

## Form GA

Commonwealth of Australia

*Competition and Consumer Act 2010 — section 93AB*

### NOTIFICATION OF COLLECTIVE BARGAINING

This form is to be completed by applicants proposing to engage in collective bargaining arrangements.

In lodging this form, applicants must include all information, including supporting evidence that they wish the Commission take into account in assessing their notification.

Where there is insufficient space on this form to furnish the required information, the information is to be shown on separate sheets, numbered consecutively and signed by or on behalf of the applicant.

Protection provided by the notification extends only to the collective bargaining arrangements described in the form.

To the Australian Competition and Consumer Commission:

Notice is hereby given under section 93AB of the *Competition and Consumer Act 2010* of intention to make, or to propose to make, a contract containing a provision of the kind referred to in paragraph 45 (2) (a) of that Act.

PLEASE FOLLOW DIRECTIONS ON BACK OF THIS FORM

#### Section A – general information

##### 1. Applicant

(a) Name of the applicant:

BFC Stores Pty Ltd (ACN 127 825 727) (“BFC”)

The franchisees of the franchise system and associate member of the franchise system (“Associate Member”) whose consents are provided in Schedule 3.

(b) Description of business carried on by the applicant:

BFC in its own right and through franchisees operates a chain of Paint and Decorator Stores that provide expertise to both retail customers and trade painters Australia wide.

The Associate Member of the franchise system operates an independent paint and decorator store that provides expertise to both retail customers and trade painters in South Melbourne, utilising a similar system to the BFC franchise system.

BFC owned stores, franchisee owned stores and the Associate Member retail architectural and decorative paint and coatings products and related accessory products to customers in Australia.

The various stores are categorised into BFC owned stores, franchisee owned stores and the Associate Member store.

- (c) Is the representative of the applicant lodging the notice a trade union, an officer of a trade union or a person acting on the direction of a trade union?

No.

- (d) Address in Australia for service of documents on the applicant:

c/- Peter van Rompaey  
Partner  
HWL Ebsworth Lawyers  
PO Box 3 Collins Street West  
Melbourne Victoria 8007

**2. Lodged on behalf of**

- (a) Provide names and addresses of all persons on whose behalf the notification is lodged and who propose to participate in the collective bargaining arrangements:

BFC Stores Pty Ltd (ACN 127 825 727) of 390B Queens Parade, Clifton Hill, VIC 3068 on behalf of its BFC owned stores.

The names and addresses of the franchisees and Associate Member are provided in Schedule 2.

- (b) Provide proof of the consent of each of the persons listed at 2 (a) above agreeing to the lodgement of the notification on their behalf:

BFC has signed this notification form on page 6.

Each of the franchisees and Associate Member identified in Schedule 2 have provided their consent to the lodgement of the notification on their behalf and these are attached in Schedule 3.

- (c) Provide the following information relating to a notification:

- (i) Does this notification relate to a notification previously lodged with the Australian Competition and Consumer Commission and for which a concessional fee is claimed?

Yes.

- (ii) details of the first-mentioned notification, including but not limited to:

- (A) the name of the applicant; and  
(B) the date the notification was said to be lodged; and  
(C) if known or applicable — the registration number allocated to that collective bargaining notification.

BFC Stores Pty Ltd (ACN 127 825 727) is the applicant of the initial notification. The initial notification was lodged by BFC and related to an arrangement between BFC and 3M Australia Pty Ltd. An additional 46 notifications (including this notification) were lodged for similar arrangements which concern conduct in the same market and for which a concessional fee is claimed.

All 47 related notifications were lodged on the same date being, 6 October 2011.

At this stage, no registration number is known.

## **Section B – collective bargaining arrangements**

### **3. Proposed collective bargaining arrangements**

- (a) Provide: the name and address of the target; the name, position and telephone contact details of an appropriate contact at the target; and a description of the business carried on by the target:

The target business is Vision Wallcoverings (Australia) Pty Ltd of Unit 29, 1 Jubilee Avenue, Warriewood, NSW, 2102 (**the Target**).

Contact Person: Mr Doug Stuckey  
Managing Director  
Ph: (02) 9997 5222

The Target wholesales wallpaper, fabric and decorative borders.

- (b) Provide a description of the goods or services which the participants of the collective bargaining arrangements (listed at 2 (a) above) propose to supply to or acquire from the target:

See Schedule 4 for list of products (**the Products**)

- (c) Do the participants of the proposed collective bargaining arrangements (see 2 (a) above) reasonably expect to make one or more contracts with the target about the supply to or acquisition from the target of one or more of the goods or services (listed at 3 (b) above)?

Yes.

- (d) In relation to (c) above, provide details of the basis upon which that expectation is held including details of past contracts with the target:

BFC entered into a contract with the Target in December 2009 for the supply of the Products.

- (e) Do the participants of the collective bargaining arrangements (listed at 2 (a) above) reasonably expect that contractual payments between the target and each participant will not exceed \$3 million (or any other amount prescribed by regulation) in any 12 month period, and on what basis?

Yes, BFC expects that the contractual payments between the Target and each participant will not exceed \$3 million in any 12 month period. This is based on:

- (i) previous experience and the historical volumes BFC stores have purchased in the past; and
- (ii) forecasted supplier sales and rebate figures.

- (f) In relation to (e) above provide an estimation of the contractual payments expected between the target and each participant in relation to the goods and services (listed at 2 (a) above):

BFC reasonably expects that total contractual payments between the target and each participant will not exceed \$3,000,000.00.

- (g) Provide a description of the collective bargaining arrangements proposed including, but not limited to:
  - (i) the process by which participants propose to undertake collective bargaining with the target; and
  - (ii) the type of terms and conditions expected to be negotiated in collective bargaining arrangements (for example: price; non-price conditions of supply such as contract periods etc); and
  - (iii) details of any dispute resolution procedure (if any) proposed between participants throughout the collective bargaining process; and
  - (iv) details of any dispute resolution procedure (if any) proposed between participants and the target throughout the collective bargaining process; and
  - (v) details of any dispute resolution procedure (if any) proposed to deal with disputes throughout the term of contracts entered into with the target; and
  - (vi) details of proposed commencement and duration of contracts to be negotiated with the target:

See Schedule 1 for details.

- (h) Identify any parts of the proposed collective arrangements described in 3 (g) which relate to possible price agreements:

BFC, through its BFC owned stores, the franchisee owned stores and the Associate Member, which are all competitors, will act together under a horizontal arrangement, to obtain the best prices for the supply or acquisition of relevant goods or services from the Target. After consultation with a representative group of franchise store owners, BFC proposes to negotiate on behalf of the BFC owned, franchisee owned stores and the Associate Member with the Target in relation to the price at which the BFC owned stores, franchisee owned stores and the Associate Member can be supplied or acquire the Products from the Target for on-supply to Australian consumers. Through that process all of the competitors aim to realise the best price for supply or acquisition.

