of the people with the skills required to reinvent banking, in line with our purpose and culture
- 6. We generate stronger long-term financial results than our peers, which is reflected in our valuation
- 7. Our reputation with customers, community, potential employees and regulators is better, both absolutely and relative to (domestic) competitors (existing and emerging)
- 8. Our practices and services provide more opportunity for the community and we have supported and improved positive economic development and transition





ANZ PLUS - TAILORED TO CUSTOMERS' NEEDS

Delivering better propositions...

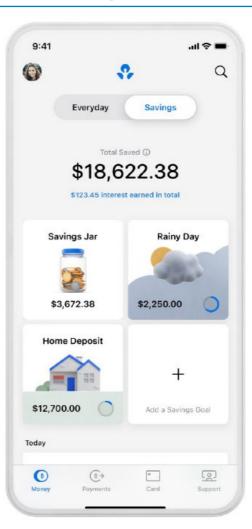
ANZ Plus customer propositions

A mobile-first,
human
supported
distribution
model and lower
cost of
operations

Better technology to enable fast, resilient and responsive change

A purposedriven, customer centric culture

...with targeted features customers love



Transact & Save features already driving customer engagement:

Know where my money is going:

Expense Insights & Prediction | see regular expenses, before they occur

Multi Goal Savings | save for up to 99 goals with one account

Personal Insights | see I am Spending Less than I Earn, where my money goes, and more

Ditch my wallet | start using my digital card immediately

Safe & secure | Advanced biometric security, dynamic CVV and more



ANZ PLUS HOME LOANS BETA LAUNCHED IN DECEMBER

Leveraging ~70% reusable business services with a focus on process automation

ANZPlus reusable cloud-based technology stack is delivering



Enabling focused build on the Home Loans proposition and beta release

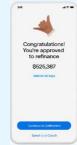


Home Loans MVP to launch in 2023



~70% of business services built for Save & Transact proposition have been reused for ANZ Plus Home Loans including:

- Identity and access management
- Customer relationship management tool
- Banking Services platform, includes self-service tools
- Customer coach assisted servicing
- Customer data services



Implemented 10 new business services and 4 new platforms supporting the Home Loans beta launch in Dec2022

- New loan origination and management platform including statement of position
- Automated credit decisioning
- Automated loan documentation generation
- Highly automated loan settlement



Automated processes throughout the Home Loan journey with intervention by exception

Application



Credit Assessment



Settlement

Easy to use digital application form, including pre populated data



Automated credit decisioning and fast determination of property market value



Highly automated loan documentation and settlement







ANZ PLUS - MORE EFFICIENTLY DRIVE HIGHER CUSTOMER GROWTH, GREATER ENGAGEMENT AND BETTER FINANCIAL HEALTH

How we measure success

More attractive	Greater propensity to join	Brand consideration Relative app store rating	# New customers # ANZ customers migrated	% Main Bank customers
More	Higher customer lifetime value	Risk adj. revenue per customer	Key episode NPS	% customers ahead on Home Loan
engaging		Average balances per customer	% customers actively contributing to a savings goal	% customers with data sharing consent
		% customers making and receiving payments regularly	% customers saving for a home	Customer financial wellbeing score
		# Interactions per customer	% customers with a Home Loan	Retention of active customers
More efficient			Marginal cost of service (contact centre, coaching) per customer	Customers per Plus FTE
	engage	Marginal cost to acquire and join per customer	Average product management cost per customer	
→ ← More	More resilient systems and services	Complaints per customer	% Transactions using PayID	System downtime
secure		Fraud losses per customer		

BUILDING | INVESTING | PARTNERING

1835i

As ANZ's external innovation and venture capital partner, 1835i creates and invests in businesses that are aligned with the Bank's strategy and that can drive value for ANZ, its customers and partners



BUSINESSES OWNERS



Al-based business intelligence platform for SMBs



Business loan marketplace



Virtual business card and expense management platform



HOME OWNERS



Leading online home loan origination platform

ONETWO

Digital home loans

MACOPPS

Digital real estate offer management platform



INNOVATING FINANCIAL SERVICES



Global financial infrastructure

bud.

Open Banking infrastructure layer



Data collaboration platform

DataMesh*

Payments software and data analytics



₩ Slyp

Interactive smart receipts technology



FINANCIAL WELLBEING



CASHREWARDS"

Leading cashback platform



Financial super app and digital wallet aggregator



INVESTING IN SUSTAINABILITY

Where we support our customers

resorbase
Electrifying the transportation

Accelerating companies transitioning from 'brown' to 'green'

value chain

Supporting sustainability in resource extraction, basic materials & new technologies



Offering
Environmental
Sustainability
solutions / partnering
with ES focused FIs

Enabling transition towards lower emissions buildings

Assisting sustainable food, beverage & agriculture practices and supply chains

Sustainable Bond League Tables

Aus. Sustainable Bond Cumulative League Table¹

Bookrunner (Ranking on Market share)	Volume	No. of deals	Market share
ANZ (#1)	\$11.4b	51	15.1%
Closest peer (#2)	\$8.2b	51	10.9%

NZ Sustainable Bond Cumulative League Table²

Bookrunner (Ranking on Market share)	Volume	No. of deals	Market share
ANZ (#1)	\$7.9b	49	30.8%
Closest peer (#2)	\$7.0b	39	27.2%

ANZ Sustainable Finance deals³

Period	Number of deals (in period)	Number of deals (cumulative)
FY18	8	8
FY19	26	34
FY20	39	73
FY21	81	154
FY22	127	281
1H23	56	337

^{1.} All issuers, Includes all sustainable bonds issued in the Australian markets by local and international issuers. 1 Jan 2014 to 2023 YTD. Source: KangaNews 24 April 2023

^{2.} All issuers, Includes all sustainable bonds issued in the New Zealand markets by local and international issuers. 1 Jan 2014 to 2023 YTD. Source: KangaNews 18 March 2023

^{3.} Number of labelled Sustainable Finance deals, including bonds & loans, that ANZ has participated in. Data is unaudited



2023 HALF YEAR RESULTS

INVESTOR DISCUSSION PACK

ENVIRONMENT, SOCIAL & GOVERNANCE (ESG)



ACCELERATING OUR APPROACH FOR THE TRANSITION TO NET ZERO

New social and environmental sustainability target

By 2030

\$100b

On 1 April 2023, we commenced a new \$100 billion by 2030 social and environmental sustainability target to improve social and environmental outcomes for our customers, including initiatives that help lower carbon emissions, increase access to affordable housing and promote financial wellbeing. This will be periodically reviewed and revised to ensure it continues to match our ambition.

Progress against our sectoral decarbonisation targets

- We were the first Australian bank to join the Net-Zero Banking Alliance (NZBA) in 2021 and set emissions pathways and targets for power generation and large-scale commercial real estate. In November 2022, we announced four additional sectoral pathways and targets in oil & gas, aluminium, cement and steel.
- We are on track to set 2030 targets for a total of nine priority sectors aimed at ensuring at least 75% of our portfolio emissions are on a net zero pathway by the end of 2024.
- Our direct exposure to thermal coal mining has reduced by ~82% since 2015; our exposure is now less than 0.02% of Group exposure at default (EAD). We are on track to exit all direct lending to thermal coal mining¹ well ahead of our 2030 target.
- We will use these pathways to steer our lending decisions in line with the Paris Agreement goals.
 We expect the transition is likely to be uneven – and there will be challenges in some sectors more than others.

Our Climate Change Commitment

- Our pathways set our strategy and course out to net zero by 2050 and use credible decarbonisation scenarios, allowing us to:
 - Determine how each sector is performing against a Paris-aligned path
 - Better pinpoint and manage customers that may be more exposed to transition risks; and help them to capture the growing opportunities that come with the transition
 - Assess the speed and extent to which we are transitioning our exposure to key sectors
 - Provide transparency about how our financing is aligned with climate scenarios

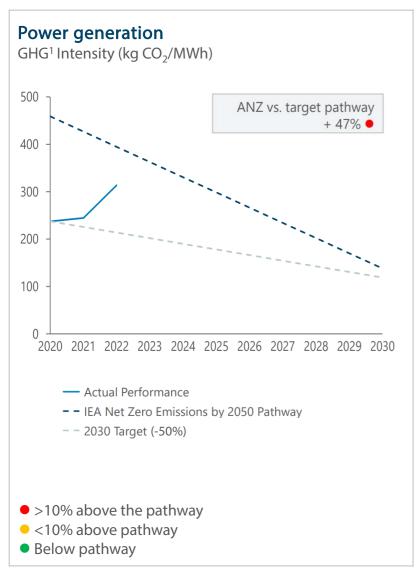
We will reduce our exposure to our largest emitting business customers that, after significant engagement, have not improved their transition plans by 2025.

^{1.} Excluding some residual exposures to rehabilitation bonds as per our policy

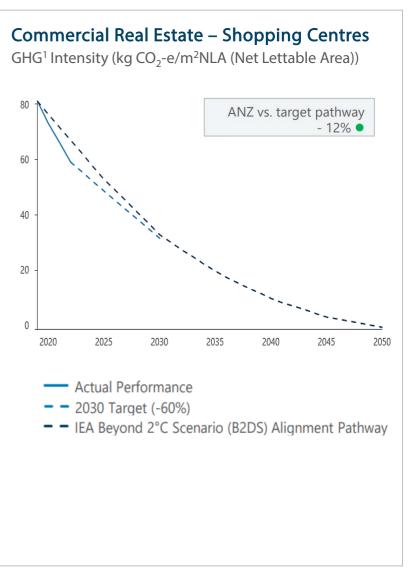


FINANCE TO BACK CUSTOMERS ON THE RIGHT PATH

Targets set for six carbon intensive sectors in line with our Net-Zero Banking Alliance commitments (as at 30 September 2022)





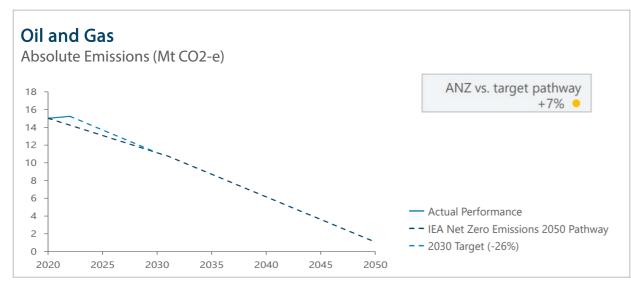


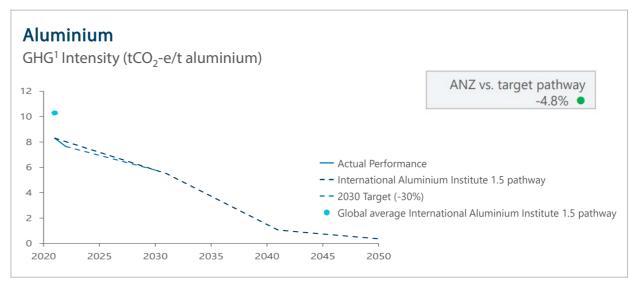
^{1.} Greenhouse gas emissions (GHG)

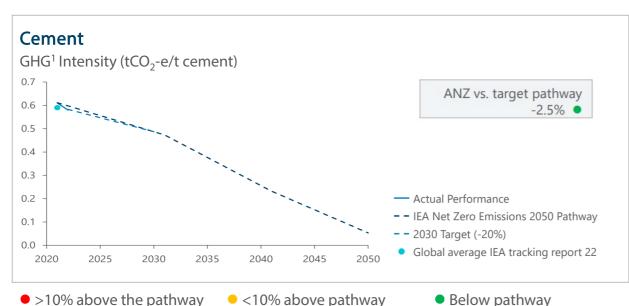


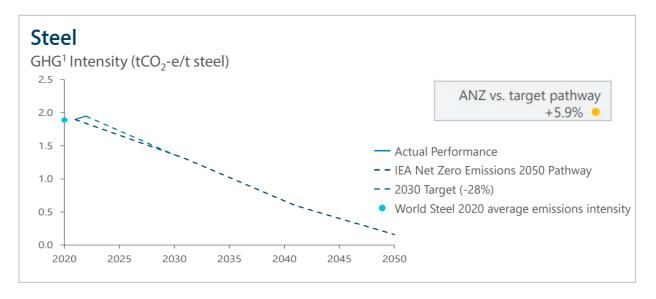
FINANCE TO BACK CUSTOMERS ON THE RIGHT PATH

Targets set for six carbon intensive sectors in line with our Net-Zero Banking Alliance commitments (as at 30 September 2022)







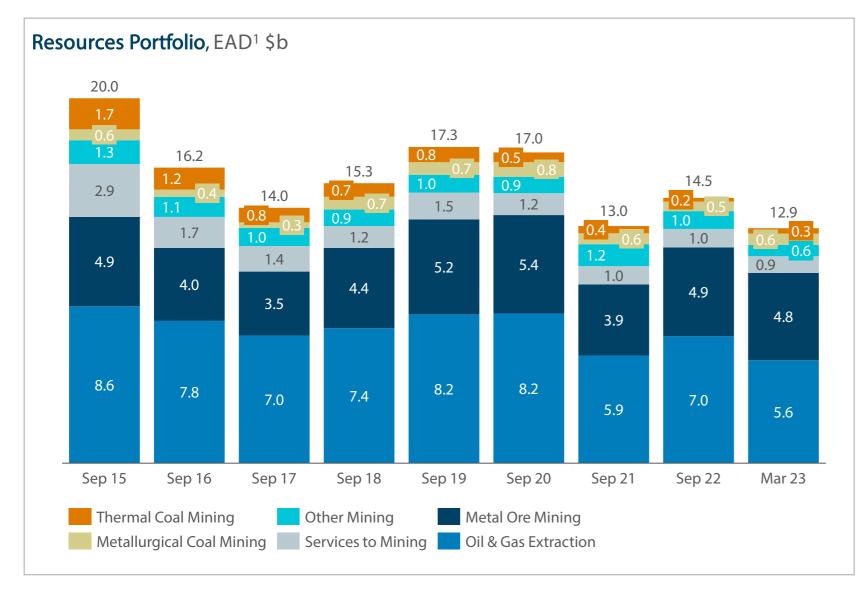


For detail regarding how targets have been set and calculated refer to ANZ's Financed Emissions Methodology available at anz.com/esgreport

Greenhouse gas emissions (GHG)

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OUR RESOURCES PORTFOLIO





ANZ's exposure to thermal coal mining has reduced by ~82% ANZ's exposure to thermal coal mining is a small portion of our overall lending (now comprising <0.02% of Group EAD)

Movements in Oil and Gas and Thermal Coal Mining exposures

Some of the movements in our exposures this half can be attributed to APRA's capital reforms², which changes the factors applied to loan amounts used to determine our EAD. The result is that we are required to hold more capital for certain types of lending and other banking facilities, and less for others. The impact on two sectors is outlined below:

- Our thermal coal mining exposure³ increased this half, almost entirely related to the impact of the capital reforms. The majority of our exposures to the thermal coal mining sector are made up of mining rehabilitation guarantees, which requires increased capital under the reforms. The increase was not due to new lending to the sector.
- Our upstream oil and gas exposures decreased, driven by the capital reforms, lower lending balances, and decreases in trade and markets exposures during the half.

^{1.} Exposure at Default

^{2.} APRA release minor amendments to capital frameworks for ADIs: https://www.apra.gov.au/news-and-publications/apra-releases-minor-amendments-to-capital-framework-for-adis

^{3.} This exposure is to the ANZSIC code 1102, ie those customers for whom thermal coal mining is their predominant activity. It does not include other thermal coal mining exposure to diversified miners, which will be captured under other ANZSIC codes



CUSTOMER ENGAGEMENT TO SUPPORT EMISSIONS REDUCTIONS

100 of our largest emitting business customers (progress at 30 September)

We have been discussing transition plans with 100 of our largest emitting business customers since 2018 and broadened this to our customers efforts to protect biodiversity in 2022.

In FY22 we engaged with 99 of our largest emitting business customers. 61% of these customers now have well developed or advanced transition plans versus 42% as at the end of FY21.

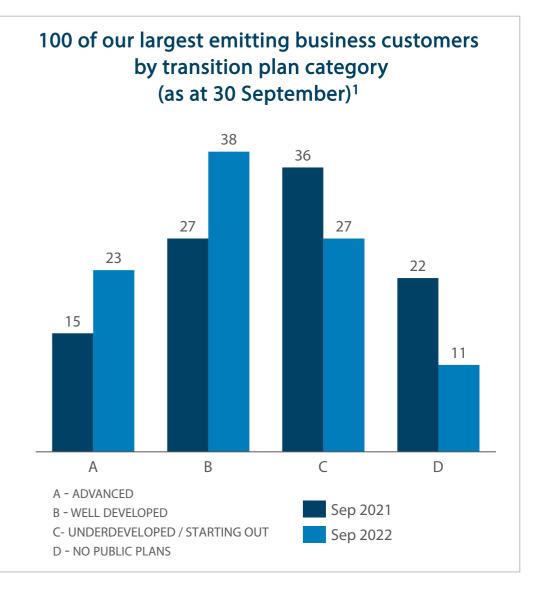
Overall good progress is being made, with 29 customers upgraded since FY21.

Our largest emitting business customers produced more than 147 million tonnes of direct (Scope 1) CO_2 emissions during 2020–21 for their Australian-based operations. This is around 30% of the national total for Australia.

We expect our new target of \$100b by 2030 will further assist our largest emitting customers to invest in emissions reduction. We will continue to prioritise support for customers who are committed to improving their plans.

This support will also focus on customers in the C and D categories. We are seeking improved plans from these businesses by 2025 and will increase our engagement to encourage further progress.

While we will aim to support C and D category customers to improve, if significant engagement doesn't see positive momentum we will reduce our exposure.



^{1.} We replaced six customers in 2022 due to exits or significantly reduced exposures, or due to mergers and acquisition activities. Replacements on this list are typically from a similar sector, located in the same country or region, a similar level of exposure and emissions and at a similar stage of their transition planning



SNAPSHOT OF HALF YEAR ESG TARGET PERFORMANCE

ESG target

Environmental Sustainability

Fund and facilitate at least AU\$50 billion by 2025 towards sustainable solutions for our customers, including initiatives that help improve environmental sustainability, support disaster resilience, increase access to affordable housing and promote financial wellbeing.

Engage with 100 of our largest emitting business customers to encourage them to, by end 2024:

- strengthen their low carbon transition plans so that more customers achieve a 'well developed' or 'advanced' rating; and
- enhance their efforts to protect biodiversity.

Financial Wellbeing

Establish seven new partnerships to expand the reach and improve impact of MoneyMinded, our adult financial education program, by 2023

Have 30% or more of ANZ Plus Save customers set a savings goal by end 2023.

Progress

Since October 2019, we have funded and facilitated AU\$47.09 billion to support sustainable solutions for our customers. We were forecast to reach our target of A\$50 billion well in advance of 2025.

That is why on 1 April 2023 we commenced a new social and environmental sustainability target, committing to fund and facilitate at least A\$100 billion (FY23-FY30) towards improving social and environmental outcomes for our customers.

We continue to engage with 100 of our largest emitting business customers, encouraging them to strengthen their low carbon transition plans and enhance their efforts to protect biodiversity.

We have established nine new MoneyMinded partnerships since October 2020, including two in New Zealand and seven in Asia Pacific. These partnerships have enabled us to deliver MoneyMinded to more lower income people across the countries in which we operate to help improve their financial wellbeing.

27% (64,414) ANZ Plus customers have set up a savings goal since October 2022.

Relevant SDGs

Our ESG targets support all 17 United Nations Sustainable Development Goals (SDGs)

Note: This information has not been independently assured. KPMG will provide assurance over ANZ's full year performance against targets in its annual ESG reporting to be released in November 2023. See our 2022 ESG Supplement for the complete suite of FY22 ESG targets and details on full year performance



SNAPSHOT OF HALF YEAR ESG TARGET PERFORMANCE (CONT.)

ESG target

Housing

Fund and facilitate AU\$10 billion of investment by 2030 to deliver more affordable, accessible and sustainable homes to buy and rent. (Australia / New Zealand).

Fair and Responsible Banking

Achieve the 17 actions in our Reconciliation Action Plan, by end 2024 (Australia)

Progress

Since October 2018, we have funded and facilitated over AU\$4.4 billion to support the delivery of more affordable, accessible and sustainable homes to buy and rent.

Housing pipeline and run rate remain on track, however current market conditions in the broader property sector have resulted in no further transactions being closed in the half year.

We continue to make good progress against the 17 actions outlined in our RAP and have met all commitments that were due for completion to date.

Relevant SDGs







Our ESG targets support all 17 United Nations Sustainable Development Goals (SDGs)

Note: This information has not been independently assured. KPMG will provide assurance over ANZ's full year performance against targets in its annual ESG reporting to be released in November 2023. See our 2022 ESG Supplement for the complete suite of FY22 ESG targets and details on full year performance



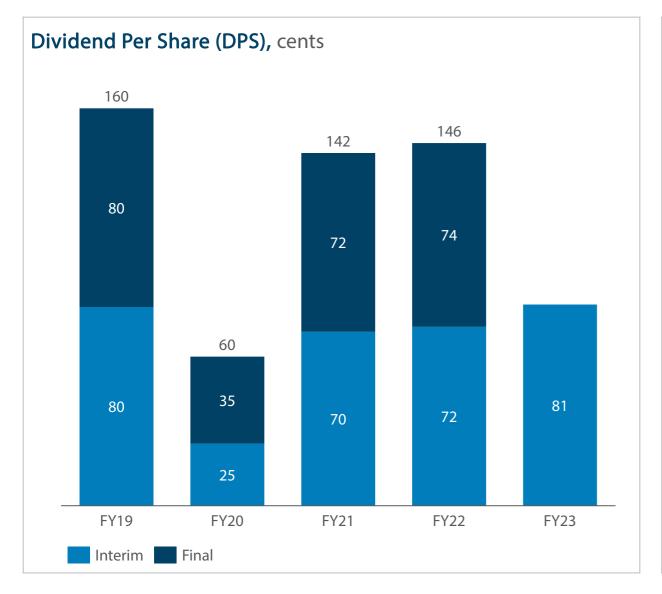
2023 HALF YEAR RESULTS

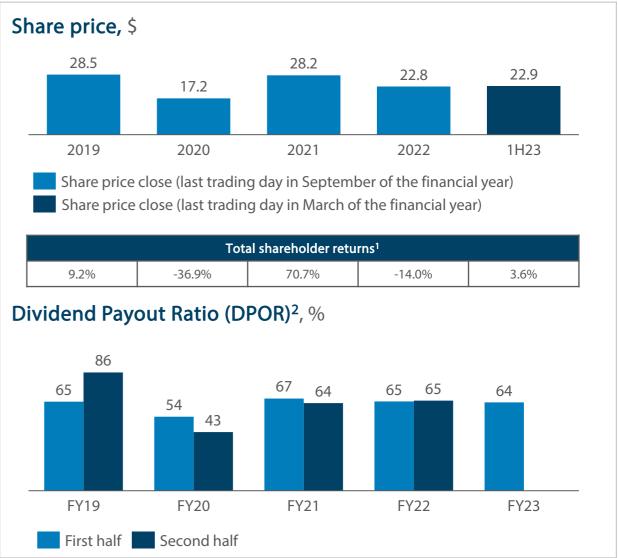
INVESTOR DISCUSSION PACK

GROUP PERFORMANCE



SHAREHOLDER RETURNS



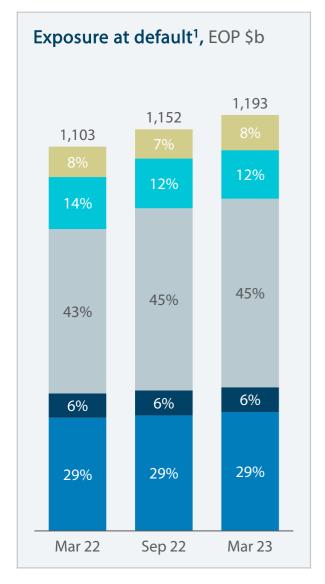


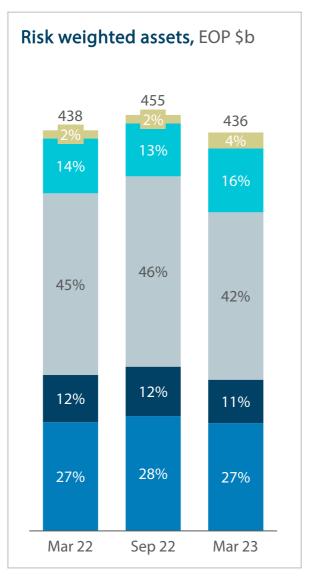
As reported

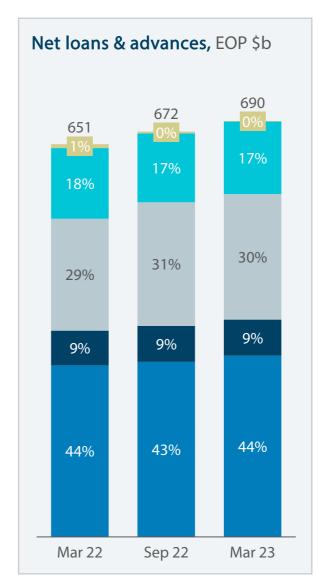
^{2.} Basis: Cash Profit

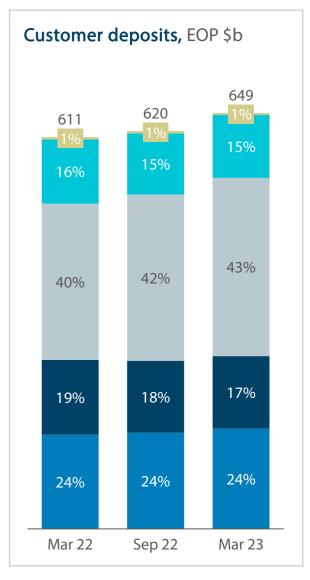


BALANCE SHEET COMPOSITION









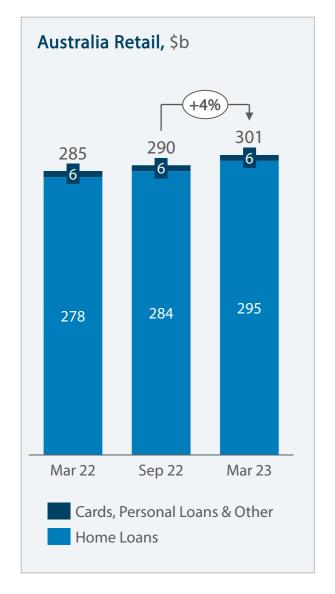


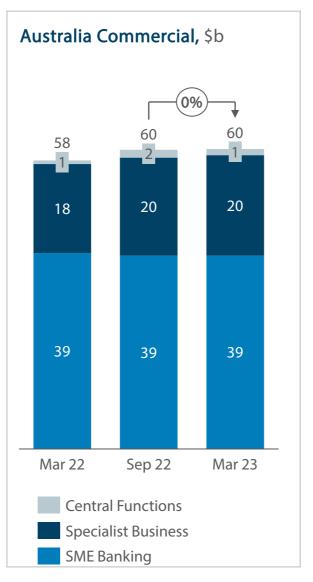
Basis: Cash Profit continuing operations

