From: Nicolas Latouche

Sent: Monday, 11 May 2020 2:43 PM

To: Dwyer, Ellie

Cc: Saunders, Joe; Bell, Simon

Subject: Re: AA1000479 - MTAA interim authorisation - Request for information [SEC=OFFICIAL]

[ACCC-ACCCANDAER.FID2539479]

Dear Ms Dwyer

Thank you for your email and for seeking feedback from the industry regarding the ACCC's authorisation for members of the industry to collaborate to supply solutions to Covid-19 testing laboratories. While we believe this to be a very pragmatic and practical approach to meeting the urgent testing needs of the Australian population, Bio-Rad Laboratories has, to date, not had occasion to collaborate with other players to supply a solution to a laboratory. We have been involved in a number of cases where the laboratory has engaged us to supply part of the testing workflow and has independently worked with other suppliers for the other parts of that workflow. Many large laboratory networks have been able to either secure the entire workflow from the few suppliers that can deliver the entire solution, or have themselves managed the coordination to supply their needs from relatively smaller players, like ourselves.

Notwithstanding the above, it is comforting to know that, should the need arise, Bio-Rad Laboratories will have some flexibility, within the scope of the proposed conduct, to collaborate with others to supply testing solutions to laboratories in relation to Covid 19 testing.

In this context, we do not, at this stage, have feedback to share with you regarding the exercise of this authorisation in practical terms.

Regards,

Nicolas Latouche

Regards

Nicolas Latouche PhD MBA | Director

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