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Mr David Hatfield  
A/g General Manager  
Adjudication Branch  
Australian Competition & Consumer Commission

**Attention: Mr David Jones, Ms Imogen Hartcher-O'Brien and Ms Hannah Ransom**

Dear Mr Hatfield

**Application for Authorisation [A91280] by the Real Estate Institute of Western  
Australia (Inc) (REIWA)  
Response to Submissions received from Ms Jackie Crank of West Coast  
Property Training and Mr Bob Rossi**

I refer to my telephone conversation with David Jones, Imogen Hartcher-O'Brien, Hannah Ransom and Tanya Hobbs on 13 February 2012.

As discussed during my telephone conversation, REIWA has previously made a submission as to the flexibility that it proposes will exist with the nature of the courses that REIWA members will be permitted to undertake to fulfill the requirements of the 3.5 hours of non-core course content that members will not be required to obtain from REIWA. Reference to this point is made on page 5 of the submission forwarded by MDS Legal to the ACCC on 23 December 2011.

Should you have any queries or require any further information regarding this issue, please do not hesitate to telephone me or Gabriela McLean.

Yours sincerely



**P G DONOVAN**  
**Director**  
**MDS LEGAL**

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