

*Spier Consulting -  
Legal*

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spierconsulting@netspeed.com.au**

**Dr Richard Chadwick  
General Manager-Adjudication  
ACCC  
GPO Box 3131  
Canberra ACT 2601**

29 January 2014

Dear Dr Chadwick,

**Application by the Australian Newsagents Federation (ANF) for revocation and substitution of authorisation for collective bargaining.**

I attach an Application for revocation and substitution on behalf of the ANF. The Application relates to Authorisations A91134 and A91174.

ANF requests that the two authorisations be revoked and substituted by a single authorisation. It was for technical reasons that there were two authorisations in 2009. Authorisation A 91174 is the more relevant authorisation.

You have waived the lodgement fee and I attach the letter from the Commission.

Part of the Application is a list of ANF members, we ask that this not be placed the ACCC Public Register. The reason being that there is no real need for that list to be public and it may expose some members to harassment. The rest of the Application can be put on the Public Register.

In relation to seeking "interested party" comments from ANF members, the ANF would be happy to put a notice on the ANF website, with newsagents responding to the ACCC.

I will be happy to respond to any queries.

Yours truly,

A handwritten signature in black ink that reads "Hank Spier". The signature is written in a cursive, flowing style with a prominent loop at the end of the last name.

Hank Spier



**Australian  
Competition &  
Consumer  
Commission**

Contact Officer: Tess Macrae  
Contact Phone: (03) 9290 1835

4 December 2013

Mr Hank Spier  
Spier Consulting

By email: [spierconsulting@netspeed.com.au](mailto:spierconsulting@netspeed.com.au)

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fax: (02) 6243 1199

[www.accc.gov.au](http://www.accc.gov.au)

Dear Mr Spier

### **Fee waiver request**

I refer to your email of 30 November 2013 to the Australian Competition and Consumer Commission (**ACCC**) in respect of a proposed application for reauthorisation. In your letter you have requested that the ACCC grant a fee waiver in respect of the proposed arrangements.

In particular, you have requested that the fee to be paid in relation to an application for reauthorisation to be lodged by the Australian Newsagents' Federation Ltd (**ANF**) be waived in whole.

In support of your request, among other things, you submitted that ANF is a not-for-profit industry association. Further, you have submitted that all the ANF members are small businesses, and ANF and its members would find it difficult to pay the authorisation application fee.

Having regard to the above, as a person authorised to assess fee waiver requests for and on behalf of the ACCC, I wish to advise that the application fee to be paid by ANF has been waived in whole. No application fee will apply with respect to the application for reauthorisation to be lodged by ANF.

This decision will remain in force for a period of three months. The three month period will expire on 4 March 2014.

A copy of this letter should accompany the application for reauthorisation to be lodged by ANF. The cover letter to the application should mention that a letter from the ACCC regarding a fee waiver is enclosed with the application. The application together with this letter will be placed on the public register at that time.

If the application for reauthorisation is lodged by ANF after 4 March 2014, a full application fee of \$2500 will apply, unless a subsequent request for a fee waiver is made and ultimately approved by the ACCC.

Should you have any queries in relation to this matter, please do not hesitate to contact Tess Macrae on (03) 9290 1835.

Yours sincerely

Richard Chadwick  
General Manager  
Adjudication Branch

# Form FC

Commonwealth of Australia

*Competition and Consumer Act 2010 — subsection 91C (1)*

## APPLICATION FOR REVOCATION OF A NON-MERGER AUTHORISATION AND SUBSTITUTION OF A NEW AUTHORISATION

To the Australian Competition and Consumer Commission:

Application is hereby made under subsection 91C (1) of the *Competition and Consumer Act 2010* for the revocation of an authorisation and substitution of a new authorisation for the one revoked.

PLEASE FOLLOW DIRECTIONS ON BACK OF THIS FORM

### 1. Applicant

- (a) Name of applicant:  
(Refer to direction 2)

A91407 **AUSTRALIAN NEWSAGENTS FEDERATION  
(ANF)**.....  
.....  
.....

- (b) Description of business carried on by applicant:  
(Refer to direction 3)

**PEAK NATIONAL TRADE ASSOCIATION FOR  
NEWSAGENTS**.....  
.....  
.....

- (c) Address in Australia for service of documents on the applicant:

**LEVEL 3, 33-35 ATCHISON STREET , ST LEONARDS  
NSW.....2065**.....  
.....  
.....

### 2. Revocation of authorisation

- (a) Description of the authorisation, for which revocation is sought, including but not limited to the registration number assigned to that authorisation:

**AUTHORISATIONS NUMBERS 91134, 91174 RELATING TO  
COLLECTIVE BARGAINING BETWEEN NEWSAGENTS AND  
NEWSPAPER PUBLISHERS AND MAGAZINE  
DISTRIBUTORS**.....  
.....  
.....

- (b) Provide details of the basis upon which revocation is sought:

**AUTHORISATIONS ARE TO EXPIRE LATER IN THE YEAR AND THE APPLICANTS WANT THEM CONTINUED AND EXPANDED IN RELATION TO THE RANGE AND NUMBER OF TARGETS,**.....  
.....  
.....

**3. Substitution of authorisation**

- (a) Provide a description of the contract, arrangement, understanding or conduct whether proposed or actual, for which substitution of authorisation is sought:  
*(Refer to direction 4)*

**ATTACHED SUBMISSION**.....  
.....  
.....  
.....  
.....

- (b) Description of the goods or services to which the contract, arrangement, understanding or conduct (whether proposed or actual) relate:

- **Insurance**
- **Business opportunities**
- **Collecting Societies**
- **Drinks- non alcoholic**
- **Phone Cards**
- **Greeting cards and wrap**
- **Banks**
- **Newspaper publishers**
- **Magazine distributors**
- **Marketing Groups**
- **Tobacco**
- **Confectionary**
- **POS Providers**
- **Broadcast and communication service providers**
- **Energy**
- **Transport**
- **ATM suppliers**
- **Stationery**
- **Fuel**
- **Shopfitters**
- **Commercial landlords**

.....  
.....  
.....

- (c) The term for which substitute authorisation of the contract, arrangement or understanding (whether proposed or actual), or conduct, is being sought and grounds supporting this period of authorisation:

**ATTACHED  
SUBMISSION**.....  
.....  
.....  
.....

**4. Parties to the contract, arrangement or understanding (whether proposed or actual), or relevant conduct, for which substitution of authorisation is sought**

- (a) Names, addresses and description of business carried on by those other parties to the contract, arrangement or understanding (whether proposed or actual), or the relevant conduct:

**SEE ATTACHED LIST, AND I REFER TO COMMENTS IN THE  
ATTACHMENT RE THE MEMBERSHIP  
LIST,**.....  
.....  
.....

- (b) Names, addresses and descriptions of business carried on by parties and other persons on whose behalf this application is made:  
*(Refer to direction 5)*

**AS  
ABOVE**.....  
.....  
.....  
.....  
.....

- (c) Where those parties on whose behalf the application is made are not known - description of the class of business carried on by those possible parties to the contract or proposed contract, arrangement or understanding:

**NA**.....  
.....  
.....  
.....

**5. Public benefit claims**

- (a) Arguments in support of application for substitution of authorisation:

**ATTACHED  
SUBMISSION.....**

.....  
.....