- (i) Identify any parts of the proposed collective arrangements described in 3 (g) which relate to a possible or proposed exclusionary provision(s), including but not limited to:
  - (i) the nature of the proposed or possible exclusionary provision(s) (for example an agreement to withhold supply of the relevant goods or services to the target); and
  - (ii) the circumstances in which the collective bargaining participants would engage in the exclusionary provision(s), including but not limited to:
    - (A) details of the events that would trigger any such activity; and
    - (B) details of the process that would be followed in undertaking any such activity; and
    - (C) details of any proposed period of notice to be given to the target prior to the commencement of such activity; and
    - (D) details of any dispute resolution procedure to be applied or offered to the target prior to the commencement of such activity:

BFC does not propose to engage in conduct which relates to an exclusionary provision.

## **Section C – public detriments**

### **4. Market definition**

Provide a description of the market(s) in which the goods or services described at 3 (b) are supplied or acquired and other affected markets including: significant suppliers and acquirers; substitutes available for the relevant goods or services; any restriction on the supply or acquisition of the relevant goods or services (for example geographic or legal restrictions):

The market in the present notification is the national market for the retailing of architectural and decorative paint and coatings products and related accessory products. The affected suppliers will be the other suppliers of such products and accessories. However, the effect will be negligible considering there is a high number of such suppliers in the market.

### **5. Public detriments**

- (a) What will be the likely effect of the notified conduct on the prices of the goods or services described at 3 (b) above and the prices of goods or services in other affected markets? In answering this question please provide facts and information to support the claims made:

There will be little detriment to the public as a result of this notification, as the market is highly competitive.

There is voluntary participation in this arrangement. The individual stores can choose to individually negotiate directly with suppliers.

- (b) What other detriments may result from the notified conduct? In answering this question please provide facts and information to support the claims made:

None.

## **Section D – public benefits**

### **6. Public benefit claims**

- (a) Provide details of the public benefits resulting or likely to result from the proposed arrangement. In answering this question please provide facts and information to support the claims made:

The proposed conduct is likely to have the following benefits to the public by:

- (i) providing individual stores with access to architectural and decorative paint and coatings accessory products at competitive prices;
- (ii) Australian consumers will benefit from the proposed arrangement as they will obtain lower retail prices for the Products;
- (iii) providing BFC owned stores, franchisee owned stores and the Associate Member with a competitive advantage in the market;
- (iv) there are a large number of suppliers of accessory products for architectural and decorative paint products in the market. The proposed arrangement will facilitate competition in the market, and it may encourage other competitors to offer similar discounts.

## **Section E - authority**

### **7. Contact details**

- (a) Name, contact telephone number and address of person authorised by the notifying parties to provide additional information in relation to this application:

**Mr Peter van Rompaey**  
Partner  
HWL Ebsworth Lawyers  
PQ Box 3 Collins Street West  
Melbourne VIC 8007

Dated.....5/10/11.....

Signed for and behalf of **BFC Stores Pty Ltd (ACN 127 825 727)**: )

Peter McCormack  
Director  
BFC Stores Pty Ltd

## **SCHEDULE 1**

Under the proposed collective bargaining arrangement, BFC will enter into a Supplier Trading Terms Agreement with the Target.

As mentioned in paragraph 1(b) of this notification, BFC operates a chain of retail stores and the Associate Member operates a retail store that retail architectural and decorative paint and coatings products and related accessory products to Australian customers. The Target is a supplier of such accessory products, namely the Products.

BFC, after consulting with a representative group of its franchisees and the Associate Member, will enter into negotiations with the Target to supply architectural and decorative paint and coating products to the BFC owned stores, franchisee owned stores and the Associate Member on the terms of the Supplier Trading Terms Agreement.

BFC operates the various stores under different arrangements, namely BFC owned stores and franchisee owned stores. The Associate Member operates its store under a similar system to the BFC franchisees however independently of the BFC franchise system. Since each store individually would be unable to reach the scale to compete effectively with large companies, this arrangement serves the purpose of BFC negotiating with the Target to supply related accessory products to the BFC owned stores, franchisee owned stores and the Associate Member at a discounted price. BFC will receive a rebate for this.

This arrangement is beneficial for the individual stores because BFC are able to negotiate for them collectively to achieve economies of scale not available to each specific entity.

Each franchisee and the Associate Member is not compelled to have BFC negotiate on their behalf and would be free to negotiate individually with the supplier at any time.

## DIRECTIONS

1. Where the notice is given by or on behalf of a corporation, the name of the corporation is to be inserted in item 1 (a), not the name of the person signing the application and the application is to be signed by a person authorised by the corporation to do so.
2. Describe that part of the applicant's business relating to the subject matter of the contract, arrangement or understanding in respect of which notification is given.
3. A collective bargaining notification can not be lodged by a trade union or a trade union representative.
4. Where the applicant will be a participant in the collective bargaining arrangements (rather than a representative of participants) the name of the applicant must also be included. Where those persons are corporations, list the corporation's name and address.
5. The applicant, in lodging a notification on behalf of others, must obtain their consent to do so and provide proof of that consent.
6. Where the target is a corporation, provide the corporate name.
7. The collective bargaining notification process is only available to parties that reasonably expect to make one or more contracts with the target about the supply or acquisition of goods or services the subject of the notification.
8. The value of the contract to be collectively negotiated between the target and each participant is not to exceed \$3 million (or such other amount as is prescribed by the regulations) per participant in any twelve month period.
9. To the extent that the collective bargaining arrangements have been reduced to writing, provide a true copy of the arrangement. To the extent that the collective bargaining arrangements have not been reduced to writing, provide a full and correct description of the key terms that have not been reduced to writing.
10. In simple terms an exclusionary provision exists where the proposed contract, arrangement or understanding is made by businesses (at least two of whom are competitors) for the purpose of preventing, restricting or limiting the supply of services to particular persons or classes of persons by all or any of the parties to the contract, arrangement or understanding.

In the context of collective bargaining, an exclusionary provision(s) may include contracts, arrangements or understandings (whether currently in existence or to be made or arrived at during the term of the notification) between collective bargaining participants to limit or restrict their dealings with the target including contracts arrangements or understandings to:

  - (a) withhold the supply of goods or services from the target; or
  - (b) refuse or decline to acquire the goods or services of the target;

whether such conduct was absolute, limited or subject to certain terms or conditions. This is sometimes referred to as a collective boycott.
11. Provide details of the market(s) likely to be affected by the notified conduct, in particular having regard to goods or services that may be substitutes for the good or service that is the subject matter of the notification.
12. The notification must be signed by a person authorised by the applicant to do so.

