



Australian
Competition &
Consumer
Commission

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23 July 2012

Sar Katdare
Partner
Johnson Winter & Slattery
Level 25, 20 Bond St
Sydney NSW 2000

By email: sar.katdare@jws.com.au

Dear Mr Katdare

**Authorisation applications A91314 & A91315 submitted by Qantas Airways Limited
and Jetstar Airways Pty Ltd – request for additional information**

I refer to the above applications for authorisation lodged with the Australian Competition and Consumer Commission (the ACCC) on 28 June 2012.

As previously indicated, the ACCC is currently preparing a draft determination in this matter. As part of this process, the ACCC requires some additional information in order to better understand the context in which the proposed conduct will take place and to assess the extent to which any potential anti-competitive detriment may arise from the conduct.

The information required is outlined in Attachment A. Please provide this information by **8 August 2012**.

This letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Mark Basile on (03) 9290 1855.

Yours sincerely

Dr Richard Chadwick
General Manager
Adjudication Branch

Attachment A – Information requested

1. In your submission dated 28 June 2012, you note at paragraph 6.8 that there is overlap between the Qantas/Jetstar Airways and Jetstar Asia networks. Please provide a complete list of all routes on which overlap occurs between the networks of Qantas/Jetstar Airways and each of the Jetstar branded airlines, including the following information:
 - the origin of each service;
 - the destination of each service;
 - the frequency with which each of the applicants operate services on these routes; and
 - a list of the other commercial passenger airlines operating on the same route for the last 12 months for which your clients have data.
2. Please provide a list of all routes on which the Qantas/Jetstar Airways network overlaps with the networks of each of the following airlines: Vietnam Airlines; Japan Airlines; and China Eastern Airlines. For each route please include the following information:
 - the origin of each service;
 - the destination of each service;
 - the frequency with which each of the applicants operates services on these routes; and
 - a list of the other commercial passenger airlines operating on the same route for the last 12 months for which your clients have data.
3. Please provide information about the fleet makeup list, including type of aircraft and number of aircraft owner or leased, for each of the following entities:
 - Jetstar Japan
 - Jetstar Hong Kong
 - Jetstar Pacific
 - Jetstar Asia
 - Jetstar Airways
 - Qantas
4. In your submission dated 28 June 2012, you note at paragraphs 6.7 – 6.10 that there is no anti competitive detriment as a result of coordination between Qantas/Jetstar Airways and each of Jetstar Japan, Jetstar Hong Kong and Jetstar Asia. Please provide a submission on any detriment you consider may arise from coordination between Qantas/Jetstar Airways and Jetstar Pacific.
5. Please provide a submission on any detriment that you consider may arise from coordination between:
 - Jetstar Pacific and Vietnam Airlines
 - Jetstar Japan and Japan Airlines

- Jetstar Hong Kong and China Eastern Airlines

6. Please advise whether the proposed cooperation will extend to air cargo/freight services.
7. Please advise whether the proposed cooperation will involve revenue sharing, and if so, the extent to which this will occur and how this will be achieved.
8. We note that Vietnam Airlines has a 67% shareholding in Jetstar Pacific. Please advise whether Jetstar Pacific is a related body corporate of Vietnam Airlines.