

Our Ref: 54212  
Contact Officer: Michael Drake  
Contact Number: (03) 9658 6517



**Australian  
Competition &  
Consumer  
Commission**

25 March 2014

Anna Pritchard  
Head of Legal  
Qantas Airways Limited

**By email: [annapritchard@qantas.com.au](mailto:annapritchard@qantas.com.au)**

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Dear Ms Pritchard

**Third line forcing notification N97327 lodged by Qantas Airways Limited**

I refer to the above third line forcing notification lodged with the Australian Competition and Consumer Commission (the **ACCC**) on 21 March 2014. The notification has been placed on the ACCC's public register.

**Qantas** Airways Limited proposes to offer to businesses discounted Qantas Club memberships, rebates or bonus points on Qantas flights, and other various benefits and privileges on the condition that those businesses are American Express Qantas Corporate Cardholders (the **Card**) and pay for the relevant Qantas products using the Card.

Legal protection conferred by the notification will commence on 4 April 2014.

On the basis of the information that you have provided it is not intended that further action be taken in this matter at this stage.

As with any notification, please note that the ACCC may act to remove the legal protection provided by the notification at a later stage if it is satisfied that the likely benefit to the public from the conduct will not outweigh the likely detriment to the public from the conduct.

This assessment has been made on the basis that Qantas and American Express will disclose all relevant terms and conditions to prospective customers.

A copy of this letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Michael Drake on (03) 9658 6517.

Yours sincerely

A handwritten signature in blue ink, appearing to be 'Richard Chadwick'.

Dr Richard Chadwick  
General Manager  
Adjudication Branch