## **SCHEDULE 2**

Schedule 2

Franchisees	Address
Sandra Pantazopoulos	PO Box 2113, 116 Camooweal Street, MT ISA QLD 4825
Kerry Woodman	P.O. Box 5185, Mackay Mail Centre, 4741
Colin Innes	42 Bourbong Street, BUNDABERG QLD 4670
Malcolm Creamer	48 Kingston Road UNDERWOOD QLD 4119
Jan Van der Kwast	3/21 Kortum Drive, BURLEIGH HEADS QLD 4220
Richard Donnelly	142 Redland Bay Road CAPALABA QLD 4157 1230 Logan Road, MT GRAVATT QLD 4122
Sandra Stevens & Jennifer Dudman	1/42 Spencer Road NERANG QLD 4211
Stewart Conroy	Unit 2, 8 Machinery Drive, TWEED HEADS SOUTH NSW 2486
Tony & Betty-Anne Durheim	43 Zadoc Street LISMORE NSW 2480
John Leehy	228B Harbour Drive, COFFS HARBOUR NSW 2450
Terry Pike & Joy Anthony	79 Hastings River Drive PORT MACQUARIE NSW 2444
Doug White	Cnr Mill Close & Whitbread Street TAREE NSW 2430
Merrill Bruce	89 Boundary Street FORSTER NSW 2428 Shop 3, 320 Pacific Hwy, HORNSBY NSW 2077
David Simpson	14 Northcott Drive KOTARA NSW 2289 Unit 4/274 Macquarie Road, WARNERS BAY NSW 2282 Shop 3, Greenhills Homemaker Centre, 3 Mitchell Drive EAST MAITLAND NSW 2323 84 Port Stephens Drive, TAYLORS BEACH NSW 2316
Ya & Kathy Guo	241 Hillview Lane EASTWOOD NSW 2122
Brian Long	179 The Entrance Road ERINA NSW 2250 1/6 Botham Close CHARMHAVEN NSW 2263
Ken Humphreys	Norwest Homemaker Collection 2-10 Celebration Drive BELLA VISTA, NSW, 2153
Paul Brand	Shop 3, Highway Trade Arthur Kaine Drive PAMBULA NSW 2549
Anthony Mastroianni	Unit 1/33-37 Durgadin Drive, ALBION PARK NSW 2527.
Peter McCormack	427 Swift Street ALBURY NSW 2640
Amber Katsipis	151-153 Wheatsheaf Road GLENROY VIC 3046
Doug Warrell	1 Bridge Street ELTHAM VIC 3095
Michael Dynon	493 Grimshaw Street BUNDOORA VIC 3083
David McCormack	378 Queens Parade CLIFTON HILL VIC 3068
Allan Johnson	500 High Street (Cnr Childs Road) EPPING VIC 3076 1069 Mt Alexander Road ESSENDON VIC 3040
Graham Gardiner	Unit 2A, 881-887 Burwood Highway FERN TRE GULLY VIC 3156
Jeremy Williams	Cnr. Progress St & Princes Hwy DOVETON VIC 3177 Unit 5, 36-44 Lauderdale Road NARRE WARREN, VIC, 3805.
Peter Nord	54 Bailey Street BAIRNSDALE VIC 3875
Chris O'Keefe	58 Serpentine Road ALBANY WA 6330
Stephen Townsend	90 Erindale Road BALCATTA WA 6021 Lot 6, Sandridge Road BUNBURY WA 6230

## **SCHEDULE 3**

**Adjudications Branch  
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

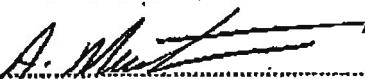
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |  |
|---|--|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd      |
| 3. Bondall Pty Ltd                          | 4. Bosilk Australia Pty Ltd                      |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                   |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd               |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Durelex Paint Pty Ltd                        |
| 11. Dymark Australia Pty Ltd                | 12. Easy Way Wholesalers                         |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd            |
| 15. G James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd T/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                               |
| 19. Hills Industries Ltd                    | 20. Hume Internationale                          |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd           |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                  |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                 |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                            |
| 29. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd             |
| 31. Phillips Industries Pty Ltd             | 32. Quantum Timber Finishes Pty Ltd              |
| 33. Rechochem Inc                           | 34. Red Devil (Australia) Pty Ltd                |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                    |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Salleys Pty Ltd                              |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd             |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swedril International Pty Ltd                |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd          |
| 45. Timhermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd           |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd     |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinner Asia Pacific Pty Ltd                  |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... 

Insert Name: ..... *A. MASTROIANNI*

Company/Business Name: ..... *A & R PAINT DISTRIBUTORS.*

**Adjudications Branch  
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |   |
|---|---|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd   |
| 3. Bondall Pty Ltd                          | 4. Bostik Australia Pty Ltd                   |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd            |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                     |
| 11. Dymark Australia Pty Ltd                | 12. Easy Way Wholesalers                      |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd         |
| 15. G James Glass & Aluminium Pty Ltd-      | 16. Hartman Pacific Pty Ltd & Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                            |
| 19. Hills Industries Ltd                    | 20. Hume Internationale                       |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd        |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd               |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International              |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                         |
| 29. Orca Australia Pty Ltd                  | 30. PPG Industries Australia Pty Ltd          |
| 31. Philro Industries Pty Ltd               | 32. Quantum Timber Finishes Pty Ltd           |
| 33. Rechochem Inc                           | 34. Red Devil (Australia) Pty Ltd             |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                 |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Selleye Pty Ltd                           |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd          |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swedri International Pty Ltd              |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd       |
| 45. Timbermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd        |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd  |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd              |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: David McCormack

Company/Business Name: Karenae Horizons Pty.

(Albury + Clifton Hill)



**Adjudications Branch  
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchisee agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |  |
|---|--|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd      |
| 3. Bondall Pty Ltd                          | 4. Bosilk Australia Pty Ltd                      |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                   |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd               |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                        |
| 11. Dymark Australia Pty Ltd                | 12. Easy Way Wholesalers                         |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd            |
| 15. G James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                               |
| 19. Hills Industries Ltd                    | 20. Hume International                           |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd           |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                  |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                 |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                            |
| 29. Orton Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd             |
| 31. Philstro Industries Pty Ltd             | 32. Quantum Timber Finishes Pty Ltd              |
| 33. Rechocem Inc                            | 34. Red Devil (Australia) Pty Ltd                |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                    |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Selleys Pty Ltd                              |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd             |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swepdril International Pty Ltd               |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd          |
| 45. Timbermanate Products                   | 46. Uni-Pro Painting Equipment Pty Ltd           |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd     |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                 |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... 

Insert Name: ..... *John Lachy* .....

Company/Business Name: ..... **BRISTOL DECORATOR CENTRE**  
**228B HARBOUR DR. COFFS HARBOUR**  
**PHONE: (02) 6651 3451**  
**FAX: (02) 6651 5615**

65820001N1

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**Adjudications Branch  
Australian Competition & Consumer Commission**

**To:**

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

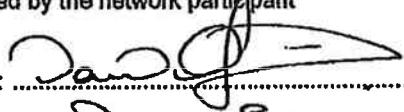
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |  |
|---|--|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd      |
| 3. Bondall Pty Ltd                          | 4. Bostik Australia Pty Ltd                      |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                   |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd               |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                        |
| 11. Dymark Australia Pty Ltd                | 12. Easy Way Wholesalers                         |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd            |
| 15. G-James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                               |
| 19. Hills Industries Ltd                    | 20. Hume Internationale                          |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd           |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                  |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                 |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                            |
| 29. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd             |
| 31. Phillipro Industries Pty Ltd            | 32. Quantum Timber Finishes Pty Ltd              |
| 33. Rechochem Inc                           | 34. Red Devil (Australia) Pty Ltd                |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                    |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Selleys Pty Ltd                              |
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| 45. Timbermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd           |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd     |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                 |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: DAVID SIMPSON

Company/Business Name: Hunter Paint Specialists  
Kotara, Warners Bay, East Maitland, Taylors Beach.