*(See Direction 6 of this Form)*

- (b) Facts and evidence relied upon in support of these claims:

**ATTACHED  
SUBMISSION.....**

.....  
.....

**6. Market definition**

Provide a description of the market(s) in which the goods or services described at 3 (b) are supplied or acquired and other affected markets including: significant suppliers and acquirers; substitutes available for the relevant goods or services; any restriction on the supply or acquisition of the relevant goods or services (for example geographic or legal restrictions):

**ATTACHED  
SUBMISSION.....**

.....  
.....

*(See Direction 7 of this Form)*

**7. Public detriments**

- (a) Detriments to the public resulting or likely to result from the substitute authorisation, in particular the likely effect of the conduct on the prices of the goods or services described at 3 (b) above and the prices of goods or services in other affected markets:

**ATTACHED  
SUBMISSION.....**

.....  
.....

*(See Direction 8 of this Form)*

- (b) Facts and evidence relevant to these detriments:

.....  
**ATTACHEDE**

**SUBMISSION.....**  
.....

**8. Contracts, arrangements or understandings in similar terms**

This application for substitute authorisation may also be expressed to be made in relation to other contracts, arrangements or understandings (whether proposed or actual) that are, or will be, in similar terms to the abovementioned contract, arrangement or understanding

- (a) Is this application to be so expressed?

.....NA.....  
.....  
.....

- (b) If so, the following information is to be furnished:

- (i) description of any variations between the contract, arrangement or understanding for which substitute authorisation has been sought and those contracts, arrangements or understandings that are stated to be in similar terms:

.....NA.....  
.....  
.....

*(See Direction 9 of this Form)*

- (ii) Where the parties to the similar term contract, arrangement or understanding(s) are known - names, addresses and description of business carried on by those other parties:

.....NA.....  
.....  
.....

*(See Direction 5 of this Form)*

- (iii) Where the parties to the similar term contract, arrangement or understanding(s) are not known — description of the class of business carried on by those possible parties:

.....NA.....  
.....  
.....

**9. Joint Ventures**

- (a) Does this application deal with a matter relating to a joint venture (See section 4J of the *Competition and Consumer Act 2010*)?

.....NA.....  
.....  
.....



(b) If so, are any other applications being made simultaneously with this application in relation to that joint venture?

...NA.....  
.....  
.....

(c) If so, by whom or on whose behalf are those other applications being made?

.....  
.....

**10. Further information**

(a) Name, postal address and telephone contact details of the person authorised by the parties seeking revocation of authorisation and substitution of a replacement authorisation to provide additional information in relation to this application:

**HANK SPIER, SPIER CONSULTING-LEGAL 4 WALLER CRES.  
CAMPBELL ACT  
2612.....  
.....  
....**

Dated..... **31 JANUARY 2014**.....

Signed on behalf of the applicant



.....  
(Signature)

**HANK SPIER**.....  
(Full Name)

**SPIER CONSULTING -LEGAL**.....  
(Organisation)

**PRINCIPAL**.....  
(Position in Organisation)



## **DIRECTIONS**

1. Where there is insufficient space on this form to furnish the required information, the information is to be shown on separate sheets, numbered consecutively and signed by or on behalf of the applicant.
2. Where the application is made by or on behalf of a corporation, the name of the corporation is to be inserted in item 1 (a), not the name of the person signing the application and the application is to be signed by a person authorised by the corporation to do so.
3. In item 1 (b), describe that part of the applicant's business relating to the subject matter of the contract, arrangement or understanding, or the relevant conduct, in respect of which substitute authorisation is sought.
4. In completing this form, provide details of the contract, arrangement or understanding (whether proposed or actual), or the relevant conduct, in respect of which substitute authorisation is sought.
  - (a) to the extent that the contract, arrangement or understanding, or the relevant conduct, has been reduced to writing — provide a true copy of the writing; and
  - (b) to the extent that the contract, arrangement or understanding, or the relevant conduct, has not been reduced to writing — provide a full and correct description of the particulars that have not been reduced to writing; and
  - (c) If substitute authorisation is sought for a contract, arrangement or understanding (whether proposed or actual) which may contain an exclusionary provision — provide details of that provision.
5. Where substitute authorisation is sought on behalf of other parties provide details of each of those parties including names, addresses, descriptions of the business activities engaged in relating to the subject matter of the authorisation, and evidence of the party's consent to authorisation being sought on their behalf.
6. Provide details of those public benefits claimed to result or to be likely to result from the contract, arrangement or understanding (whether proposed or actual), or the relevant conduct, including quantification of those benefits where possible.
7. Provide details of the market(s) likely to be affected by the contract, arrangement or understanding (whether proposed or actual), in particular having regard to goods or services that may be substitutes for the good or service that is the subject matter of the application for substitute authorisation.
8. Provide details of the detriments to the public, including those resulting from the lessening of competition, which may result from the contract, arrangement or understanding (whether proposed or actual). Provide quantification of those detriments where possible.
9. Where the application is made also in respect of other contracts, arrangements or understandings, which are or will be in similar terms to the contract, arrangement or understanding referred to in item 2, furnish with the application details of the manner in which those contracts, arrangements or understandings vary in their terms from the contract, arrangements or understanding referred to in item 2.

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## **SUBMISSION IN RELATION TO APPLICATION BY THE AUSTRALIAN NEWSAGENTS FEDERATION (ANF) FOR COLLECTIVE BARGAINING WITH A NUMBER OF SUPPLIERS.**

### **The Principle.**

*“A single negotiation process through collective bargaining may offer a more efficient and informed bargaining process, relative to a situation where multiple negotiation processes are necessary” ACCC -AMA Collective Bargaining decision, December 2008.*

### **The Application**

This application seeks the revocation and substitution of authorisations A91134 and A91174 authorising the ANF and its members to collectively bargain with various suppliers and for the ANF to bargain with those suppliers on behalf of its members.

Depending on the timing the ANF also seeks an **Interim** authorisation should that be necessary.

Authorisations A91134 and 91174 relate to collective bargaining with newspapers publishers and magazine distributors. This Application adds a substantial number of suppliers of products to newsagents.

The Application seeks that ANF be authorised to collectively negotiate on behalf of its members on a national basis, except where the target supplier is

only in one State or Territory and then a local ANF bargaining group can be established.

