

Pfitzner, Laura

From: Trent McVey <T.mcvey@totaltools.com.au>
Sent: Friday, 18 July 2014 9:53 AM
To: Adjudication
Subject: RE: ACCC: Application for authorisation lodged by Tooltechnic Systems (Aust) Pty Ltd [SEC=UNCLASSIFIED]

Hi Sam,

Thank you for contacting me on this matter.

I believe this is a fantastic initiative by Tooltechnic Systyems and I offer it my full support.

At present, unscrupulous operators are destroying the tool market, making power tools particularly (our largest market sector) unprofitable.

That said, there would obviously need to be safeguards to protect resellers, such as an ability to advertise special prices for sale events and the ability to return unsold goods to the supplier without penalty (to avoid suppliers forcing stores to hold stocks of unsaleable items at unrealistic prices).

Should you have any questions, or wish to speak in more detail please don't hesitate to call me direct.

Regards,

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