

Form FC

Commonwealth of Australia

Competition and Consumer Act 2010 — subsection 91C (1)

APPLICATION FOR REVOCATION OF A NON-MERGER AUTHORISATION AND SUBSTITUTION OF A NEW AUTHORISATION

To the Australian Competition and Consumer Commission:

Application is hereby made under subsection 91C (1) of the *Competition and Consumer Act 2010* for the revocation of an authorisation and the substitution of a new authorisation for the one revoked.

PLEASE FOLLOW DIRECTIONS ON BACK OF THIS FORM

1. Applicant

- (a) Name of Applicant:
(Refer to direction 2)

A91570 **Homemakers South Limited trading as Homemakers Furniture & Sleepzone Bedding ("Homemakers")**

- (b) Description of business carried on by Applicant:
(Refer to direction 3)

Supply of furniture, bedding and related products to Member retailers

- (c) Address in Australia for service of documents on the Applicant:

C/- South East Lawyers

6/16 – 18 Croydon Road

(P.O. Box 482)

Croydon VIC 3136

2. Revocation of authorisation

- (a) Description of the authorisation, for which revocation is sought, including but not limited to the registration number assigned to that authorisation:

Authorisation no: A91284. Authorisation in respect of collective bargaining on behalf of furniture and bedding retail members

- (b) Provide details of the basis upon which revocation is sought:

Revocation and re-authorisation is sought from May 2017 due to expiry of authorisation granted on 12 April, 2012.

3. Substitution of authorisation

- (a) Provide a description of the contract, arrangement, understanding or conduct whether proposed or actual, for which substitution of authorisation is sought:
(Refer to direction 4)

As a result of the initial authorisation given for collective bargaining, the Applicant has in place contracts with suppliers in accordance with the previous authorisation no A91284 to supply to Members in relation to furniture, bedding and related stock.

Pro Forma Terms and Conditions – Bedding & Terms and Conditions – Furniture are attached.

The Applicant seeks authorisation to continue collective bargaining with suppliers on behalf of Members in relation to furniture, bedding and related stock.

- (b) Description of the goods or services to which the contract, arrangement, understanding or conduct (whether proposed or actual) relate:

Such contracts relate to purchasing of furniture, bedding and related stock and marketing services including but not limited to provision of catalogues and advertising in the media.

- (c) The term for which substitute authorisation of the contract, arrangement or understanding (whether proposed or actual), or conduct, is being sought and grounds supporting this period of authorisation:

The authorisation is sought for a minimum of ten (10) years. Any lesser period places a considerable financial strain on this small Member based organisation. Each time an application is required to be made to renew the Authorisation with the ACCC – application costs, legal costs & wages are incurred by Homemakers on behalf of its members in preparing the submission. We don't foresee any major changes to the structure of the Group that would warrant an Authorisation being required to be reviewed in 5 years as against our requested 10 years, the extra authorisation period would assist in keeping costs reduced for the Group.

4. Parties to the contract, arrangement or understanding (whether proposed or actual), or relevant conduct, for which substitution of authorisation is sought

- (a) Names, addresses and description of business carried on by those other parties to the contract, arrangement or understanding (whether proposed or actual), or the relevant conduct:

Below is the contact details for 20 suppliers to Homemakers / Sleepzone.

Homemakers
IMG Australia
Eastcoast Furniture
M Design
Dixie Cummings
HTL Manufacturing Pty Ltd
Lanfranco Furniture
Vivin Imports
Diamond Creek Furniture
Coral Bay East Coast
Eiffel Furniture
Mulberry Co Pty Ltd
Elite Lounges
Sleepzone
Select-O-Pedic
Sleep Australasia
Sealy
Sleepeeze Bedding
Sleepmaker
Advertising
Kinc Agency
One Idea
Reg Advertising

- (b) Names, addresses and descriptions of business carried on by parties and other persons on whose behalf this application is made:
(Refer to direction 5)

Attached is a list of the stores who are Members of the Applicant on whose behalf this application is made.

- (c) Where those parties on whose behalf the application is made are not known - description of the class of business carried on by those possible parties to the contract or proposed contract, arrangement or understanding:

This application is made on behalf of current and future, presently unknown, Members of the Homemakers group. The current Membership of Homemakers is 76 retailers. It is anticipated that this group will grow to 85 within the next five (5) years.