**Adjudications Branch  
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |  |  |
|--|--|
| 1. 3M Australia Pty Ltd                    | 2. Australian Brushware Corporation Pty Ltd      |
| 3. Bondall Pty Ltd                         | 4. Bootek Australia Pty Ltd                      |
| 5. C & A Brushware Pty Ltd                 | 6. Campbells Wholesale Pty Ltd                   |
| 7. Colourtrend Paints Pty Ltd              | 8. Diapose-A-Tray Products Pty Ltd               |
| 9. Dominion Plastic Industries Pty Ltd     | 10. Duralex Paint Pty Ltd                        |
| 11. Dymark Australia Pty Ltd               | 12. Easy Way Wholesalers                         |
| 13. Eurowalls                              | 14. Express Rollers Australia Pty Ltd            |
| 16. G James Glass & Aluminium Pty Ltd      | 18. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd        | 18. Hichem Pty Ltd                               |
| 19. Hills Industries Ltd                   | 20. Hume International                           |
| 21. Irwin Industrial Tool Company Pty Ltd  | 22. K & H Surface Technologies Pty Ltd           |
| 23. Ladder Solutions Pty Ltd               | 24. Lifestyle Australia Pty Ltd                  |
| 25. Liquid Technologies Pty Ltd            | 26. Metro Agencies International                 |
| 27. Nilfisk-Advance Pty Ltd                | 28. Oldfields Pty Ltd                            |
| 28. Orice Australia Pty Ltd                | 30. PPG Industries Australia Pty Ltd             |
| 31. Philro Industries Pty Ltd              | 32. Quantum Timber Finishes Pty Ltd              |
| 33. Rechochem Inc                          | 34. Red Devil (Australia) Pty Ltd                |
| 35. Resene Paints Australia                | 36. Rokset Industries Pty Ltd                    |
| 37. Saint-Gobain Abrasives Pty Ltd         | 38. Salleyes Pty Ltd                             |
| 38. Sequence Australia Unit Partnership    | 40. Tenaru Timber & Finishes Pty Ltd             |
| 41. Tapes Pacific Pty Ltd T/as Sylus Tapes | 42. Swedri International Pty Ltd                 |
| 43. The Brilliant Group                    | 44. The Flood Company Australia Pty Ltd          |
| 45. Timbermate Products                    | 46. Uni-Pro Painting Equipment Pty Ltd           |
| 47. Vipond's Paints Pty Ltd                | 48. Vision Wallcoverings (Australia) Pty Ltd     |
| 49. Wagner Spraytech (Australia) Pty Ltd   | 50. Zinsser Asia Pacific Pty Ltd                 |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: .....

Insert Name: .....

Company/Business Name: .....

65620001/1A

0298742028



We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

1. 3M Australia Pty Ltd
2. Australian Brushware Corporation Pty Ltd
3. Bondall Pty Ltd
4. Bootik Australia Pty Ltd
5. C & A Brushware Pty Ltd
6. Campbells Wholesale Pty Ltd
7. Colourtrend Paints Pty Ltd
8. Dispose-A-Tray Products Pty Ltd
9. Dominion Plastic Industries Pty Ltd
10. Duralex Paint Pty Ltd
11. Dynmark Australia Pty Ltd
12. Easy Way Wholesalers
13. Eurowalls
14. Express Rollers Australia Pty Ltd
15. G James Glass & Aluminium Pty Ltd
16. Hartman Pacific Pty Ltd Vas Gorilla Ladders
17. GPI Automotive Products Pty Ltd
18. Hilchem Pty Ltd
19. Hills Industries Ltd
20. Hume Internationale
21. Irwin Industrial Tool Company Pty Ltd
22. K & H Surface Technologies Pty Ltd
23. Ladder Solutions Pty Ltd
24. Lifestyle Australia Pty Ltd
25. Liquid Technologies Pty Ltd
26. Metro Agencies International
27. Nilfisk-Advance Pty Ltd
28. Oldfields Pty Ltd
29. Orica Australia Pty Ltd
30. PPG Industries Australia Pty Ltd
31. Philro Industries Pty Ltd
32. Quantum Timber Finishes Pty Ltd
33. Reehochem Inc
34. Red Devil (Australia) Pty Ltd
35. Resene Paints Australia
36. Rokset Industries Pty Ltd
37. Saint-Gobain Abrasives Pty Ltd
38. Selleys Pty Ltd
39. Sequence Australia Unit Partnership
40. Tenaru Timber & Finishes Pty Ltd
41. Tapes Pacific Pty Ltd T/as Stylus Tapes
42. Swedpdr International Pty Ltd
43. The Brilliant Group
44. The Flood Company Australia Pty Ltd
45. Timbermate Products
46. Uni-Pro Painting Equipment Pty Ltd
47. Vipond's Paints Pty Ltd
48. Vision Wallcoverings (Australia) Pty Ltd
49. Wagner Spraytech (Australia) Pty Ltd
50. Zinsser Asia Pacific Pty Ltd

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: Merrill Bruce

Insert Name: Merrill Bruce

Company/Business Name: PHPF PTY LTD

BRISTOL HORNSBY  
BRISTOL FORSTER

**Adjudications Branch  
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

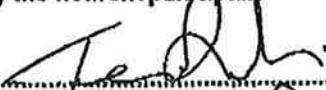
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |   |
|---|---|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd     |
| 3. Bondall Pty Ltd                          | 4. Bostik Australia Pty Ltd                     |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                  |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd              |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                       |
| 11. Dymatix Australia Pty Ltd               | 12. Easy Way Wholesalers                        |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd           |
| 15. G-James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd via Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                              |
| 19. Hills Industries Ltd                    | 20. Hume International                          |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd          |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                 |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                           |
| 29. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd            |
| 31. Philro Industries Pty Ltd               | 32. Quantum Timber Finishes Pty Ltd             |
| 33. Rechocem Inc                            | 34. Red Devil (Australia) Pty Ltd               |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                   |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Selleys Pty Ltd                             |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd            |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swedri International Pty Ltd                |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd         |
| 46. Timberrite Products                     | 46. Uni-Pro Painting Equipment Pty Ltd          |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd    |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... 