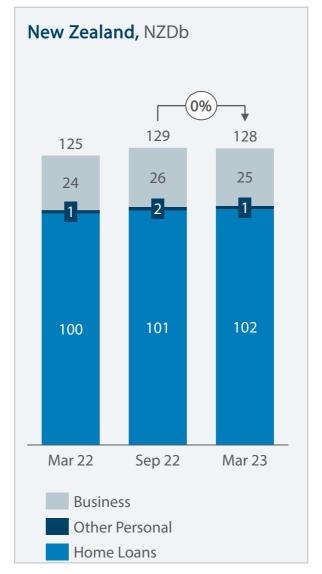
^{1.} EAD excludes amounts for 'Securitisation' and 'Other Assets' Basel classes, as per APS330. Data provided is on a Post CRM basis, net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral

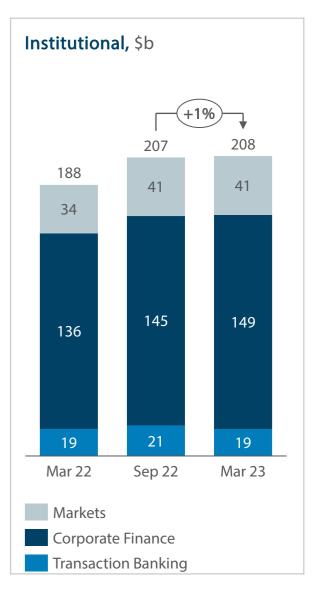


NET LOANS AND ADVANCES





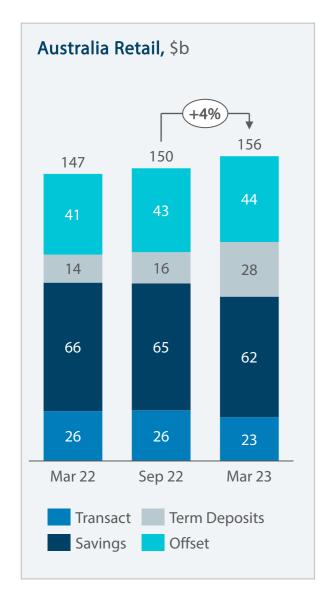


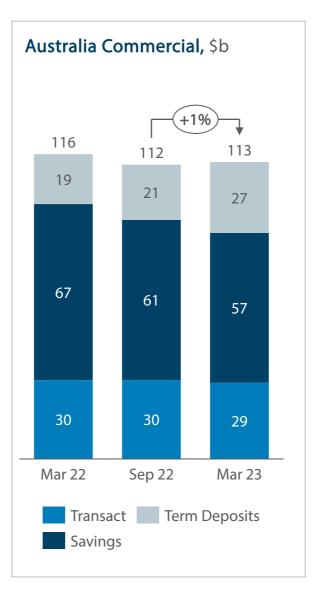


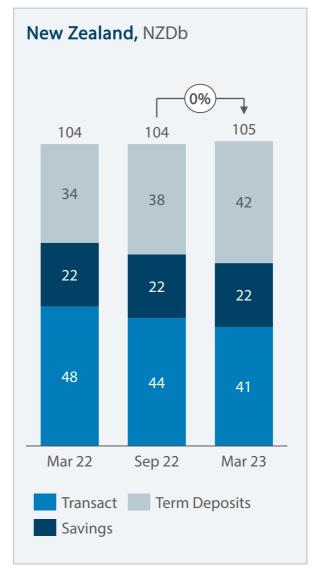
Basis: Cash Profit continuing operations

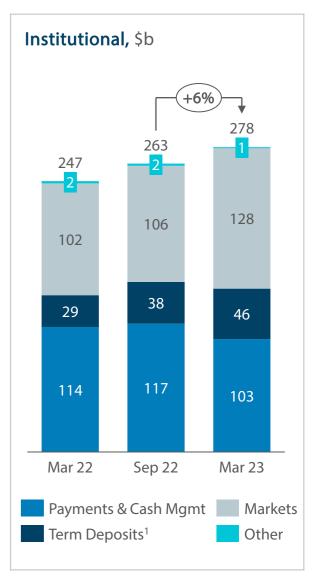


CUSTOMER DEPOSITS









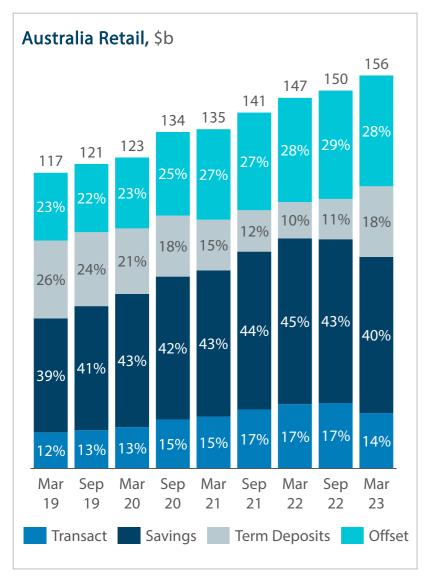
Basis: Cash Profit continuing operations

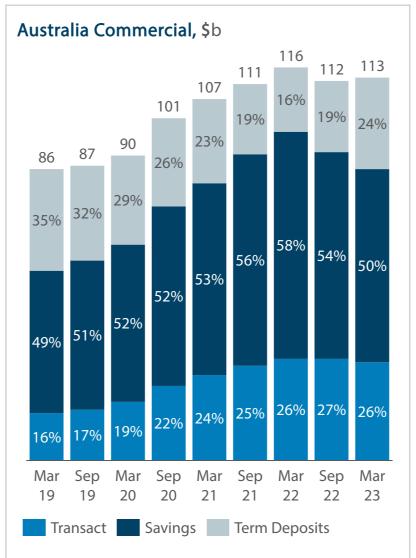
1. Excl. Markets Business Unit

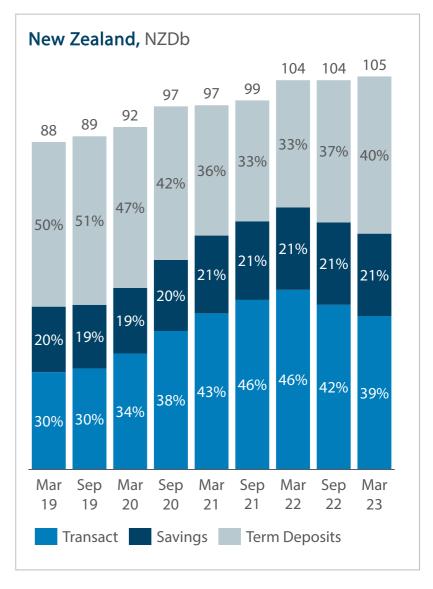
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CUSTOMER DEPOSITS - RETAIL & COMMERCIAL LONG TERM TREND



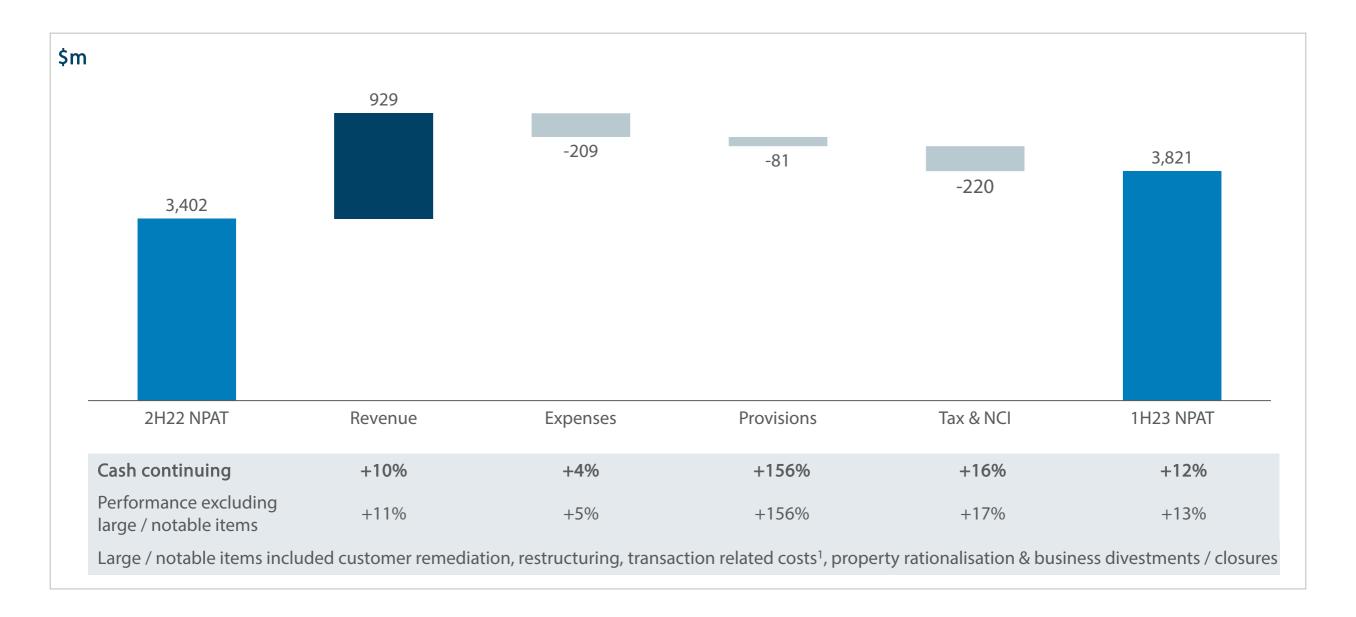




Basis: Cash Profit continuing operations



FINANCIAL PERFORMANCE

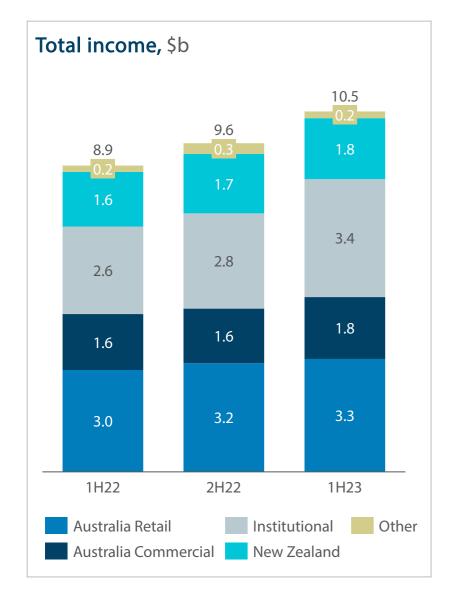


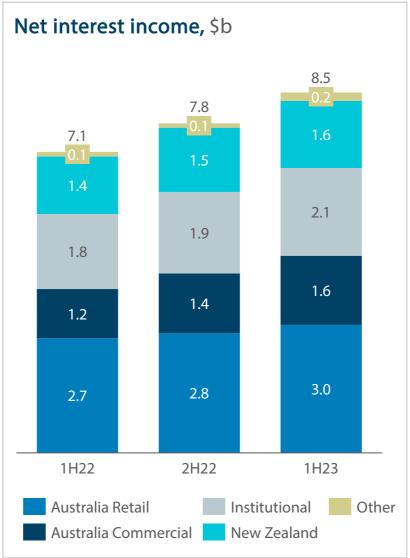
Basis: Cash Profit continuing operations

1. Associated with establishing the new group organisational structure and the pending Suncorp Bank acquisition



TOTAL OPERATING INCOME



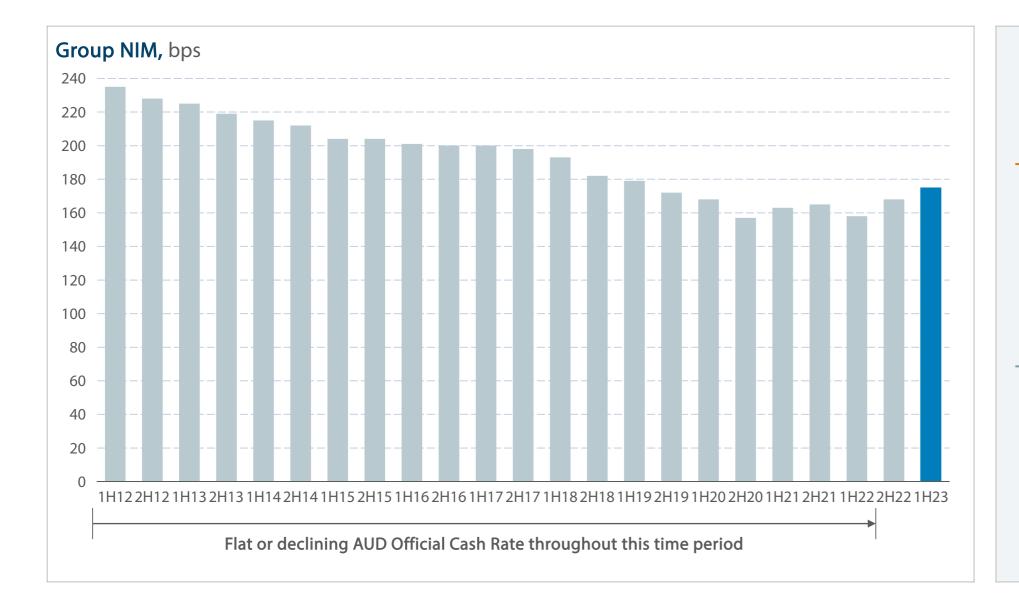




Basis: Cash Profit continuing operations



REPORTED GROUP NET INTEREST MARGIN TREND1



Outlook considerations



Tailwinds

- Higher capital & replicated deposit earnings
- Potential for further rate tightening across geographies



Headwinds

- Lending & deposit competition
- Deposit mix changes
- Higher wholesale funding costs

Basis: Cash Profit continuing operations

1. Group Net Interest Margin for each Half Year as reported in the original Results Announcement for each financial period



THE RECENT TRAJECTORY ON NIM IS NOT UNIFORM ACROSS THE GROUP

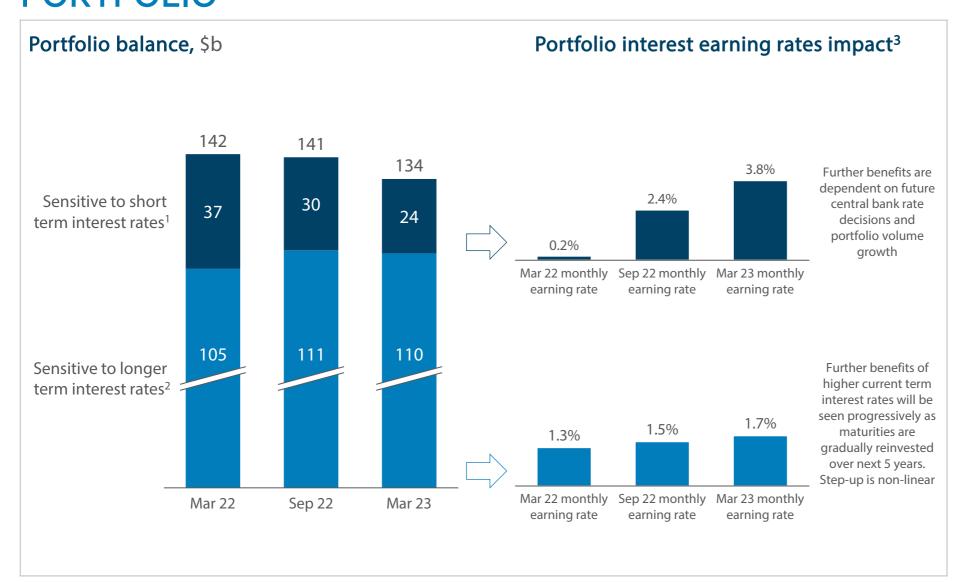


^{1.} AIEA: Average interest earning assets

^{2.} Australia Commercial division generates positive net interest income from surplus deposits held. Accordingly, \$59.5b of average deposits for the March 2023 quarter (Dec 22 quarter: \$59.1b; Sep 22 quarter: \$61.3b; Jun 22 quarter: \$64.3b) have been included within average net interest earning assets for the net interest margin calculation to align with internal management reporting view. AIEA of \$61b presented above represents lending assets only



ONGOING MARGIN TAILWINDS FROM OUR CAPITAL AND REPLICATED PORTFOLIO



Illustrative potential NII benefit Prospective benefit⁴ from higher interest earning rates Relative to the prior FY23 2H23 (vs FY22) (vs 1H23) period Additional ~+\$1.3b ~+\$0.2b NII earned Delta on ~+13bps ~+5bps **Group NIM** FY23 benefits of ~\$1.3b (of which ~\$0.55b was realised in 1H23 and ~\$0.75b is expected to be realised in 2H23) is ~\$0.2bn lower than the FY23 estimate as at FY22 results. This is due to lower term rates and reduced volume

This page may contain forward-looking statements or opinions. Please refer to ANZ's Disclaimer and Important Notice with respect to such statements on page 1

- 1. Overnight to 3 month interest rates
- 2. Primarily 3-to-5-year term interest rates
- 3. Mar 22, Sep 22 and Mar 23 month rates denote actual portfolio monthly earnings rate achieved
- 4. 2H23 illustration highlights the potential impact on NII assuming current longer term reinvestment rates are maintained, and shorter-term interest rates follow the path currently forecast by ANZ Research (as at 2nd May 2023). Rate timing and magnitude outlined on page 68. It also assumes stable FX rates and importantly that the 2H23 portfolio remains at current levels in terms of absolute volumes, regions and mix. It should be noted that the portfolio volume reduced during 1H23 and this a simplified analysis does not take into account further volume changes which may be expected over the next Half Year



INTEREST RATE SENSITIVITY

Illustrative path & magnitude of movements

Short term interest rate outlook – based on ANZ research forecasts¹

Interest Rate Forecasts (%)	Jun 23	Sep 23	Dec 23	Mar 24	Jun 24	Sep 24	Dec 24
RBA Cash Rate	3.85	4.10	4.10	4.10	4.10	4.10	3.85
NZ OCR	5.50	5.50	5.50	5.50	5.50	5.25	4.75
US Fed Funds Rate ²	5.50	5.50	5.50	5.25	5.00	4.75	4.50

Current term interest rates earned on reinvestment of maturing capital and replicating portfolio tranches

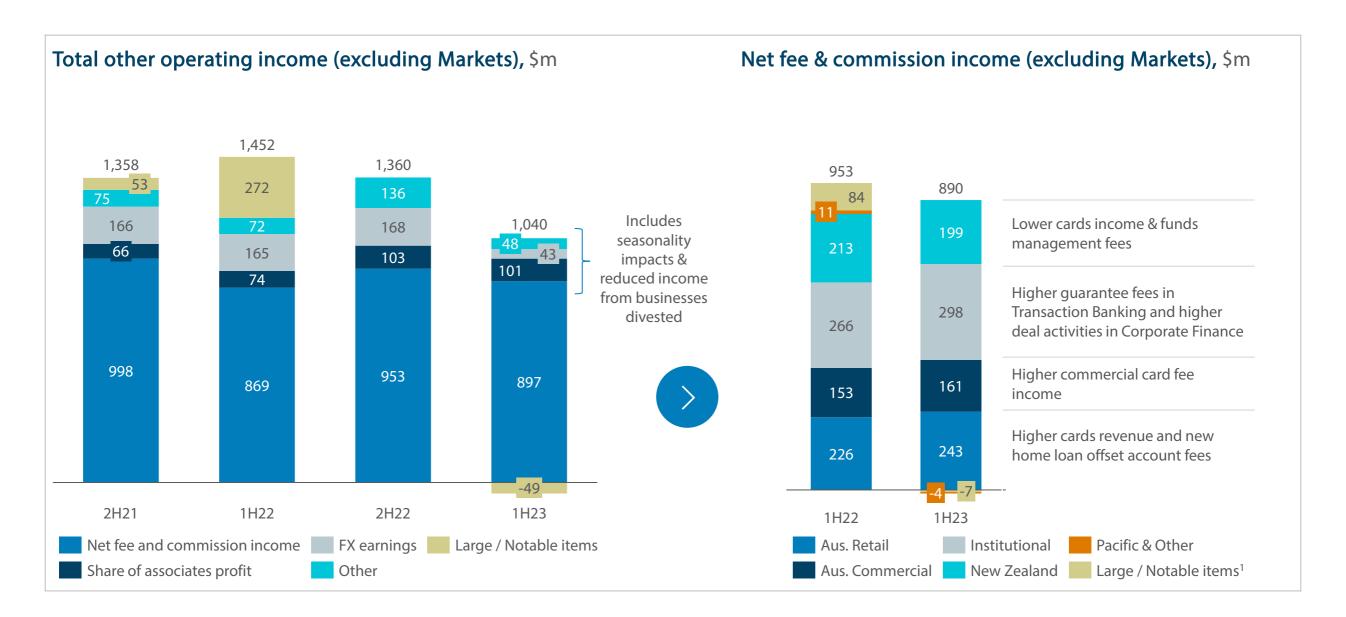
Term Interest Rates ¹ (%)	Current
AUD 5 year	3.59
NZD 3 year	4.67
NZD 5 year	4.31
USD 1 year	4.74

1. Effective as at 2nd May 2023

2. For the US, the rate is the ceiling of Fed Fund's corridor

•

OTHER OPERATING INCOME



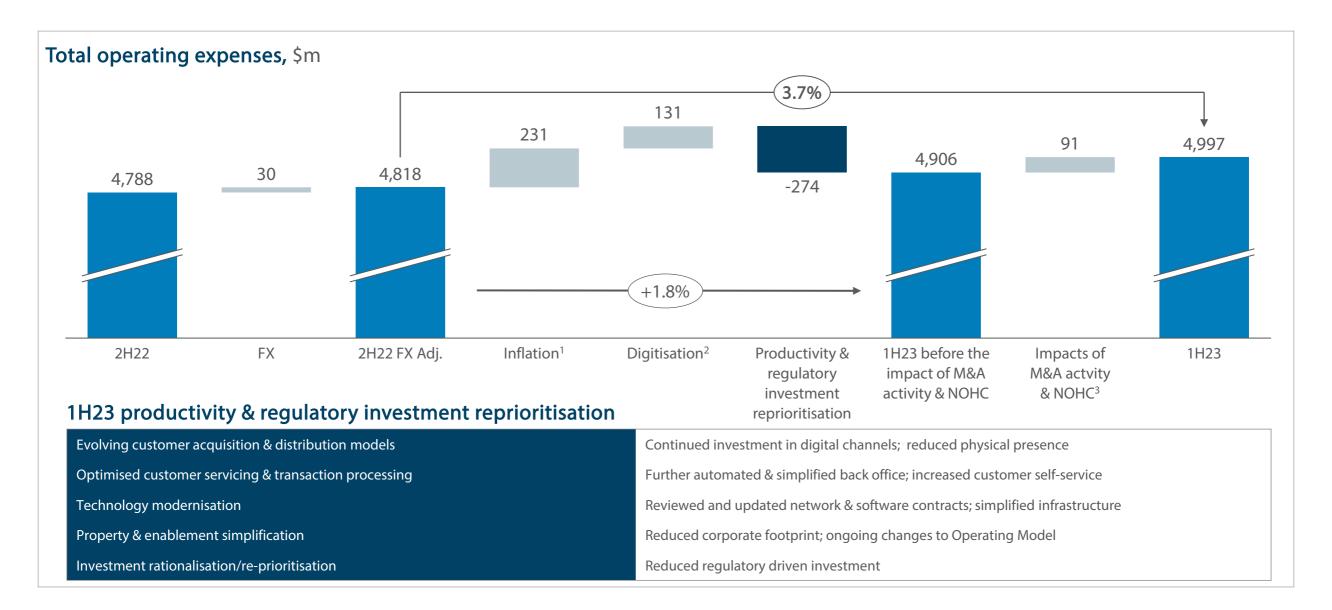
Basis: Cash Profit continuing operations

1. 1H22 largely the result of divested business impacts

69



OPERATING EXPENSES

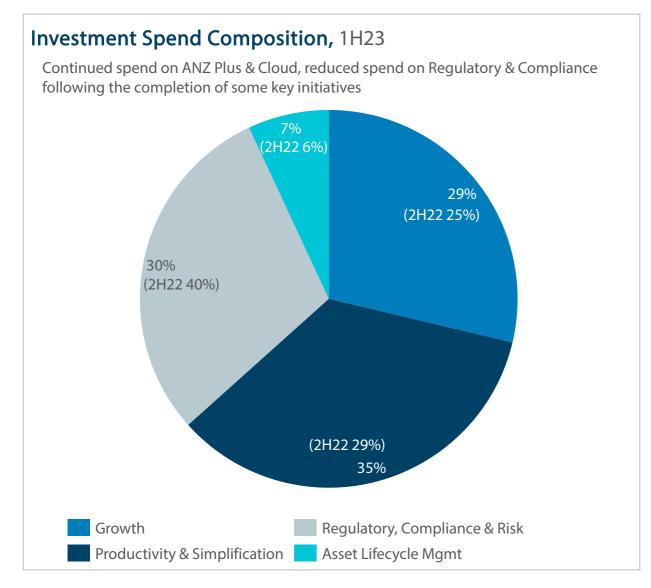


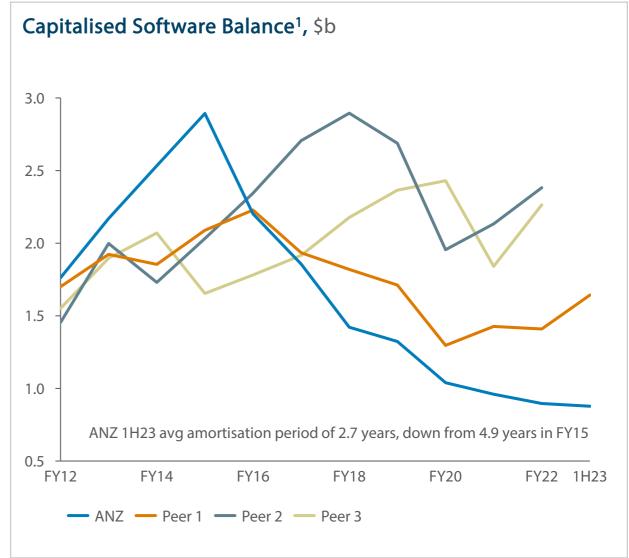
Basis: Cash Profit continuing operations

- 1. Includes revaluation of leave provisions
- 2. Includes Cloud run & ANZ Plus run costs
- 3. Includes Suncorp Integration costs, NOHC establishment costs & costs previously attributed to discontinued operations



