

Mitsubishi Motors Australian Limited (MMAL) Exclusive Dealing Notification RN10000433.

Interested Party Response – Objection to the Notification

Email to: adjudication@acc.gov.au

I object to this notification and request that the ACCC revoke this notification because this conduct:

1. has the purpose, effect or likely effect of substantially lessening competition, and
2. in all the circumstances, will not result in likely public benefit which would outweigh the likely public detriment.

Our names are Christopher and Rosa Romano and we run Bob Romano Auto Care & Performance based at 387 Lytton Road, Morningside, Queensland. We are the 2nd generation running this business. Our Business has been going strong for the past 55 years. Bob Romano Auto Care & Performance is known for doing quality work in regards to servicing the everyday vehicle as well as doing Performance works on vehicles. Currently we have 4 staff members.

We are concerned about the proposed changes due to the following reasons:

We still receive the consumer at the counter that does not understand that they have a choice when they purchase a new car from the dealership by having the servicing done at an independent mechanic. Dealership already mislead the consumer in telling them that they have to go to the dealership only.

For us this means that we don't have that customer for the next 4-5 years. We only get them back if they have issues with the dealership such as vehicles are not getting repaired or lack of service.

From a consumer point of view, you are not allowing them to have a choice. From our business point of way, servicing our current clients allow us to have cashflow in our business on a regular basis, so that we can pay our bills, pay our staff, put food on the table for our children and send them to school. We are also an active member in the community, by sponsoring the local school football team.

If we did not have these service work available to our business, we would look at reduce staff and/or cutting cost such as sponsorship. I would image that some small

business would close and there not able to keep the dealership competitive, honest and provide the consumer with a choice.