

19 November 2024

Competition Exemptions  
Australian Competition and Consumer Commission  
23 Marcus Clarke Street  
CANBERRA ACT 2601

**By email**  
exemptions@acc.gov.au

Dear ACCC

BARA application for authorisation

We refer to the application from the Board of Airline Representatives of Australia Inc (**BARA**) to the ACCC to revoke authorisation A91466 and substitute authorisation AA1000682 (**Application**).

We also refer to the ACCC's email dated 7 November 2024 in which it invited Unisys Australia Pty Ltd (**Unisys**) to comment on the Application.

As noted at page 13 of the Application, Unisys is a supplier with which BARA has engaged in collective bargaining pursuant to its existing authorisation, and this arrangement may continue if the Application is approved by the ACCC.

Unisys supports the Application.

Unisys recognises the considerable public benefits associated with BARA's collective negotiation process, as described by BARA in the Application. In particular, Unisys considers that the Application, if approved again, will lead to:

- transaction cost savings, particularly for smaller airlines; and
- an improved passenger experience (noting that BARA takes a role in the industry in developing solutions that assist in optimising operations).

Unisys also notes that during the COVID-19 crisis, BARA played an important and productive role.

Please contact us if you have any questions in relation to this letter.

Yours sincerely



Richard Mayhew, Director