This Application supersedes Authorisation A91117 where QNF, NANA and VANA were authorised to collectively bargaining with newspaper publishers and magazine distributors. QNF is now part of ANF and NANA and VANA members are also members of ANF. That authorisation will be allowed to lapse.

## **The Applicants**

The Australian Newsagents' Federation Ltd (ANF) is the national peak body representing community Newsagents in Australia.

The ANF's represents approximately 2,000 newsagents Australia wide, either directly or through alliances with other State based newsagent associations.

<b>STATE</b>	<b>Number of members</b>
Northern Territory	15
Queensland	497
South Australia	226
Tasmania	77
Western Australia	93
NSW & ACT	436
Victoria	625
<b>Total</b>	<b>1969</b>

Nearly all ANF members are small or micro businesses employing less than 20 staff.

The newsagent industry is comprised of a network of approximately 4,500 small businesses employing over 20,000 staff and having further direct commercial relationships with over 25,000 businesses, and generates an estimated industry turnover in excess of \$7 billion per annum. Newsagents serve 85% of Australians aged 14 years and over once to twice each week or 2.5 million customers face---to---face each day.

The Applicant is ANF but that in turn is compromised of branches in all States and Territories and alliances with NANA and VANA. However VANA and NANA are independent of ANF but all NANA and VANA members are also members of ANF. Not all ANF members are members of NANA or VANA. Nor are all

newsagents in Australia members of ANF, nor any affiliated association. QNF no longer exists as a separate entity and acts as a division of ANF.

### **Purpose of the Application**

The purpose of seeking revocation and substitution of the authorisation for collective negotiation is to give the ANF and its members continued and hopefully more input and cost effectiveness into the competitive process between buyers and suppliers.

The Authorisations have in the opinion of the ANF, worked as well as can be expected. The ANF has had meaningful input into the contract negotiations with the targets of that authorization.

The markets in which the ANF members operate are dominated by the supermarket majors and specialist retailers such as Office Works. Further suppliers to newsagents are often major competitors to newsagents.

The suggested markets are,

- The retail market generally
- The distribution and sale of newspapers and magazines
- The gambling market- however the targets in this Applications does not include the lottery promoters, they are covered by separate authorisations.
- The supply of goods and services to small businesses.
- The acquisition of goods and services by newsagents,

Competition is generally fierce, small retailers need to band together in buying groups and hence collective bargaining in order to be competitive in the market. Even so they can never meet the power of players such as the supermarket majors but they can seek to bridge the gap.

The system sought to be authorised will foster both economies and scale and economies of aggregated power in the market.

Under the non collective bargaining arrangements the targets of any collective bargaining sought to be authorised present individual ANF members with standard form contracts that are weighted in favour of the target. These are proffered on a *'take it or leave it'* basis. Authorisation, for collective negotiation, if granted, will result in fairer terms and conditions for the newsagents. It also gives them the opportunity to develop buying groups to compete with the supermarket majors.

The targets of the proposed and effectively ongoing collective bargaining conduct are listed in the **Attachment** to this submission.

There are currently 139 proposed targets but there may be more, or less, over time. The suppliers vary in size but in all cases it is more efficient to deal with them on a collective basis, albeit voluntary.

This Application is similar in scope and aims to that authorised by the ACCC in relation to the Australian Hotels Association- A 90987 in 2010.

The targets are sometimes only in one State but that changes overtime and hence most ANF members might now or in the future deal with each of the listed targets. Hence the application seeks that the ANF can collectively bargain with each of those listed.

The suppliers cover the following sectors.

- Insurance
- Business opportunities
- Collecting Societies
- Drinks- non alcoholic
- Phone Cards
- Greeting cards and wrap
- Banks
- Newspaper publishers and
- Magazine distributors
- Marketing Groups
- Tobacco
- Confectionary
- POS Providers
- Broadcast and communication Service Providers
- Energy
- Transport
- ATM suppliers
- Stationery
- Fuel
- Shopfitters
- Commercial landlords

## **Conduct for which Authorisation is sought**

The Application seeks authorisation for, collective negotiation. (Authorisation by way of revocation and substitution). Collective boycott is not contemplated.

The Commission has in the past indicated that the anti-competitive effect of collective negotiation arrangements can be limited in circumstances where:

- the current levels of competition between members of the group are limited;
- the collective negotiation process is voluntary; and
- restrictions are placed on the composition of the bargaining groups.

The collective negotiation process for which the ANF is seeking authorisation is voluntary. Members may elect to opt-out and negotiate individual contracts with the suppliers. Also membership of ANF itself is voluntary and members move in and out of membership.

However the ANF would challenge the past restrictions that the ACCC has placed on the composition of bargaining groups.

## **The targets.**

As indicated earlier, there are about 139 proposed targets. Some are very large operators, some dominate industries. Some are small but in all cases there are benefits in dealing with them on a collective basis.

In all cases collective negotiation has occurred before and is generally welcomed by the targets, often collective negotiation is expected by the targets,

In all cases the claimed public benefits flow.

In all cases the collective bargaining will be voluntary and suppliers can opt to deal direct with ANF members.

## **Supply of goods and services**

The ANF is seeking authorisation to conduct collective negotiation in relation to the following generic factors.



- Price of product.
- Terms of supply.
- Settlement discounts;
- Product development.
- Joint advertising and marketing.
- Distribution
- Termination rights.
- Supply contracts generally.

In relation to newspaper publishers and magazine distributors, the ANF submits the following specific factors,

*Newspapers publisher targets*

- newsagents' commissions and home delivery fees (agent remuneration)
- insert fees
- settlement discounts
- late paper fees
- split papers
- terms of supply
- rights of termination

*Magazine distributor targets.*

- variable commissions and/or supply terms for shelf life
- supply allocations
- carrying of non-core product
- subscription delivery
- returns policy
- terms of supply
- rights of termination

**Anti-competitive detriment**

The counterfactual (the future without authorisation) provides the benchmark against which the anti-competitive detriment and public benefits are assessed.

It is the Applicants contention that there is little or no anti competitive detriment. The conduct if anything is pro competitive. Without buying groups and the consequent collective bargaining process the market would be far less competitive and no development of groups who can challenge the dominant or significant players in the various markets.

The individual ANF members do not generally compete against each other, as they are generally geographically separated from each other. The main competitor is the supermarket majors and members of other buying groups. In addition increasingly the suppliers themselves are the main competitors to ANF members.

On the supplier side ANF members face large monopoly or oligopoly suppliers and hence collective action is vital.

Further the conduct of ANF negotiating save individual members substantial transaction costs, even if the buying price was not influenced by the collective negotiation.

The counterfactual is individual negotiation and often than not “take or leave it” by the suppliers.

