

To whom it may concern,

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It has been brought to our attention by the ACCC that First Class Taxis wishes to use one EFTPOS supplier for all its taxi operations. [REDACTED], a very competitive EFTPOS provider within the taxi industry would like to present its concerns regarding this request.

By First Class Taxi using only one EFTPOS provider is affects companies like ourselves and therefore become anticompetitive. This is shown in the following:

1. For starters, a taxi driver in his own right is responsible for the way he conducts his own business when driving a vehicle which he has paid the operator for. If First Class dictates to this driver on how he processes his electronic payments they prevent companies like [REDACTED] to approach the drivers; EXCLUDED FROM PUBLIC REGISTER
2. [REDACTED] thrives on competition. We offer drivers great reward packages for using our devices. For instance, drivers are able to earn up [REDACTED] on their EFTPOS income turnover. If the driver uses the terminal provided by First Class they may not be given this option and therefore not benefit from reward programs like this; EXCLUDED FROM PUBLIC REGISTER
3. As long as the EFTPOS machine is a bank approved terminal and approved by the state taxi council, First Class have no say in how drivers choose to operate their paid taxi shift;
4. [REDACTED] operating on a national scale has an agent representative within Queensland and recently operating one of its head offices from [REDACTED]. If drivers are forbidden to use our services it will not only disadvantage our potential for profitable growth but also become an inconvenience for drivers being reimbursed for their electronic transactions. Our business model allows taxi drivers to exchange/cash in their EFTPOS payment receipts at various locations; EXCLUDED FROM PUBLIC REGISTER
5. A very important point to make is that if drivers use First Class supplier they may not have a choice on how they get paid for the worked shift. For instance, Cabcharge Australia only makes payments to operators direct and then leaves it up to the operator to pay its drivers. With our business model drivers responsible for the EFTPOS machine get paid.

Above are only a few reasons why First Class Taxis can not be given right to dictate to its drivers on what EFTPOS machines they are to use.