OPERATING EXPENSES





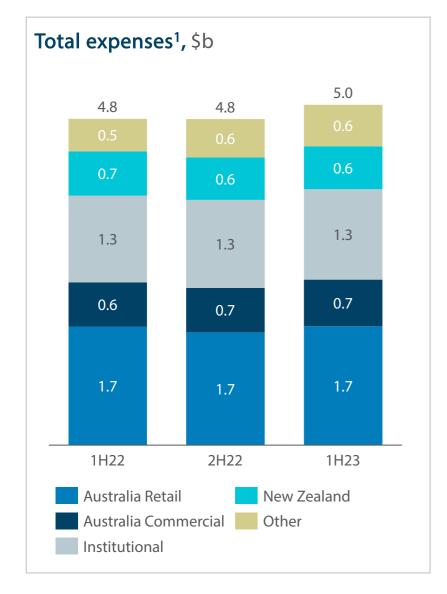
Basis: Cash Profit continuing operations

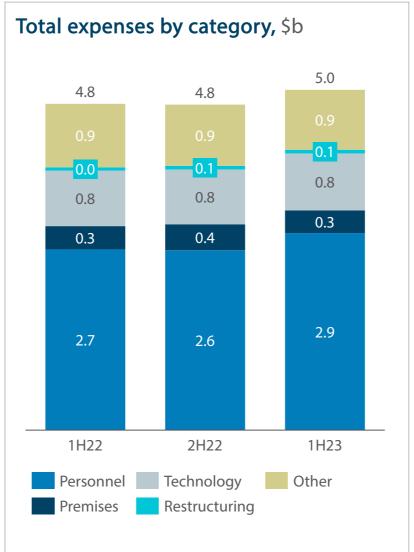
1. Source: Capitalised software balances sourced from publicly available company financials

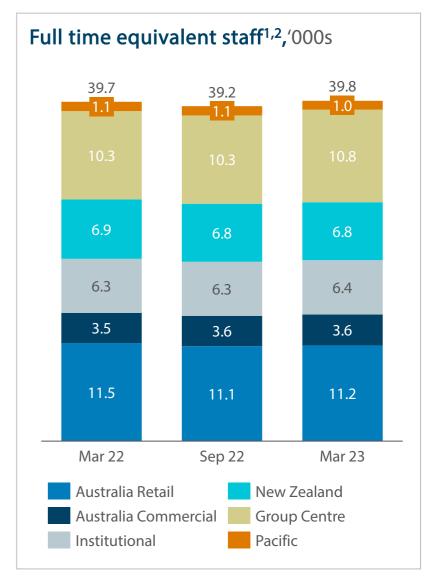
71



OPERATING EXPENSES







Basis: Cash Profit continuing operations

2. Comparative information has been restated to include FTE of the consolidated investments managed by 1835i Group Pty Ltd in the Group Centre division

^{1.} Prior periods have been restated to reflect the latest business structure



RISK ADJUSTED PERFORMANCE

Group¹

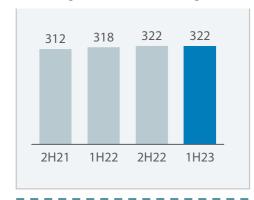
Australia Retail

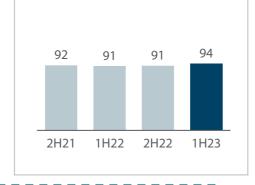
Net interest income / average Credit Risk Weighted Assets (CRWA), %

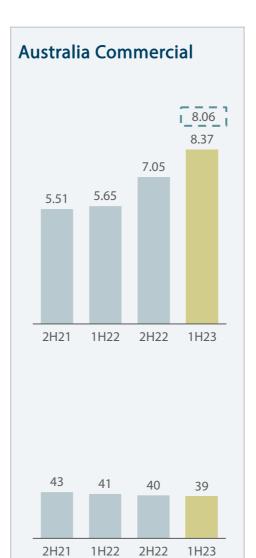




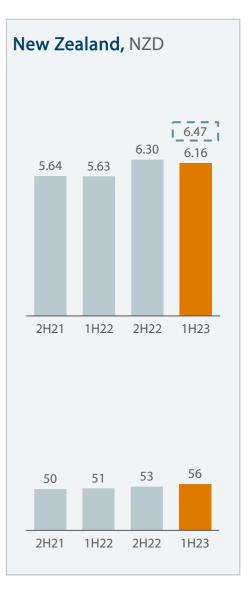
Average Credit Risk Weighted Assets (CRWA), \$b











Excluding the impact of Capital Reforms (effective date of 1 January 2023)

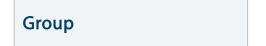
Basis: Cash Profit continuing operations

Excluding Markets Business Unit

73



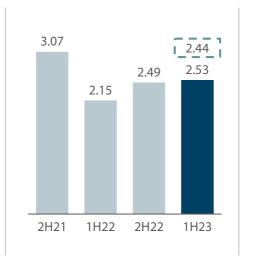
RISK ADJUSTED RETURN



Australia Retail

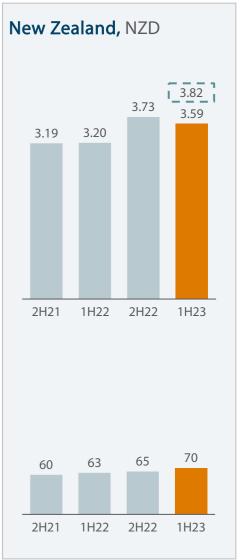
Profit before provisions / average total Risk Weighted Assets (RWA), %











Average total Risk Weighted Assets (RWA), \$b





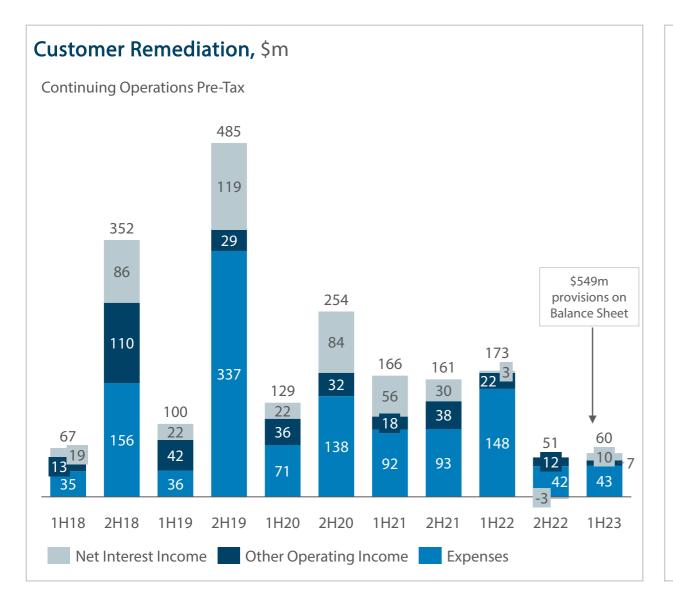




Basis: Cash Profit continuing operations



LARGE / NOTABLE ITEMS



Large / Notable items, \$m

	1H22	2H22	1H23	1H23 movement	
				vs 2H22 (HoH) \$m	vs 1H22 (PcP) \$m
Cash Profit impact	(41)	(113)	(161)	(48)	(120)
Business divestments/closures	249	(6)	-	6	(249)
Customer remediation and Litigation settlements	(133)	(43)	(42)	1	91
Restructuring	(31)	(37)	(38)	(1)	(7)
Transaction related costs ¹	-	(10)	(44)	(34)	(44)
Withholding tax	(126)	-	-	0	126
Property rationalisation	-	(17)	(37)	(20)	(37)

	1H22	2H22	1H23	1H23 movement	
				vs 2H22 (HoH) \$m	vs 1H22 (PcP) \$m
Cash Profit continuing operations	3,113	3,402	3,821	419	708
1H23 growth				+12%	+23%
Cash Profit continuing operations ex. large / notable items	3,154	3,515	3,982	467	828
1H23 growth				+13%	+26%

Basis: Cash Profit continuing operations

1. Associated with establishing the new group organisational structure and the pending Suncorp Bank acquisition



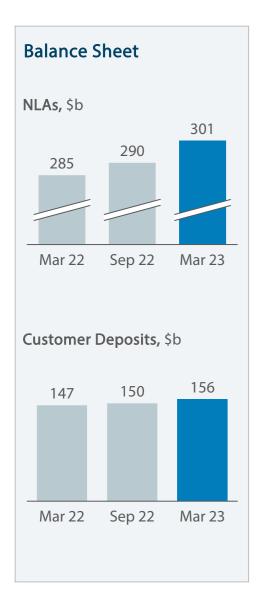
2023 HALF YEAR RESULTS

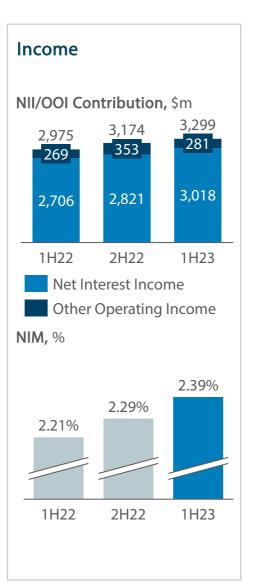
INVESTOR DISCUSSION PACK

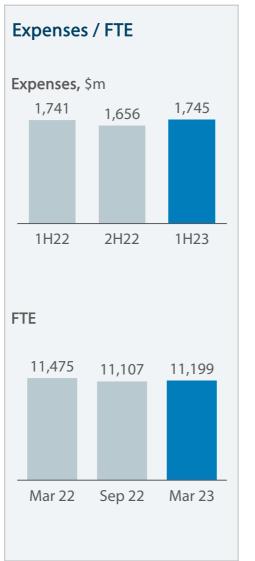
DIVISIONAL PERFORMANCE

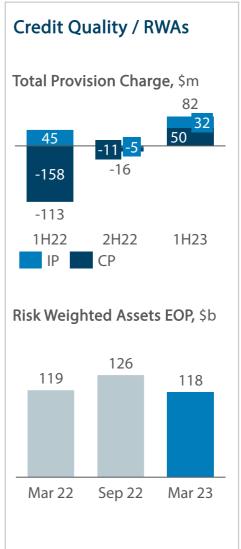


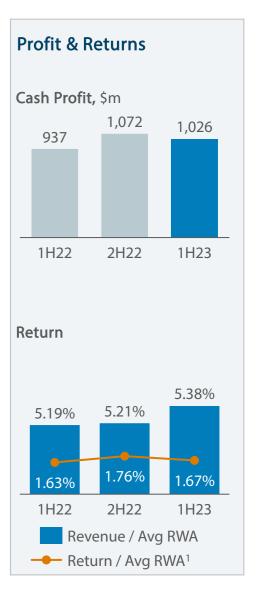
AUSTRALIA RETAIL - FINANCIAL PERFORMANCE







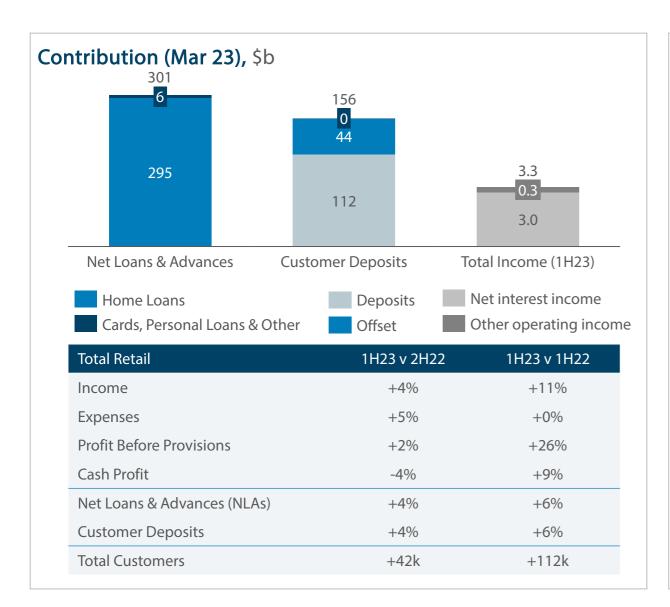


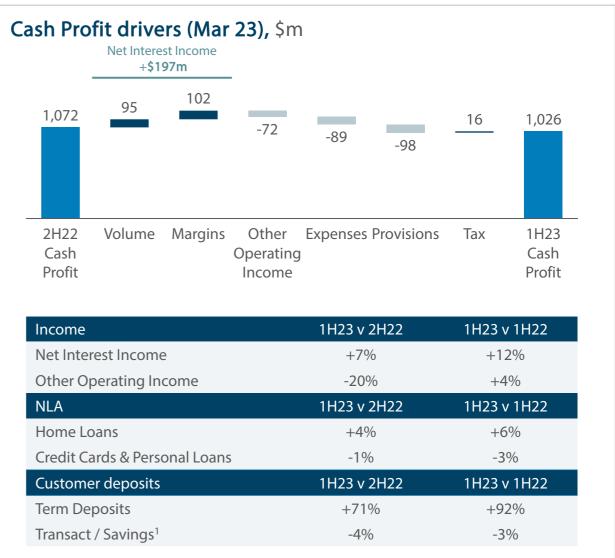


^{1.} Cash profit divided by average Risk Weighted Assets



AUSTRALIA RETAIL - CONTRIBUTION AND PROFIT DRIVERS

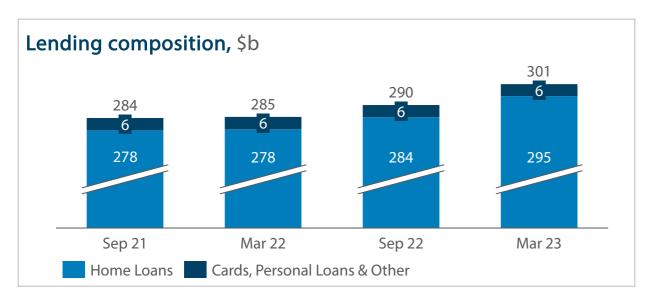


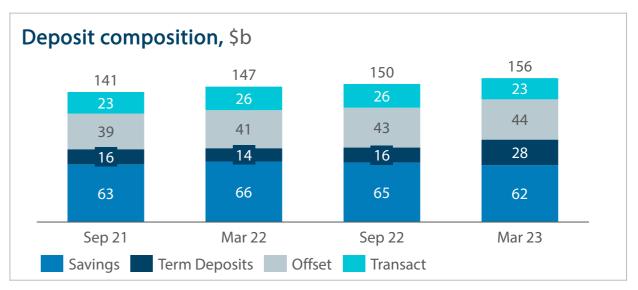


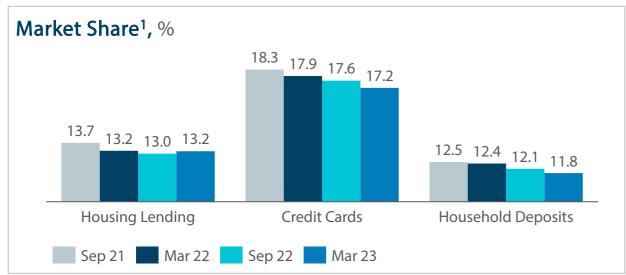
^{1.} Includes Home Loans offset accounts



AUSTRALIA RETAIL - LOANS & DEPOSITS





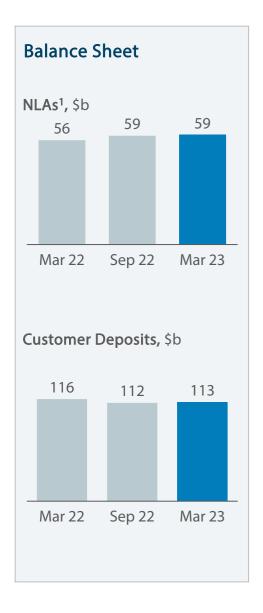


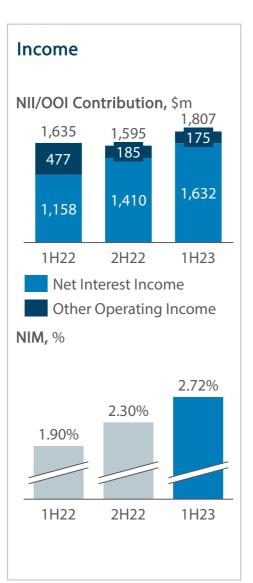


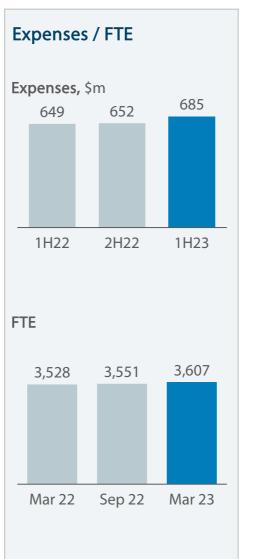
^{1.} Source: APRA Monthly Authorised Deposit-taking Institution Statistics (MADIS)

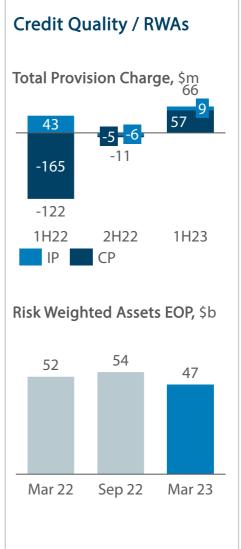


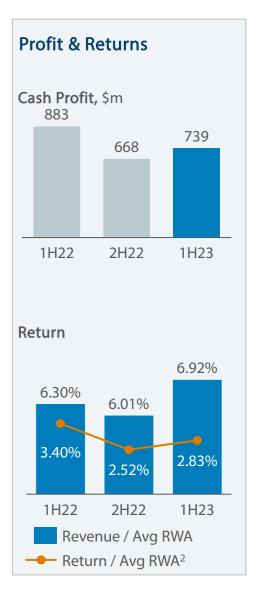
AUSTRALIA COMMERCIAL - FINANCIAL PERFORMANCE







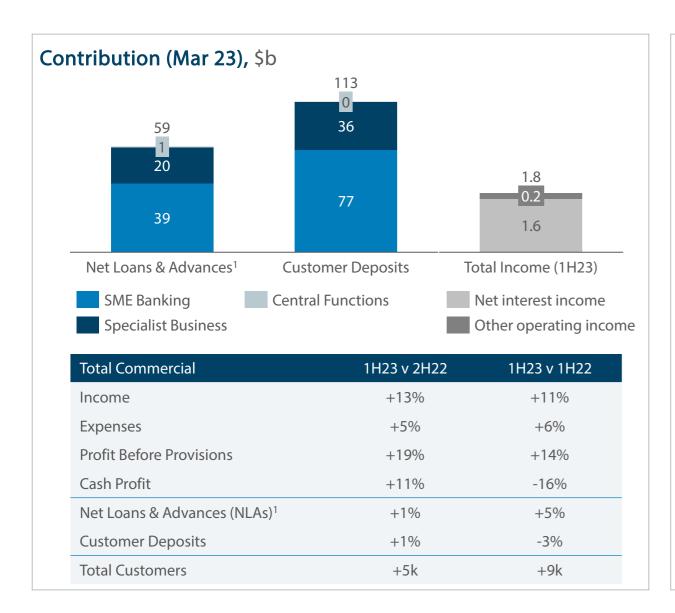


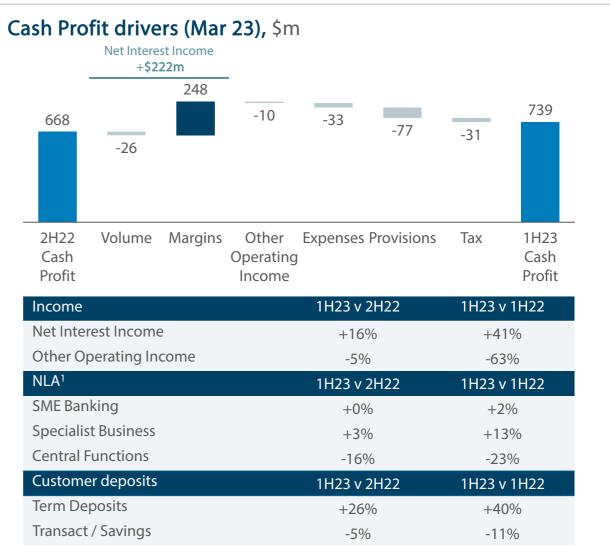


- 1. Asset Finance run-off businesses have been excluded from NLAs
- 2. Cash profit divided by average Risk Weighted Assets



AUSTRALIA COMMERCIAL - CONTRIBUTION AND PROFIT DRIVERS

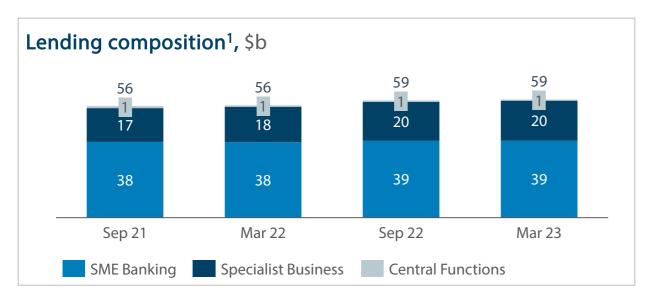


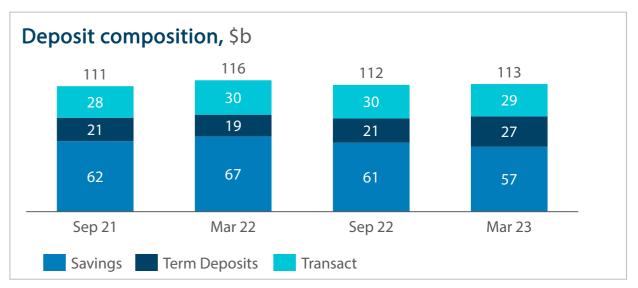


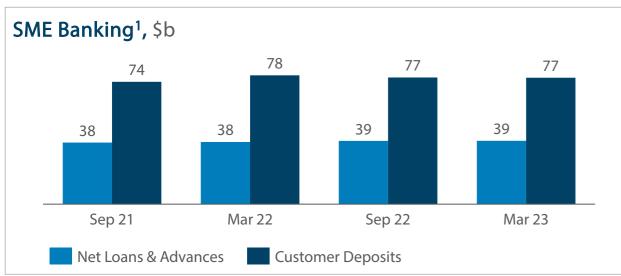
^{1.} Asset Finance run-off businesses have been excluded from NLAs

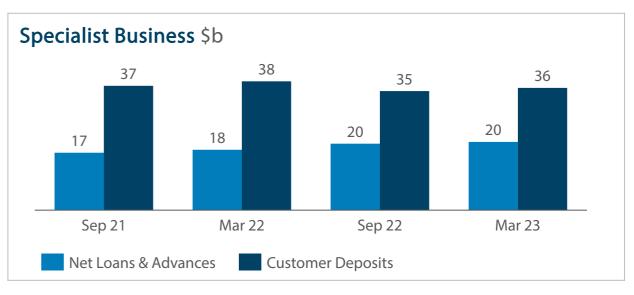


AUSTRALIA COMMERCIAL - LOANS & DEPOSITS





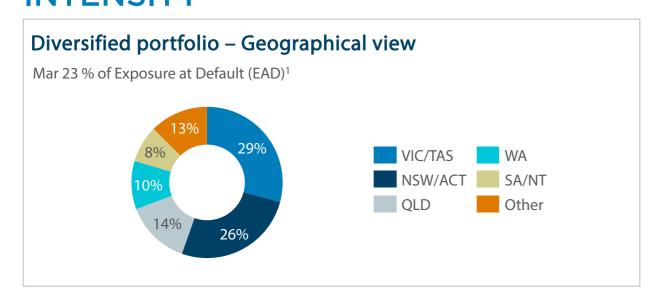


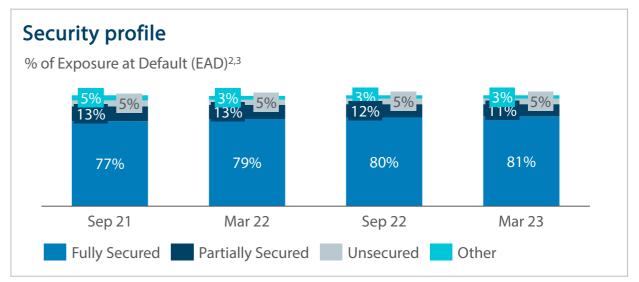


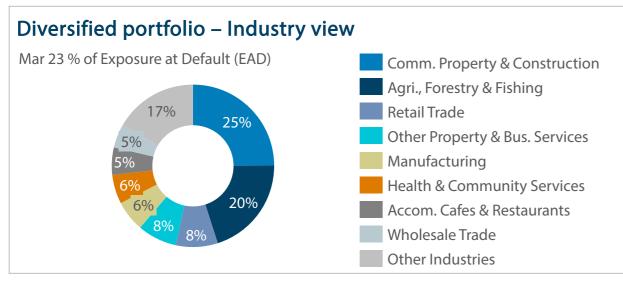
^{1.} Asset Finance run-off businesses have been excluded from NLAs

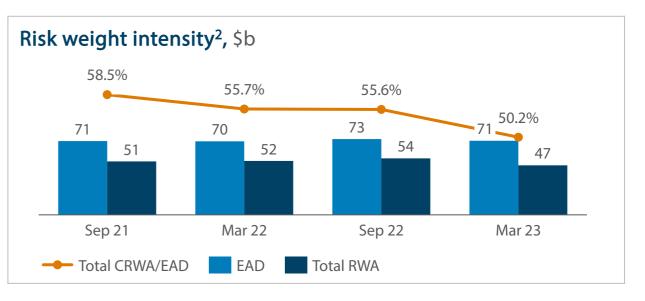


AUSTRALIA COMMERCIAL - BOOK COMPOSITION & RISK WEIGHT INTENSITY





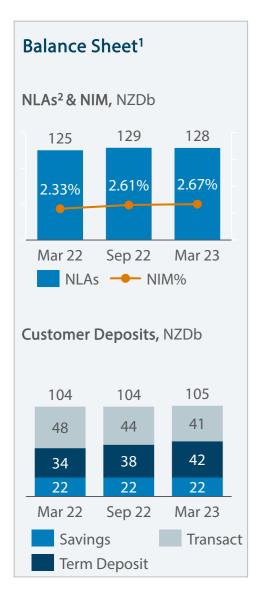


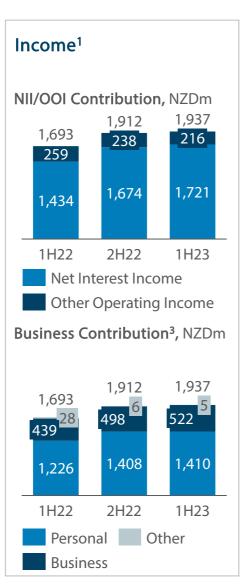


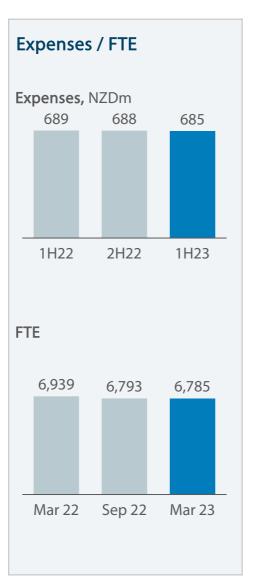
- 1. States based on primary postcode. 'Other' refers to exposures not reported against a specific state. Some postcodes occur across two states
- . Excludes the Merchants divested business results in the Sep 21 period
- 3. Fully Secured on a market value basis. Other includes loans secured by cash or via sovereign backing