Under that scenario, the ANF members are faced with either oligopoly, that is, a market characterised by a small number of buyers for their services each of whom has substantial buying power or a monopoly as each supplier has product that each newsagents must have. Monopoly need not be large companies but companies that dominant or substantially influence the market involved,

ANF submits that it faces a market structure where suppliers, have substantial power and are able to dictate unfavourable terms and conditions.

If collective negotiation results in a decrease in costs to ANF members, this would be passed on to consumers due to the structure and dynamics of the market.

However to date collective bargaining has led to benefits to the members. What it has done is make outcomes more transparent, more cost effective and some changes agreed.

As there is little scope for a lessening of competition in the market, the public benefit that is incumbent upon the applicants to identify need only be very minimal in order to outweigh that anti-competitive detriment.

The potential for anti-competitive detriment is further reduced by the following factors:

- The targets do not have to accept collective bargaining
- Members can opt out of the negotiations or leave the collective bargaining group at any time.

### **Public benefits**

The Commission has in the past accepted that an increase in countervailing power as a result of the authorisation of collective negotiation results in public benefits.

In the 2004 Newsagents Associations authorisation the ACCC said

*“The Commission concludes that, on the information currently before it, collective negotiations with newspaper and magazine publishers and distributors gives rise to a small level of public benefit in addressing the current bargaining imbalance between newsagents and major publishers/distributors. The Commission considers that collective bargaining arrangements may provide newsagents with greater bargaining power, allowing them more effective input into contractual terms and conditions.”*

In this application the applicants claim the following public benefits,

- The promotion of equitable dealings.
- Transaction cost savings- there must be some savings where associations can represent many small businesses.
- Protection from legal challenge- authorisation will often cover conduct that has been occurring for some time. However it was always at risk and targets can use that as a bargaining tactic.
- Collective discussions – these must be better than hostility.
- Buying Groups and hence collective action adds to the competition in the retail market, in a market characterized by increased concentration and potentially less competition if no new groupings emerge.

The above cannot easily be quantified in a purist economic sense but public benefits go further than just bean counting. They must include the unquantifiable.

The Commission also recognised that the community generally has an interest in benefits arising from increased effective input into contracts.

However it is not only an issue of countervailing power but the simple reduction in transaction costs and better information and negotiation skills inherent in a buying group of small businesses.

Small businesses who otherwise would be at a disadvantage vis à vis suppliers. This is not just a big versus small issue but also an issue of more effective use of resources and the pooling of resources. Small businesses are outsourcing some roles to the buying group.

## **Conclusion**

Current levels of competition existing between ANF members are low. Most competition occurs between other buying groups, supermarkets and small retailers. Accordingly, the public detriment arising from collective negotiation is likely to be limited.

Even at the supplier level the collective negotiation does not lead to any detriment.

As regards public benefit -

- The conduct is pro competitive
- The conduct leads to efficiencies
- The conduct is cost effective
- Cost savings will be passed on.

The applicants submit that these public benefits apply in relation to collective bargaining by newsagents in relation to the expanded list of suppliers. Newsagents are in no position to capture any savings arising out of efficiencies,

In the Liquor Stax authorization (A91237) the ACCC accepted multiple targets. This application is similar, the targets are across all of Australia and ANF members deal with more categories of suppliers on a regular basis than do

most small businesses. In the AHA authorisation (A 90987) the ACCC accepted around 145 targets.

The ANF in seeking the revocation and substitution and it does not propose any conditions that were imposed in the past.

However where a target is solely located in one State or Territory then the ANF will establish a local bargaining group to collectively bargain with that target. Such group to be chaired by a local ANF member, not being an employee of ANF.

***The ANF seeks authorisation for a period of 5 years and the authorised conduct to cover current and future members of the ANF.***

**ANF**

**JANUARY 2014**

2014 ACCC AUTHORISATION - TARGETS FOR THE AUSTRALIAN NEWSAGENTS FEDERATION



	Website	Address	Phone	Email
<b>Insurance Brokers</b>				
OAMPS	<a href="http://www.oamps.com.au/">http://www.oamps.com.au/</a>	Lvl 9, 60 Miller Street Nth Sydney, NSW 2060	(02) 9424 1700	<a href="mailto:sydney@oamps.com.au">sydney@oamps.com.au</a>
Marsh	<a href="http://australia.marsh.com/">http://australia.marsh.com/</a>	Darling Park Tower 3 201 Sussex Street Sydney NSW 2000	(02) 8864 8888	
ILT	<a href="http://www.ilta.com.au/">http://www.ilta.com.au/</a>	Level 11, 66 Clarence Street Sydney NSW 2000	02 9290 8000 1800 812 535	<a href="mailto:contact@ilta.com.au">contact@ilta.com.au</a>
BUPA (Health)	<a href="http://www.bupa.com.au/">http://www.bupa.com.au/</a>	600 Glenferrie Rd Hawthorn VIC 3122	(03) 9487 6400	<a href="mailto:general.insurance@bupa.com.au">general.insurance@bupa.com.au</a>
Qsure	<a href="http://www.qsure.com.au/">http://www.qsure.com.au/</a>	8th/445 Upper Edward St Spring Hill QLD 4000	07 3835 0350	<a href="mailto:info@qsure.com.au">info@qsure.com.au</a>

<b>Business Opportunities</b>				
Connect (Hubbed)	<a href="http://www.hubbed.com.au/connect.htm">http://www.hubbed.com.au/connect.htm</a>	Pier 8/9, 23 Hickson Road Millers Point, Sydney NSW 2000 Australia	1300 525 625	<a href="mailto:hello@hubbed.com.au">hello@hubbed.com.au</a>
Western Union	<a href="http://www.westernunion.com.au/">http://www.westernunion.com.au/</a>	Level 3, 33-35 Atchison Street ST LEONARDS NSW 2065	02 8425 9600 13 15 31	<a href="mailto:jerome@anf.net.au">jerome@anf.net.au</a>
Toll Priority	<a href="http://www.tollgroup.com/tollpriority">http://www.tollgroup.com/tollpriority</a>			
Motorpass	<a href="http://www.motorpass.com.au/">http://www.motorpass.com.au/</a>	Level 3, 293 Camberwell Road Camberwell, VIC, 3124	(03) 9274 9100	<a href="mailto:enquiries@motorpass.com.au">enquiries@motorpass.com.au</a>
Hyundai	<a href="http://www.hyundai.com.au/">http://www.hyundai.com.au/</a>	394 Lane Cove Rd Macquarie Park NSW 2113	(02) 8873 6000	<a href="mailto:fleetadvantage@hyundai.com">fleetadvantage@hyundai.com</a>
Finance for Life	<a href="http://financeforlife.com.au/">http://financeforlife.com.au/</a>	Suite 1, 126 Victoria Road Gladesville NSW 2111	1300 88 76 99	<a href="mailto:info@financeforlife.com.au">info@financeforlife.com.au</a>
PPCA	<a href="http://www.pPCA.com.au/">http://www.pPCA.com.au/</a>	Level 4, 11 - 17 Buckingham Street Surry Hills, NSW 2010	(02) 8569 1100	<a href="mailto:pPCA.mail@pPCA.com.au">pPCA.mail@pPCA.com.au</a>
APRA	<a href="http://www.apra-amcos.com.au/">http://www.apra-amcos.com.au/</a>	16 Mountain Street Ultimo NSW 2007	02 9935 7900	<a href="mailto:apra@apra.com.au">apra@apra.com.au</a>
Nparcel	<a href="http://nparcel.com.au/">http://nparcel.com.au/</a>	4/202 Ferntree Gully Road CLAYTON, VIC, 1368	1800 016 020	<a href="mailto:enquiries@nparcel.com.au">enquiries@nparcel.com.au</a>

