Pfitzner, Laura

From: Matthew Findlay

Sent: Thursday, 13 June 2013 1:13 PM

To: Hartcher-O'Brien, Imogen

Cc: Channing, Darrell; Basile, Mark; Laura Ashworth

Subject: Air New Zealand/Virgin Australia application for re-authorisation

Attachments: Weekly Route Yield.xlsx

Follow Up Flag: Follow up Completed

Dear Imogen, Darrell and Mark

Thank you for your call this morning. I welcome your questions. As mentioned on the call, following communications between CIAL and Air New Zealand, our concerns about re-authorisation of the Virgin Australia/Air New Zealand alliance have been lessened and we are no longer opposing extension of the alliance.

In respect to this new view, I would be pleased if the ACCC can provide to CIAL for review, in advance of publication, any paragraphs that the ACCC intends to attribute to CIAL in their decision.

Finally, I will ask NZ if they are happy for that additional information provided to be past to the ACCC. Cheers and thank you again for your interest.

Kind regards

Matthew Findlay

General Manager Aeronautical Business Development