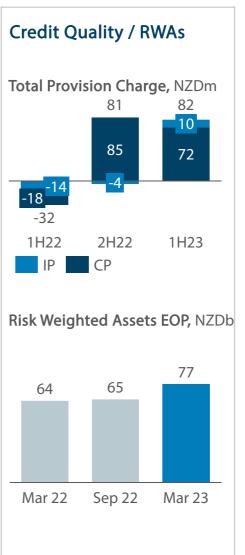


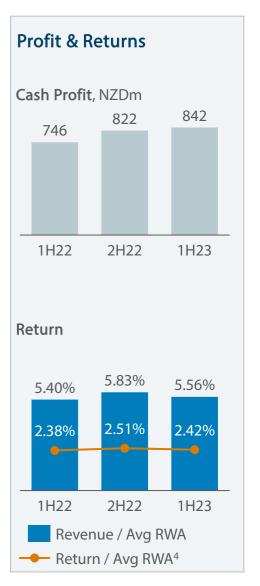
NEW ZEALAND DIVISION - FINANCIAL PERFORMANCE







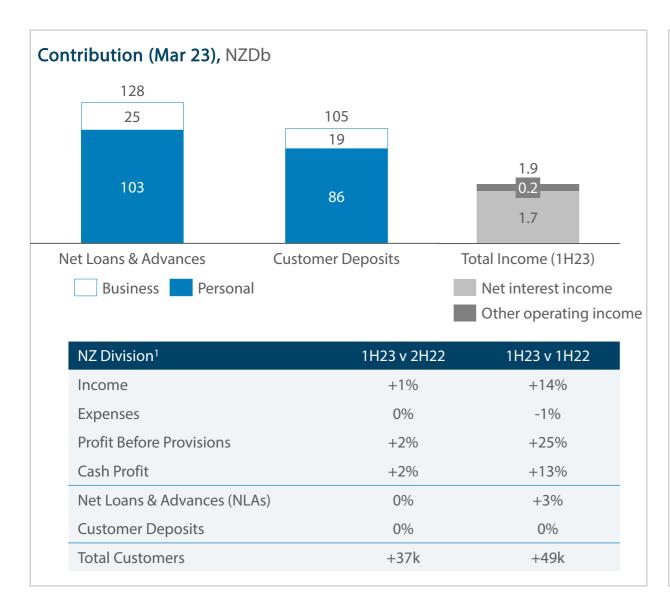


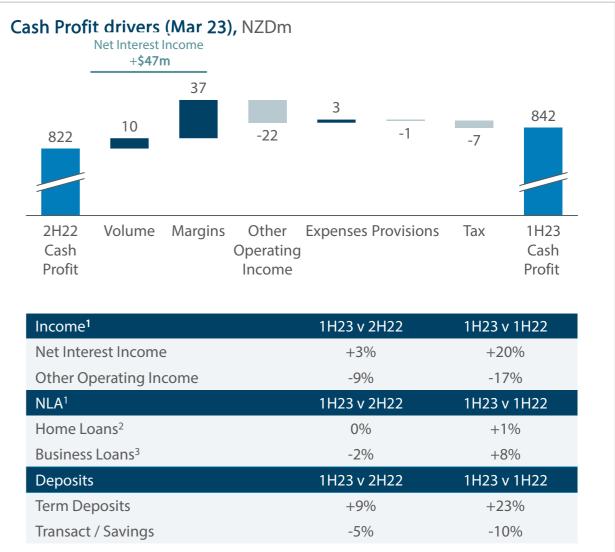


- 1. During 2H22 Business was re-segmented for large Agri customers; 1H22 not restated
- 2. NLAs: Net Loans & Advances
- 3. During 1H22 business units were reorganised from Retail and Commercial to Personal and Business which resulted in some customer re-segmentation
- Cash profit divided by average Risk Weighted Assets

?

NEW ZEALAND DIVISION - CONTRIBUTION & PROFIT DRIVERS

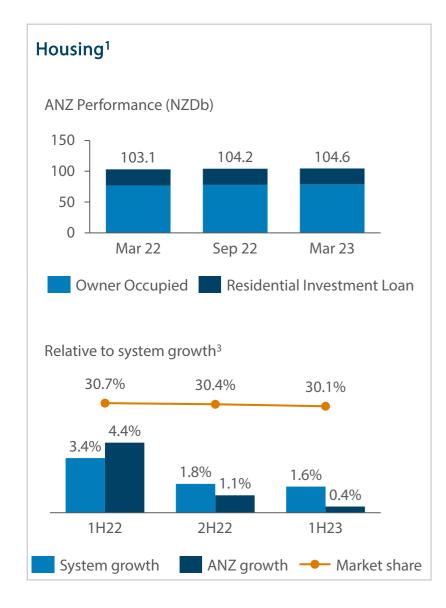


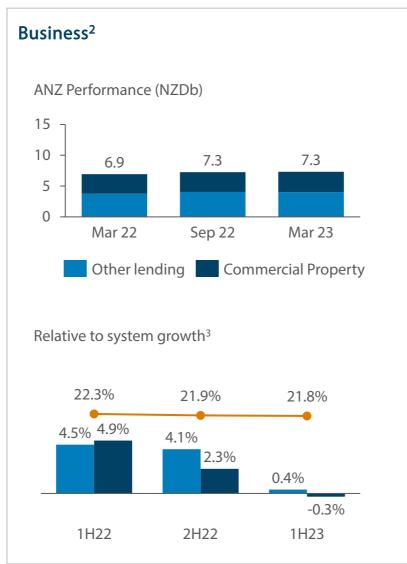


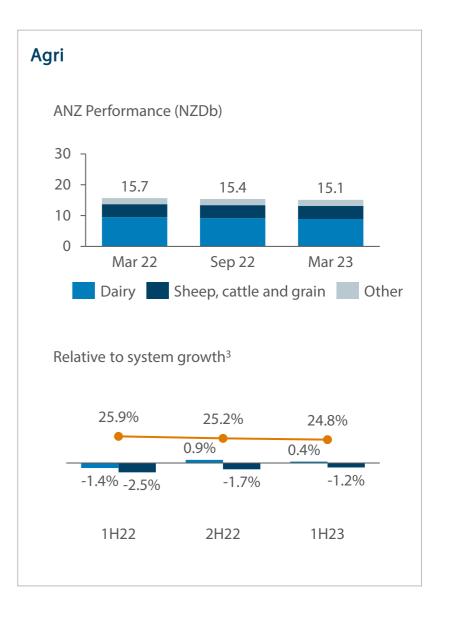
- 1. During 2H22 Business was re-segmented for large Agri customers; 1H22 not restated
- 2. Housing includes business loans secured by residential properties
- Business excludes business loans secured by residential properties, includes Agri lending



NEW ZEALAND DIVISION - BALANCE SHEET



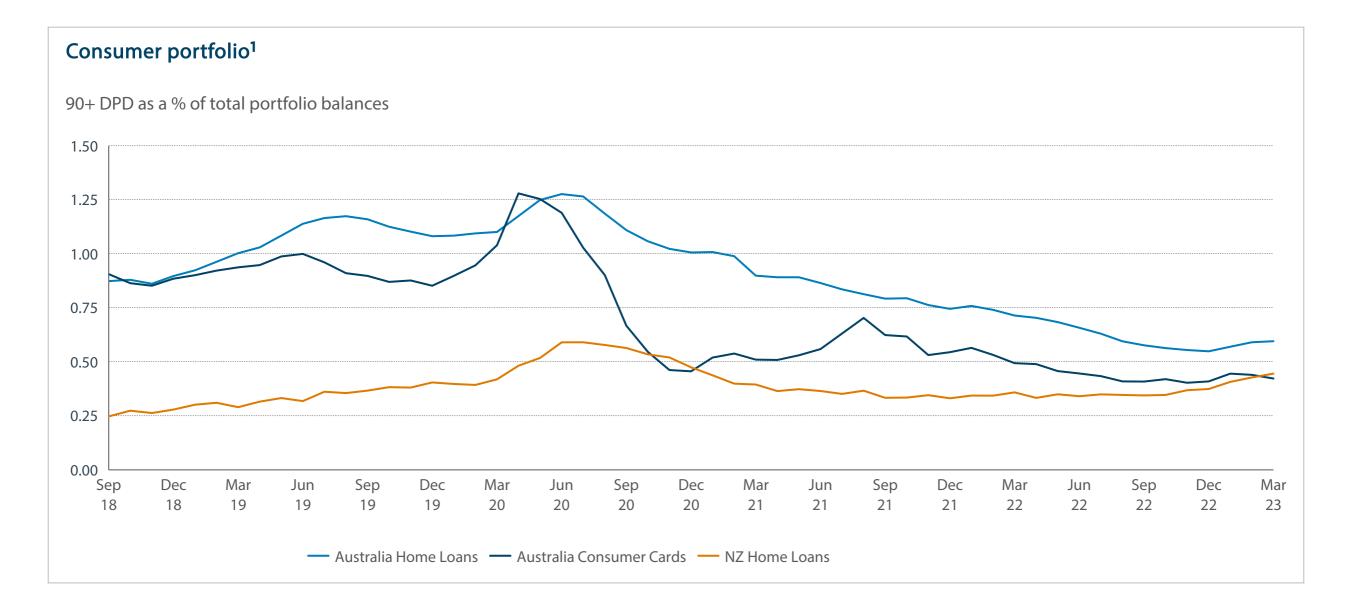




- 1. Housing includes business loans secured by residential properties
- Business excludes business loans secured by residential properties
- 8. Source: RBNZ, market share at NZ Geography level



AUSTRALIA & NEW ZEALAND 90+ DAYS PAST DUE (DPD)



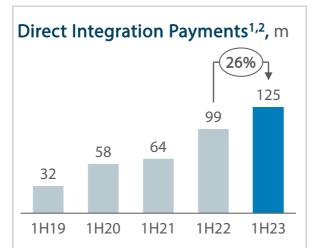
^{1.} Includes Non Performing Loans. ANZ delinquencies are calculated on a missed payment basis for amortising and Interest Only loans. Australia Home Loans 90+ between Mar-20 and Jun-20 excludes eligible Home Loans accounts that had requested COVID-19 assistance but due to delays in processing had not had the loan repayment deferral applied to the account



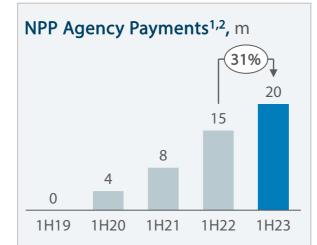
DIGITAL PLATFORMS - SCALABLE OPERATING LEVERAGE, CAPITAL LIGHT



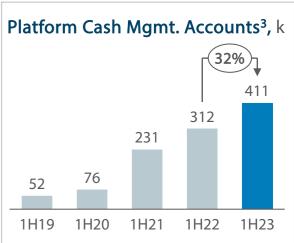
- Payments made by customers to their suppliers and employees through our digital channels
- Covers payments initiated via Web & Mobile, direct integration with ANZ or via agency agreements whereby ANZ clears payments on behalf of other banks



- Automated payments initiated via direct integration between the banks' and our customers' systems
- Enables a high degree of automation and control for customers, replacing manual processes with a scalable alternative that removes the need for human intervention



- A service whereby ANZ clears & settles realtime payments for customers of Appointer banks on their behalf
- Powering other banks' customers with realtime payments



- Deposit management for entities holding funds on behalf of their clients
- Supporting CX in provision of client money accounts to activate services/transactions

Digital Self Service

- Extended Digital Self Service capability to New Zealand, reducing customer effort, manual error risk and operational rework
- Removed ~30 manual forms involved in enabling Digital Self Service for Australian customers
- 20% increase in Digital Self Service usage

Data Insights

- Developed MLOps cloud framework to enable Machine Learning insights at scale
- Enhanced data insights delivered through our web platform, Transactive Global, providing customers with near real-time access to Australian consumer spend analysis

API Integration

 Delivered FX Rates API in New Zealand. integrating ANZ's FX liquidity into our customers' internal systems, allowing them to execute FX transactions seamlessly and without manual intervention

Incidents per Million Payments

• 0.02 incidents per million payments for 1H FY23, delivering quality and resilient payment platforms for customers despite growing volumes

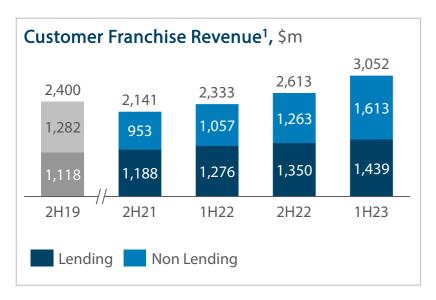
Platform initiatives are enabling additional revenue opportunities within ANZ Payments & Cash Management

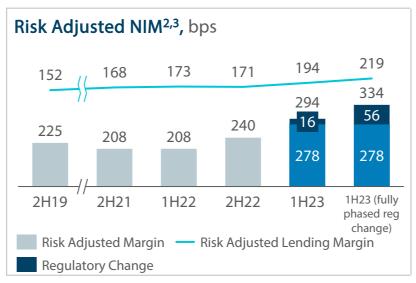
- 1. Number of payments
- 2. Subset of total payments

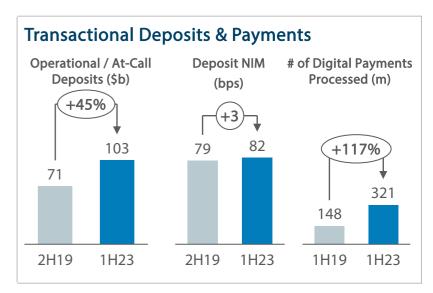
3. Number of Australian virtual client monies accounts

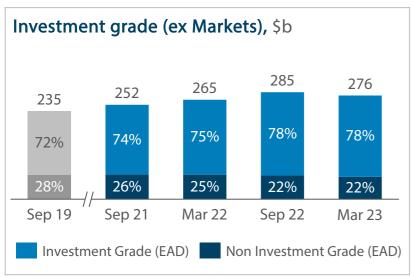


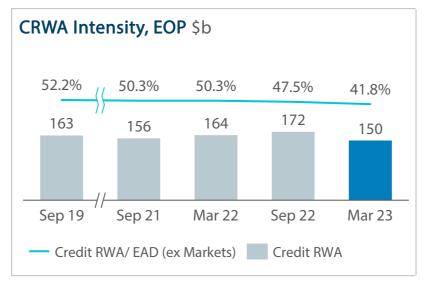
INSTITUTIONAL - SUMMARY

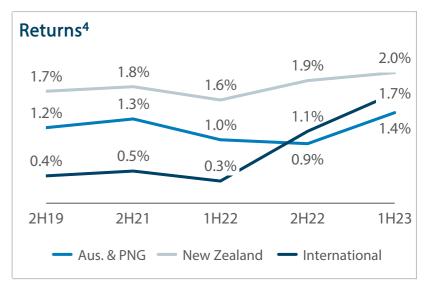








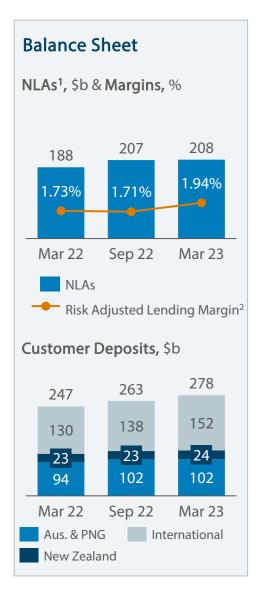


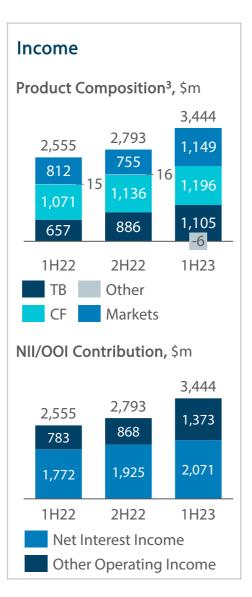


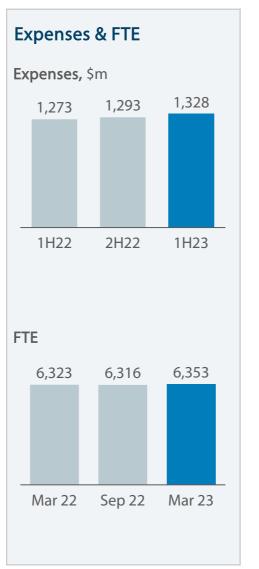
- 1. Excludes: Balance Sheet Trading and Derivative Valuation Adjustments
- 2. Institutional ex-Markets Net Interest income divided by average Credit Risk Weighted Assets
- 3. Lending NIM represents Corporate Finance and Trade & Supply Chain
- 4. Return: Cash profit divided by average Risk Weighted Assets



INSTITUTIONAL - FINANCIAL PERFORMANCE







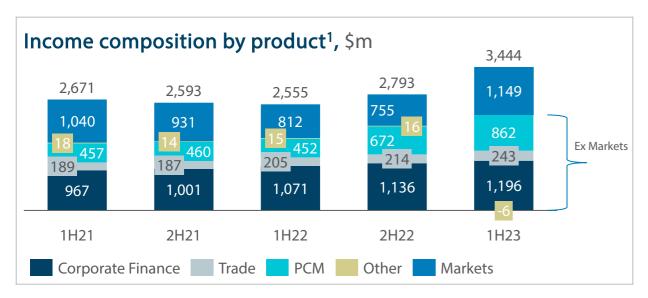


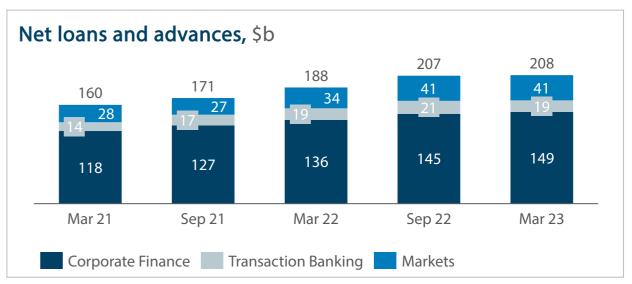


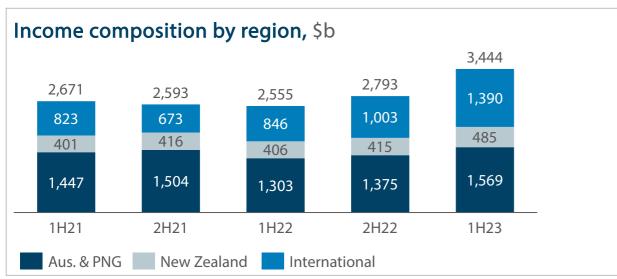
- 1. NLAs: Net Loans & Advances
- 2. Risk Adjusted Lending Margin is calculated as Net Interest Income divided by average Credit Risk Weighted Assets for Corporate Finance and Trade
- 3. TB: Transaction Banking; CF: Corporate Finance
- 4. Cash profit divided by average Risk Weighted Assets

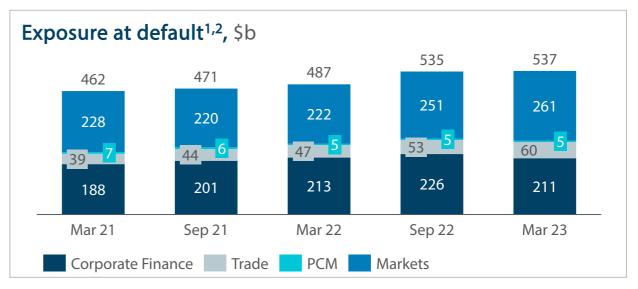


INSTITUTIONAL - INCOME & ASSET COMPOSITION





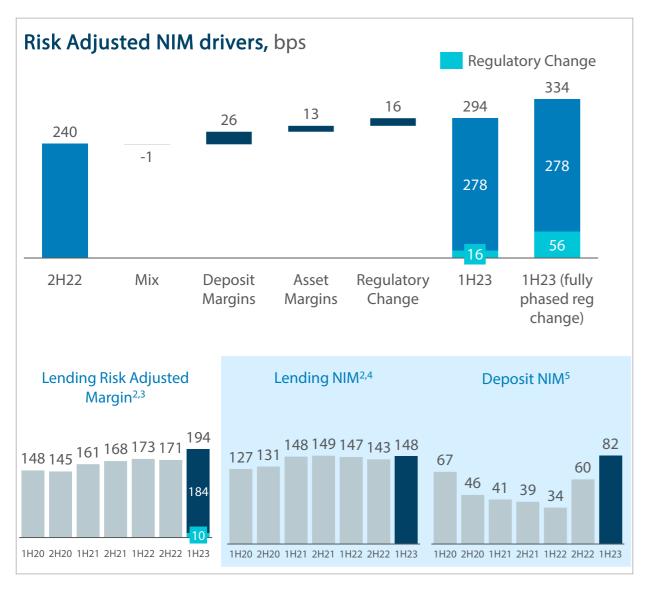


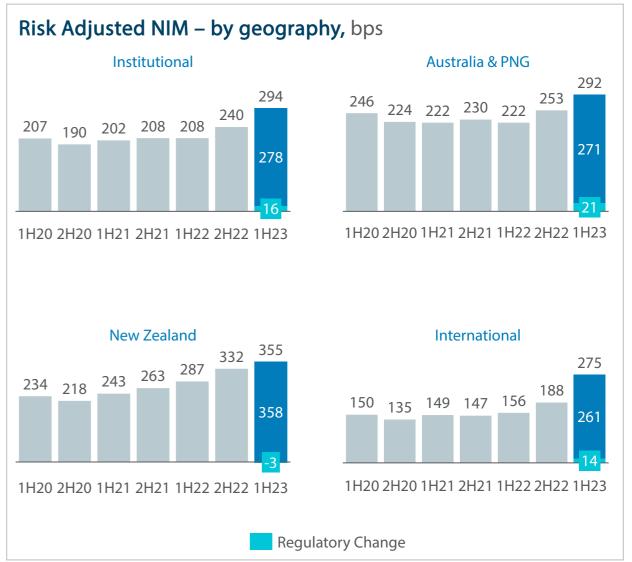


- 1. Trade: Trade & Supply Chain; PCM: Payments & Cash Management
- 2. Exposure at default excludes amounts for 'Securitisation' and 'Other Assets' Basel classes, as per APS330. Data provided is on a Post CRM basis, net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral

3

INSTITUTIONAL MARGINS¹



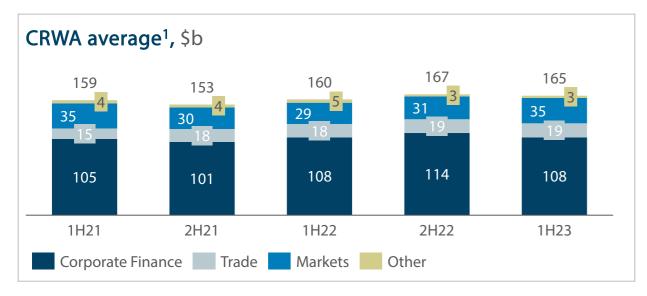


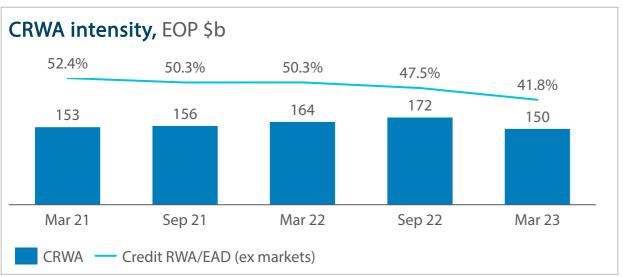
Basis: Cash Profit, Continuing Operations including Large / Notable items.

