

**E-MAILED**  
23/07/2013



23 July 2013

Dr Richard Chadwick  
General Manager  
Adjudication Branch  
Australia Competition & Consumer Commission  
GPO Box 3131  
Canberra  
ACT 2601  
Australia

Dear Dr Chadwick

**Virgin Australia & Air New Zealand applications for authorisation A91362 & A91363 – Submission to Draft Determination**

This submission is made by Dunedin International Airport Limited (DIAL) to the Draft Determination dated 10 July 2013 by the Australian Competition & Consumer Commission (ACCC) on the above applications by Virgin Australia and Air New Zealand (Airlines).

DIAL is the owner and operator of Dunedin Airport which the Airlines operate air services to and from Brisbane, Sydney and Melbourne in accordance with the “conditional” Alliance Agreement which came into effect on 7 January 2011 and expires on 31 December 2013.

DIAL has considered the Draft Determination carefully and is appreciative of the opportunity to provide a further submission on the Airlines applications.

In its submission of 12 April 2013 DIAL advised that;

- it does not support the renewal of the Alliance Agreement on an ‘unconditional’ basis however;
- it does support the renewal for a five year period from 31 December 2013 with ‘conditions’ imposed.

Having considered the ACCC’s Draft Determination carefully DIAL is now of the view that the renewal of the Agreement for a three year period with the proposed monitoring regime and conditions is appropriate and accordingly advises that;

- **DIAL supports the Draft Determination as set out in paragraphs 606 to 617 (inclusive) of the ACCC’s Draft Determination document dated 10 July 2013.**

**DUNEDIN INTERNATIONAL AIRPORT LIMITED**

**LOCATION**  
TERMINAL BUILDING  
DUNEDIN AIRPORT

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Thank you for the opportunity to make this further submission and we remain available for any further communication required on this matter.

Yours faithfully

A handwritten signature in blue ink, appearing to read 'J. McCall', with a stylized flourish at the end.

John McCall  
Chief Executive  
**Dunedin International Airport Limited**