
From: Kiss Travel International
Sent: Monday, 18 March 2013 5:26 PM
To: Basile, Mark
Cc: Channing, Darrell
Subject: Re: ACCC consultation: Virgin / Air New Zealand SUBMISSION
Importance: High

We have already seen a massive increase in fares between Australia & ports in New Zealand where people actually want to go like Queenstown(ZQN), especially over routes like BNE/ZQN where the only nonstops are in winter & only by Air NZ/Virgin except for Qantas once a week 22JUN-31AUG, so now BNE/ZQN/BNE is almost exclusively an Air NZ/Virgin only port.

NOTE: Jetstar no longer flies Coolangatta/ZQN nonstop.

Unfortunately, Emirates aircraft are too big to go into Queenstown.

This will lead to a reduction in number of people from Australia flying to Queenstown especially from Brisbane.

No one from Queensland wants to fly via AKL & have to overnight or worse still, fly via bloody awful, time consuming & congested SYD airport.

With fares to Los Angeles constantly on sale from around \$999 - 1100 per adult including taxes/charges compared to BNE/ZQN for \$600-\$900+, many people will simply go the USA instead for a few hundred dollars more.

Want Australian tourists to go to Queenstown ? Bring back competition or suffer the consequences.

**Craig Mathews
MANAGING DIRECTOR**