<b>Drinks</b>				
Coca-Cola	<a href="http://www.coca-cola.com.au/">http://www.coca-cola.com.au/</a>		1800 025 123	
Schweppes	<a href="http://www.schweppesaustralia.com.au/">http://www.schweppesaustralia.com.au/</a>	Level 5, 111 Cecil Street South Melbourne VIC 3205	03 8866 3888	<a href="mailto:consumerrelations@schweppes.com.au">consumerrelations@schweppes.com.au</a>

<b>Calling Cards – Phone Cards</b>				
Telstra	<a href="http://www.telstra.com.au/">http://www.telstra.com.au/</a>	Level 41/242 Exhibition Street Melbourne, VIC 3000	(03) 9634-6400	
Optus	<a href="https://www.optus.com.au/">https://www.optus.com.au/</a>	1 Lyonpark Rd Macquarie Park, NSW, 2113	(02) 8082 7800	
Boss Phone Card (IDT)	<a href="http://www.mybosscard.com/">http://www.mybosscard.com/</a> <a href="http://www.idt.net/">http://www.idt.net/</a>	520 Broad Street, Newark, New Jersey 07102	1-800-893-6547	<a href="mailto:cardinfo@corp.idt.net">cardinfo@corp.idt.net</a>
e-pay	<a href="http://www.epayaust.com.au/">http://www.epayaust.com.au/</a>	Level 1, 75 Castlereagh Street Sydney NSW 2000	(02) 8297 2800	<a href="mailto:marketing@epayaust.com.au">marketing@epayaust.com.au</a>
Australian Telecom	<a href="http://www.austel.net/">http://www.austel.net/</a>		1300 508 500	<a href="mailto:admin@austel.net">admin@austel.net</a>
iGET IT	<a href="http://www.igetit.com.au/">http://www.igetit.com.au/</a>	PO Box 167 Glenbrook NSW 2773		<a href="mailto:office@igetit.com.au">office@igetit.com.au</a>
Logicall	<a href="http://www.logicall.com.au/">http://www.logicall.com.au/</a>	Suite 204, 35 Doody St Alexandria NSW 2015	1300 858 482	<a href="mailto:info@logicall.com.au">info@logicall.com.au</a>

<b>Greeting cards &amp; Wrap</b>				
Hallmark	<a href="http://www.hallmarkcards.com.au/">http://www.hallmarkcards.com.au/</a>	10 Caribbean Drive Scoresby Vic 3179	1800 729 999 03 9730 4444	
John Sands	<a href="http://www.johnsands.com/">http://www.johnsands.com/</a>	382 Wellington Rd Mulgrave, 3170 VIC	1800 033 411	<a href="mailto:custserv@johnsands.com.au">custserv@johnsands.com.au</a>
Simson	<a href="http://www.simsoncards.com.au/">http://www.simsoncards.com.au/</a>	PO BOX 429, Altona North, VIC 3025, Australia	03 9316 0700	<a href="mailto:customerservice@simsoncards.com.au">customerservice@simsoncards.com.au</a>
Henderson	<a href="http://www.hendersongreetings.com.au/">http://www.hendersongreetings.com.au/</a>	113-119 Monash Drive Dandenong South 3175, Victoria	(03) 9709 8888	<a href="mailto:info@hendersongreetings.com.au">info@hendersongreetings.com.au</a>
Artwrap Pty Ltd	<a href="http://www.artwrap.com.au/">http://www.artwrap.com.au/</a>	121 Rayhur Street Clayton South VIC 3169	(03) 9541 0500	<a href="mailto:sales@artwrap.com.au">sales@artwrap.com.au</a>
For Arts Sake	<a href="http://www.forartsake.com.au/">http://www.forartsake.com.au/</a>	70-78 Box Road Taren Point, NSW 2229	02 9540 3666	<a href="mailto:sales@forartsake.com.au">sales@forartsake.com.au</a>

<b>Stationery</b>				
Group Newsagency Supplies	<a href="http://webconnect.groupnews.com.au/">http://webconnect.groupnews.com.au/</a>	62 Pineapple St Zillmere, QLD 4034	07 3838 6400	<a href="mailto:astewart@groupnews.com.au">astewart@groupnews.com.au</a>
Ancol Stationery	<a href="http://www.ancol.com.au/">http://www.ancol.com.au/</a>	116 Grange Road, Allenby Gardens, South Australia 5009	(08) 8346 6415	<a href="mailto:ancol@ancolsa.com.au">ancol@ancolsa.com.au</a>

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	Website	Address	Phone	Email
<b>Banks</b>				
National Australia Bank	<a href="http://www.nab.com.au/">http://www.nab.com.au/</a>	Level 33, 500 Bourke St Melbourne, VIC, 3000	13 22 65 (03) 8641 3500	
Suncorp Bank	<a href="http://www.suncorp.com.au">www.suncorp.com.au</a>	Level 18, 36 Wickham Tce Brisbane, QLD, 4000	13 11 55 (07) 3362 1222	
ANZ Bank	<a href="http://www.anz.com.au/">http://www.anz.com.au/</a>	Level 14, 100 Queen St Melbourne, VIC, 3000	13 13 14 (03) 9273 5555	
Westpac Bank	<a href="http://www.westpac.com.au/">http://www.westpac.com.au/</a>	275 Kent Street Sydney, NSW 2000	132 032	
Commonwealth Bank	<a href="http://www.commbank.com.au">http://www.commbank.com.au</a>	Ground Floor, Tower 1 201 Sussex Street Sydney, NSW 2000	(02) 9378 2000	
Bendigo Bank	<a href="http://www.bendigobank.com.au/">http://www.bendigobank.com.au/</a>	The Bendigo Centre Bendigo, Victoria 3550 Australia	03 5445 0666 1300 236 344	
St.George Bank	<a href="http://www.stgeorge.com.au/">http://www.stgeorge.com.au/</a>	182 George Street Sydney, NSW, 2000	02 9995 8295	
Bank SA	<a href="http://www.banksa.com.au/">http://www.banksa.com.au/</a>	Level 5, 35 Pitt Street Sydney, NSW, 2000	02 8861 6225	

