



**Australian
Competition &
Consumer
Commission**

Our Ref: 56158
Contact Officer: Tanya Hobbs
Contact Phone: 02 6243 1029

GPO Box 3131
Canberra ACT 2601
23 Marcus Clarke Street
Canberra ACT 2601
tel: (02) 6243 1111
fax: (02) 6243 1199
www.accc.gov.au

26 November 2014

Mr Peter Donovan
Executive Director
Motor Traders Association (NT)

By email: peter.donovan@mtant.com.au

Dear Mr Donovan

Territory Insurance Office – Notification N97964

For your information, the Australian Competition and Consumer Commission (the ACCC) received a notification of exclusive dealing which may constitute third line forcing from the Territory Insurance Office (TIO) on 11 November 2014.

TIO proposes to offer certain benefits to insured parties who hold motor vehicle insurance policies with TIO and choose to use a participating repairer approved by TIO. The benefits are:

- a lifetime repair guarantee on the repairs so conducted; and
- TIO will cover the cost of all authorised repairs undertaken (subject to any excess or deductible) as opposed to providing a cash settlement to the insured party.

TIO state that any motor vehicle repairer that meets minimum quality standards will be entitled to become a participating repairer and customers who do not wish to take advantage of the offer will continue to be able to choose to use non participating repairers.

Further details of the notification, including a copy of the notification, are available from the ACCC's exclusive dealing register at www.accc.gov.au/ExclusiveDealingRegister.

The purpose of this letter is to invite the Motor Traders Association (NT), as a representative of potentially interested parties, to comment on the notification. Please see the ACCC's guide to exclusive dealing <https://www.accc.gov.au/publications/guide-to-exclusive-dealing-notifications> for a summary of the notification process and how to make a submission to the ACCC.

If you intend to provide a submission in relation to the notification please do so by **10 December 2014**. Submissions should be emailed to adjudication@acc.gov.au with the subject "N97964 – Territory Insurance Office – submission". Alternatively, if you would like to provide comments orally, please contact Tanya Hobbs on 02 6243 1029 or via email adjudication@acc.gov.au to organise a suitable time.

Submissions, including oral submissions, will be placed on the ACCC's public register subject to any request for exclusion. Please see the ACCC's publication [Guidelines for excluding information from the public register](#).

This letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Tanya Hobbs on 02 6243 1029 or adjudication@acc.gov.au.

Yours sincerely

A handwritten signature in blue ink, appearing to be 'Richard Chadwick', with a long horizontal stroke extending to the right.

Dr Richard Chadwick
General Manager
Adjudication Branch