Insert Name: ..... Anthony Darton

Company/Business Name: ..... Lismore Paint Centre

05820001/V1

0266213430

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

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2. Australian Brushware Corporation Pty Ltd
3. Bondall Pty Ltd
4. Boaluk Australia Pty Ltd
5. C & A Brushware Pty Ltd
6. Campbells Wholesale Pty Ltd
7. Colourtrend Paints Pty Ltd
8. Dispose-A-Tray Products Pty Ltd
9. Dominion Plastic Industries Pty Ltd
10. Duralex Paint Pty Ltd
11. Dymark Australia Pty Ltd
12. Easy Way Wholesalers
13. Eurowalls
14. Express Rollers Australia Pty Ltd
15. G-James Glass & Aluminium Pty Ltd
16. Hartman Pacific Pty Ltd Was Gorilla Ladders
17. GPI Automotive Products Pty Ltd
18. Hichem Pty Ltd
19. Hillie Industries Ltd
20. Hume Internationale
21. Irwin Industrial Tool Company Pty Ltd
22. K & H Surface Technologies Pty Ltd
23. Ladder Solutions Pty Ltd
24. Lifestyle Australia Pty Ltd
25. Liquid Technologies Pty Ltd
26. Metro Agencies International
27. Nilfisk-Advancea Pty Ltd
28. Oldfields Pty Ltd
29. Orica Australia Pty Ltd
30. PPG Industries Australia Pty Ltd
31. Phillro Industries Pty Ltd
32. Quantum Timber Finishes Pty Ltd
33. Rechochem Inc
34. Red Devil (Australia) Pty Ltd
35. Resene Paints Australia
36. Rokset Industries Pty Ltd
37. Saint-Gobain Abrasives Pty Ltd
38. Selleys Pty Ltd
39. Sequence Australia Unit Partnership
40. Tenaru Timber & Finishes Pty Ltd
41. Tapes Pacific Pty Ltd T/as Stylus Tapes
42. Swedpdr International Pty Ltd
43. The Brilliant Group
44. The Flood Company Australia Pty Ltd
45. Timbermate Products
46. Uni-Pro Painting Equipment Pty Ltd
47. Vipond's Paints Pty Ltd
48. Vision Wallcoverings (Australia) Pty Ltd
49. Wagner Spraytech (Australia) Pty Ltd
50. Zinsser Asia Pacific Pty Ltd

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... 

Insert Name: ..... Ken Homkeys .....

Company/Business Name: ..... Bristol Norwest .....

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

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2. Australian Brushware Corporation Pty Ltd
3. Bondall Pty Ltd
4. Boslik Australia Pty Ltd
5. C & A Brushware Pty Ltd
6. Campbells Wholesale Pty Ltd
7. Colourtrend Paints Pty Ltd
8. Dispose-A-Tray Products Pty Ltd
9. Dominion Plastic Industries Pty Ltd
10. Duralex Paint Pty Ltd
11. Dymark Australia Pty Ltd
12. Easy Way Wholesalers
13. Eurowalls
14. Express Rollers Australia Pty Ltd
15. James Glass & Aluminium Pty Ltd
16. Hartman Pacific Pty Ltd Was Gorilla Ladders
17. GPI Automotive Products Pty Ltd
18. Hichem Pty Ltd
19. Hills Industries Ltd
20. Hume Internationale
21. Irwin Industrial Tool Company Pty Ltd
22. K & H Surface Technologies Pty Ltd
23. Ladder Solutions Pty Ltd
24. Lifestyle Australia Pty Ltd
25. Liquid Technologies Pty Ltd
26. Metro Agencies International
27. Nilfisk-Advance Pty Ltd
28. Oldfields Pty Ltd
29. Orica Australia Pty Ltd
30. PPG Industries Australia Pty Ltd
31. Philro Industries Pty Ltd
32. Quantum Timber Finishes Pty Ltd
33. Rechocem Inc
34. Red Devil (Australia) Pty Ltd
35. Resene Paints Australia
36. Rokset Industries Pty Ltd
37. Saint-Gobain Abrasives Pty Ltd
38. Selleys Pty Ltd
39. Sequence Australia Unit Partnership
40. Tenaru Timber & Finishes Pty Ltd
41. Tapes Pacific Pty Ltd T/as Stylus Tapes
42. Swepdri International Pty Ltd
43. The Brilliant Group
44. The Flood Company Australia Pty Ltd
45. Timberrate Products
46. Uni-Pro Painting Equipment Pty Ltd
47. Vipond's Paints Pty Ltd
48. Vision Wallcoverings (Australia) Pty Ltd
48. Wagner Spraytech (Australia) Pty Ltd
49. Zinsser Asia Pacific Pty Ltd

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... *Terry Pike* .....  
Insert Name: ..... *TERRENCE PIKE* .....

Company/Business Name: ..... *BRISTOL PARK MACQUARIE NSW* .....  
..... *TWPIKE & JE ANDREW* .....

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

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5. C & A Brushware Pty Ltd
6. Campbells Wholesale Pty Ltd
7. Colourtrend Paints Pty Ltd
8. Dispose-A-Tray Products Pty Ltd
9. Dominion Plastic Industries Pty Ltd
10. Duralex Paint Pty Ltd
11. Dymark Australia Pty Ltd
12. Easy Way Wholesalers
13. Eurowalls
14. Express Rollers Australia Pty Ltd
15. G-James Glass & Aluminium Pty Ltd
16. Hartman Pacific Pty Ltd t/as Gorilla Ladders
17. GPI Automotive Products Pty Ltd
18. Hichem Pty Ltd
19. Hills Industries Ltd
20. Hume International
21. Irwin Industrial Tool Company Pty Ltd
22. K & H Surface Technologies Pty Ltd
23. Ladder Solutions Pty Ltd
24. Lifestyle Australia Pty Ltd
25. Liquid Technologies Pty Ltd
26. Metro Agencies International
27. Nilfisk-Advance Pty Ltd
28. Oldfields Pty Ltd
29. Orica Australia Pty Ltd
30. PPG Industries Australia Pty Ltd
31. Phillips Industries Pty Ltd
32. Quantum Timber Finishes Pty Ltd
33. Rechochem Inc
34. Red Devil (Australia) Pty Ltd
35. Resene Paints Australia
36. Rokset Industries Pty Ltd
37. Saint-Gobain Abrasives Pty Ltd
38. Selleys Pty Ltd
39. Sequence Australia Unit Partnership
40. Tenaru Timber & Finishes Pty Ltd
41. Tapes Pacific Pty Ltd t/as Stylus Tapes
42. Swedri International Pty Ltd
43. The Brilliant Group
44. The Flood Company Australia Pty Ltd
45. Timbermate Products
46. Uni-Pro Painting Equipment Pty Ltd
47. Vipond's Paints Pty Ltd
48. Vision Wallcoverings (Australia) Pty Ltd
49. Wagner Spraytech (Australia) Pty Ltd
50. Zinsser Asia Pacific Pty Ltd