<b>Publishers</b>				
News Corp Australia	<a href="http://www.newscompastralia.com/">http://www.newscompastralia.com/</a>	Level 23, 175 Liverpool Street SYDNEY NSW	(02) 9288 3000	<a href="mailto:news@news.com.au">news@news.com.au</a>
Bauer Media	<a href="http://www.bauer-media.com.au/">http://www.bauer-media.com.au/</a>	54-58 Park St Sydney NSW 2000	02 9282 8000	
Fairfax Media	<a href="http://fairfaxmedia.com.au/">http://fairfaxmedia.com.au/</a>	1 Darling Island Road Pyrmont NSW 2009	02 9282 2833	<a href="mailto:corporateenquiries@fairfaxmedia.com.au">corporateenquiries@fairfaxmedia.com.au</a>
IPS (Integrated Publication Solutions)	<a href="http://publicationsolutions.com.au/">http://publicationsolutions.com.au/</a>	Level 4, Media House 655 Collins St Docklands, Victoria 3008	1800 606 477	<a href="mailto:info@publicationsolutions.com.au">info@publicationsolutions.com.au</a>
Gordon and Gotch Australia	<a href="http://www.gordongotch.com.au/">http://www.gordongotch.com.au/</a>	26 Rodborough Road Frenchs Forest NSW 2086	02 9972 8800	<a href="mailto:contactus@gordongotch.com.au">contactus@gordongotch.com.au</a>
APN News & Media	<a href="http://www.apn.com.au/">http://www.apn.com.au/</a>	Level 4 100 William Street Sydney NSW 2011	02 9333 4999	

**Marketing Groups/Franchises**

newsXpress	<a href="http://www.newsxpress.com.au/">http://www.newsxpress.com.au/</a>		03 9524 8080	
Nextra	<a href="http://www.nextra.com.au/">http://www.nextra.com.au/</a>	17 Halford Street Newstead, QLD 4006	1800 639 872	<a href="mailto:danielle@nextra.com.au">danielle@nextra.com.au</a>
The Lucky Charm	<a href="http://www.theluckycharm.com.au/">http://www.theluckycharm.com.au/</a>	Unit 3, 691 Marshall Road Malaga Western Australia 6090	1300 582 592	<a href="mailto:info@theluckycharm.com.au">info@theluckycharm.com.au</a>
SupaNews	<a href="http://www.supanews.com.au/">http://www.supanews.com.au/</a>	Level 13, 110 Mary St Brisbane, QLD 4000	(07) 3221 0211	<a href="mailto:info@supanews.com.au">info@supanews.com.au</a>
Newspower	<a href="http://www.newspower.com.au/">http://www.newspower.com.au/</a>	10 Fairford Road Padstow NSW 2211	02 8708 3455	<a href="mailto:hdowling@newspower.com.au">hdowling@newspower.com.au</a>
AusPOST	<a href="http://auspost.com.au/">http://auspost.com.au/</a>	111 Bourke St Melbourne, VIC, 3000	13 7678 (03) 9204 7171	
Metcash	<a href="http://www.metcash.com/">http://www.metcash.com/</a>	50 Waterloo Road Macquarie Park NSW 2113	02 9751 8200	<a href="mailto:info@metcash.com">info@metcash.com</a>
Friendly Grocer	<a href="http://www.friendlygrocer.com.au/">http://www.friendlygrocer.com.au/</a>	111-137 Magnesium Drive Crestmead 4132 QLD	07 3489 3930	<a href="mailto:sarah@4square.com.au">sarah@4square.com.au</a>
SPAR	<a href="http://www.spar.com.au/">http://www.spar.com.au/</a>	1 Fox Road Acacia Ridge, Qld 4110	07 3715 3000	<a href="mailto:info@spar.com.au">info@spar.com.au</a>

<b>Tobacco</b>				
Philip Morris	<a href="http://www.pmi.com/">http://www.pmi.com/</a>	252 Chesterville Road Moorabbin VIC 3189	03 8531 1000	
BATA	<a href="http://www.bata.com.au/">http://www.bata.com.au/</a>	166 William St Woolloomooloo NSW 2011	02 9370 1500	
Imperial Tobacco	<a href="http://www.imperial-tobacco.com/">http://www.imperial-tobacco.com/</a>	4-8 Inglewood Place, Norwest Business Park, Baulkham Hills, NSW 2153, Australia	(02) 9881 0888	

<b>Confectionery</b>				
Nestle	<a href="http://www.nestle.com.au/">http://www.nestle.com.au/</a>	Building D, 1 Homebush Bay Drive Rhodes NSW 2138	1800 025 361 02 8756 2000	
Mars Confectionary	<a href="http://www.mars.com/">http://www.mars.com/</a>	Ring Rd Ballarat, VIC, 3350	(03) 5337 7000	
The Distributors	<a href="http://www.the-distributors.com.au/">http://www.the-distributors.com.au/</a>	394 Lane Cove Road Macquarie Park, NSW 2113	1800 989 022 (02) 9886 0888	<a href="mailto:info@the-distributors.com.au">info@the-distributors.com.au</a>
Darrell Lea	<a href="http://dlea.com.au/">http://dlea.com.au/</a>	200 Rocky Point Road Ramsgate NSW 2217	02 9529 3366	
Cadbury	<a href="http://www.cadbury.com.au/">www.cadbury.com.au/</a>	3/15 Belmont Ave Belmont WA 6104	1800 250 260	<a href="mailto:customer.service@dlea.com.au">customer.service@dlea.com.au</a>

