



Our Ref: 52624

Contact Officer: Hannah Ransom Contact Number: (02) 6243 1255

18 November 2013

Mr Peter van Rompaey Partner HWL Ebsworth Lawyers

By email: pvanrompaey@hwle.com.au

Dear Mr van Rompaey

GPO Box 3131 Canberra ACT 2601

23 Marcus Clarke Street Canberra ACT 2601

> tel: (02) 6243 1111 fax: (02) 6243 1199 www.accc.gov.au

Third line forcing notification N97065 lodged by Muzz Buzz Franchising Pty Ltd

I refer to the above third line forcing notification lodged with the Australian Competition and Consumer Commission (the ACCC) on 1 November 2013. The notification has been placed on the ACCC's public register.

Muzz Buzz Franchising Pty Ltd proposes to offer franchises on condition that franchisees acquire particular goods and services from approved suppliers. Goods and services include beverage products, food products, ancillary food products, newspapers, merchandise, packaging, cleaning suppliers, training services, uniforms, building and equipment maintenance, menu boards, signs and posters, equipment and computer software.

Legal protection conferred by the notification commenced on 15 November 2013.

On the basis of the information that you have provided it is not intended that further action be taken in this matter at this stage.

As with any notification, please note that the ACCC may act to remove the legal protection provided by the notification at a later stage if it is satisfied that the likely benefit to the public from the conduct will not outweigh the likely detriment to the public from the conduct.

This assessment has been made on the basis that Muzz Buzz Franchising Pty Ltd will disclose all relevant terms and conditions to current and prospective franchisees. In particular I note that Muzz Buzz Franchising Pty Ltd is required to comply with the disclosure requirements of the Franchising Code of Conduct in relation to the notified arrangement. Among other things, these specify that a franchisor must provide information to franchisees in its disclosure document about:

- any restrictions on acquisition of goods or services by the franchisee from other sources
- whether the franchisor or an associate will receive a rebate or other financial benefit from the supply of goods or services to franchisees, including the name of the business providing the rebate or financial benefit and
- whether any such rebate or financial benefit is shared directly or indirectly with franchisees.

More generally I would note that the Franchising Code of Conduct also requires disclosure of:

- ownership by a franchisor or an associate of a franchisor of an interest in any supplier from which the franchisee may be required to acquire goods or services
- any restrictions by a franchisor on the goods or services that a franchisee may supply and
- any restrictions on the persons to whom a franchisee may supply goods or services.

A copy of this letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Hannah Ransom on (02) 6243 1255.

Yours sincerely

Baethan Mullen

A/g General Manager

Adjudication Branch