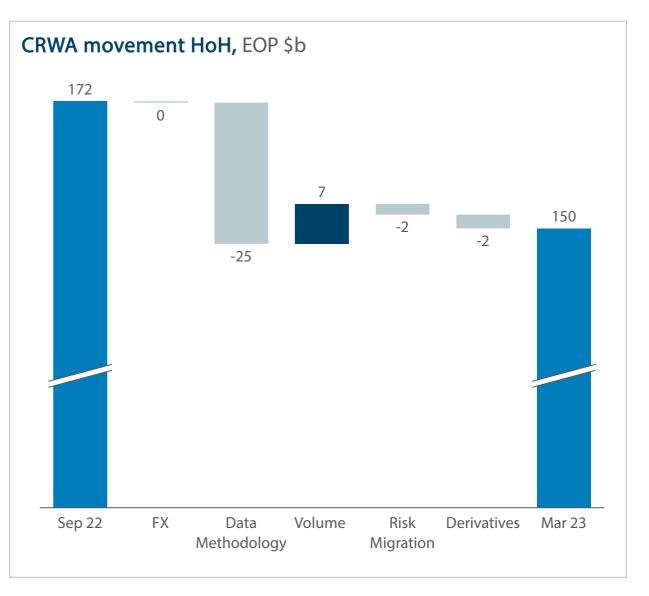
^{1.} Institutional ex-Markets Net Interest Income divided by average Credit Risk Weighted Assets; 2. Lending NIM represents Corporate Finance and Trade & Supply Chain; 3. Risk Adjusted Lending Margin is calculated as Net Interest Income divided by average Credit Risk Weighted Assets for Corporate Finance and Trade; 4. Calculated Net Interest Income divided by Average Interest Earning Assets; 5. Deposit NIM represents Net Interest Income divided by Net Internal Assets for Payments & Cash Management (PCM)



INSTITUTIONAL - CREDIT RISK WEIGHTED ASSETS (CRWA)



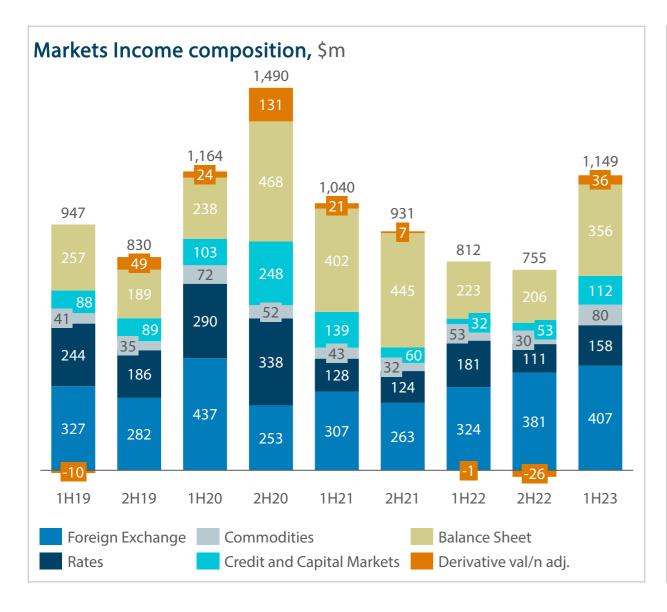


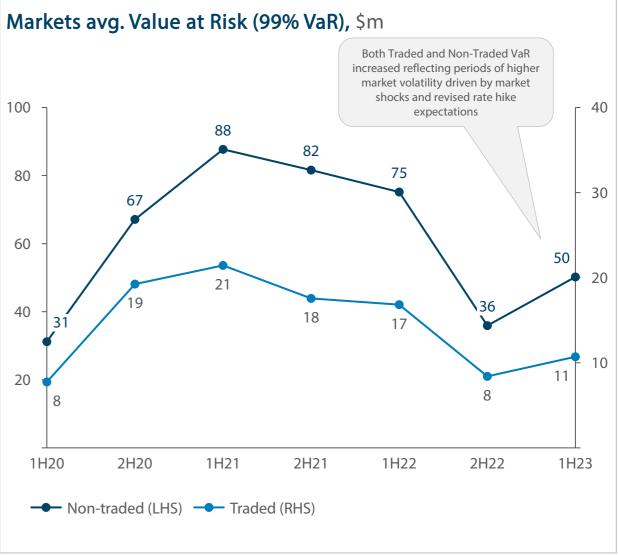


^{1.} Trade: Trade & Supply Chain



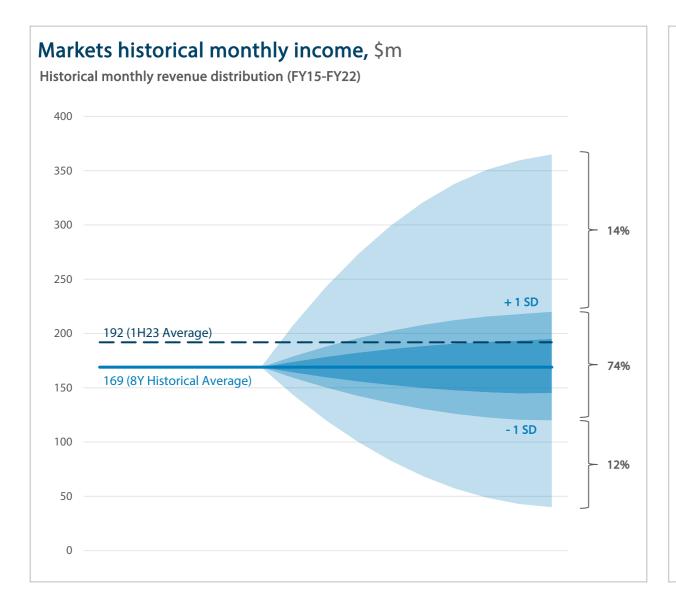
INSTITUTIONAL - MARKETS INCOME COMPOSITION







CONSISTENCY OF MARKETS INCOME



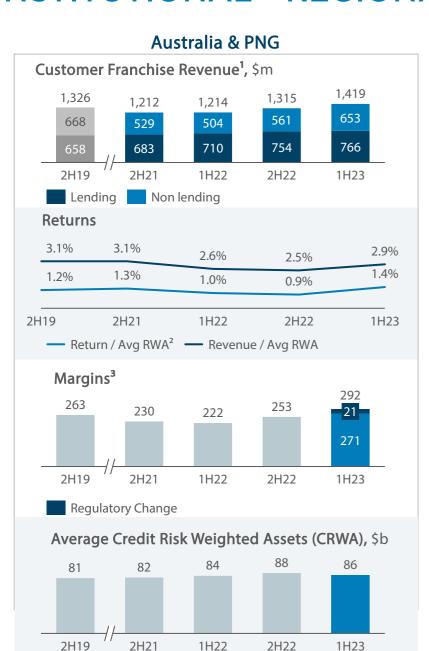
Characteristics of monthly income distribution

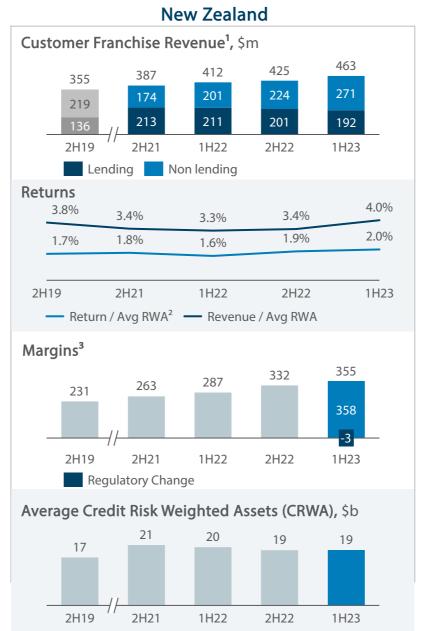
- Over the last 8 years, monthly revenue has followed close to a normal distribution. Average monthly income ~\$169m with a standard deviation of ~\$50m. Stability is driven by a set of "core" customers who deal with ANZ Markets on a regular basis and across multiple geographies and products.
- Franchise Income tends to be higher during periods that exhibit moderate levels of market volatility, and where market risks broadly follow directional trends. Moderate volatility encourages customer activity, while directional trends provide trading opportunities. Such conditions typically arise in traditionally "risk-off 1" environments, but can also arise in the context of more positive sentiment as has been the case during the first part of 1H23.
- In 1H23, Markets Franchise Income rebounded from the prior year, reflecting
 continuing elevated market volatility and consistently rising interest rates globally. In
 March, positive sentiment temporarily receded when international banking "crises" led
 markets to focus on recessionary concerns.
- This continues the pattern seen since post-COVID quantitative tightening began, of relatively more frequent sudden and severe market movements, punctuating intervening periods of stronger customer activity and trading gains.

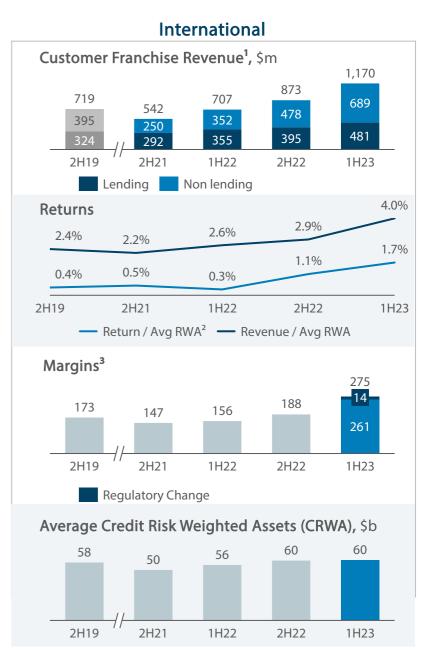
^{1.} A risk-off environment is broadly defined as one where credit spreads widen, risk-free bond yields fall, equities sell off, volatility increases, and USD strengthens



INSTITUTIONAL - REGIONAL SUMMARY







- I. Excludes: Balance Sheet Trading and Derivative Valuation Adjustments
- 2. Return: Cash profit divided by average Risk Weighted Assets
- 3. Institutional ex-Markets Net Interest income divided by average Credit Risk Weighted Assets



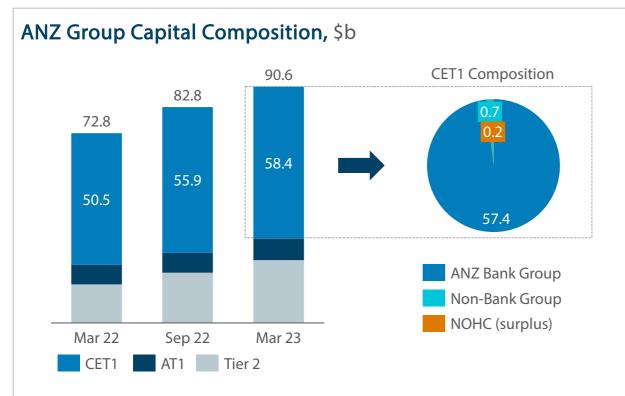
2023 HALF YEAR RESULTS

INVESTOR DISCUSSION PACK

TREASURY



ANZ GROUP CAPITAL



- There is no material change to capital ratios in ANZ Bank Group post NOHC restructure as the majority of capital remained in ANZ Bank Group. The ANZ Bank Group's capital requirements will continue to be determined by existing APRA requirements applied to ADIs
- ANZ Non-Bank Group capital is assessed by using an economic capital model (ECM).
 Capital held within the Non-Bank Group is required to be equivalent to, or greater than economic capital at all times

ANZ D 1 6 1/4 6 1: 10 1: (0/)		.	
ANZ Bank Group Key Capital Ratios (%)	Mar 22	Sep 22	Mar 23 ¹
Level 2 CET1 capital ratio	11.5	12.3	13.2
Level 2 CET1 HoH mvmt	-81 bps	+76 bps	+89 bps
Additional Tier 1 capital ratio	1.7	1.7	1.9
Tier 1 capital ratio	13.2	14.0	15.1
Tier 2 capital ratio	3.4	4.2	5.5
Total regulatory capital ratio	16.6	18.2	20.6
Leverage ratio	5.2	5.4	5.3
Risk weighted assets	\$437.9b	\$454.7b	\$435.5b
Level 1 CET1 capital ratio	11.1	12.0	12.9
Level 1 CET1 HoH mvmt	-94 bps	+94 bps	+90 bps
Level 2 vs Level 1 mvmt	13 bps	-18 bps	-1 bps
Level 1 risk weighted assets	\$370.7b	\$392.0b	\$370.4b
Internationally comparable ratios² (%)			
Leverage ratio	5.9	6.1	5.9
Level 2 CET1 capital ratio	18.0	19.2	18.9

^{1.} Mar 23 capital balances include APRA Capital Reform updates which impact the calculation of credit RWA and Operational RWA

^{2.} Mar 23 Internationally Comparable methodology aligns with The Australia Banking Association BASEL 3.1 Capital Comparison Study (Mar 2023). September 22 and March 22 Internationally Comparable methodology align with APRA's information paper entitled 'International Capital Comparison Study' (13 July 2015).



REGULATORY CAPITAL - 1H23 UPDATE

ANZ Bank Group Capital update

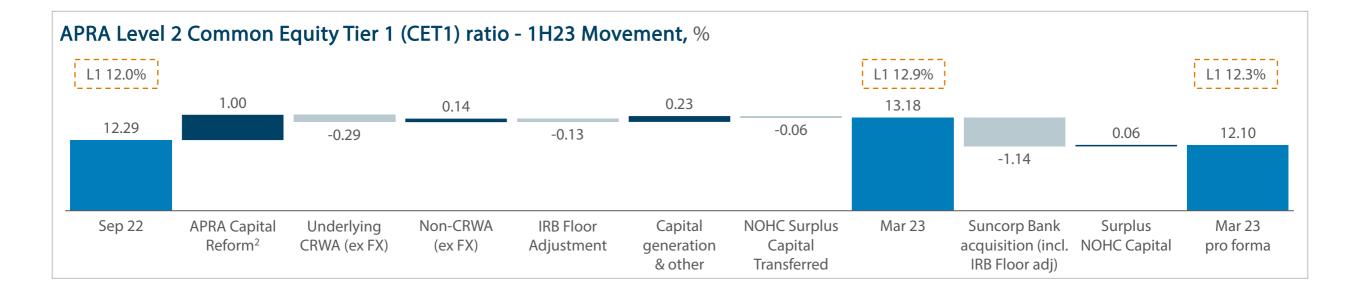
- Level 2 CET1 ratio of 13.2% (18.9% on an Internationally Comparable basis¹) or ~12.1% on a pro forma basis including Suncorp Bank acquisition and surplus capital in NOHC. This is above the operating range (11% 11.5%) advised by APRA's guidance released in July 22
- CRWA growth mainly reflects increased volume in Retail Australia and Institutional; IRRBB RWA decrease partially offset by increase in Market Risk RWA
- Leverage ratio of 5.3% (or 5.9% on an Internationally Comparable basis)
- Level 1 CET1 ratio of 12.9% or ~12.3% pro forma for the Suncorp Bank acquisition

ANZ Group Dividend

• Interim Dividend of 81 cents fully franked, ~64% DPOR on 1H23 Cash profit from continuing operations (~61% DPOR on a excl. LNI basis)

Regulatory update

- APRA Capital Reforms took effect from 1 January 2023 with benefits from reduction in RWA offset by increased capital buffers.
- On track with RBNZ capital reform transition, including issuance of RBNZ compliant capital securities



I. Internationally Comparable methodology aligns with The Australia Banking Association BASEL 3.1 Capital Comparison Study (Mar 2023)

^{2.} Capital Reform impacts includes \$28.5bn CRWA decrease and \$6.0 billion Operational Risk RWA decrease



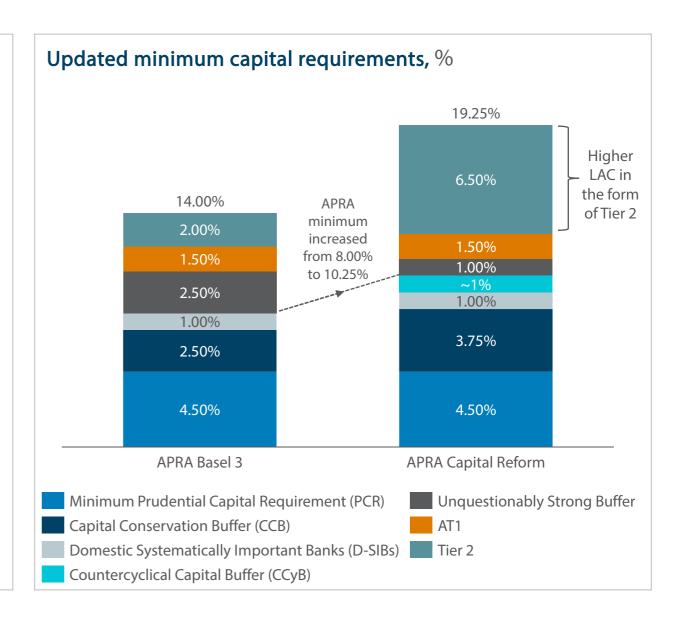
BASEL III CET1 REFORMS AND TLAC FINALISATION

APRA CET1 reforms

- APRA Capital Reforms took effect from 1 January 2023 with benefits from reduction in RWA partially offset by increased capital buffers
- Enhancing risk sensitivity in residential and commercial property portfolios.
 Higher capital requirement segments such as interest only and investor mortgages
- 72.5% output floor to limit the gap between Standardised and Advanced ADIs
- Aligning CRWA of New Zealand banking subsidiaries by applying a similar framework to Reserve Bank of New Zealand
- Minimum CET1 ratio 10.25% which includes a baseline countercyclical capital buffer (CCyB) of 1% of Australian assets that can be released in times of systemic stress¹
- ANZ's CCyB for Mar 23 of 0.62% was lower than 1.00% given ANZ's mix of geographic exposures
- APRA's guidance released in July 22 expected major banks to target an operating range between 11% and 11.5% (average of 11.25%), with the lower end being the minimum expectations post Group dividend payment

TLAC finalisation

- APRA finalised TLAC requirements at 6.5% of RWA in the form of Tier 2 capital
- Implementation on 1 January 2026
- Interim target of 5% of RWA in the form of Tier 2 capital remains at 1 January 2024

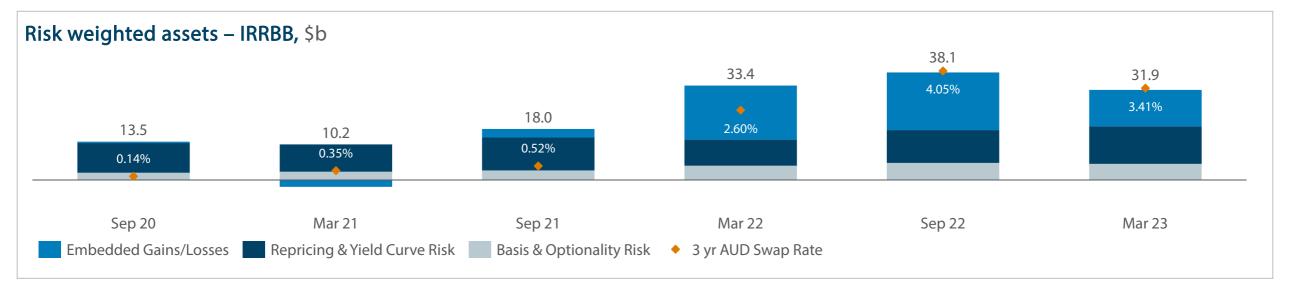


^{1.} The CCyB is calculated on a bank's Australian assets only. The final CCyB requirement will reduce based on a bank's international exposures



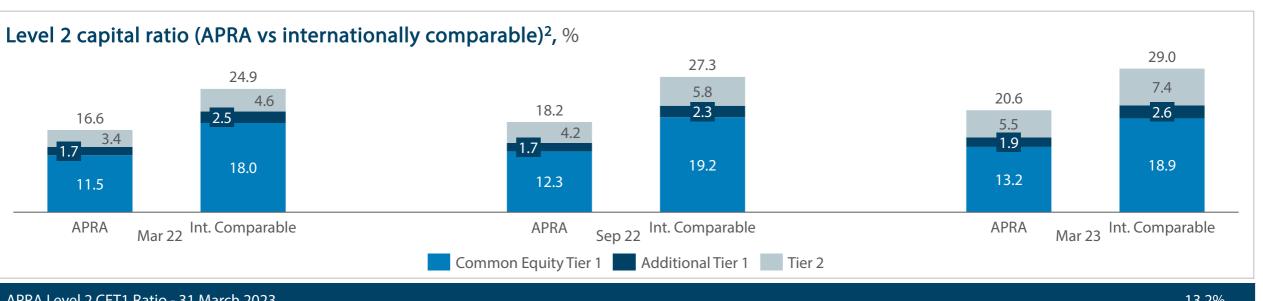
REGULATORY CAPITAL - RISK WEIGHTED ASSETS







INTERNATIONALLY COMPARABLE¹ REGULATORY CAPITAL POSITION



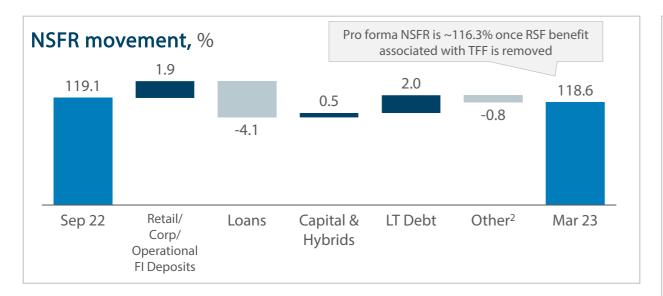
APRA Level 2 CET1 Ratio -	31 March 2023	13.2%
Residential Mortgages	APRA requires cohort specific multipliers (i.e. 1.4x for Owner Occupier Principal and Interest & 1.7x for all Other mortgage types) and other adjustments that are not imposed by Basel	+ 1.1%
IRB Scaling Factor	APRA requires a scaling factor of 1.1 times for all Risk Weighted Assets, unlike Basel	+ 1.0%
New Zealand Exposures	APRA requires the use of Reserve Bank of New Zealand (RBNZ) capital rules to calculate the Credit Risk Weighted Assets for all New Zealand subsidiary credit exposures, which are generally more conservative than the Basel rules	+ 0.9%
Equity Investments & DTA	APRA requires 100% deduction from CET1, unlike Basel	+ 0.9%
IRRBB RWA	APRA includes IRRBB in Pillar 1 RWA, which is not a requirement under Basel	+ 0.8%
Non-Retail Loss Given Default	APRA specifies non-retail LGDs that are lower than Basel for sovereigns (5% or 25%) and critical infrastructure operators (25%), but higher for other general corporate exposures (50%)	+ 0.6%
Other Risk Weighted Assets	Includes impact of reversing APRA required 1.5x scalar for IPRE exposures and conservative supervisory slotting risk weights for project, object and commodity finance	+ 0.2%
Other Capital	Includes impact of reversing APRA required deductions from CET1 for capitalised expenses & deferred fee income	+ 0.2%
Basel III Internationally Co	mparable CET1 Ratio - 31 March 2023	18.9%

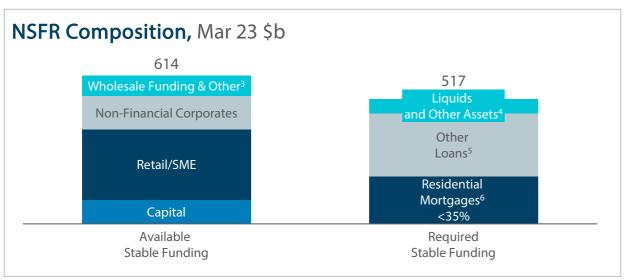
^{1.} Mar 23 Internationally Comparable methodology aligns with The Australia Banking Association BASEL 3.1 Capital Comparison Study (Mar 2023). September 22 and March 22 Internationally Comparable methodology align with APRA's information paper entitled 'International Capital Comparison Study' (13 July 2015)

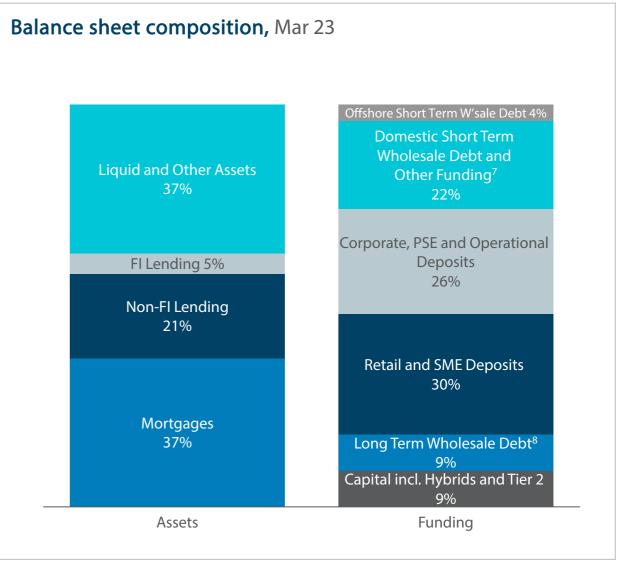
^{2.} Sum of individual capital ratios may not be equal to Total Capital ratio due to rounding



BALANCE SHEET STRUCTURE¹



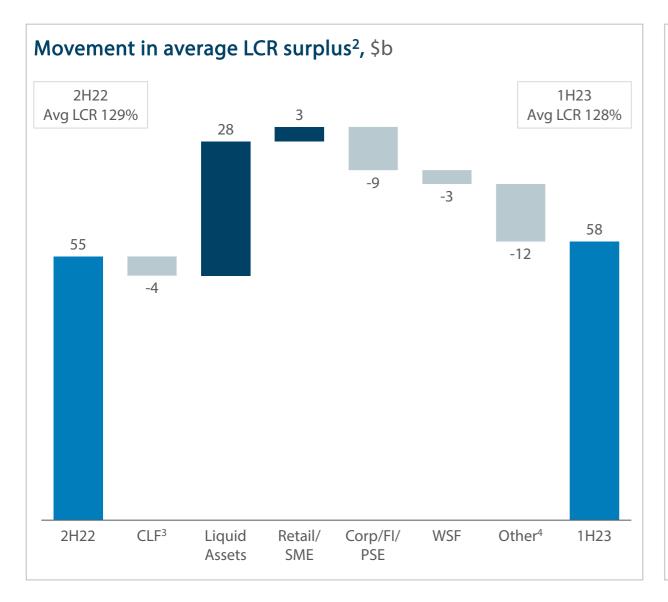


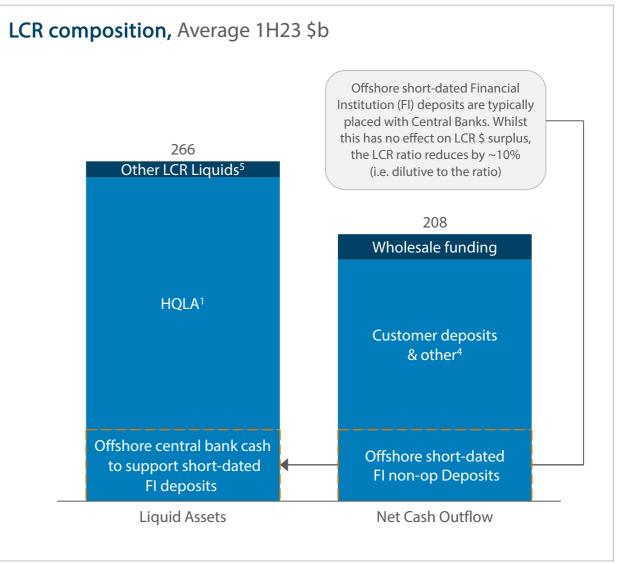


^{1.} NSFR Required Stable Funding (RSF) and Available Stable Funding (ASF) categories and all figures shown are on a Level 2 basis per APRA prudential standard APS210 2. Includes Securities, Derivatives, Other Assets and net FX impacts 3. 'Other' includes Sovereign, and non-operational FI Deposits 4. 'Other Assets' include Off Balance Sheet, Derivatives, and Fixed Assets 5. All lending >35% Risk weight 6. <35% Risk weighting as per APRA Prudential Standard 112 Capital Adequacy: Standardized Approach to Credit Risk 7. Includes FI/Bank deposits, Repo funding and other short dated liabilities 8. Includes Central Bank Term Funding (RBA TFF, RBNZ FLP/TLF)