5. Public benefit claims

(a) Arguments in support of application for substitution of authorisation:

During the term of Authorisation No A91284 Homemakers have been able to negotiate agreements with suppliers on behalf of Members which has:

- **made them price competitive with larger retailers in the same market;**
- **enable Members to rely on the negotiation skills of Homemakers to improve their bargaining power with suppliers;**
- **reduced the costs and time of negotiating with suppliers e.g Members Meetings costs as noted in 5B below. Also staff from Homemakers go overseas to source stock for the Group, this can be done on behalf of all the stores at a reduced cost rather than each of the stores having to do this and incur the costs themselves;**
- **given access to products more particularly imported goods which individual retailers would have neither the knowledge nor skill to obtain, as noted below in 5B;**
- **reduced warehousing costs for Members. As noted in 5B, as Homemakers is holding more stock in its warehouses it means that stores don't have to hold as much stock in their warehouses and ultimately saving the store in warehousing costs; and**
- **made savings in transactional costs for both Members and suppliers, as noted below in 5B re Advertising Costs, Website Costs and Members Meetings Costs.**

(See Direction 6 of this Form)

(b) Facts and evidence relied upon in support of these claims:

Warehousing:

The Applicant has arranged warehousing for goods for its Members to enable bulk purchasing and to reduce the costs to Members. During the period of the initial authorisation the costs incurred by the Applicant on behalf of Members for warehousing is as follows:

2012	\$690,000.00
2013	\$710,000.00
2014	\$860,000.00
2015	\$960,000.00
2016	\$930,000.00

Stock levels held by the Applicant have increased during the 5 year authorisation period due to bulk purchasing by the Applicant which has enabled Members to reduce the stock they hold in their stores while being able to offer a

wider variety to customers. During the period of the initial authorisation the Applicant's stock levels have grown from \$1.6M in 2012 to \$2.5M in 2016.

When a stores joins the Homemakers Group, they don't need to have as much warehouse space themselves as what they would if they were not part of the Group. This is the case as the member store that is part of the Group has access to order products that are either warehoused by Homemakers or supplied by a Preferred Supplier, the member store can get access to these products on a timely basis.

Advertising

Sharing of advertising costs, particularly television advertising and production of catalogues has resulted in substantial costs savings to Members and enable them to participate in forms of advertising that they could not do as separate enterprises.

Costs efficiencies through sharing of advertising costs, particularly in Regional areas where the Members can advertise together in the same television market whilst getting the benefit of splitting the advertising placement costs.

In 2015 the Applicant employed a full-time marketing manager to oversee all marketing operations in the Group, previously this position was part-time. The Group increase its advertising expenditure in the last 5 years as follows: –

2012	\$1,100,000.00
2013	\$1,000,000.00
2014	\$1,100,000.00
2015	\$1,200,000.00
2016	\$1,300,000.00

Further, the Applicant has developed and maintained a website presence for the Members at a cost of approximately \$100,000. This site is continually developed and maintained by the Applicant ensuring that the individual Members do not need to incur this expense.

In 2016, the Applicant employed a full-time Business Development Manager whose focus is to assist stores with cost efficiencies, store development and to become more competitive with others in the industry. This Business Development Manager together with the General Manager, Sleepzone Manager & W.A. Operations Manager visit Member stores to assist with business generally and to ensure that the stores have the right amount and types of products and that they are price competitive with other retailers in their area.

Other services:

The Applicant provides four Member meetings per annum, three in Victoria and one in Western Australia. Attendance at these meetings is not compulsory however they give the Members the opportunity to speak with suppliers about products currently and what products will be available, to purchase products

directly from the suppliers, to provide training regarding products which they can pass on to their customers at point of purchase.

These meetings provide cost efficiencies for both Members and Suppliers being able to meet centrally rather than in the individual Members stores.

The Applicant now provides an online ordering system for Members. This enables Members to check immediate stock quantities and to place orders with suppliers or directly from the Applicants warehouse. In addition, the Applicant provides product information regularly to its members stores, electronically and via printed documentation.

