From: John Papa

Sent: Friday, 30 September 2022 4:37 PM

**To:** Merger Authorisations

**Subject:** Vodafone Business Centre Perth: MA1000021 – submission.

Dear ACCC,

I am writing in regard to the email received on the MOCN MA1000021 Submission.

Based on the preliminary views surrounding competition and the lessening of this.

I view the proposed merger as having the opposite affect and in-fact increasing competition significantly.

As it currently stands, Telstra holds a massive monopoly in this field regarding regional network performance and as a result it means, the likes of TPG can not compete under the current network footprint in which it operates today.

The likes of Optus also have a much stronger footprint in the regional areas compared to that of TPG, therefore all this essentially does is evens the playing field and provides millions of consumers and businesses with freedom of choice where they can make a decision on their telecommunications based on price, inclusion and reliability. Today there are millions of users in Australia who are tied to really on use one carrier if they live, or travel to regional areas around Australia.

After operating in this industry for over 18 years, I would very much welcome this agreement as it opens the ability for the likes of TPG to compete and be viewed as a viable option for many years to come. It also provides consumers and businesses with a real choice rather than a choice to save money but sacrifice reliability and safety.

I would be happy to share more via a phone call if required, however I continue my stance that this is a brilliant move for both TPG and Telstra as well as millions of Australians using personal and business services. It will create competition and it will provide users with the ability to choose from all 3 carriers in Australia much more freely and with confidence.

## Regards



John Papa | General Manager Vodafone Business Centre Perth

M: P:

Ground Floor, 160 Stirling Highway, Nedlands WA 6009

www.vbcperth.com.au