3

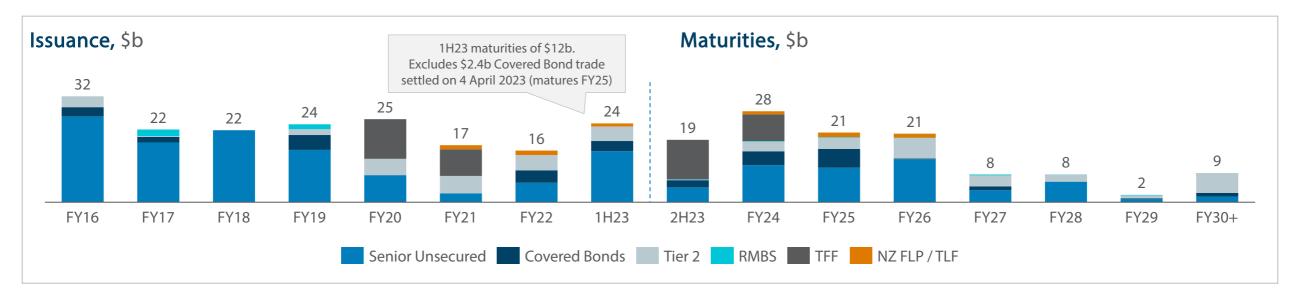
LIQUIDITY COVERAGE RATIO (LCR) SUMMARY¹

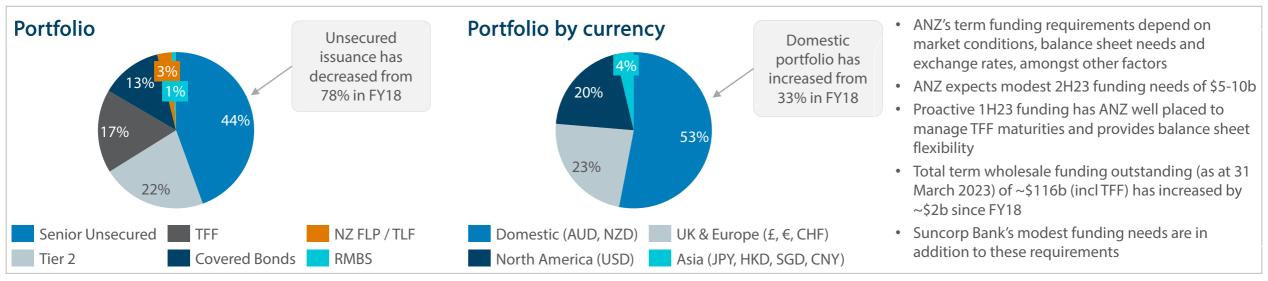




- 1. All figures shown on a Level 2 basis as per APRA Prudential Standard APS210
- 2. LCR surplus excludes surplus liquids considered non-transferrable across the Group. As at 31 March 2023, this included \$14b of surplus liquids held in NZ
- 3. ANZ's remaining CLF was reduced by \$2.7bn on 1 January 2023
- 4. 'Other' includes off-balance sheet and cash inflows
- Other includes on-balance sheet and cash inhows

TERM WHOLESALE FUNDING PORTFOLIO¹





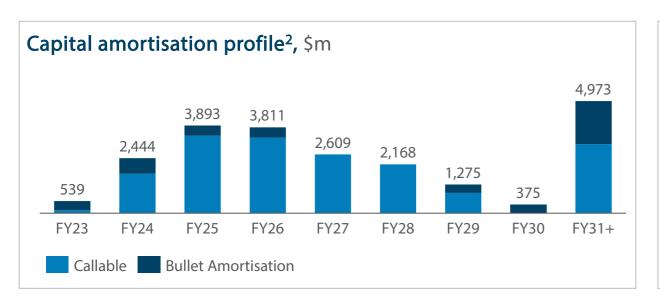
^{1.} All figures based on historical FX and exclude AT1. Includes transactions with an original call or maturity date greater than 12 months as at the respective reporting date. Tier 2 maturity profile is based on the next callable date

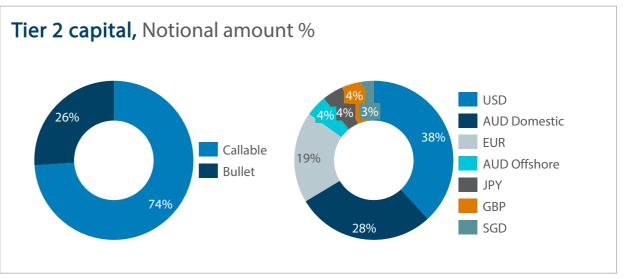


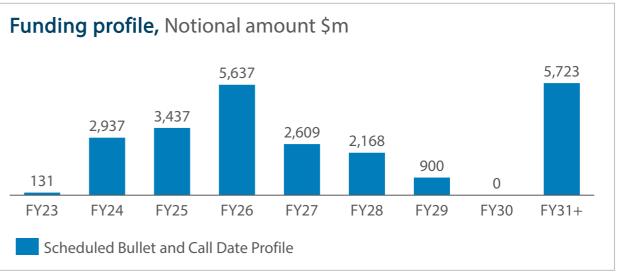
ANZ'S TIER 2 CAPITAL PROFILE¹

ANZ's Tier 2 capital requirement to progressively increase to meet TLAC requirement

- ANZBGL has issued \$19.7b since July 2019 across AUD, EUR, GBP, JPY, SGD and USD
- APRA announced a finalised Tier 2 capital requirement of 6.5% of RWA by 1 January 2026 (current Tier 2 ratio is 5.5%)
- Suncorp Bank related RWA requires ~\$2.5b of additional Tier 2 TLAC requirements by 1 January 2026
- ANZBGL expects 2H23 Tier 2 requirements of \$1.5-2.0b (inclusive of Suncorp Bank requirements)
- Planned issuance in multiple currencies in both callable and bullet format
- In addition to ANZBGL TLAC, ANZ NZ has modest Tier 2 requirements of 2% of ANZ NZ RWA by 2028 under RBNZ requirements. ANZ NZ has issued NZD ~\$1.4b Tier 2 under these rules since Sept 2021
- · Well managed amortisation profile provides flexibility regarding issuance tenor
- All Tier 2 calls are subject to APRA approval





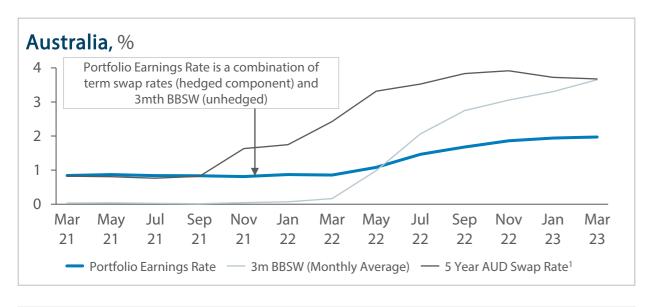


^{1.} Profile is AUD equivalent based on historical FX, excluding Perpetual Floating rate notes issued 30 October 1986, ANZ NZ \$600m floating rate notes issued September 2021 and ANZ NZ USD\$500m fixed rate notes issued August 2022. Comprises Tier 2 capital in the form of Capital Securities only (i.e. does not include other Tier 2 capital such as eligible General reserve for impairment of financial assets)

^{2.} Amortisation profile is modelled based on scheduled first call date for callable structures and in line with APRA's amortisation requirements for bullet structures

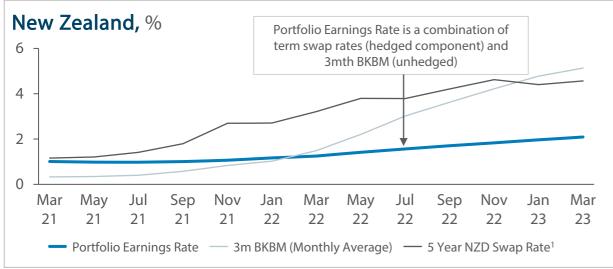


CAPITAL & REPLICATING DEPOSITS PORTFOLIO



Portfolio earnings rate, Average %

	Australia	New Zealand
1H20	1.64%	1.88%
2H20	1.20%	1.40%
1H21	0.92%	1.09%
2H21	0.85%	0.99%
1H22	0.84%	1.13%
2H22	1.32%	1.53%
1H23	1.90%	1.93%



Capital² & replicating deposits portfolio

Volume (\$A)~93b~32b~10bVolume Change (HoH)~6b decrease~1b decreaseflatTarget DurationRolling 3 to 5 yearsVarious
Target Duration Rolling 3 to 5 years Various
Proportion Hedged ~78% ~92% Various

- 1. Proxy for hedged investment rate
- 2. Includes other Non-Interest Bearing Assets & Liabilities

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CAPITAL & LIQUIDITY FRAMEWORK¹

	First Half CY2023	Second Half CY2023	CY2024	Implementation Date
RBNZ Capital Framework		Transition		2028
Fundamental Review of the Trading Book (incl. Counterparty Credit Risk)			Consultation	2026
Interest Rate Risk in the Banking Book	Consultation	Finalise		2025
Loss Absorbing Capacity (LAC)		Transition		2026
Recovery and Resolution planning	Finalise			2024
Liquidity		Consultation	Finalise	2025
Groups Regulation: roadmap for review			Consultation	2025 (TBC)

^{1.} Timeline is based on calendar year and is largely based on APRA's 2023 Information Paper - APRA's Policy Priorities (published February 2023)



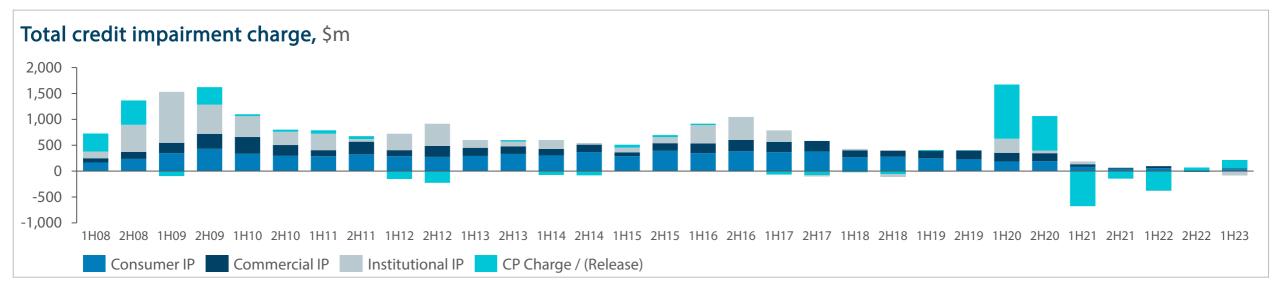
2023 HALF YEAR RESULTS

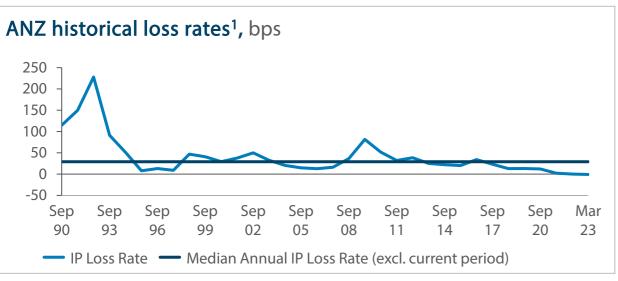
INVESTOR DISCUSSION PACK

RISK MANAGEMENT



LONG RUN PROVISIONS & LOSS RATES





Long run loss rate (Internal Expected Loss²), %

Mar 19	Mar 20	Mar 21	Mar 22	Mar 23
0.19	0.19	0.14	0.12	0.11
0.75	0.69	0.76	0.62	0.53
0.19	0.19	0.15	0.12	0.10
0.27	0.25	0.25	0.21	0.19
1.60	1.30	1.74	2.65	2.35
0.27	0.26	0.23	0.20	0.17
	0.19 0.75 0.19 0.27 1.60	0.19 0.19 0.75 0.69 0.19 0.19 0.27 0.25 1.60 1.30	0.19 0.19 0.14 0.75 0.69 0.76 0.19 0.19 0.15 0.27 0.25 0.25 1.60 1.30 1.74	0.19 0.19 0.14 0.12 0.75 0.69 0.76 0.62 0.19 0.19 0.15 0.12 0.27 0.25 0.25 0.21 1.60 1.30 1.74 2.65

- 1. IP Charge as a % of average Gross Loans and Advances (GLA)
- 2. Internal Expected Loss (IEL) is an internal estimate of the average annualised loss likely to be incurred through a credit cycle



PORTFOLIO REBALANCING SUPPORTS LOWER FUTURE LOSS PROFILE

	Accet class 9.1	Exposure at Default ² (% portfolio) Asset class & historical IP ¹		 Sold or exited >30 businesses 			
er			Sep 16	Mar 23	Growth in "lov	v loss" portfolios	while decreasing
ates	Sovereigns, Mortgages, Banks (~5% of historical IP)		60%	65%	 Growth in "low loss" portfolios while decreas exposure to "higher loss" portfolios and segn 86% exposure Sovereign, Mortgage, B and Investment Grade Corporates Reduced exposure to non-investment 		
	Corporate, Specialised Lending	Investment grade	17%	21%		corporates while increasing collateral co Non-investment grade exposure	
	(~35% of historical IP)	Non-investment grade	16%	11% ———	→ Non-investm		
						Sep 16	Mar 23
	Personal Loans, Asset Finance, Credit Cards		7%	3%	Fully Secured	7%	7%
	(~60% of historical IP)				Partial / Unsecured	9%	4%

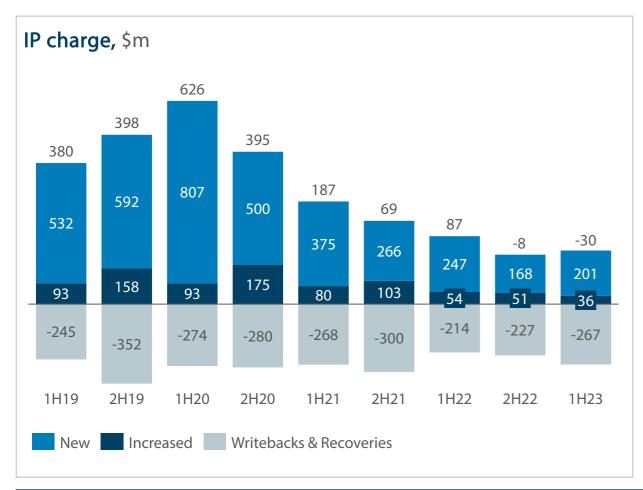
loss rates

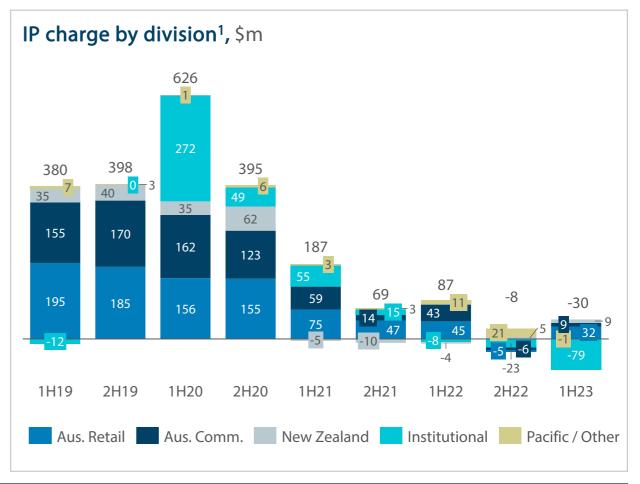
^{1.} Historical mix Individual Provisions (IP) 2015 to 2021

^{2.} Excludes Credit Valuation Adjustment and Qualifying Central Counterparties



INDIVIDUAL PROVISION (IP) CHARGE





Ratios	1H19	2H19	1H20	2H20	1H21	2H21	1H22	2H22	1H23
IP loss rate (bps) ²	12	13	20	12	6	2	3	0	-1
Total loss rate (bps) ²	13	13	53	33	-16	-2	-9	2	4
IP balance / Gross Impaired Assets	42%	40%	42%	36%	33%	35%	37%	38%	35%

^{1. 1}H22 and 2H22 have not been restated to reflect structural changes for Institutional and New Zealand

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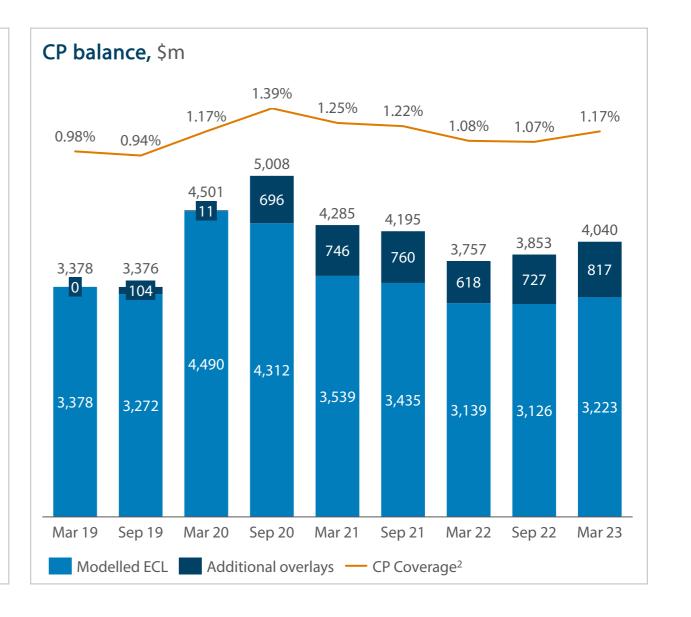
^{2.} Annualised loss rate as a % of Gross Loans and Advances (GLA)



COLLECTIVE PROVISION (CP) BALANCE & CHARGE

CP charge, \$m

	1H19	2H19	1H20	2H20	1H21	2H21	1H22	2H22	1H23
CP charge	13	4	1,048	669	-678	-145	-371	60	163
Volume/Mix	-28	-51	0	46	-199	-83	-98	-160	-41
Change in Risk	-40	19	17	44	-112	-41	-172	-172	24
Economic forecast & scenario weights ¹	99	31	1,124	-106	-417	-31	37	278	100
Additional overlays	-18	5	-93	685	50	10	-138	114	80



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^{1.} Includes impact of model changes

^{2.} CP as a % of Credit Risk Weighted Assets (CRWA)



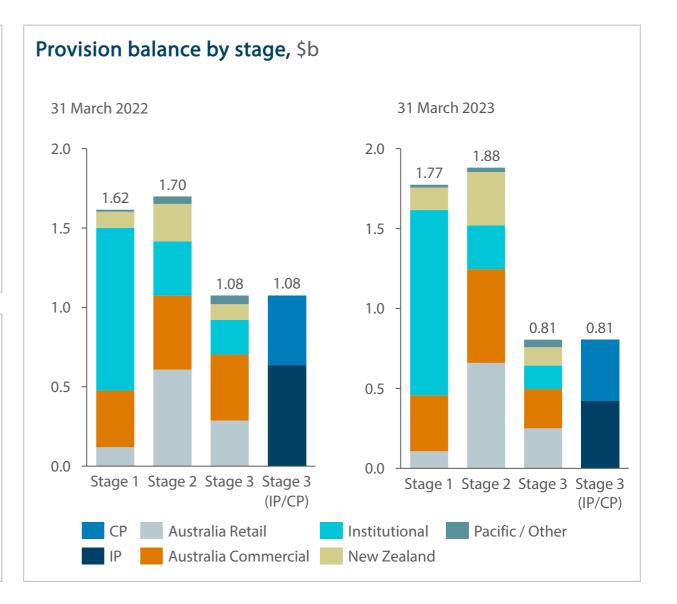
COLLECTIVE PROVISION (CP) BALANCE

CP balance by division, \$b

	Mar 19	Sep 19	Mar 20	Sep 20	Mar 21	Sep 21	Mar 22	Sep 22	Mar 23
Aus. Retail	0.93	0.91	1.18	1.42	1.11	1.07	0.91	0.90	0.95
Aus. Commercial	0.90	0.89	1.14	1.43	1.22	1.16	0.98	0.98	1.03
Institutional	1.13	1.17	1.59	1.51	1.36	1.35	1.28	1.38	1.45
New Zealand	0.37	0.37	0.54	0.57	0.51	0.53	0.50	0.52	0.54
Pacific & Other	0.04	0.04	0.05	0.08	0.08	0.10	0.09	0.08	0.07
Total	3.38	3.38	4.50	5.01	4.29	4.20	3.76	3.85	4.04

CP balance by portfolio, \$b

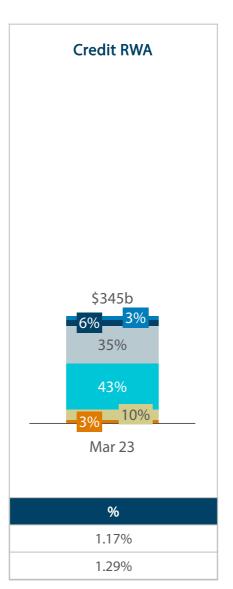
	Mar 19	Sep 19	Mar 20	Sep 20	Mar 21	Sep 21	Mar 22	Sep 22	Mar 23
Corporate	1.59	1.62	2.22	2.30	2.13	2.09	1.87	1.96	2.03
Specialised Lending	0.18	0.19	0.29	0.32	0.28	0.27	0.23	0.26	0.28
Residential Mortgage	0.49	0.52	0.81	1.06	0.78	0.79	0.71	0.73	0.82
Retail (ex Mortgages)	1.05	0.97	1.10	1.25	1.04	0.96	0.87	0.81	0.84
Sovereign / Banks	0.07	0.08	0.08	0.08	0.06	0.09	0.08	0.09	0.07
Total	3.38	3.38	4.50	5.01	4.29	4.20	3.76	3.85	4.04

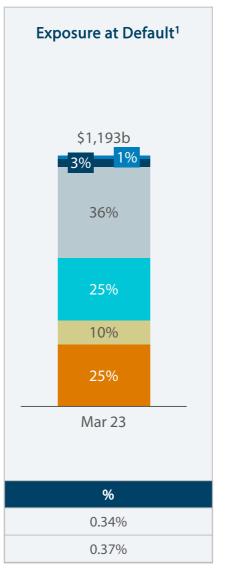


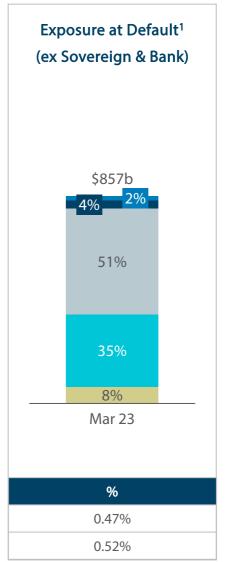


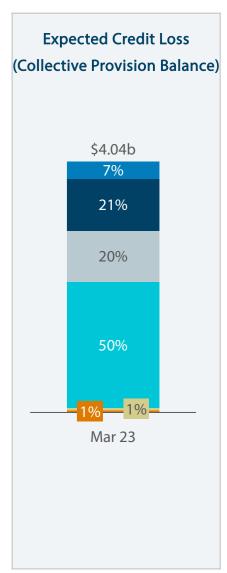
PORTFOLIO COMPOSITION AND COVERAGE RATIOS









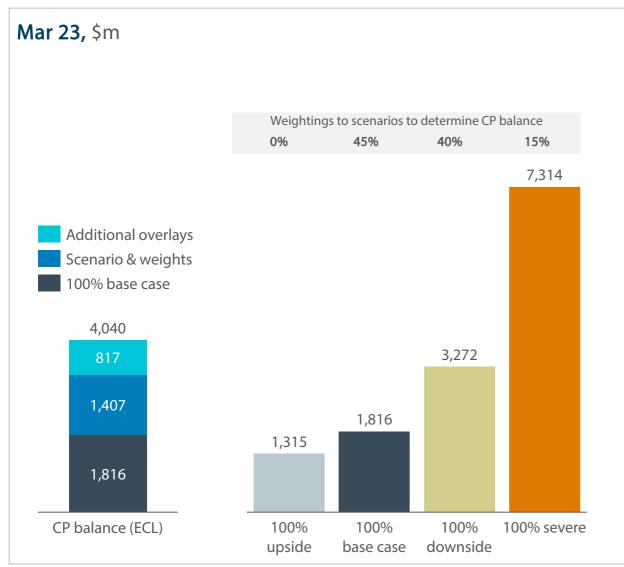


^{1.} EAD excludes amounts for the 'Securitisation' Basel class, as per APS330. Data provided is on a Post CRM basis, net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral

Individual Provision balance and Collective Provision balance



EXPECTED CREDIT LOSS - ECONOMIC SCENARIOS: MODELLED OUTCOMES (COLLECTIVE PROVISION BALANCE SCENARIOS)¹



Economic scenarios	Act	tual	Base	case ²
31 March 2023	CY2021A	CY2021A CY2022A		CY2024F
Australia				
GDP change ³	4.5%	3.6%	2.0%	1.2%
Unemployment rate ⁴	5.1%	3.7%	3.7%	4.2%
Resi. property price change ³	21.0%	-6.9%	-9.2%	4.2%
New Zealand				
GDP change ³	5.5%	2.8%	1.4%	-0.1%
Unemployment rate ⁴	3.8%	3.3%	3.9%	5.2%
Resi. property price change ³	26.5%	-13.0%	-9.7%	2.2%

Australia peak impacts o	f economic scenarios	Base case	Downside	Severe
Unemployment	Peak next 2 years	4.4%	6.9%	10.5%
Resi. property prices	Peak ⁵ to trough drop	-16%	-23%	-45%
GDP	Lowest over 3 years	1.2%	-1.1%	-2.8%

New Zealand peak impa	cts of economic scenarios	Base case	Downside	Severe
Unemployment	Peak next 2 years	5.4%	6.8%	8.9%
Resi. property prices	Peak to trough drop	-17%	-25%	-46%
GDP	Lowest over 3 years	-1.1%	-2.0%	-2.8%

^{1.} The Downside Scenario is specified in terms of an index of economic stress. The economic variables shown represent a characterisation of the scenario to facilitate comparison

^{2.} Subset of a range of economic indicators shown. Economic forecasts also undertaken for international markets

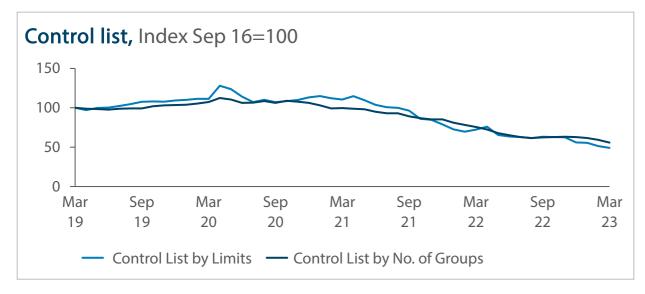
^{3. 12} months to December Year on Year change

^{4.} Annual average: 12 months to December

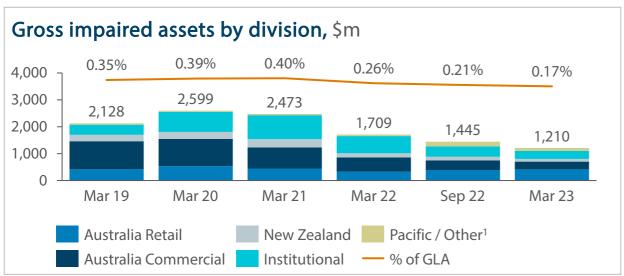
^{5.} Peak based on June 2022 quarter

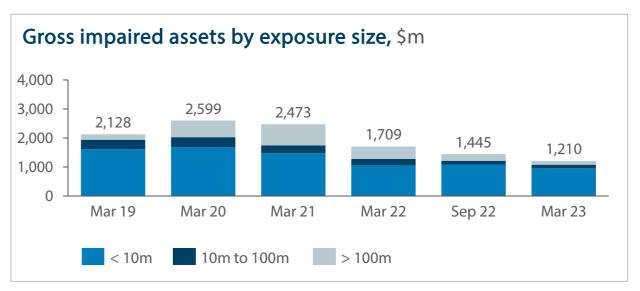
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IMPAIRED ASSETS





