



Australian Competition & Consumer Commission

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Our Ref: 48918 Contact Officer: Mark Basile Contact Number: (03) 9290 1855

3 September 2012

Kieran Magee Group Product Manager ICT Distribution Pty Ltd 2/25 Palmerston Crescent South Melbourne VIC 3205

Dear Mr Magee

Third line forcing notifications N96081 - N96117 lodged by ICT Distribution Pty Ltd on behalf of 37 Telstra Licensed Shops

I refer to the above third line forcing notifications lodged with the Australian Competition and Consumer Commission (the ACCC) on 22 August 2012. The notifications have been placed on the ACCC's public register.

I note that the Telstra Licensed Shops are:

- 1. Asiani Bibi Pty Ltd
- 2. KH McWaters
- 3. SJ McWaters
- 4. Fox Computer Management Pty Ltd
- 5. I Know IT Pty Ltd
- 6. New Intellect Pty Ltd
- 7. Jem Computer Systems Pty Ltd
- 8. M.E.L. Productions Pty Ltd
- 9. C2001 Pty Ltd
- 10. The Trustee for Bonneys Hardware and Electrical
- 11. Briefcase Enterprises Pty Ltd
- 12. Panaconnect Pty Ltd
- 13. JP Computer solutions Pty Ltd
- 14. AJ Korsh
- 15. MB Korsh
- 16. New Technology Solutions Pty Ltd
- 17. Pinpoint Computer Services Pty Ltd
- 18. Components Plus Pty Ltd
- 19. Total Information Technology Solutions Pty Ltd
- 20. PA McFarlane
- 21. TM McFarlane

- 22. Macquiarie Regional Enterprises Pty Ltd
- 23. Ouvrir Pty Ltd
- 24. DM Johnson
- 25. HG Johnson
- 26. Thomas Zagon
- 27. Patience Harvest Pty Ltd
- 28. The Trustee for the Mason Brown Family Trust
- 29. AVO Electronic Systems Pty Ltd
- 30. Centrix Solutions Pty Ltd
- 31. Data & Telecommunications Specialists Pty Ltd
- 32. EQG Holdings Pty Ltd
- 33. Hotline IT Pty Ltd
- 34. Infocom Computer Systems Pty Ltd
- 35. I.T. Basecamp Pty Ltd
- 36. The Trustee for G&J McGrath Family
- 37. The Trustee for Kinsella Family Trust

(Together the Telstra Licensed Shops)

The Telstra Licensed Shops propose to:

(i) supply or offer to supply a TLS Product and/or Promotional Product to retail customers on the condition that the customer acquires or agrees to acquire telecommunications services or products or particular telecommunications services plans from Telstra;

(ii) refuse to supply or refuse to offer to supply a TLS Product and/or Promotional Product to retail customers for the reason that the customer has not acquired or has not agreed to acquire telecommunications services or products or particular telecommunications services plans from Telstra;

(iii) give or allow or offer to give or allow a discount, allowance, rebate or credit in relation to a TLS Product and/or Promotional Product to retail customers on the condition that the customer acquires or agrees to acquire telecommunications services or products or particular telecommunications services plans from Telstra.

Legal immunity conferred by these notifications will commence on 5 September 2012.

On the basis of the information that you have provided, it is not intended that further action be taken in this matter at this stage.

As with any notification, please note that the ACCC may act to remove the immunity afforded by these notifications at a later stage if it is satisfied that the likely benefit to the public from the conduct will not outweigh the likely detriment to the public from the conduct.

This assessment has been made on the basis that the Telstra Licensed Shops and Telstra will disclose all relevant terms and conditions to prospective customers.

A copy of this letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Mark Basile on (03) 9290 1855.

Yours sincerely

Dr Richard Chadwick General Manager Adjudication Branch