



**Australian  
Competition &  
Consumer  
Commission**

Our Ref: 61420  
Contact Officer: Saraj Bhullar  
Contact Number: (03) 9290 1941

GPO Box 3131  
Canberra ACT 2601

20 December 2016

23 Marcus Clarke Street  
Canberra ACT 2601

Marianne Marchesi  
Marsh & Maher Lawyers  
Level 2, 100 Wellington Parade  
East Melbourne Victoria 3002

tel: (02) 6243 1111  
fax: (02) 6243 1199

.au

**By email:** [mim@marshmaher.com.au](mailto:mim@marshmaher.com.au)

Dear Ms Marchesi

### **Third line forcing notification N99512 lodged by Your Local Accountant Pty Ltd**

I refer to the above third line forcing notification lodged by Your Local Accountant Pty Ltd (YLA) with the Australian Competition and Consumer Commission (the ACCC) on 14 December 2016. The notification has been placed on the ACCC's public register.

Legal protection conferred by the notification commences on 28 December 2016.

On the basis of the information that you have provided, it is not intended that further action be taken in this matter at this stage.

As with any notification, please note that the ACCC may act to remove the legal protection provided by the notification at a later stage if it is satisfied that the likely benefit to the public from the conduct will not outweigh the likely detriment to the public from the conduct.

This assessment has been made on the basis that YLA will disclose all relevant terms and conditions to prospective franchisees.

The notification describes the conduct as including that YLA franchisees will be required to refer customers to Smart Financial Advisory Pty Ltd, Leaf Lending Solution Pty Ltd, Leaf Property Consultants Pty Ltd and Strategic Property Alliance Pty Ltd (Approved Service Providers). Your office has advised that YLA is only seeking to notify its third line forcing conduct. It is not seeking to notify, and the ACCC's decision does not therefore provide statutory protection for, conduct relating to potentially requiring YLA franchisees to refer customers to Approved Service Providers.

A copy of this letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please contact Saraj Bhullar on (03) 9290 1941.

Yours sincerely

David Jones  
General Manager  
Adjudication