6. Market definition

Provide a description of the market(s) in which the goods or services described at 3 (b) are supplied or acquired and other affected markets including: significant suppliers and acquirers; substitutes available for the relevant goods or services; any restriction on the supply or acquisition of the relevant goods or services (for example geographic or legal restrictions):

The Applicant submits that the relevant markets are as follows: –

- **Supply of furniture and bedding stock in Victoria, New South Wales, South Australia, Queensland, Tasmania, ACT and Western Australia; and**
- **supply of advertising and marketing services to furniture and bedding retailers in Victoria, New South Wales, South Australia, Queensland, Tasmania, ACT and Western Australia**

(See Direction 7 of this Form)

7. Public detriments

- (a) Detriments to the public resulting or likely to result from the substitute authorisation, in particular the likely effect of the conduct on the prices of the goods or services described at 3 (b) above and the prices of goods or services in other affected markets:

There have been no public detriments resulting from the collective bargaining agreement that the Applicant is aware of, during the period of the authorisation. The substitute Authorisation is unlikely to result in less competition between the Homemakers Members due to:

- **Members are not generally in close geographical locations;**
- **participation in the collective bargaining agreements is voluntary between the Members;**
- **there is no obligation to participate if they believe that such an agreement will adversely impact on their respective business.**

(See Direction 8 of this Form)

- (b) Facts and evidence relevant to these detriments:

None known at this time.

8. Contracts, arrangements or understandings in similar terms

This application for substitute authorisation may also be expressed to be made in relation to other contracts, arrangements or understandings (whether proposed or actual) that are, or will be, in similar terms to the abovementioned contract, arrangement or understanding

- (a) Is this application to be so expressed?

This application is made in relation to existing agreements between Homemakers and its suppliers and for all future contracts, and agreements to be made on behalf of the Homemakers Members in relation to provision of furniture and bedding stock, marketing services and any other contracts or arrangements as determined by the Members.

- (b) If so, the following information is to be furnished:

- (i) description of any variations between the contract, arrangement or understanding for which substitute authorisation has been sought and those contracts, arrangements or understandings that are stated to be in similar terms:

There are not currently any variations between the contracts, arrangements or understanding for which the substitute authorisation has been sought. However, during the term of any substituted authorisation such variation may arise. Details cannot be provided.

(See Direction 9 of this Form)

- (ii) Where the parties to the similar term contract, arrangement or understanding(s) are known - names, addresses and description of business carried on by those other parties:

Not known at this time.

(See Direction 5 of this Form)

- (iii) Where the parties to the similar term contract, arrangement or understanding(s) are not known — description of the class of business carried on by those possible parties:

Furniture and bedding suppliers.

9. Joint Ventures

- (a) Does this application deal with a matter relating to a joint venture (See section 4J of the *Competition and Consumer Act 2010*)?

No.

- (b) If so, are any other applications being made simultaneously with this application in relation to that joint venture?

Not applicable.

- (c) If so, by whom or on whose behalf are those other applications being made?

Not applicable.

10. Further information

- (a) Name, postal address and telephone contact details of the person authorised by the parties seeking revocation of authorisation and substitution of a replacement authorisation to provide additional information in relation to this application:

Ann Gambetta

South East Lawyers

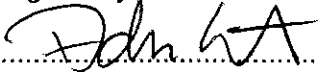
6/16 – 18 Croydon Road,

Croydon 3136

(03) 9723 5300

Dated..... 13/1/2017

Signed by/on behalf of the Applicant

..... 

(Signature)

..... Adrian Hunt

(Full Name)

..... HOME MAKERS SOUTH LTD

(Organisation)

..... FINANCIAL CONTROLLER / COMPANY SECRETARY

(Position in Organisation)

DIRECTIONS

1. Where there is insufficient space on this form to furnish the required information, the information is to be shown on separate sheets, numbered consecutively and signed by or on behalf of the Applicant.
2. Where the application is made by or on behalf of a corporation, the name of the corporation is to be inserted in item 1 (a), not the name of the person signing the application and the application is to be signed by a person authorised by the corporation to do so.
3. In item 1 (b), describe that part of the Applicant's business relating to the subject matter of the contract, arrangement or understanding, or the relevant conduct, in respect of which substitute authorisation is sought.
4. In completing this form, provide details of the contract, arrangement or understanding (whether proposed or actual), or the relevant conduct, in respect of which substitute authorisation is sought.
 - (a) to the extent that the contract, arrangement or understanding, or the relevant conduct, has been reduced to writing — provide a true copy of the writing; and
 - (b) to the extent that the contract, arrangement or understanding, or the relevant conduct, has not been reduced to writing — provide a full and correct description of the particulars that have not been reduced to writing; and
 - (c) If substitute authorisation is sought for a contract, arrangement or understanding (whether proposed or actual) which may contain an exclusionary provision — provide details of that provision.
5. Where substitute authorisation is sought on behalf of other parties provide details of each of those parties including names, addresses, descriptions of the business activities engaged in relating to the subject matter of the authorisation, and evidence of the party's consent to authorisation being sought on their behalf.
6. Provide details of those public benefits claimed to result or to be likely to result from the contract, arrangement or understanding (whether proposed or actual), or the relevant conduct, including quantification of those benefits where possible.
7. Provide details of the market(s) likely to be affected by the contract, arrangement or understanding (whether proposed or actual), in particular having regard to goods or services that may be substitutes for the good or service that is the subject matter of the application for substitute authorisation.
8. Provide details of the detriments to the public, including those resulting from the lessening of competition, which may result from the contract, arrangement or understanding (whether proposed or actual). Provide quantification of those detriments where possible.
9. Where the application is made also in respect of other contracts, arrangements or understandings, which are or will be in similar terms to the contract, arrangement or understanding referred to in item 2, furnish with the application details of the manner in which those contracts, arrangements or understandings vary in their terms from the contract, arrangements or understanding referred to in item 2.