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	Website	Address	Phone	Email
<b>Shopfitters</b>				
Interfit	<a href="http://www.interfit.com.au/">http://www.interfit.com.au/</a>	163 Granite St Geebung QLD 4034	07 3265 2511	
Rowe	<a href="http://www.roweshopfitters.com.au/">http://www.roweshopfitters.com.au/</a>	16 Production St Beenleigh QLD 4207	(07) 3287 4622	
Thomas Brown	<a href="http://www.thomasbrownshopfitters.com.au/">http://www.thomasbrownshopfitters.com.au/</a>	40 Webster Road Stafford QLD 4053	(07) 3356 8266	<a href="mailto:info@thomasbrownshopfitters.com.au">info@thomasbrownshopfitters.com.au</a>
Revolution	<a href="http://www.revretail.com.au/">http://www.revretail.com.au/</a>	Unit 1, 12 Hinkler Court Brendale, Qld 4500	07 3881 2944	<a href="mailto:info@revretail.com.au">info@revretail.com.au</a>
RJR Shopfitters	<a href="mailto:rob@rjrshopfitting.com.au">rob@rjrshopfitting.com.au</a>	Unit 1 / 13 Paisley Drive Lawnton QLD 4501	07 3889 9040 / 0412 969 268	
Topp Shopp & Office Fitters	<a href="mailto:richard@toppsopp.com.au">richard@toppsopp.com.au</a>	43 Godwin St Bulimba QLD 4171	07 3399 9911 / 0419 796 146	
Pascoe Retail Installations	<a href="mailto:pri3@dodo.com.au">pri3@dodo.com.au</a>	Unit 3 / 7 Geonic St Woodridge QLD 4114	07 3386 0399 / 0407 119 373	
Kro Panels	<a href="http://paul@kropanels.com.au">paul@kropanels.com.au</a>	27 Mackley Street Garbutt QLD 4814	07 4779 5622	
Pro 1 Building Services	<a href="mailto:info@pro1buildingservices.com.au">info@pro1buildingservices.com.au</a>	Shed 3/31 Cessna Drive Caboolture QLD 4510	07 5432 4499	
Farrago Interiors	<a href="mailto:admin@farrago.com.au">admin@farrago.com.au</a>	41 Technology Drive Warana QLD 4575	07 5493 7608	
Allora Joinery	<a href="mailto:allorajoinery@bigpond.com">allorajoinery@bigpond.com</a>	Lot 2 Forest Plain Road Allora QLD 4362	07 4666 3346 / 0427 365 676	
M & M Cabinets	<a href="mailto:mmcabinets@bigpond.com">mmcabinets@bigpond.com</a>	2 Hannam Street Bungalow QLD 4870	07 4051 4272	
On-Site Projects	<a href="mailto:michaelw@onsiteprojects.com">michaelw@onsiteprojects.com</a>	42-44 Nealdon Drive Meadowbrook QLD 4131	07 3805 4533 / 0423 596 850	
Plus Projects	<a href="mailto:info@plusprojects.com.au">info@plusprojects.com.au</a>	Unit 1 / 30 Manufacturer Drive Molendinar QLD 4214	1300 723 579	
Fitouts QLD	<a href="mailto:fitouts@bigpond.net.au">fitouts@bigpond.net.au</a>	Unit 2 / 17 Fleming Street Aitkenvale QLD 4814	07 4775 3838 / 0419 488 008	
Intone Projects	<a href="mailto:tony@intoneprojects.com">tony@intoneprojects.com</a>	Unit 7 / 11 Taree Street Burleigh Heads QLD 4220	07 5593 7400	
Abcon Joinery	<a href="mailto:luke@abcon.com.au">luke@abcon.com.au</a>	24 Redden Street, Cairns QLD 4870	07 4035 8900	
R & Y Installations	<a href="mailto:randyinstallations@bigpond.com">randyinstallations@bigpond.com</a>	23-25 Karraschs Road, Craignish QLD 4655	07 4128 7669 / 0418 113 054	
Quality Shopfitters Internatio	<a href="mailto:sales@qualityshopfitters.com.au">sales@qualityshopfitters.com.au</a>	Unit 115/193 South Pine Road, Brendale QLD 4500	0421 925 933	
Shop Adjusters	<a href="mailto:geoff@shopadjusters.com.au">geoff@shopadjusters.com.au</a>	Unit 1, 3275 Logan Road, Underwood QLD 4119	0415 985 613	
Thomas Joinery	<a href="mailto:dave@thomasjoinery.com.au">dave@thomasjoinery.com.au</a>	2/7 Lathe Street, Virginia QLD 4014	0417 811 154	
APS Shopfitters		1-5 Richelieu Street, West Footscray, Vic 3012	03 9689 9733	<a href="mailto:apsshopfitters@aol.com">apsshopfitters@aol.com</a>

**P.O.S. Providers**

Computerlink	<a href="http://www.computerlink.com.au/">http://www.computerlink.com.au/</a>	Suite 5, Bellevue terrace 25 Mary Street, Brisbane. QLD 4000	(07) 3211 5662	<a href="mailto:sales@computerlink.com.au">sales@computerlink.com.au</a>
POS	<a href="http://www.possolutions.com.au/">http://www.possolutions.com.au/</a>	23 Tuck St Moorabbin VIC 3189	(03) 9597-7222	
Access POS	<a href="http://www.accesspos.com.au/">http://www.accesspos.com.au/</a>	95 Pittwater Road, HUNTERS HILL. NSW 2110	(02) 9817-7791	
Tower	<a href="http://www.towersystems.com.au/">http://www.towersystems.com.au/</a>	3A&B Lynch Street Hawthorn, Vic 3122	03 9524 8000	

**Service Providers**

AAPT	<a href="https://aapt.com.au/">https://aapt.com.au/</a>	Level 23, 680 George St Sydney, NSW 2000	13 88 77	
Optus Broadband				
Telstra Media (Bigpond)				
Foxtel	<a href="http://www.foxtel.com.au/">http://www.foxtel.com.au/</a>	5 Thomas Holt Dr North Ryde NSW 2113	02 9813 6000 1300 785 622	<a href="mailto:corporateaffairs@foxtel.com.au">corporateaffairs@foxtel.com.au</a>
iiNet	<a href="http://www.iinet.net.au/home/">http://www.iinet.net.au/home/</a>	Level 1, 502 Hay Street, Subiaco, WA, 6008	08 9214 2207 08 9214 2222 13 19 17	<a href="mailto:support@iinet.net.au">support@iinet.net.au</a> <a href="mailto:cosec@staff.iinet.net.au">cosec@staff.iinet.net.au</a>

**Electricity Providers**

Ergon energy	<a href="http://www.ergon.com.au/">http://www.ergon.com.au/</a>	61 Mary St Brisbane QLD 4000	13 10 46	
AGL	<a href="http://www.agl.com.au/">http://www.agl.com.au/</a>	Level 22 101 Miller St North Sydney NSW 2060	(02) 9921 2999	
Origin	<a href="http://www.originenergy.com.au/">http://www.originenergy.com.au/</a>	Level 45, Australia Square 264 - 278 George Street Sydney NSW 2000	(02) 8345 5000	
TruEnergy (now Energy Australia)	<a href="http://www.energyaustralia.com.au/">http://www.energyaustralia.com.au/</a>	Level 33, 385 Bourke Street Melbourne VIC 3000	03 8628 1000	
Momentum	<a href="http://www.momentumenergy.com.au/">http://www.momentumenergy.com.au/</a>	12/628 Bourke St Melbourne VIC 3000	1800 794 824	
Jobson - website doesn't work	<a href="http://www.jobsonenergy.com.au/">http://www.jobsonenergy.com.au/</a>	U4/ 542 Whitehorse Rd Mitcham VIC 3132	(03) 9872 6869	



