

Our Ref: 56192
Contact Officer: Tanya Hobbs
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**Australian
Competition &
Consumer
Commission**

18 November 2014

Mr Simon Uthmeyer
Partner
DLA Piper
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Dear Mr Uthmeyer

**Etihad Airways PJSC & Alitalia applications for authorisation A91468 & A91469
– information request**

I refer to the above mentioned applications for authorisation lodged with the Australian Competition and Consumer Commission (the ACCC) on 6 November 2014.

The ACCC requires further information from Etihad Airways PJSC & Alitalia (the Applicants) in order to assess the proposed agreement for which authorisation is sought. Please provide the following information to the ACCC by **COB 28 November 2014** to assist the ACCC to progress its assessment of the applications in a timely manner.

1. Does the proposed cooperation agreement extend to Alitalia's 'Air One' brand?
2. Please clarify whether the current code-share arrangement provides for block sale or free sale of capacity and on which routes.
3. In order to clarify the photocopied network map of Alitalia routes provided with the application, please provide a list of city pair routes currently served by Alitalia operated flights. Please indicate the city pair routes on which the Applicants currently overlap.
4. Detail all existing arrangements and agreements between Alitalia and Qantas and indicate any changes anticipated in the future if the proposed partnership between the Applicants proceeds.

This letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Tanya Hobbs on 02 6243 1029 or adjudication@acc.gov.au.

Yours sincerely

A handwritten signature in blue ink, appearing to read 'G Jones'.

Gavin Jones
Director
Adjudication Branch