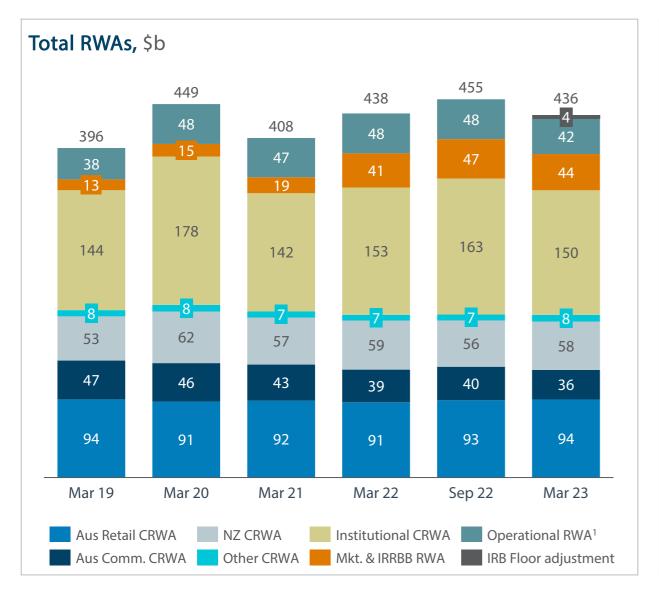


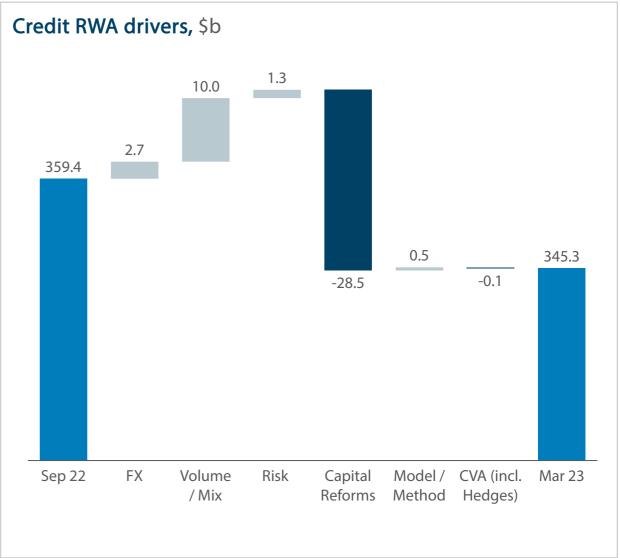


^{1.} Pacific Division customers that rolled off COVID-19 relief packages during 2H22 have subsequently been classified as restructured



RISK WEIGHTED ASSETS (RWA)



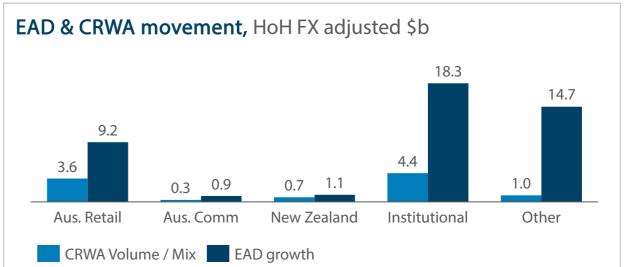


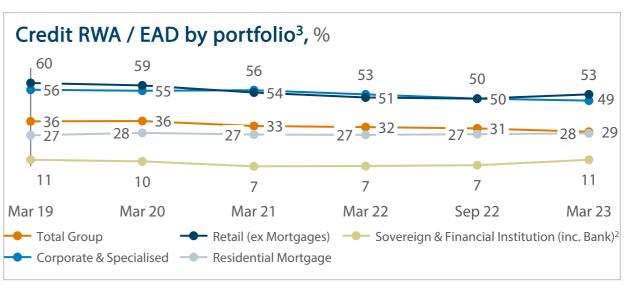
^{1.} Operational Risk RWA decreased by \$6 billion due to adoption APS 115 Capital Adequacy: Standardised Measurement Approach (SMA) to Operational Risk in December 2022



RISK WEIGHTED ASSETS & EXPOSURE AT DEFAULT COMPOSITION¹







^{1.} EAD excludes amounts for 'Securitisation', and for 'Other assets' prior to March 2023 (included from March 2023 due to the implementation of APRA's new capital framework), whereas CRWA is inclusive of these asset classes, as per APS 330. EAD data provided is on a Post CRM basis, net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral

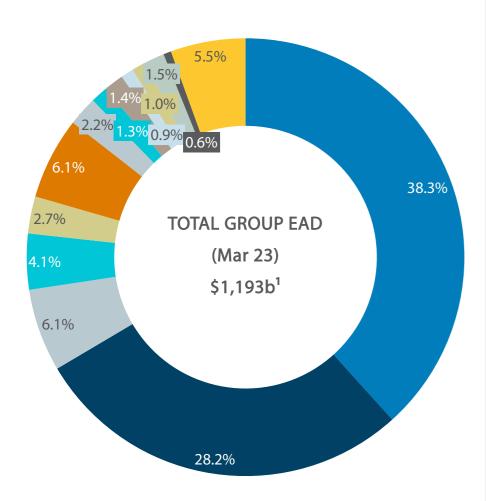
^{2.} Due to the implementation of APRA's new capital framework the exposure reported in the Sovereign and Financial Institution (incl Banks) includes non-bank Financial Institutions. Prior to March 2023, non-bank FIs were reported as Corporate

[.] Total Group ratio from Mar 21 is inclusive of increased exposure to the RBA via higher exchange settlement account balances



TOTAL PORTFOLIO COMPOSITION

Exposure at Default (EAD) distribution



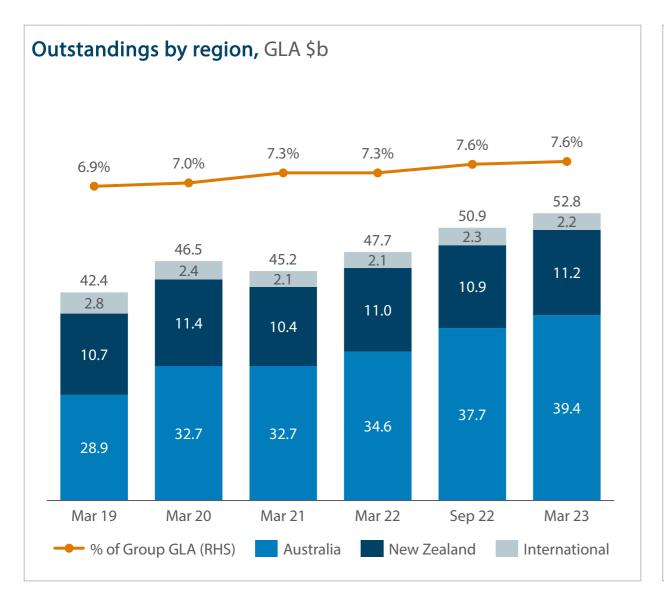
Category	% o	% of Group EAD ¹			mpaired <i>i</i> to EAD ¹	Gross Impaired Assets ²	
	Mar 22	Sep 22	Mar 23	Mar 22	Sep 22	Mar 23	Mar 23
Consumer Lending	39.3%	37.8%	38.3%	0.1%	0.1%	0.1%	\$449m
Finance, Investment & Insurance	27.5%	28.9%	28.2%	0.0%	0.0%	0.0%	\$18m
Property Services	6.3%	6.3%	6.1%	0.2%	0.1%	0.1%	\$84m
Manufacturing	3.9%	4.3%	4.1%	0.1%	0.1%	0.1%	\$35m
Agriculture, Forestry, Fishing	3.0%	2.9%	2.7%	0.5%	0.4%	0.3%	\$86m
Government & Official Institutions	5.6%	5.6%	6.1%	0.0%	0.0%	0.0%	\$0m
Wholesale Trade	2.5%	2.5%	2.2%	0.9%	0.9%	0.2%	\$42m
Retail Trade	1.5%	1.5%	1.3%	0.4%	0.3%	0.3%	\$48m
Transport & Storage	1.8%	1.7%	1.4%	1.5%	0.4%	0.3%	\$52m
Business Services	1.1%	1.2%	0.9%	0.4%	0.3%	0.2%	\$25m
Resources (Mining)	1.2%	1.3%	1.0%	0.1%	0.1%	0.1%	\$9m
Electricity, Gas & Water Supply	1.4%	1.5%	1.5%	0.1%	0.0%	0.0%	\$2m
Construction	0.8%	0.8%	0.6%	0.7%	0.7%	0.8%	\$57m
Other	4.0%	3.8%	5.5%	0.4%	0.5%	0.5%	\$303m
Total	100%	100%	100%				
Total Group EAD ¹	\$1,103b	\$1,152b	\$1,193b	Gross Impaired Assets \$1,		\$1,210m	

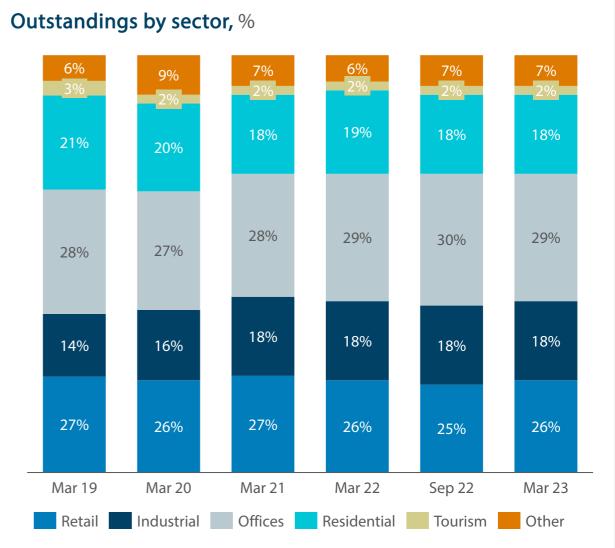
^{1.} EAD excludes amounts for the 'Securitisation' Basel class, as per APS330. Data provided is on a Post CRM basis, net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral

^{2.} Excludes unsecured retail products which are 90+ DPD and treated as Impaired for APS330 reporting



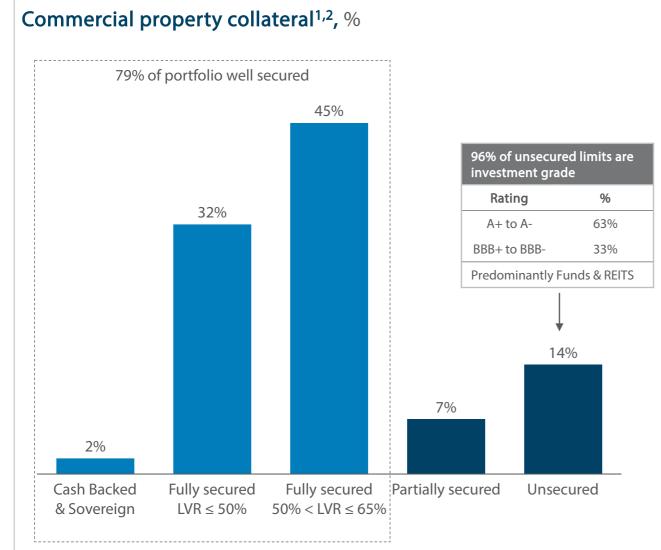
COMMERCIAL PROPERTY - SEGMENTS OF INTEREST







COMMERCIAL PROPERTY - SEGMENTS OF INTEREST



Portfolio growth, Mar 23 v Mar 22

• Predominantly Australian region across a diversified portfolio of lending segments

Portfolio quality, Mar 23

- ~ 80% of exposures well secured
- >95% of unsecured exposure to investment grade customers
- Supported by diversified investment grade REITs or assets with stronger fundamentals, stable earnings profile and low gearing
- B&C grade office exposure ~\$1.9b (2.7% of portfolio) with strong sponsor recourse, cross-collaterisation and moderate gearing
- International portfolio remains stable with exposure predominantly to large, well rated names in Singapore and Hong Kong (SAR)
- Negligible direct impact (~\$1m) to date from construction industry failures

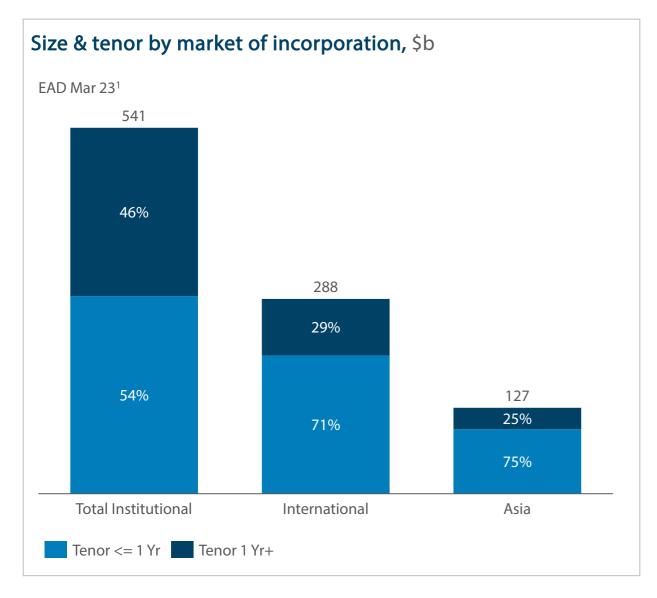
Portfolio approach

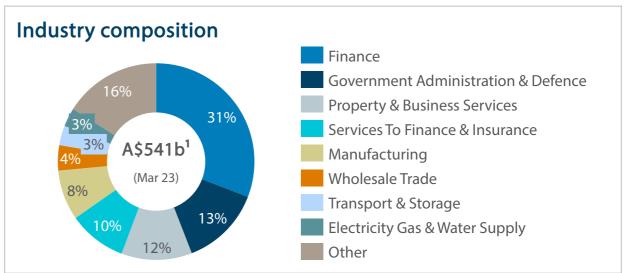
- Tightened risk appetite settings since the beginning of the COVID:
 - B&C grade office investment
 - discretionary retail and accommodation hotels
- Residential strategy to support existing customers and grow selectively. Experienced sponsors with strong technical capability, holding land for projects. Strong developer and contractor selection is a well-entrenched discipline in the business

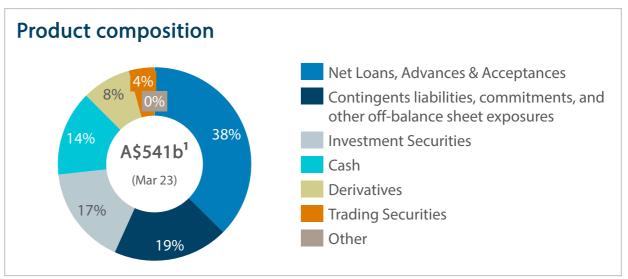
- 1. Commercial property collateral distribution based on limits (includes drawn and undrawn exposures)
- . Fully Secured: loan amount ≤100% of extended security value; Partially Secured: loan amount >100% of the extended security value



ANZ INSTITUTIONAL PORTFOLIO



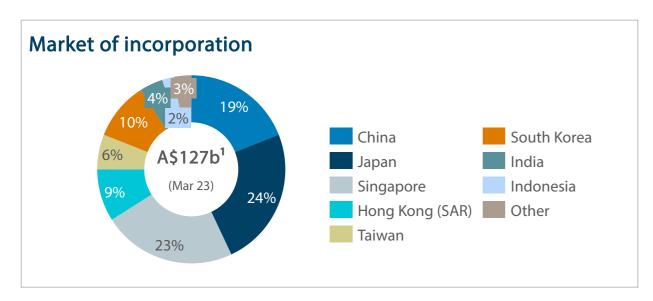


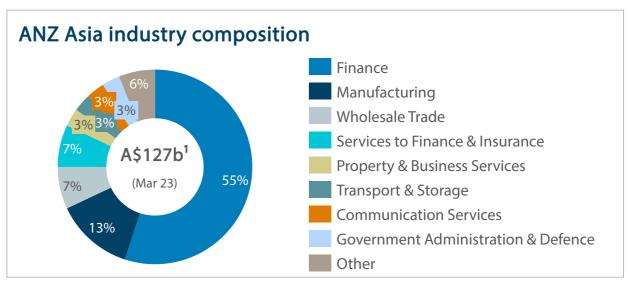


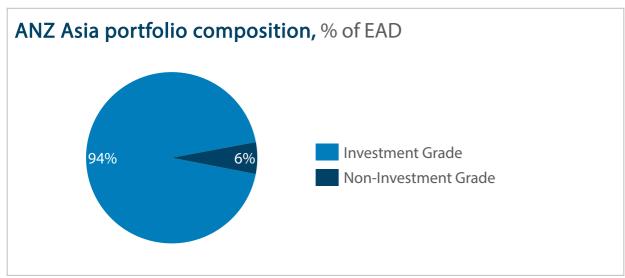
^{1.} EAD excludes amounts for the 'Securitisation' Basel class, as per APS330. Data provided is on a Post CRM basis, net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral

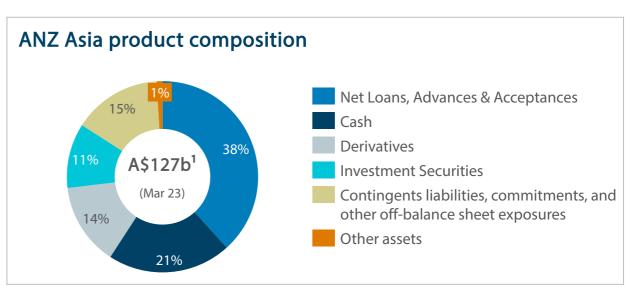


ANZ ASIAN INSTITUTIONAL PORTFOLIO









^{1.} EAD excludes amounts for the 'Securitisation' Basel class, as per APS330. Data provided is on a Post CRM basis, net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral



2023 HALF YEAR RESULTS

INVESTOR DISCUSSION PACK

HOUSING PORTFOLIO



AUSTRALIA HOME LOANS - PORTFOLIO OVERVIEW

		Portfolio ¹		Flow ²		
	1H21	1H22	1H23	1H22	1H23	
Number of Home Loan accounts	1,019k	984k	969k	82k³	95k³	
Total FUM	\$281b	\$278b	\$293b	\$35b	\$43b	
Average Loan Size ⁴	\$275k	\$283k	\$302k	\$458k	\$481k	
% Owner Occupied ⁵	68%	68%	68%	65%	67%	
% Investor ⁵	30%	30%	31%	35%	33%	
% Equity Line of Credit ⁶	2%	2%	1%	0%	0%	
% Paying Variable Rate Loan ⁷	73%	65%	78%	59%	96%	
% Paying Fixed Rate Loan ⁷	27%	35%	22%	41%	4%	
% Paying Interest Only ⁸	10%	9%	9%	16%	14%	
% Broker Originated	54%	52%	52%	53%	64%	

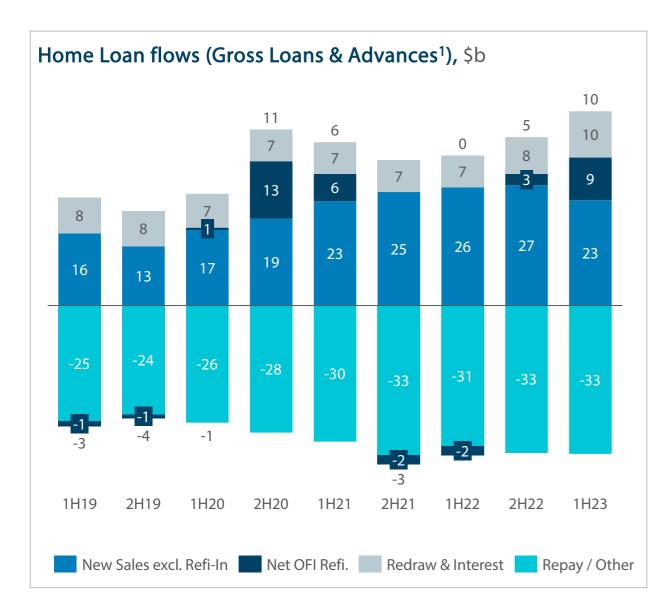
	I	Portfolio ¹	
	1H21	1H22	1H23
Average LVR at Origination 9,10	71%	70%	65%
Average Dynamic LVR (excl. offset) ^{10,11}	55%	50%	49%
Average Dynamic LVR (incl. offset) ^{10,11}	49%	44%	43%
Market share ¹²	14.4%	13.2%	13.2%
% Ahead of Repayments ¹³	72%	68%	70%
Offset Balances ¹⁴	\$35b	\$38b	\$41b
% First Home Buyer	8%	8%	7%
% Low Doc ¹⁵	2%	2%	1%
Loss Rate ¹⁶	0.05%	0.01%	0.01%
% of Australia Geography Lending ^{17,18}	64%	62%	62%
% of Group Lending ¹⁷	45%	43%	42%

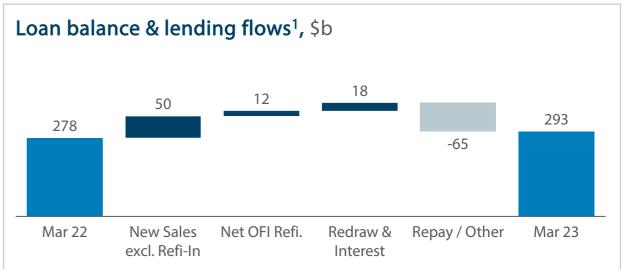
Unless otherwise stated metrics are based on balances

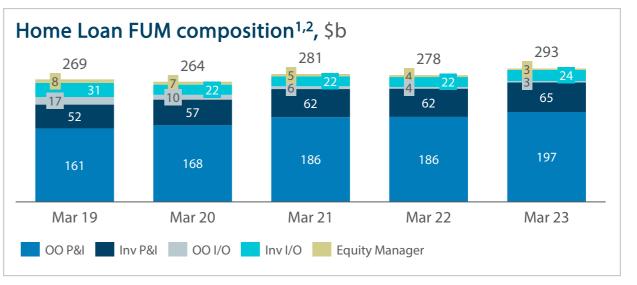
1. Home Loans portfolio (includes Non Performing Loans, excludes Offset balances) 2. YTD unless noted 3. New accounts includes increases to existing accounts and split loans (fixed and variable components of the same loan) 4. Average loan size for Flow excludes increases to existing accounts 5. The current classification of Investor vs Owner Occupied is based on ANZ's product category, determined at origination as advised by the customer and the ongoing precision relies primarily on the customer's obligation to advise ANZ of any change in circumstances 6. ANZ Equity Manager product no longer offered for sale as of 31 July 2021 7. Excludes Equity Manager Accounts 8. Based on customers that request a specific interest only period and does not include loans being progressively drawn e.g. construction 9. Originated in the respective year 10. Unweighted based on # accounts and includes capitalised LMI premiums 11. Valuations updated to Feb 23 where available. Includes Non Performing Loans and excludes accounts with a security guarantee and unknown DLVR 12. Source: APRA Monthly Authorised Deposit-Taking Institutions Statistics (MADIS) to Mar 23 13. % of Owner Occupied and Investor Loans that have any amount ahead of repayments based on available redraw and offset 14. Offset balances reflect only those balances linked to Home Loan accounts, restated to exclude balances in offset accounts which are no longer linked to an active Home Loan account 15. Low Doc is comprised of less than or equal to 60% LVR mortgages primarily for self-employed without scheduled PAYG income. However, it also has <0.1% of less than or equal to 80% LVR mortgages, primarily booked pre-2008. Note Low Doc lending at ANZ is no longer offered 16. Annualised write-off net of recoveries 17. Based on Gross Loans & Advances 18. Australia Geography includes Australia Commercial and Institutional Australia



AUSTRALIA HOME LOANS - PORTFOLIO COMPOSITION





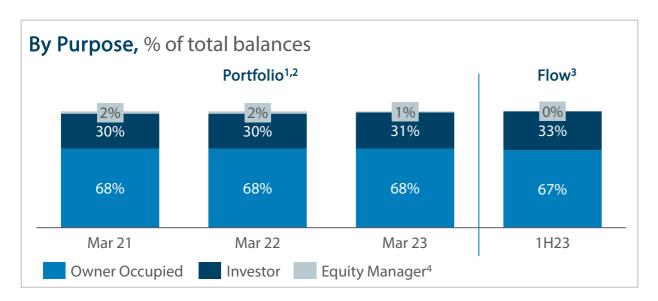


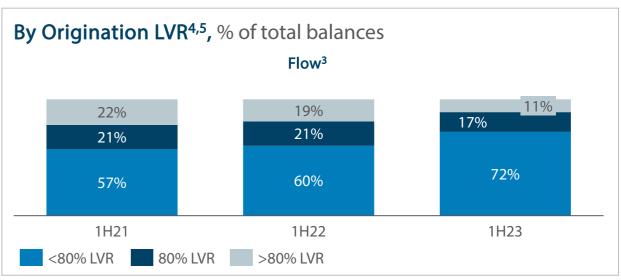
I. Based on Gross Loans and Advances. Includes Non-Performing Loans

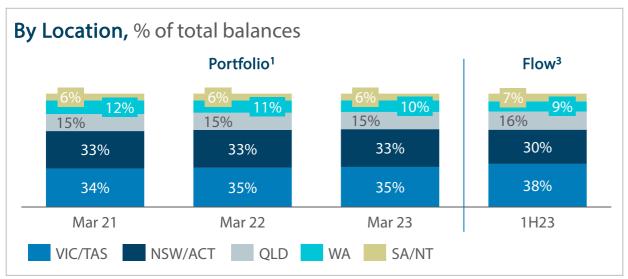
^{2.} The current classification of Investor vs Owner Occupied is based on ANZ's product category, determined at origination as advised by the customer and the ongoing precision relies primarily on the customer's obligation to advise ANZ of any change in circumstances. Interest Only (I/O) is based on customers that request a specific interest only period and does not include loans being progressively drawn e.g. construction. ANZ Equity Manager product no longer offered for sale as of 31 July 2021

