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15 September 2016

Alice Muhlebach
Partner
Ashurst

By email: alice.muhlebach@ashurst.com

Dear Ms Muhlebach

Singapore Airlines Limited & Deutsche Lufthansa AG – applications for authorisation A91542 & A91543

The Australian Competition and Consumer Commission (the ACCC) has issued a draft determination in respect of the applications for authorisation lodged by Singapore Airlines Limited & Deutsche Lufthansa AG on 20 June 2016.

Draft determination

A copy of the ACCC's draft determination and summary of its reasons is attached.

For the reasons set out in its draft determination, the ACCC proposes to grant authorisation for five years for Singapore Airlines and Deutsche Lufthansa AG and their respective passenger airline subsidiaries to coordinate their operations between Germany, Austria, Belgium and Switzerland (the Lufthansa Home Markets) and Singapore, Australia, Indonesia and Malaysia (the Singapore Home Markets), pursuant to a Joint Venture Framework Agreement (the JVF Agreement) and related agreements contemplated by the JVF Agreement.

Next steps

Once the ACCC issues a draft determination, the Applicants or any interested party may make a written submission and/or request that the ACCC convene a 'pre-decision conference'.

If you wish to make a submission in response to the ACCC's draft determination, please lodge your submission by **6 October 2016**.

A pre-decision conference provides the opportunity for interested parties to make oral submissions in relation to the draft determination. Conferences are conducted informally and while legal or professional advisers are able to attend they are not entitled to participate in the discussion.

If you wish the ACCC to hold a pre-decision conference in relation to the draft determination you must notify the ACCC in writing by **6 October 2016**.

The ACCC will consider any submissions it receives, including any oral submissions made should a pre-decision conference be called, and will then release a final determination in relation to these applications.

Submissions will be placed on the ACCC's public register subject to any request for exclusion. Please see the ACCC's publication [Guidelines for excluding information from the public register](#).

Timetable

The ACCC will continue to progress its assessment of the application in a timely manner. An updated indicative timetable is set out below for your information.

| Indicative date | Stage in assessment process |
|-------------------------------|--|
| 20 June 2016 | Lodgement of application and supporting submission. |
| June/July 2016 | Public consultation. |
| 15 September 2016 | Draft determination. |
| September/October 2016 | Public consultation on draft determination including any conference if called. |
| November 2016 | Final determination. |

This letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter please do not hesitate to contact Kabita Prasad on (02) 6243 1187 or adjudication@accc.gov.au.

Yours sincerely



Gavin Jones
Director
Adjudication