

CAPACITY (Seats)

SECTOR	Pre Alliance Year			Year 0			Year 1		
	NZ	DJ	ALL	NZ	DJ	ALL	NZ	DJ	ALL
ADL-AKL	70,148	-	70,148	79,509	-	79,509	88,953	-	88,953
AKL-BNE	378,149	130,680	508,829	417,632	129,964	547,596	374,104	195,596	569,700
AKL-CNS	54,776	23,400	78,176	57,042	23,316	80,358	74,690	-	74,690
AKL-MCY	-	-	-	-	-	-	7,368	-	7,368
AKL-MEL	368,271	130,680	498,951	401,713	125,568	527,281	409,722	128,432	538,154
AKL-OOL	74,468	123,840	198,308	84,837	120,272	205,109	81,694	121,400	203,094
AKL-PER	142,114	-	142,114	158,684	-	158,684	183,624	-	183,624
AKL-SYD	619,990	142,380	762,370	686,968	126,796	813,764	711,512	96,530	808,042
BNE-CHC	117,952	169,560	287,512	128,695	154,120	282,815	139,944	130,306	270,250
BNE-DUD	13,528	59,040	72,568	12,000	66,884	78,884	-	77,790	77,790
BNE-HLZ	-	60,480	60,480	-	64,076	64,076	-	61,788	61,788
BNE-WLG	104,728	131,220	235,948	119,723	129,964	249,687	336	260,718	261,054
BNE-ZQN	16,459	7,740	24,199	21,204	10,384	31,588	8,580	24,284	32,864
CHC-MEL	128,846	106,200	235,046	137,995	91,948	229,943	124,320	68,170	192,490
CHC-OOL	23,560	-	23,560	24,057	-	24,057	26,880	-	26,880
CHC-SYD	178,611	85,680	264,291	175,920	70,636	246,556	168,672	34,642	203,314
DUD-MEL	2,128	-	2,128	4,873	-	4,873	-	6,120	6,120
DUD-SYD	5,168	-	5,168	7,532	-	7,532	-	6,660	6,660
MEL-WLG	94,688	-	94,688	112,497	-	112,497	125,496	-	125,496
MEL-ZQN	15,902	-	15,902	20,784	-	20,784	24,727	-	24,727
ROT-SYD	26,494	-	26,494	28,925	-	28,925	28,876	-	28,876
HLZ-SYD	-	35,280	35,280	-	-	-	-	-	-
SYD-WLG	134,995	58,320	193,315	160,373	71,980	232,353	225,588	-	225,588
SYD-ZQN	34,656	36,540	71,196	44,258	34,408	78,666	52,409	31,652	84,061
TOTAL	2,605,631	1,301,040	3,906,671	2,885,221	1,220,316	4,105,537	2,857,495	1,244,088	4,101,583

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CHC routes	448,969	361,440	810,409	466,667	316,704	783,371	459,816	233,118	692,934
Non-CHC routes	2,156,662	939,600	3,096,262	2,418,554	903,612	3,322,166	2,397,679	1,010,970	3,408,649
ZQN routes	67,017	44,280	111,297	86,246	44,792	131,038	85,716	55,936	141,652
WLG routes	334,411	189,540	523,951	392,593	201,944	594,537	351,420	260,718	612,138

CAPACITY MOVEMENT %

Year 0 % variance to PA Year			Year 1 % variance to PA Year		
NZ	DJ	ALL	NZ	DJ	ALL
13.3%	-	13.3%	26.8%	-	26.8%
10.4%	-0.5%	7.6%	-1.1%	49.7%	12.0%
4.1%	-0.4%	2.8%	36.4%	-100.0%	-4.5%
-	-	-	7.368	-	7,368
9.1%	-3.9%	5.7%	11.3%	-1.7%	7.9%
13.9%	-2.9%	3.4%	9.7%	-2.0%	2.4%
11.7%	-	11.7%	29.2%	-	29.2%
10.8%	-10.9%	6.7%	14.8%	-32.2%	6.0%
9.1%	-9.1%	-1.6%	18.6%	-23.2%	-6.0%
-11.3%	13.3%	8.7%	-100.0%	31.8%	7.2%
-	5.9%	5.9%	-	2.2%	2.2%
14.3%	-1.0%	5.8%	-99.7%	98.7%	10.6%
28.8%	34.2%	30.5%	-47.9%	213.7%	35.8%
7.1%	-13.4%	-2.2%	-3.5%	-35.8%	-18.1%
2.1%	-	2.1%	14.1%	-	14.1%
-1.5%	-17.6%	-6.7%	-5.6%	-59.6%	-23.1%
129.0%	-	129.0%	-100.0%	-	187.6%
45.7%	-	45.7%	-100.0%	-	28.9%
18.8%	-	18.8%	32.5%	-	32.5%
30.7%	-	30.7%	55.5%	-	55.5%
9.2%	-	9.2%	9.0%	-	9.0%
-	-100.0%	-100.0%	-	-100.0%	-100.0%
18.8%	23.4%	20.2%	67.1%	-100.0%	16.7%
27.7%	-5.8%	10.5%	51.2%	-13.4%	18.1%
10.7%	-6.2%	5.1%	9.7%	-4.4%	5.0%

