

## Pfitzner, Laura

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**From:** Dennis Robertson <rosewater.na@bigpond.com>  
**Sent:** Monday, 25 May 2015 5:15 PM  
**To:** Ransom, Hannah  
**Subject:** Magazine Publishers of Australia - Application A91472

Dear Hannah,

In relation to Magazine Publishers of Australia - Application A91472, specifically the letter written to Dr R Chadwick, General Manager Adjudication, by Mark Fletcher, Director newsXpress Pty Ltd in which he asks:

“For the ACCC to make an informed decision and to consider the public benefit of any change, we submit that the ACCC needs to undertake a thorough assessment of magazine supply.”

I would like to add my support for all the requests contained within his letter. I too believe I am at a competitive disadvantage in comparison with the operational advantages I strongly suspect my competitors enjoy and I would like to be free of the pre-deregulation operational shackles that I don't believe some of my competitors have to contend with.

**Additionally I would like the ACCC to investigate why I am compelled to have Network Services (one of the drivers of the MPA request before the ACCC) hold a \$7000 (approximately) security deposit of my money, for the pleasure of having an account with them.**

I believe this selective impost is a financial disadvantage to me that Supermarkets, P&C outlets and indeed some other Newsagents do not have to contend with.

I have held an account with Network Services since 2003 and they have held my money since then. In that time I have never missed paying an account and have never had my supply suspended due to non-payment.

So I would say that after 12 years of being a faultless paying debtor to Network Services, I am not a risk and I should not have to continue to operate at a financial disadvantage to my competitors.

A considerable proportion of that financial disadvantage would be in the amount of earnings that sum could have been achieving for me over the past 12 years. I have not been informed of the amount of recompense I will be receiving from their use of my monies over the past 12 years, but what I can tell you is that I have been enjoying returns of in excess of 13% since November 2014 on some of my investments. This can be substantiated if needs be. I doubt I will be receiving a tenth of that return from Network Services. I can also add that there have been two occasions in that time when I sorely needed those funds to help in times of unforeseen emergencies.

I would like the ACCC to investigate why some Newsagents have to be saddled with this ongoing financial burden when others do not. I am aware that some Newsagents do not have to pay a security deposit for having an account with Network Services.

Yours Faithfully  
Dennis Robertson

**Dennis Robertson**  
**ROSEWATER DISTRIBUTION NEWSAGENCY**