Members List for Homemakers South & Sleepzone

as at 19th December 2016

	MemberName		Address	Town	State	Post Code	Phone No.	Fax No.
1	Homemakers Canberra	HM & SZ	100 Barrier Street Fyshwick	Fyshwick	ACT	2609	(02) 6280 4477	(02) 6280 4405
2	Homemakers Fine Furniture and Bedding	HM & SZ	17 / 337 Canberra Avenue	Fyshwick	ACT	2609	(02) 6280 0068	
1	Bathurst Homemakers / Sleepzone	HM & SZ	U3A, Bathurst Supa Centre	Kelso	NSW	2795	(02) 6331 3838	(02) 6334 3938
2	Brians Homemakers Furniture	HM	97 The Lakes Way	Forster	NSW	2428	(02) 6555 7700	(02) 6555 7702
3	Caesars Emporium	HM	44-46 Altin Street	Griffith	NSW	2680	(02) 6964 1009	(02) 6964 4186
4	Corrimal Lounges	HM	91 Railway St.	Corrimal	NSW	2518	(02) 4284 7992	(02) 4285 1185
5	Dooners Furniture	HM & SZ	136 Beardy Street	Armidale	NSW	2350	(02) 6772 4726	(02) 6772 1318
6	Homemakers Tuggerah	HM	Shop 40, Homemaker Centre, Bryant Drive	Tuggerah	NSW	2259	(02) 4353 4144	(02) 4353 6144
7	Inspired Home Living	HM & SZ	404 Crystal Street	Broken Hill	NSW	2880	(08) 8087 7585	(08) 8088 3781
8	Moruya Furniture	HM & SZ	65 Queen Street	Moruya	NSW	2537	(02) 4474 3477	(02) 4474 3830
9	Mudgee Homemakers	HM & SZ	U1, 64 Sydney Rd	Mudgee	NSW	2850	(02) 6372 9299	(02) 6372 9399
10	Nowra Homemakers	HM & SZ	U10-11 -The Central Corner	South Nowra	NSW	2541	(02) 4422 4191	(02) 4422 4068
11	Robert Smith Homemakers	HM	Bullara Street	Pambula	NSW	2549	(02) 6495 8400	(02) 6495 7395
12	Seats and More	HM	2A Lot 11 Cavendish Street	Mittagong	NSW	2575	(02) 4872 4111	(02) 4872 4211
13	Sleepzone Warners Bay	SZ	Unit 2/391 Hillsborough Road	Warners Bay	NSW	2282	(02) 4956 6464	(02) 4956 8181
14	Tenterfield Homemakers	HM & SZ	331 Rouse Street	Tenterfield	NSW	2372	(02) 6736 1098	(02) 6736 1504
15	Terry Bros Homemakers	HM & SZ	39-43 Church Street	Parkes	NSW	2870	(02) 6862 3955	(02) 6862 3922
1	Moores Homemakers	HM & SZ	27 Woondooma Street	Bundaberg	QLD	4670	(07) 4152 9977	(07) 4153 1967
2	Gayndah Furnishers & Floors	HM & SZ	14 Capper Street	Gayndah	QLD	4625	(07) 4161 1142	(07) 4161 1576
