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**From:** Philip Holliday  
**Sent:** Friday, 6 April 2018 1:58 PM  
**To:** Adjudication  
**Subject:** N10000453 - Gladstone Ports Corporation Ltd - Submission

**Re: N10000453 - Gladstone Ports Corporation Ltd - Submission**

As an interested party, the Port Authority of NSW welcome the opportunity to make a submission in support of the exclusive dealing notification lodged by Gladstone Ports Corporation.

Port Authority of NSW is a State Owned Corporation responsible for the Harbour Master function, pilotage, security, oil spill response and safety of navigation for commercial shipping in the NSW ports of Sydney Harbour, Port Botany, Newcastle, Port Kembla, Eden and Yamba.

Port Authority of NSW understands that the proposed exclusive dealing notification lodged by Gladstone Ports Corporation Ltd will require all vessels requiring towage services at the Port of Gladstone to use the services of the holder of a towage licence. Port Authority of NSW supports this model. The efficiency and safety of port operations is enhanced by the ability of the relevant Port Corporation to mandate towage operators to hold certain minimum capability and commit to levels of responsiveness and service. Requiring towage operators to hold towage licences issued by the Port Corporation will also allow the Port Corporation to allocate and direct additional resources to respond to any incident as well as taking preventative measures for risks to safety of vessel movements within port areas.

Hence, Port Authority of NSW understand and respect the decision of the Gladstone Port Corporation to continue with a towage model that has served them well to date, delivering safe and efficient outcomes to the benefit of their customers and the broader port community.

To this end, please keep us informed of the progress of the notification, which we would be very happy to provide further comment upon as appropriate.

**Philip Holliday** | Chief Operating Officer & Harbour Master - Sydney

**Port Authority of New South Wales**

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