

Level 50 Bourke Place 600 Bourke Street Melbourne VIC 3000 Australia

T +61 3 9643 4000 **F** +61 3 9643 5999

www.kwm.com

13 April 2016

To Mr Theo Kelly
Adjudication – Australian Competition and
Consumer Commission
23 Marcus Clarke Street
Canberra ACT 2601
By email: theo.kelly@accc.gov.au

Dear Mr Kelly

Third line forcing notification – Telstra – proposed offers to 'Stayz property owners'

Further to the third line forcing notification lodged by Telstra Corporation Limited (**Telstra**) on 31 March 2016, we have set out some further information in relation to the offers Telstra is proposing to make to 'Stayz property owners'.

Telstra is intending to offer 'Stayz property owners':

- a \$100 credit if they sign-up to an \$89 per month Home Broadband Bundle with Telstra on a 24 month plan. Customers do not need to repay the \$100 credit if they cancel before the end of their minimum term, however normal early termination charges will apply;
- a \$20 discount on a \$79 Pre-Paid Wi-Fi Plus Mobile Broadband product. This is a once-off transaction
 with the customer (as it is for a pre-paid product) and, as a result, customers will not be required to
 repay the \$20 discount after the completion of the transaction; and
- a \$30 discount on a \$119 Pre-Paid 4GX Wi-Fi Advanced 2 Mobile Broadband product. This is a onceoff transaction with the customer (as it is for a pre-paid product), and, as a result, customers will not be
 required to repay the \$30 discount after the completion of the transaction.

Telstra consents to the publication of this letter on the ACCC's public register along with the notification.

Please let us know if the Commission would like any further information.

Yours sincerely

Caroline Coops | Fartner King & Wood Mallesons

T +61 3 9643 4097 | M +61 438 654 810

caroline.coops@au.kwm.com