3	Ingham Homemakers	HM & SZ	Shop 4/7 Herbert Street	Ingham	QLD	4850	(07) 4776 5340	(07) 4776 5640
4	Rex Furnishers & Carpets	HM & SZ	82 McDowall St & 72 - 74 Arthur St	Roma	QLD	4455	(07) 4622 1999	(07) 4622 4562
1	Sleepzone Renmark (Big River Removals)	SZ	94-96 Renmark Avenue	Renmark	SA	5341	(08) 8586 6572	(08) 8586 5942
2	Florence Furnishers	SZ	92 Florence Street	Port Pirie	SA	5540	(08) 8632 2344	(08) 8633 0522
3	Forbes Homemakers Furniture	HM & SZ	53-54 Tasman Terrace	Port Lincoln	SA	5606	(08) 8682 3388	(08) 8682 6188
4	Hardings Furniture	HM	21 Patterson Street	Whyalla	SA	5600	(08) 8645 7741	(08) 8645 7636
5	Michael's Sleepzone	SZ	25A Bay Road	Mount Gambier	SA	5290	(08) 8723 3477	(08) 8725 6860
6	Naracoorte Homemakers	HM & SZ	PO Box 855	Naracoorte	SA	5271	(08) 8762 1500	(08) 8762 1700
7	Kadina Homemakers	HM & SZ	39 Taylor Street	Kadina	SA	5554	(08) 8821 4933	(08) 8821 4939
1	Euphoria Furniture	HM & SZ	35 Letitia Street	North Hobart	TAS	7000	(03) 6234 3722	(03) 6231 1630
2	Kings Fine Furniture	HM	274 Hobart Road	Kings Meadows	TAS	7249	(03) 6344 5577	(03) 6344 5235
3	Tru Valu Furnishings	HM & SZ	129-131 Nelson Street	Smithton	TAS	7330	(03) 6452 1926	(03) 6452 2776
1	A.D Home Furnishings	HM	5 King George Street	Cohuna	VIC	3568	(03) 5456 2781	(03) 5456 4004
2	Homemakers Wodonga Superstore	HM & SZ	Tenancy 6, Wodonga Homemaker Centre 285 Victoria Cross Parade	Wodonga	VIC	3690	(02) 6056 7399	(02) 6024 1589
3	Batch's Home Furnishers	HM	321 Gillies Street	Wendouree	VIC	3355	(03) 5339 9023	(03) 5339 9106
4	Furniture Plus	HM & SZ	10 Gladstone Street	Warragul	VIC	3820	(03) 5622 2611	(03) 5622 2740
5	Furniture With Style-Preston	HM	Shop 13, 19-33 Murray Road	Preston	VIC	3072	(03) 9470 3810	(03) 9470 3810
6	Glory Box	HM	722 Fifteenth Street	Mildura	VIC	3501	(03) 5023 7711	(03) 5021 1083
7	Hamilton Furnishings	HM & SZ	92 French Street	Hamilton	VIC	3300	(03) 5572 2107	(03) 5571 1412
8	Homemakers Bendigo	HM & SZ	17-19 Wills Street	Bendigo	VIC	3550	(03) 5442 1788	(03) 5444 0122

