



AEROTEC
QUEENSLAND

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Our company, Aerotec QLD Pty Ltd, supports the Collective Bargaining notification by Toowoomba City Community Aerodrome Inc. Collective bargaining will benefit us, as a business, and the community as a whole.

The Toowoomba Aerodrome is home to various businesses, many of which are family-owned, as well as supporting life-saving emergency services such as LifeFlight, Royal Flying Doctor Service, QLD Police, and QLD Fire and Rescue Service. Aerotec QLD runs a pilot training/education facility and an aircraft maintenance organization. We have two hangars on the aerodrome and both are at capacity with our aircraft, as well as our customer's aircraft.

The Toowoomba Regional Council has delayed renewing the leases on the aerodrome and this is creating uncertainty in our business. We are a family-owned business that employs Engineers and Flying Instructors and trains pilots from Student to Commercial Pilot level.

We know that there will be major benefits of Collective Bargaining.

- It will assist us in securing fairer rents and longer leases, which will enable business growth and security. *"In accordance with the Airport Deed between the Commonwealth and The City of Toowoomba" Dated 7th May 1993. Local Authority Undertakings Para "L".*
(Previous investment decisions, that people have made over the past decades, have been against the background of the original deed and past commercial practice of Council.)
- Negotiations between leaseholders and Council will run smoothly and there will be fewer legal costs.
- Ensuring the viability of our businesses will support local services and employment.

Each Leaseholder on our aerodrome has agreed to participate in collective bargaining thus eliminating any competition concerns. We all wish to enter the Collective Bargaining process because the benefits are something that we all look forward to receiving as a group.

We urge the ACCC to approve this notification to allow us to negotiate collectively for better terms for all users of the aerodrome.

Regards,

Annamaria Zuccoli