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	Website	Address	Phone	Email
<b>Service stations</b>				
BP	<a href="http://www.bp.com/">http://www.bp.com/</a>	717 Bourke Street Docklands, VIC, 3008	03 9268 4111	
Shell	<a href="http://www.shell.com.au/">http://www.shell.com.au/</a>	PO Box 872K Melbourne Vic 3000	1300 134 555 (03) 9666 5444	
Caltex	<a href="http://www.caltex.com.au/">http://www.caltex.com.au/</a>	Level 24, 2 Market Street Sydney NSW 2000	02 9250 5000	
7/11	<a href="http://www.7eleven.com.au/">http://www.7eleven.com.au/</a>	357 Ferntree Gully Rd Mount Waverley, VIC, 3149	(03) 9541 0711	

**Transport Companies**

Peter Cochrane Transport	<a href="http://www.cochranes.com.au/">http://www.cochranes.com.au/</a>	98 Jervois Street Torrensville SA 5031	08 8352 1354	<a href="mailto:reception@cochranes.com.au">reception@cochranes.com.au</a>
Followmont Transport	<a href="http://www.followmont.com.au/">http://www.followmont.com.au/</a>	45 Taylor Place Eagle Farm, QLD 4009	(07) 3608 4900	<a href="mailto:customerservice@followmont.com.au">customerservice@followmont.com.au</a>
Dalys Transport	<a href="http://www.dalysgroup.com.au/">http://www.dalysgroup.com.au/</a>	41 Production Ave Warana QLD 4575	(07) 5493 9560	<a href="mailto:admin@dalysgroup.com.au">admin@dalysgroup.com.au</a>
Toll Transport	<a href="http://www.tollgroup.com/">http://www.tollgroup.com/</a>	Royal Domain Centre Level 7, 380 St Kilda Rd Melbourne, VIC, 3004	(03) 9694 2888	

**ATM Service Providers**

DC Payments (Customers ATM)	<a href="http://www.dcpayments.com.au/">http://www.dcpayments.com.au/</a>	87 Corporate Dve Heatherton, VIC 3202	03 9574 4800	<a href="mailto:info@customersatm.com.au">info@customersatm.com.au</a>

**Shopping Centre Landlords**

McConaghy Group	<a href="mailto:enquiries@mconaghygroup.com">enquiries@mconaghygroup.com</a>	Level 36, Central Plaza 1, 345 Queen Street Brisbane, Qld 4000	07 3248 8000	
Mirvac	<a href="http://www.mirvacretail.com.au">www.mirvacretail.com.au</a>	Level 26, 60 Margaret St Sydney, NSW 2000	02 9080 8000	
Perron Group	<a href="http://perron@perrongroup.com.au">perron@perrongroup.com.au</a>	4 Plain Street East Perth, WA 6004	08 9221 1555	
QIC	<a href="mailto:qic@qic.com">qic@qic.com</a>	Level 5, Central Plaza Two 66 Eagle Street GPO Box 2242 Brisbane Qld 4001 Australia	+61 (0)7 3360 3800	
Savills	<a href="http://www.savills.com.au/contact/">www.savills.com.au/contact/</a>	Level 2, Central Plaza 2, 66 Eagle Street, Brisbane QLD 4000	07 3221 8355	
Stockland	<a href="http://www.stockland.com.au">www.stockland.com.au</a>	Level 4/99 Melbourne St, South Brisbane QLD 4101	07 3305 8600	
Westfield	<a href="http://www.westfield.com.au">www.westfield.com.au</a>	Level 30 85 Castlereagh Street Sydney NSW 2000	+61 2 9358 7000	
AMP Capital	<a href="http://www.ampcapital.com.au/shopping-centres/">www.ampcapital.com.au/shopping-centres/</a>	50 Bridge St St, Sydney NSW 2000	02 9257 5000	
Brookfield	<a href="http://www.au.brookfield.com/commercial/">http://www.au.brookfield.com/commercial/</a>	Sydney Corporate Office Level 22, 135 King Street Sydney NSW 2000	02 9322 2000	
Charter Hall	<a href="http://www.charterhall.com.au/Contact-Us/">www.charterhall.com.au/Contact-Us/</a>	Level 11, 333 George Street, Sydney NSW 2000	02 8908 4000	
Colonial First State Global Asset Management	<a href="http://www.cfsgam.com.au/au/property/About_Us/Contact_Us/">www.cfsgam.com.au/au/property/About_Us/Contact_Us/</a>	Darling Park, Tower 1 201 Sussex Street, GPO Box 3892 Sydney, NSW 2001	02 9303 3500	
Dexus Property Group	<a href="http://dexus.com/leasing/retail">http://dexus.com/leasing/retail</a>	Level 25, Australia Square 264-278 George Street Sydney NSW 2000	02 9017 1100	
Eureka Funds Management	<a href="http://www.eureka.com.au/contact.php">http://www.eureka.com.au/contact.php</a>	Level 9, NAB House 255 George Street Sydney, NSW 2000	02 9255 0200	
Federation Centres	<a href="http://www.federationcentres.com.au/about/contact-us">http://www.federationcentres.com.au/about/contact-us</a>	Federation Centres Level 28, 35 Collins Street Melbourne Victoria 3000 Australia	03 9236 6321	
The GPT Group	<a href="http://www.gpt.com.au/Contact-GPT">http://www.gpt.com.au/Contact-GPT</a>	Level 51, MLC Centre 19 Martin Place Sydney NSW 2000	02 8239 3555	
ipoh	<a href="http://www.ipoh.com.au/contact">http://www.ipoh.com.au/contact</a>	PO BOX Q292 QVB Post Shop Sydney NSW 1230. AUSTRALIA	02 9265 6800	
ISPT Super Property	<a href="http://ispt.net.au/contact/">http://ispt.net.au/contact/</a>	Level 11, 8 Exhibition St Melbourne, Vic 3000	03 8601 6666	
Jen Retail Properties	<a href="http://jen.com.au/">http://jen.com.au/</a>	Level 11, 167 Eagle Street, Brisbane Qld 4000	07 3229 4188	
Jones Lang LaSalle	<a href="http://www.joneslanglasalle.com.au/australia/en-au/contact-us">http://www.joneslanglasalle.com.au/australia/en-au/contact-us</a>	Jones Lang LaSalle Level 25, 420 George St Sydney NSW 2000	02 9220 8500	
Lend Lease retail	<a href="http://www.lendlease.com/en/worldwide/contracts">http://www.lendlease.com/en/worldwide/contracts</a>	Level 4, The Bond 30 Hickson Road Millers Point NSW 2000 Australia	02 9236 6111	