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**From:** Tony Price [REDACTED]  
**Sent:** Thursday, 14 January 2021 10:45 AM  
**To:** Janissen, Robert  
**Subject:** RE: Morgan Sawmill and others proposed collective bargaining with Forestry SA – ACCC consultation process [SEC=OFFICIAL] [ACCC-ACCCANDAER.FID2761490]

Robert

We have no issues with this proposal

It is becoming increasingly challenging for small player to compete in SA in the softwood sector with the growing domination of the larger players

**Tony Price**  
Managing Director

[REDACTED]  
[REDACTED]

The Midway logo features the word "Midway" in a green, sans-serif font. A stylized green leaf is positioned above the letter 'i'.

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**Our Values:**

Our values represent what we stand for and determine our behaviour when dealing with our customers, stakeholders and each other.

**Safety and the Environment • Honesty, Integrity and Respect • Performance • Sustainability • Community**



Midway supports **The Ultimate Renewable™** – an industry campaign to promote the sustainability and environmental advantages of Australia's forest and wood products industry.

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**From:** Janissen, Robert <robert.janissen@acc.gov.au>

**Sent:** Wednesday, 13 January 2021 3:21 PM

**Cc:** Channing, Darrell <darrell.channing@acc.gov.au>

**Subject:** Morgan Sawmill and others proposed collective bargaining with Forestry SA – ACCC consultation process [SEC=OFFICIAL] [ACCC-ACCCANDAER.FID2761490]

**OFFICIAL**

Good afternoon,

Morgan Sawmill Jamestown, SA Pine Pty Ltd, KSI Sawmill, PalletCo and future members of the group, seek authorisation to collectively negotiate terms and conditions (including price) with the South Australian Forestry Corporation (ForestrySA) for the supply of logs. The Applicants have also requested interim authorisation to allow them to engage in the conduct while the ACCC considers the substantive application for authorisation.

The **attached** letter explains where you can find more details about the proposed arrangements and how you can provide your views to the ACCC.

Kind regards,

Robert

**Robert Janissen**

Senior Analyst | Competition Exemptions | Mergers, Exemptions and Digital

**Australian Competition & Consumer Commission**

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The ACCC acknowledges the traditional owners and custodians of Country throughout Australia and recognises their continuing connection to the land, sea and community. We pay our respects to them and their cultures; and to their Elders past, present and future.