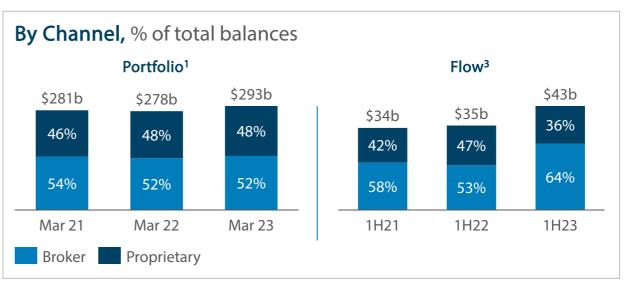


AUSTRALIA HOME LOANS - PORTFOLIO COMPOSITION & FLOW





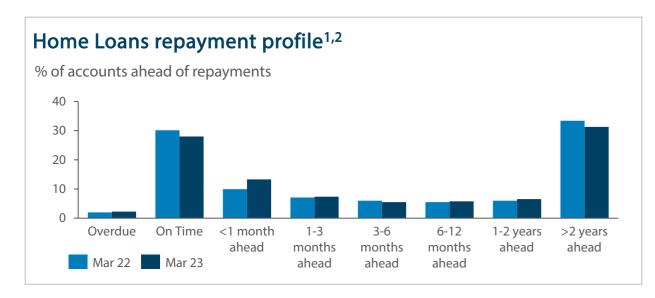


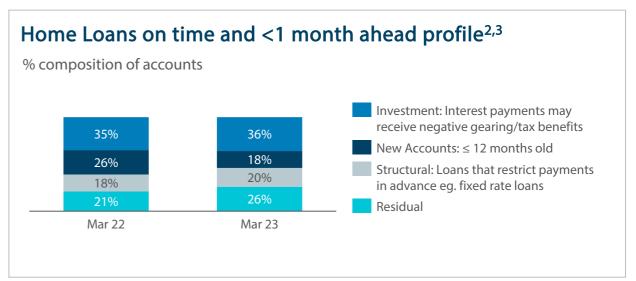


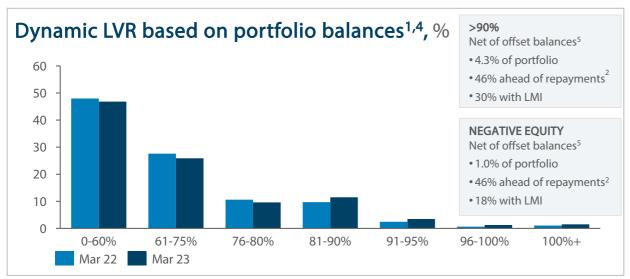
- 1. Includes Non Performing Loans
- 2. The current classification of Investor vs Owner Occupied is based on ANZ's product category, determined at origination as advised by the customer and the ongoing precision relies primarily on the customer's obligation to advise ANZ of any change in circumstances
- 3. Based on drawn month
- 4. ANZ Equity Manager product no longer offered for sale as of 31 July 2021
- 5. Includes capitalised LMI premiums

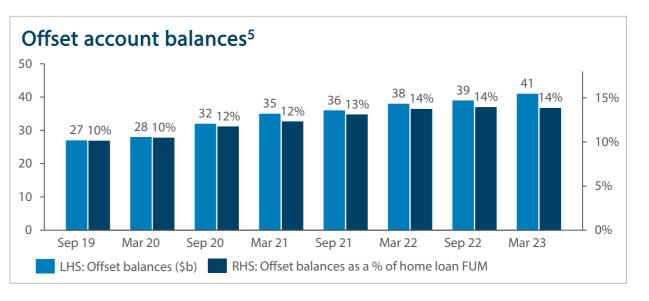
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AUSTRALIA HOME LOANS - PORTFOLIO RESILIENCE





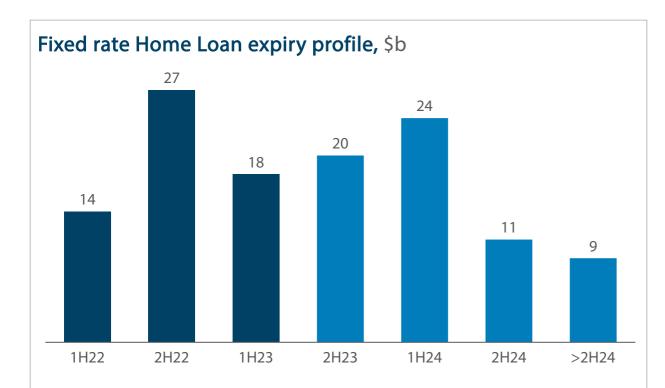




- 1. Includes Non Performing Loans
- 2. % of Owner Occupied and Investment Loans that have any amount ahead of repayments. Excess repayments based on available redraw and offset. Excludes Equity Manager Accounts
- . The current classification of Investor vs Owner Occupied, is based on ANZ's product category, determined at origination as advised by the customer and the ongoing precision relies primarily on the customer's obligation to advise ANZ of any change in circumstances. Note: hierarchy changed from previous disclosures
- l. Includes capitalised LMI premiums and excludes offset balances, accounts with a security guarantee and unknown DLVR. Valuations updated to Feb 23 where available
- 5. Offset balances reflect only those balances linked to Home Loan accounts, restated to exclude balances in offset accounts which are no longer linked to an active Home Loan account

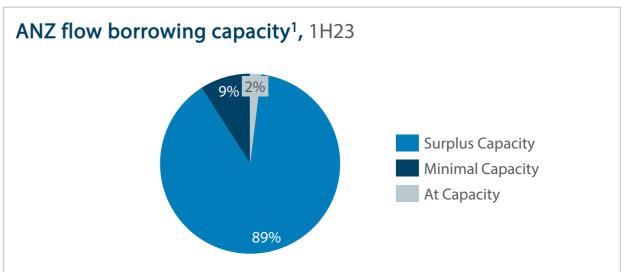
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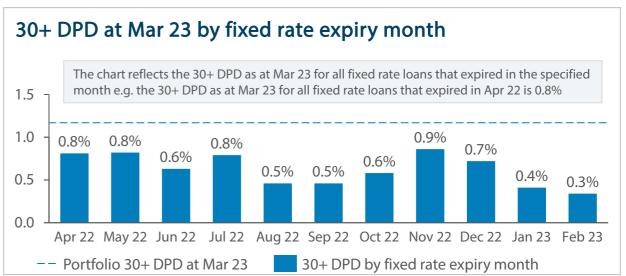
AUSTRALIA HOME LOANS - PORTFOLIO RESILIENCE



For new ANZ fixed rate loans, serviceability is assessed as:

- if the standard variable rate (less customer discount) plus the 3% serviceability buffer is higher than the customer fixed rate, then the higher of the standard variable rate (less customer discount) plus the 3% serviceability buffer and the floor rate which is currently 5.1%
- else the higher of the customer fixed rate plus the 3% serviceability buffer and the floor rate which is currently 5.1%

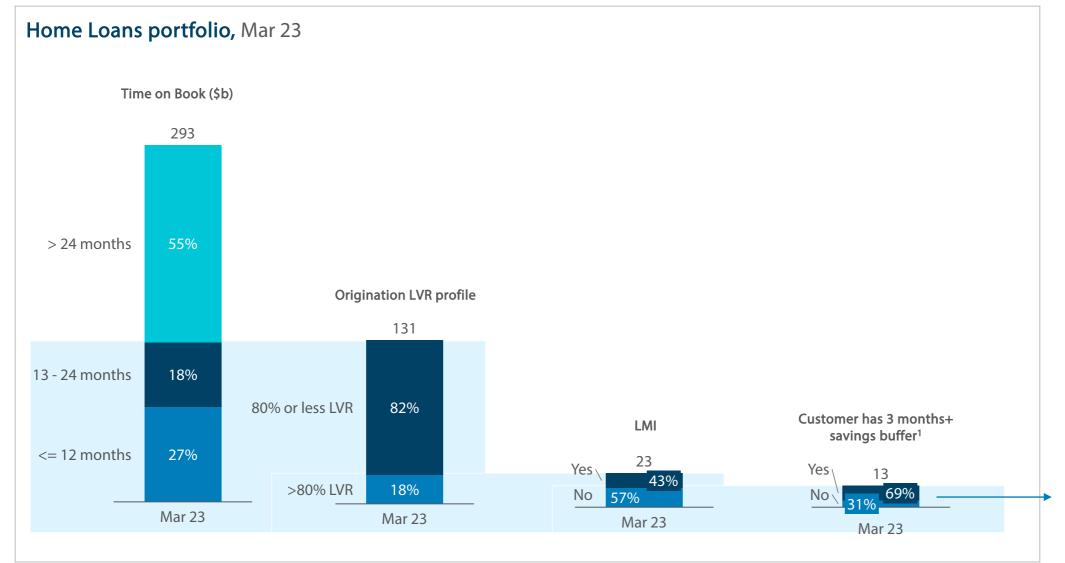




^{1.} Majority of lending 'at capacity' is bridging finance while 'minimal capacity' reflects the proportion of customers with a borrowing capacity of less than \$50 of uncommitted monthly income (UMI). Borrowing capacity is determined after income and expense buffers and shading are applied, and based on verified income only therefore the customer's actual borrowing capacity will be higher than what is reflected in the chart



AUSTRALIA HOME LOANS - BOOK ORIGINATED AND ATTRIBUTES



ANZ has limited exposure to recently originated lending at high LVRs with no LMI, and much of this cohort has savings buffers in excess of 3 months of repayments:

 \$4b of the \$293b Home Loans portfolio (or <1.5%) has been on book less than 24 months, has an LVR of greater than 80% with no LMI and less than 3 months savings buffers

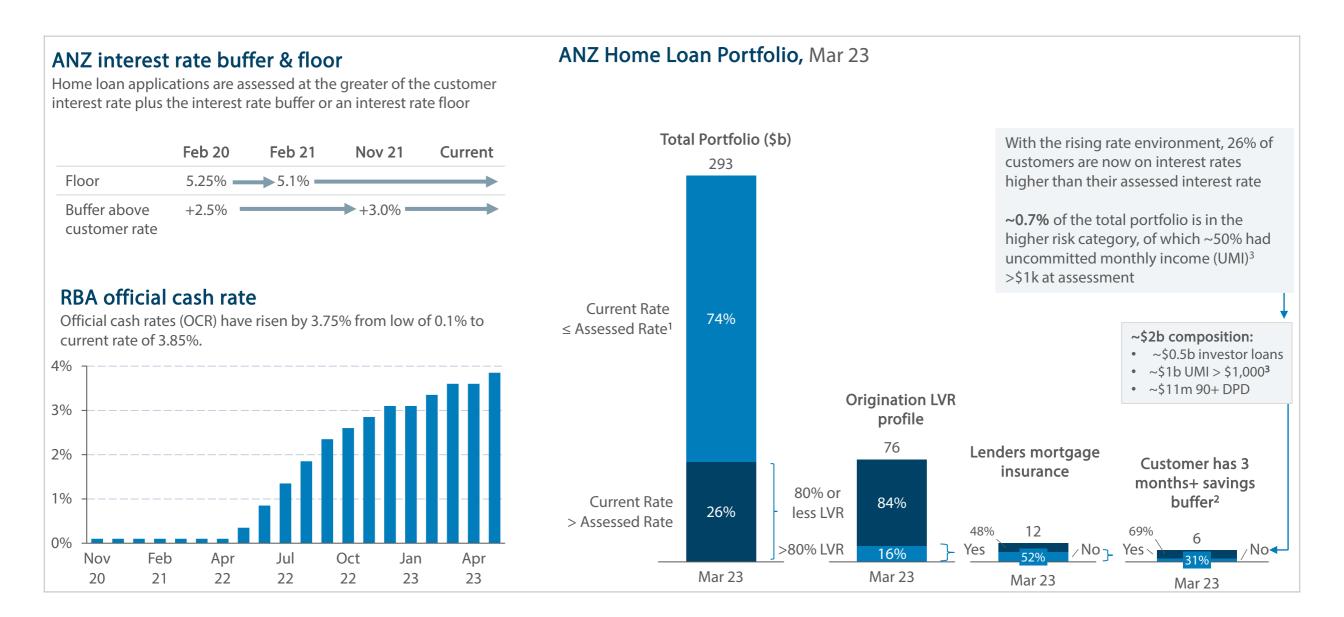
Of the \$4b with less than 3 months savings buffer:

- \$1.3b (29.5%) are investor loans
- \$1.2b (29.1%) have a current interest rate higher than the serviceability rate²
- \$583m (13.4%) have UMI³≤ \$100
- \$90m (2.1%) are one or more payment past due
- \$8m (0.19%) are 90+ DPD

- 1. Buffers are calculated at customer level, incorporating all Retail debts within the customer cluster at ANZ, and all funds available in ANZ redraw, offset and transaction and savings accounts
- 2. The serviceability rate is used to assess the customers ability to repay their loan when interest rates rise and includes an interest rate floor and buffer
- 3. Uncommitted monthly income (UMI) is determined after income and expense buffers and shading are applied, and based on verified income only



AUSTRALIA HOME LOANS - OUTCOME OF RATE RISES



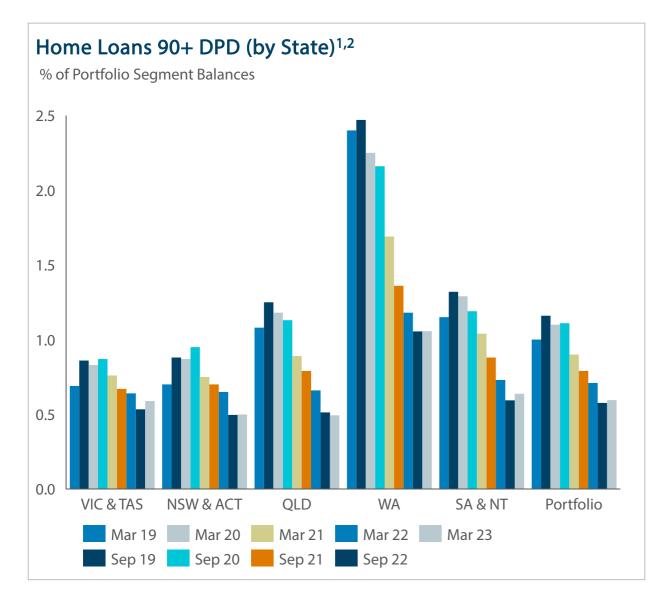
^{1.} Accounts with missing assessed rate information are grouped into customer rate ≤ assessed rate based on the assumption that the assessed rate used in the mortgage assessment stage to account for borrower's ability to repay at origination should be higher than the current interest rate.

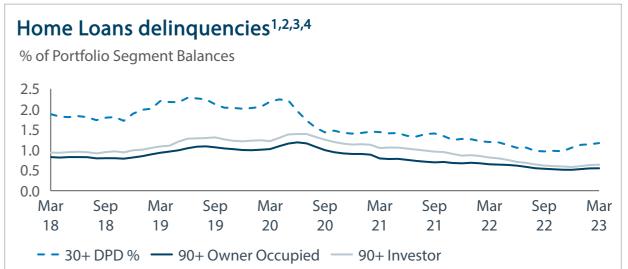
^{2.} Buffers are calculated at customer level, incorporating all Retail debts within the customer cluster at ANZ, and all funds available in ANZ redraw, offset and transaction and savings accounts

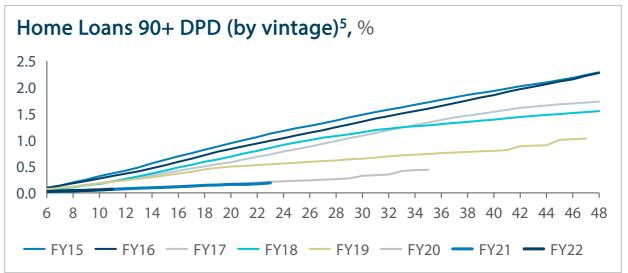
^{3.} Uncommitted monthly income (UMI) is determined after income and expense buffers and shading are applied, and based on verified income only



AUSTRALIA HOME LOANS - PORTFOLIO PERFORMANCE







^{1.} Includes Non Performing Loans 2. ANZ delinquencies are calculated on a missed payment basis for amortising and Interest Only loans 3. The current classification of Investor vs Owner Occupied, is based on ANZ's product category, determined at origination as advised by the customer and the ongoing precision relies primarily on the customer's obligation to advise ANZ of any change in circumstances 4. 30+ and 90+ between Mar 20 and Jun 20 excludes eligible Home Loans accounts that had requested COVID-19 assistance but due to delays in processing had not had the loan repayment deferral applied to the account 5. Home Loans 90+ DPD vintages represent % ratio of ever 90+ delinquent (measured by # accounts), contains at least 6 application months of that fiscal year contributing to each data point



NEW ZEALAND HOME LOANS - PORTFOLIO OVERVIEW

		Portfolio		Flo	ow
	1H21	1H22	1H23	1H22	1H23
Number of Home Loan Accounts	533k	540k	538k	31k	23k
Total FUM	NZD95b	NZD103b	NZD105b	NZD14b	NZD8b
Average Loan Size	NZD179k	NZD191k	NZD194k	NZD453k	NZD352k
% Owner Occupied	74%	76%	76%	79%	81%
% Investor	26%	24%	24%	21%	19%
% Paying Variable Rate Loan ¹	11%	11%	11%	21%	23%
% Paying Fixed Rate Loan ¹	89%	89%	89%	79%	77%
% Paying Interest Only	18%	14%	12%	20%	18%
% Paying Principal & Interest	82%	86%	88%	80%	82%
% Broker Originated	42%	45%	48%	55%	57%

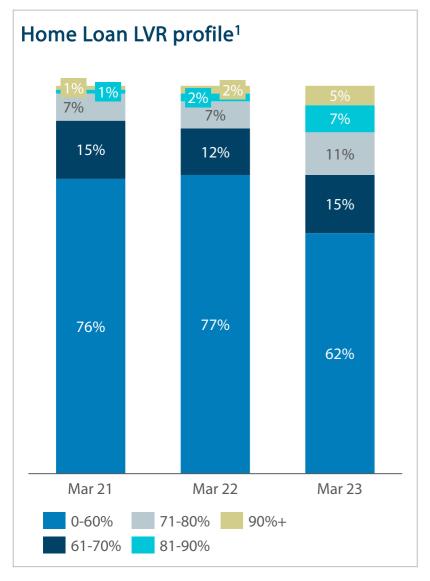
		Portfolio	
	1H21	1H22	1H23
Average LVR at Origination	58%	56%	54%
Average Dynamic LVR	37%	35%	39%
Market Share ²	30.6%	30.7%	30.1%
% Low Doc ³	0.28%	0.24%	0.21%
Home Loan Loss Rates	0.00%	0.00%	0.00%
% of NZ Geography Lending	69%	70%	71%

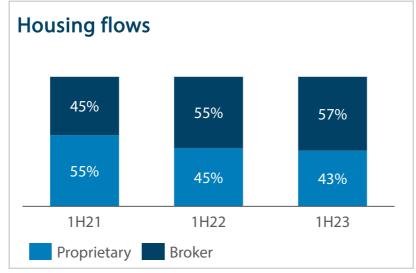
^{1.} Flow excludes revolving credit facilities

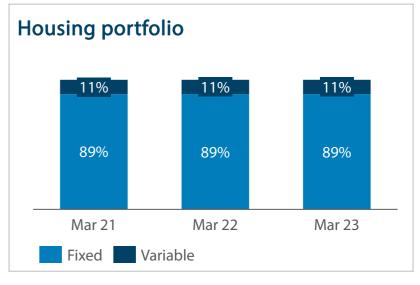
^{2.} Source: RBNZ, market share at NZ Geography level

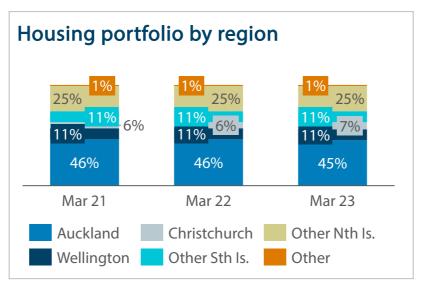


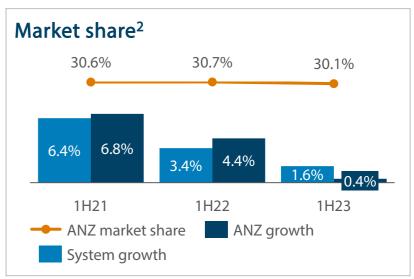
NEW ZEALAND LOANS - HOME LENDING & ARREARS TRENDS











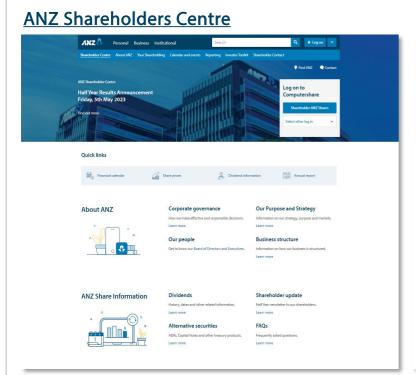
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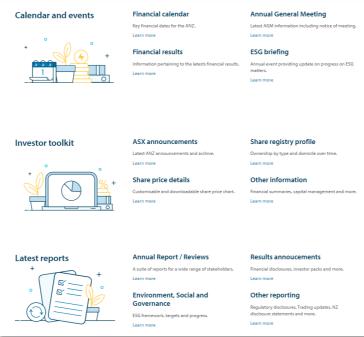
^{1.} Dynamic basis

^{2.} Source: RBNZ, market share at NZ Geography level



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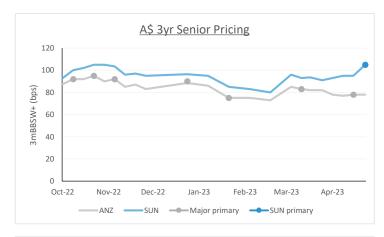
Retail Investors

David Goode Head of Debt Investor Relations

Debt Investors

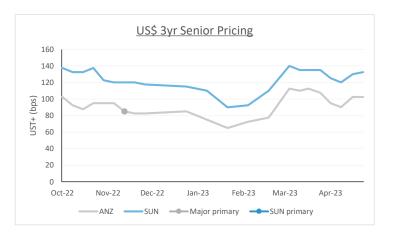
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				Historical	A\$ new is	sue pricir	g (3mBBSW+)					
		Į	JBS Indica	tive Pricin	g		Actual Spread / Landing outcome					
		3yr			5yr		3yr		5yr			
Date	ANZ	SUN	Diff.	ANZ	SUN	Diff.	Major primary	SUN primary	Major primary	SUN primary		
12-May-23	78	105	27	100	125	25		105				
4-May-23	78	95	17	100	117	17	78		100			
27-Apr-23	77	95	18	98	117	19						
20-Apr-23	78	93	15	100	115	15						
13-Apr-23	82	91	9	102	114	12						
5-Apr-23	82	94	12	102	114	12						
30-Mar-23	83	93	10	106	115	9	83		106			
23-Mar-23	85	96	11	110	121	11						
9-Mar-23	73	80	7	95	102	7						
23-Feb-23	75	83	8	98	105	7						
9-Feb-23	75	85	10	98	108	10	75		98			
26-Jan-23	86	95	9	110	118	8						
12-Jan-23	89	97	8	114	120	7	90		115			
15-Dec-22	83	95	12	105	118	13						
8-Dec-22	87	97	10	112	125	13				125		
1-Dec-22	85	96	11	110	123	13						
24-Nov-22	92	104	12	120	132	12	92		120			
17-Nov-22	90	105	15	120	133	13						
10-Nov-22	95	105	10	123	133	10	95		123			
3-Nov-22	92	102	10	120	130	10						
27-Oct-22	92	100	8	120	130	10	92		120			
20-Oct-22	88	93	6	111	120	9						



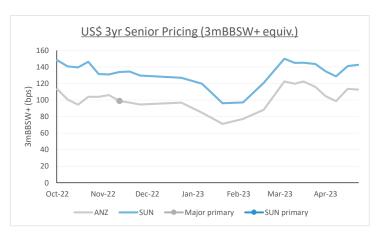


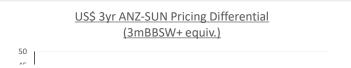
				Historio	al US\$ ne	w issue pr	icing (UST+)			
		ı	JBS Indica	tive Pricin	g		Ac	tual Spread /	Landing outcom	ie
		3yr			5yr		Зуг		5)	r
Date	ANZ	SUN	Diff.	ANZ	SUN	Diff.	Major primary	SUN primary	Major primary	SUN primary
12-May-23	103	133	30	123	153	30				
5-May-23	103	130	28	123	150	28				
27-Apr-23	90	120	30	110	140	30				
20-Apr-23	95	125	30	110	143	33				
13-Apr-23	108	135	28	123	153	30				
5-Apr-23	113	135	23	138	158	20				
30-Mar-23	110	135	25	135	160	25				
23-Mar-23	113	140	28	143	170	28				
9-Mar-23	78	110	33	100	130	30				
23-Feb-23	73	93	20	93	113	20				
9-Feb-23	65	90	25	85	110	25				
26-Jan-23	75	110	35	95	135	40				
12-Jan-23	85	115	30	110	140	30				
15-Dec-22	83	118	35	108	150	43				
8-Dec-22	83	120	38	108	145	38				
1-Dec-22	85	120	35	110	145	35	85			
24-Nov-22	95	120	25	120	145	25				
17-Nov-22	95	123	28	120	153	33				
10-Nov-22	95	138	43	122	168	46			122	
3-Nov-22	88	133	45	118	163	45				
27-Oct-22	93	133	40	118	163	45				
20-Oct-22	103	138	35	128	163	35				





			Histo	rical US\$ n	ew issue p	oricing (3n	nBBSW+ equiva	lent)				
		ı	JBS Indica	tive Pricin	3		Actual Spread / Landing outcome					
		3yr			5yr		3yr		5yr			
Date	ANZ	SUN	Diff.	ANZ	SUN	Diff.	Major primary	SUN primary	Major primary	SUN primary		
12-May-23	113	143	30	145	175	30						
5-May-23	114	141	28	144	171	28						
27-Apr-23	99	129	30	132	162	30						
20-Apr-23	105	135	30	134	166	33						
13-Apr-23	116	143	28	146	176	30						
5-Apr-23	122	145	23	161	181	20						
30-Mar-23	120	145	25	160	185	25						
23-Mar-23	122	150	28	165	193	28						
9-Mar-23	88	121	33	123	153	30						
23-Feb-23	77	97	20	115	135	20						
9-Feb-23	71	96	25	109	134	25						
26-Jan-23	85	120	35	120	160	40						
12-Jan-23	97	127	30	139	169	30						
15-Dec-22	94	129	35	132	174	43						
8-Dec-22	97	134	38	133	171	38						
1-Dec-22	99	134	35	137	172	35	99					
24-Nov-22	106	131	25	143	168	25						
17-Nov-22	104	131	28	143	175	33						
10-Nov-22	104	146	43	145	190	46			144			
3-Nov-22	94	139	45	136	181	45						
27-Oct-22	100	140	40	139	184	45						
20-Oct-22	113	148	35	150	185	35						





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