

21 November 2012

Australian Competition and Consumer Commission
Level 20
175 Pitt Street
Sydney NSW 2000

By hand

Dear Sir / Madam,

VOCAA collective bargaining notification

Tabcorp Wagering (Vic) Pty Ltd (**Tabcorp**) is aware of the collective bargaining notification lodged by the Victorian Off-Course Agents Association (**VOCAA**).

Tabcorp does not consider that it has market power in respect of its negotiation with agents and considers that it would act in a consultative fashion absent the collective bargaining arrangement. Nevertheless, Tabcorp accepts that VOCAA wishes to ensure that its conduct does not result in any contravention of the *Competition and Consumer Act 2010*, and assuming there is no collective boycott activity, Tabcorp does not object to the notification.

Yours sincerely



Dean Clarke
General Manager Retail Distribution Victoria



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