

Runaway Bay Soccer Club Inc.

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Dear Sir/Madam.

I, Paul Jarman, believe that the Football Qld Marketing/Licencing program is a restriction of trade on our club to the detriment of our local football loving families.

Our club, based on the northern end of the Gold Coast, has approximately 700 players. Currently, to purchase playing uniforms (shirts, shorts, socks) costs \$55.00 per player. These uniforms last 2 to 3 years.

Belieiving that the ACCC's draft revocation of FQ's licencing program was final we approached various alternate (non-licenced) sports uniform suppliers.

- 1. We are able to purchase equivalent uniforms for our players at \$22.50 each. So, there is a conservative saving of \$10,000 a year for our club by the revocation of the FQ Licencing agreement.
- 2. Also, rather than delivery of between 6 and 12 weeks from licenced suppliers, our preferred supplier can deliver uniforms in 4 weeks. This helps us enormously as we only have 6 weeks from registration to the commencement of the season.
- 3. The uniforms would be made in Thailand, avoiding the problems that many of the current suppliers have with:
- a. China-made goods (Lunar New Year shut downs), and/or
- b. Australian made uniforms Jan/Feb is peak demand for soccer clubs in Australia leading to capacity constraints with Australian suppliers.

We feel certain that were we able to openly tender for the supply of our football uniforms and associated apparel that there would be further savings, both in cost and potentially delivery timings. Reducing the costs of playing football will attract more parents and their children to actively participate in an active, healthy lifestyle that our sport can provide.

Yours faithfully,

Paul Jarman Football Coordinator Runaway Bay Soccer Club

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