CAPACITY MOVEMENT EXCLUDING AIR NZ A320 RECONFIGURATION%

Year 0 % variance to PA Year			Year 1 % variance to PA Year		
NZ	DJ	ALL	NZ	DJ	ALL
5.5%	-	5.5%	16.9%	-	16.9%
7.2%	-0.5%	5.2%	-3.3%	49.7%	10.3%
-1.9%	-0.4%	-1.4%	27.2%	-100.0%	-10.8%
5.9%	-3.9%	3.3%	7.3%	-1.7%	5.0%
3.6%	-2.9%	-0.4%	-0.3%	-2.0%	-1.3%
11.7%	-	11.7%	29.2%	-	29.2%
6.5%	-10.9%	3.2%	10.0%	-32.2%	2.1%
-1.4%	-9.1%	-6.0%	7.3%	-23.2%	-10.6%
-15.7%	13.3%	7.9%	-100.0%	31.8%	7.2%
-	5.9%	5.9%	-	2.2%	2.2%
3.6%	-1.0%	1.1%	-99.7%	98.7%	10.6%
20.0%	34.2%	24.5%	-51.7%	213.7%	33.2%
-2.6%	-13.4%	-7.5%	-12.8%	-35.8%	-23.2%
-7.7%	-	-7.7%	3.2%	-	3.2%
-10.2%	-17.6%	-12.6%	-14.3%	-59.6%	-29.0%
121.4%	-	121.4%	-100.0%	-	187.6%
35.3%	-	35.3%	-100.0%	-	28.9%
8.7%	-	8.7%	19.9%	-	19.9%
26.4%	-	26.4%	49.1%	-	49.1%
3.1%	-	3.1%	0.3%	-	0.3%
-	-100.0%	-100.0%	-	-100.0%	-100.0%
8.1%	23.4%	12.7%	50.9%	-100.0%	5.4%
18.9%	-5.8%	6.2%	39.9%	-13.4%	12.6%
4.8%	-6.2%	1.2%	3.6%	-4.4%	1.0%

Notes:

1. Pre Alliance Year, Year 0 and Year 1 - actual data
2. NZ data: Pre Alliance Year + NW10 (Nov-10 to Mar-11) is Airline Prof data, NS11 (Apr-11 to Oct-11) + Year 1 is Alliance Master SS data

Seats	Total Alliance				
	Pre Alliance Year	Year 0	% Var to PA Year	Year 1	% Var to PA Year
AKL routes	2,258,896	2,412,301	6.8%	2,473,625	9.5%
CHC routes	810,409	783,371	-3.3%	692,934	-14.5%
DUD routes	79,864	91,289	14.3%	90,570	13.4%
HLZ/ROT routes	122,254	93,001	-23.9%	90,664	-25.8%
WLG routes	523,951	594,537	13.5%	612,138	16.8%
ZQN routes	111,297	131,038	17.7%	141,652	27.3%
Non-CHC Routes	3,096,262	3,322,166	7.3%	3,408,649	10.1%
Trans Tasman	3,906,671	4,105,537	5.1%	4,101,583	5.0%

Seats	Total Alliance				
	Pre Alliance Year	Year 0	% Var to PA Year	Year 1	% Var to PA Year
CHC routes	810,409	783,371	-3.3%	692,934	-14.5%
SA routes	70,148	79,509	13.3%	88,953	26.8%
NSW routes	1,093,823	1,161,240	6.2%	1,153,227	5.4%
VIC routes	611,669	665,435	8.8%	694,497	13.5%
WA routes	142,114	158,684	11.7%	183,624	29.2%
QLD routes	1,178,508	1,257,298	6.7%	1,288,348	9.3%
Non-CHC Routes	3,096,262	3,322,166	7.3%	3,408,649	10.1%
Trans Tasman	3,906,671	4,105,537	5.1%	4,101,583	5.0%