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... *D. J. White*

Insert Name: Douglas J. White

Company/Business Name: ORLENDAY T/A'S WHITES HARDWARE

0755231446

**Adjudications Branch  
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |  |  |
|--|--|
| 1. SM Australia Pty Ltd                      | 2. Australian Brushware Corporation Pty Ltd      |
| 3. Bondall Pty Ltd                           | 4. Bosilk Australia Pty Ltd                      |
| 5. C & A Brushware Pty Ltd                   | 6. Campbells Wholesale Pty Ltd                   |
| 7. Colourtrend Paints Pty Ltd                | 8. Dispose-A-Tray Products Pty Ltd               |
| 9. Dominion Plastic Industries Pty Ltd       | 10. Duralex Paint Pty Ltd                        |
| 11. Dymark Australia Pty Ltd                 | 12. Easy Way Wholesalers                         |
| 13. Eurowalls                                | 14. Express Rollers Australia Pty Ltd            |
| 15. G James Glass & Aluminium Pty Ltd        | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd          | 18. Hitchem Pty Ltd                              |
| 19. Hills Industries Ltd                     | 20. Hume Internationale                          |
| 21. Irwin Industrial Tool Company Pty Ltd    | 22. K & H Surface Technologies Pty Ltd           |
| 23. Ladder Solutions Pty Ltd                 | 24. Lifestyle Australia Pty Ltd                  |
| 25. Liquid Technologies Pty Ltd              | 26. Matro Agencias International                 |
| 27. Nilfisk-Advance Pty Ltd                  | 28. Oldfields Pty Ltd                            |
| 29. Onica Australia Pty Ltd                  | 30. PPG Industries Australia Pty Ltd             |
| 31. Phillips Industries Pty Ltd              | 32. Quantum Timber Finishes Pty Ltd              |
| 33. Rechochem Inc                            | 34. Red Devil (Australia) Pty Ltd                |
| 35. Resene Paints Australia                  | 36. Rokset Industries Pty Ltd                    |
| 37. Saint-Gobain Abrasives Pty Ltd           | 38. Selleys Pty Ltd                              |
| 39. Sequence Australia Unit Partnership      | 40. Tenaru Timber & Finishes Pty Ltd             |
| 41. Tapes Pacifico Pty Ltd T/as Stylus Tapes | 42. Swedhi International Pty Ltd                 |
| 43. The Brilliant Group                      | 44. The Flood Company Australia Pty Ltd          |
| 45. Timberrite Products                      | 46. Uni-Pro Painting Equipment Pty Ltd           |
| 47. Vipond's Paints Pty Ltd                  | 48. Vision Wallcoverings (Australia) Pty Ltd     |
| 49. Wagner Spraytech (Australia) Pty Ltd     | 50. Zinsser Asia Pacific Pty Ltd                 |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... 

Insert Name: Stewart Corroy

Company/Business Name: Bristol Tweed Heads

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |   |
|---|---|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd     |
| 3. Bondall Pty Ltd                          | 4. Bostik Australia Pty Ltd                     |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                  |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd              |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                       |
| 11. Dymark Australia Pty Ltd                | 12. Easy Way Wholesalers                        |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd           |
| 15. G James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd via Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                              |
| 19. Hills Industries Ltd                    | 20. Hume Internationale                         |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd          |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                 |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Vehicles International                |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfield's Pty Ltd                          |
| 29. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd            |
| 31. Philro Industries Pty Ltd               | 32. Quantum Timber Finishes Pty Ltd             |
| 33. Rechochem Inc                           | 34. Red Devil (Australia) Pty Ltd               |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                   |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Selleys Pty Ltd                             |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd            |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swedril International Pty Ltd               |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd         |
| 45. Timbermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd          |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd    |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: Colin Leslie Threlkeld

Company/Business Name: THRELKELD PTY LTD THE STAINLESS FAMILY TRUST  
TRADING AS BRISTOL PAINTER AND DECORATOR CENTRE BUNDABERG

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

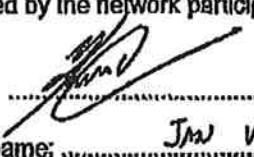
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4. Bosilk Australia Pty Ltd
5. C & A Brushware Pty Ltd
6. Campbells Wholesale Pty Ltd
7. Colourtrend Paints Pty Ltd
8. Dispose-A-Tray Products Pty Ltd
9. Dominion Plastic Industries Pty Ltd
10. Duralex Paint Pty Ltd
11. Dymark Australia Pty Ltd
12. Easy Way Wholesalers
13. Eurowalls
14. Express Rollers Australia Pty Ltd
15. G James Glass & Aluminium Pty Ltd
16. Hartman Pacific Pty Ltd T/as Gorilla Ladders
17. GPI Automotive Products Pty Ltd
18. Hichem Pty Ltd
19. Hille Industries Ltd
20. Hume International
21. Irwin Industrial Tool Company Pty Ltd
22. K & H Surface Technologies Pty Ltd
23. Ladder Solutions Pty Ltd
24. Lifestyle Australia Pty Ltd
25. Liquid Technologies Pty Ltd
26. Metro Agencies International
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30. PPG Industries Australia Pty Ltd
31. Philro Industries Pty Ltd
32. Quantum Timber Finishes Pty Ltd
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46. Uni-Pro Painting Equipment Pty Ltd
47. Vipond's Paints Pty Ltd
48. Vision Wallcoverings (Australia) Pty Ltd
49. Wagner Spraytech (Australia) Pty Ltd
50. Zinsser Asia Pacific Pty Ltd

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: Jim van den Hurk

Company/Business Name: *Bristol Decorators Centre - Business Heroes*

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

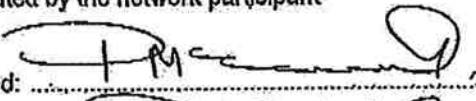
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| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                   |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd               |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                        |
| 11. Dymark Australia Pty Ltd                | 12. Easy Way Wholesalers                         |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd            |
| 15. G James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hicheim Pty Ltd                              |
| 19. Hills Industries Ltd                    | 20. Hume Internationale                          |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd           |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                  |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                 |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                            |
| 29. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd             |
| 31. Philro Industries Pty Ltd               | 32. Quantum Timber Finishes Pty Ltd              |
| 33. Rechocem Inc                            | 34. Red Devil (Australia) Pty Ltd                |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                    |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Selleys Pty Ltd                              |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd             |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swedpå International Pty Ltd                 |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd          |
| 45. Timbermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd           |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd     |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                 |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: .....  


Insert Name: P.J. McCOSHACK

Company/Business Name: BFC RETAIL PTY LTD

(Capalaba + Mt Gravatt)

**Adjudications Branch  
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

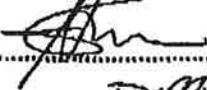
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |  |
|---|--|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd      |
| 3. Bondall Pty Ltd                          | 4. Bostik Australia Pty Ltd                      |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                   |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd               |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                        |
| 11. Dymark Australia Pty Ltd                | 12. Easy Way Wholesalers                         |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd            |
| 15. G-James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hiohem Pty Ltd                               |
| 19. Hills Industries Ltd                    | 20. Hume Internationale                          |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd           |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                  |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                 |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                            |
| 29. Oriso Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd             |
| 31. Philpro Industries Pty Ltd              | 32. Quantum Timber Finishes Pty Ltd              |
| 33. Rechochem Inc                           | 34. Red Devil (Australia) Pty Ltd                |
| 36. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                    |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Selleys Pty Ltd                              |
| 39. Sequence Australia Unit Partnership     | 40. Tenatu Timber & Finishes Pty Ltd             |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swepdril International Pty Ltd               |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd          |
| 45. Timbermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd           |
| 47. Vipond's Paints Pty Ltd                 | 48. Vialon Wallcoverings (Australia) Pty Ltd     |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                 |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... 