Members List for Homemakers South & Sleepzone

as at 19th December 2016

	MemberName		Address	Town	State	Post Code	Phone No.	Fax No.
9	Kemps Homemakers	HM & SZ	99 Anzac Avenue	Seymour	VIC	3660	(03) 5792 1422	(03) 5792 4305
10	Knights Homemakers	HM & SZ	67-69 Union Street	Kyabram	VIC	3619	(03) 5852 2388	(03) 5852 3772
11	Lakes Homemakers	HM & SZ	Church Street	Lakes Entrance	VIC	3909	(03) 5155 2214	(03) 5155 4154
12	Myrtleford Furnishings & Floors	HM & SZ	93 Myrtle Street	Myrtleford	VIC	3737	(03) 5752 1143	(03) 5752 1143
13	Braithwaite's Homemakers	HM & SZ	109-121 Learmonth Street	Portland	VIC	3305	(03) 5523 2828	(03) 5523 1015
14	Rigby Homemakers	HM & SZ	24 Inverloch Road	Wonthaggi	VIC	3995	(03) 5672 5906	(03) 5672 5912
15	S & J Furniture	HM	79-85 Ogilvie Avenue	Echuca	VIC	3564	(03) 5480 7912	(03) 5480 7913
16	Stolz Homemakers	HM	70-80 Nunn Street	Benalla	VIC	3672	(03) 5762 2011	(03) 5762 4714
17	Stolz Homemakers	HM & SZ	15 Highett Street	Mansfield	VIC	3722	(03) 5775 2688	(03) 5775 1515
18	Stolz Sleepzone	SZ	56 Carrier Street	Benalla	VIC	3672	(03) 5762 6311	(03) 5762 4714
19	Suave Furniture - Hoppers Crossing	HM & SZ	3 / 194 Old Geelong Road	Hoppers Crossing	VIC	3029	(03) 8419 8280	(03) 9748 6111
20	Suave Furniture - Maribyrnong	HM & SZ	8 / 179 Rosamond Rd	Maribyrnong	VIC	3032	(03) 9317 3744	(03) 9317 9871
21	Suave Furniture - Nunawading	HM & SZ	Shop 2, 302-304 Whitehorse Rd	Nunawading	VIC	3131	(03) 9894 7899	(03) 9877 4599
22	Suave Furniture - Northland	SZ	Shop 8, 19-33 Murray Road	Preston	VIC	3072	(03) 9471 1667	(03) 9471 1669
23	Swintons Homemakers	HM	112-118 Campbell Street,	Swan Hill	VIC	3585	(03) 5032 9244	(03) 5032 9502
24	Swintons Homemakers	SZ	110 Campbell Street,	Swan Hill	VIC	3585	(03) 5032 9244	(03) 5032 9502
25	Swintons Homemakers	HM & SZ	235 Timor Street (PO Box 218)	Warrnambool	VIC	3280	(03) 5561 4211	(03) 5562 8653
26	Thomsons Home Furnishers	HM & SZ	68-72 Binney Street	Euroa	VIC	3666	(03) 5795 2195	
27	Village Furniture Homemakers	HM	13-15 Horne Street	Sunbury	VIC	3429	(03) 9744 3333	(03) 9744 3473
28	Wangaratta Furnishings & Floors	HM & SZ	36-40 Murphy Street	Wangaratta	VIC	3677	(03) 5721 6111	(03) 5722 1376
29	Warrack Furnishings	HM & SZ	57 Henty Highway	Warracknabeal	VIC	3393	(03) 5398 1589	(03) 5398 2572
1	Barkers Furniture - Morley	HM & SZ	136 Russell Street	Morley	WA	6062	1300 227 537	(08) 9275 5723
2	Collie Homemakers	HM & SZ	101 Steere Street	Collie	WA	6225	(08) 9734 2351	(08) 9734 3681
3	Classique Furniture (Cannington)	HM & SZ	1472 Albany Highway	Cannington	WA	6107	(08) 9358 5666	
4	Classique Mandurah	HM & SZ	Unit 14/15 - 8 Magenta Tce	Mandurah	WA	6210	(08) 9581 8499	(08) 9581 6915
5	Forrestfield Furniture	HM & SZ	4-6 / 369 Holmes Rd	Forrestfield	WA	6058	(08) 9453 2448	(08) 9453 1089
6	Hobsons Furniture (Busselton)	HM & SZ	69 Queen Street	Busselton	WA	6280	(08) 9752 1599	(08) 9752 4976
7	Hobsons Furniture (Harvey)	HM & SZ	93 Uduc Road	Harvey	WA	6220	(08) 9729 1415	(08) 9729 1451
8	Kalgoorlie Retravision	SZ	10 Federal Road	Kalgoorlie	WA	6430	(08) 9021 3161	(08) 9021 6443
9	Katanning Furnishings	HM & SZ	63 Clive Street	Katanning	WA	6317	(08) 9821 1055	(08) 9821 1599
10	Keevils Furniture	HM & SZ	Boulevard SC	Esperence	WA	6450	(08) 9071 2585	(08) 9071 2337
11	Kimberley Home & Electrical - Derby	HM & SZ	197 Loch Street	Derby	WA	6728	(08) 9191 1855	(08) 9191 1811
12	Lil's Furniture World	HM	Shop 1/2 Byass St	South Hedland	WA	6722	(08) 9172 5055	(08) 9172 5066
13	Manjimup Homemakers	HM & SZ	93 Mottram Street	Manjimup	WA	6258	(08) 9771 1819	(08) 9771 2172
14	Narrogin Furnishings	HM & SZ	83 Federal Street	Narrogin	WA	6312	(08) 9881 2443	(08) 9881 2124
15	Souths Furniture	HM	21 Wellington Street	Bunbury	WA	6230	(08) 9721 2344	(08) 9721 1965
16	Spice Furniture & Homewares	HM	15 Clementson Street	Broome	WA	6725	(08) 9193 7911	(08) 9193 7922

76 total