Insert Name: ..... *Sarah Evans*

Company/Business Name: ..... *Bluestar Mackay*

Australian Competition &amp; Consumer Commission

**To:**

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

1. 3M Australia Pty Ltd
2. Australian Brushware Corporation Pty Ltd
3. Bondall Pty Ltd
4. Boslik Australia Pty Ltd
5. C & A Brushware Pty Ltd
6. Campbells Wholesale Pty Ltd
7. Colourtrend Paints Pty Ltd
8. Disposa-A-Tray Products Pty Ltd
9. Dominion Plastic Industries Pty Ltd
10. Duralex Paints Pty Ltd
11. Dymant Australia Pty Ltd
12. Easy Way Wholesalers
13. Eurowalls
14. Express Rollers Australia Pty Ltd
15. G-James Glass & Aluminium Pty Ltd
16. Hartman Pacific Pty Ltd t/a Gorilla Ladders
17. GPI Automotive Products Pty Ltd
18. Hichem Pty Ltd
19. Hills Industrial Ltd
20. Hume International
21. Irwin Industrial Tool Company Pty Ltd
22. K & H Surface Technologies Pty Ltd
23. Ladder Solutions Pty Ltd
24. Lifestyle Australia Pty Ltd
25. Liquid Technologies Pty Ltd
26. Metro Agencies International
27. Nilfisk-Advance Pty Ltd
28. Oldfields Pty Ltd
29. Orca Australia Pty Ltd
30. PPG Industries Australia Pty Ltd
31. Philro Industries Pty Ltd
32. Quantum Timber Finishes Pty Ltd
33. Rechochem Inc
34. Red Devil (Australia) Pty Ltd
35. Resene Paints Australia
36. Rokset Industries Pty Ltd
37. Saint-Gobain Abrasives Pty Ltd
38. Selleys Pty Ltd
38. Sequence Australia Unit Partnership
40. Tannat Timber & Finishes Pty Ltd
41. Tapes Pacific Pty Ltd T/a Stylus Tapes
42. Swapdri International Pty Ltd
43. The Brilliant Group
44. The Flood Company Australia Pty Ltd
45. Timbermate Products
46. Uni-Pro Painting Equipment Pty Ltd
47. Vipond's Paints Pty Ltd
48. Vision Wallcoverings (Australia) Pty Ltd
49. Wagner Spraytech (Australia) Pty Ltd
50. Zinsser Asia Pacific Pty Ltd

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: .....

*S. J. Pantazopoulos*  
Inscript Name: S. J. PANTAZOPoulos  
Company/Business Name: PAINT & DECOR MOUNT TS

BSB20001A1

075455707

20. Sep. 2011 11:56

No. 0353 P. 2/2

**Adjudications Branch  
Australian Competition & Consumer Commission**

**To:**

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

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We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |  |
|---|--|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd      |
| 3. Bondall Pty Ltd                          | 4. Boatlk Australia Pty Ltd                      |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                   |
| 7. Colourblend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd               |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                        |
| 11. Dynmark Australia Pty Ltd               | 12. Easy Way Wholesalers                         |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd            |
| 15. G James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                               |
| 19. Hills Industries Ltd                    | 20. Hume Internationale                          |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd           |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                  |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                 |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                            |
| 28. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd             |
| 31. Philro Industries Pty Ltd               | 32. Quantum Timber Finishes Pty Ltd              |
| 33. Rechochem Inc                           | 34. Red Devil (Australia) Pty Ltd                |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                    |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Selleys Pty Ltd                              |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd             |
| 41. Tapes Pacific Pty Ltd t/as Stylus Tapes | 42. Swapdril International Pty Ltd               |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd          |
| 45. Timbermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd           |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd     |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                 |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: .....

Insert Name: .....

Company/Business Name: .....

.....

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchisee Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

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- |   |  |
|---|--|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd      |
| 3. Bondall Pty Ltd                          | 4. Bostik Australia Pty Ltd                      |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                   |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd               |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                        |
| 11. Dymerk Australia Pty Ltd                | 12. Easy Way Wholesalers                         |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd            |
| 15. G-James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hitchem Pty Ltd                              |
| 19. Hills Industries Ltd                    | 20. Hums Internationale                          |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd           |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                  |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                 |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                            |
| 29. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd             |
| 31. Phillips Industries Pty Ltd             | 32. Quantum Timber Finishes Pty Ltd              |
| 33. Rechchem Inc                            | 34. Red Devil (Australia) Pty Ltd                |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                    |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Saloys Pty Ltd                               |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd             |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swedri International Pty Ltd                 |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd          |
| 45. Timbormate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd           |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd     |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                 |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: .....

Insert Name: ..... *MALCOLM CREATION* .....

Company/Business Name: ..... *BRISTOL UNDERWOOD* .....

65820001N1

0732198621

0351531178

No. 0404 P. 2/2

23. Sep. 2011 6:45

**Adjudications Branch  
Australian Competition & Consumer Commission**

**To:**

**Collective Bargaining Notifications / Authorisation  
Franchisee Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |  |  |
|--|--|
| 1. 3M Australia Pty Ltd                        | 2. Australian Brushware Corporation Pty Ltd        |
| 3. Bondall Pty Ltd                             | 4. Bosilk Australia Pty Ltd                        |
| 5. C & A Brushware Pty Ltd                     | 6. Campbells Wholesale Pty Ltd                     |
| 7. Colourtrend Paints Pty Ltd                  | 8. Dispose-A-Tray Products Pty Ltd                 |
| 9. Dominion Plastic Industries Pty Ltd         | 10. Duralex Paint Pty Ltd                          |
| 11. Dymark Australia Pty Ltd                   | 12. Easy Way Wholesalers                           |
| 13. Eurowalls                                  | 14. Express Rollers Australia Pty Ltd              |
| 15. G James Glass & Aluminium Pty Ltd          | 16. Hartman Pacific Pty Ltd Was Gorilla<br>Ladders |
| 17. GPI Automotive Products Pty Ltd            | 18. Hichem Pty Ltd                                 |
| 19. Hills Industries Ltd                       | 20. Hume Internationale                            |
| 21. Irwin Industrial Tool Company Pty<br>Ltd   | 22. K & H Surface Technologies Pty Ltd             |
| 23. Ladder Solutions Pty Ltd                   | 24. Lifestyle Australia Pty Ltd                    |
| 25. Liquid Technologies Pty Ltd                | 26. Metro Agencies International                   |
| 27. Nhik-Advance Pty Ltd                       | 28. Oldfields Pty Ltd                              |
| 29. Orca Australia Pty Ltd                     | 30. PPG Industries Australia Pty Ltd               |
| 31. Philro Industries Pty Ltd                  | 32. Quantum Timber Finishes Pty Ltd                |
| 33. Rechocem Inc                               | 34. Red Devil (Australia) Pty Ltd                  |
| 35. Resene Paints Australia                    | 36. Rokset Industries Pty Ltd                      |
| 37. Saint-Gobain Abrasives Pty Ltd             | 38. Selleys Pty Ltd                                |
| 39. Sequence Australia Unit Partnership        | 40. Tenaru Timber & Finishes Pty Ltd               |
| 41. Tapes Pacific Pty Ltd T/as Stylus<br>Tapes | 42. Swepdri International Pty Ltd                  |
| 43. The Brilliant Group                        | 44. The Flood Company Australia Pty Ltd            |
| 45. Timberrite Products                        | 46. Uni-Pro Painting Equipment Pty Ltd             |
| 47. Vipond's Paints Pty Ltd                    | 48. Vision Wallcoverings (Australia) Pty Ltd       |
| 49. Wagner Spraytech (Australia) Pty<br>Ltd    | 50. Zinsser Asia Pacific Pty Ltd                   |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: .....

Insert Name: .....

Company/Business Name: .....

Peter Norcl  
Newdec Painting Service

Bristol Barracksdale

P/L

**Adjudications Branch  
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

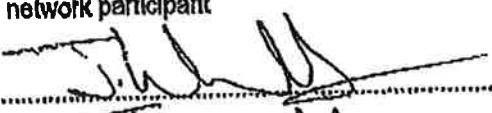
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- |   |   |
|---|---|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd     |
| 3. Bondall Pty Ltd                          | 4. Boslik Australia Pty Ltd                     |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                  |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd              |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                       |
| 11. Dymark Australia Pty Ltd                | 12. Easy Way Wholesalers                        |
| 13. Eurowallis                              | 14. Express Rollers Australia Pty Ltd           |
| 15. G James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd via Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hitcham Pty Ltd                             |
| 19. Hills Industries Ltd                    | 20. Hume Internationale                         |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd          |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                 |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                           |
| 29. Orlca Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd            |
| 31. Phillip Industries Pty Ltd              | 32. Quantum Timber Finishes Pty Ltd             |
| 33. Rechocem Inc                            | 34. Red Devil (Australia) Pty Ltd               |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                   |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Salleys Pty Ltd                             |
| 38. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd            |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swepdril International Pty Ltd              |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd         |
| 45. Timbermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd          |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd    |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... 

Insert Name: ..... Jane Warrell

Company/Business Name: ..... Eltham Decorative (N.S.W.) P/L

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchisee Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchisee agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |   |
|---|---|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd     |
| 3. Bondall Pty Ltd                          | 4. Bosilk Australia Pty Ltd                     |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                  |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd              |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                       |
| 11. Dynmark Australia Pty Ltd               | 12. Easy Way Wholesalers                        |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd           |
| 15. G James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd via Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                              |
| 19. Hills Industries Ltd                    | 20. Hume Internationale                         |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd          |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                 |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                           |
| 28. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd            |
| 31. Philro Industries Pty Ltd               | 32. Quantum Timber Finishes Pty Ltd             |
| 33. Rechochem Inc                           | 34. Red Devil (Australia) Pty Ltd               |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                   |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Solleye Pty Ltd                             |
| 38. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd            |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swapdri International Pty Ltd               |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd         |
| 45. Timbermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd          |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd    |
| 48. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: .....  
  
Insert Name: Graham Gardiner  
Company/Business Name: Feature Gelly paint centre

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation**  
**Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

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- |   |   |
|---|---|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd     |
| 3. Bondall Pty Ltd                          | 4. Bostik Australia Pty Ltd                     |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                  |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd              |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Dura'lex Paint Pty Ltd                      |
| 11. Dymark Australia Pty Ltd                | 12. Easy Way Wholesalers                        |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd           |
| 16. G James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd via Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                              |
| 18. Hills Industries Ltd                    | 20. Hume International                          |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd          |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                 |
| 26. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                           |
| 29. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd            |
| 31. Philro Industries Pty Ltd               | 32. Quantum Timber Finishes Pty Ltd             |
| 33. Rechochem Inc                           | 34. Red Devil (Australia) Pty Ltd               |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                   |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Salleys Pty Ltd                             |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd            |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swepd'i International Pty Ltd               |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd         |
| 45. Timbermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd          |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd    |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Vinsser Asia Pacific Pty Ltd                |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed. .... 

Insert Name. .... Amber Katsupis .....

Company/Business Name: .... Bristol Glenray .....

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

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2. Australian Brushware Corporation Pty Ltd
3. Bondell Pty Ltd
4. Bostik Australia Pty Ltd
5. C & A Brushware Pty Ltd
6. Campbell Wholesale Pty Ltd
7. Colourrend Paints Pty Ltd
8. Dispose-A-Tray Products Pty Ltd
9. Dominion Plastic Industries Pty Ltd
10. Duralex Paint Pty Ltd
11. Dymark Australia Pty Ltd
12. Easy Way Wholesalers
13. Eurowalls
14. Express Rollers Australia Pty Ltd
15. G-James Glass & Aluminium Pty Ltd
16. Hartman Pacific Pty Ltd t/as Gorilla Ladders
17. GPI Automotive Products Pty Ltd
18. Hichem Pty Ltd
19. Hills Industries Ltd
20. Hume International
21. Irwin Industrial Tool Company Pty Ltd
22. K & H Surface Technologies Pty Ltd
23. Ladder Solutions Pty Ltd
24. Lifestyle Australia Pty Ltd
25. Liquid Technologies Pty Ltd
26. Metro Agencies International
27. Nilfisk-Advance Pty Ltd
28. Oldfields Pty Ltd
29. Orica Australia Pty Ltd
30. PPG Industries Australia Pty Ltd
31. Philpro Industries Pty Ltd
32. Quantum Timber Finishes Pty Ltd
33. Rechochem Inc
34. Red Devil (Australia) Pty Ltd
35. Resene Paints Australia
36. Rokset Industries Pty Ltd
37. Saint-Gobain Abrasives Pty Ltd
38. Selleys Pty Ltd
39. Sequence Australis Unit Partnership
40. Tenaru Timber & Finishes Pty Ltd
41. Tapes Pacific Pty Ltd T/as Stylus Tapes
42. Swedair International Pty Ltd
43. The Brilliant Group
44. The Flood Company Australia Pty Ltd
45. Timbermate Products
46. Uni-Pro Painting Equipment Pty Ltd
47. Vipond's Paints Pty Ltd
48. Vision Wallcoverings (Australia) Pty Ltd
49. Wagner Spraytech (Australia) Pty Ltd
50. Zinsser Asia Pacific Pty Ltd

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: .....

C O'Keeffe

Insert Name: .....

CHRIS O'KEEFE

Company/Business Name: ..... KEYMODE HOLDINGS P/L - BFC Albany WA

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

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4. Bosilk Australia Pty Ltd
5. C & A Brushware Pty Ltd
6. Campbells Wholesale Pty Ltd
7. Colourtrend Paints Pty Ltd
8. Dispose-A-Tray Products Pty Ltd
9. Dominion Plastic Industries Pty Ltd
10. Duraflex Paint Pty Ltd
11. Dynmark Australia Pty Ltd
12. Easy Way Wholesalers
13. Eurowalls
14. Express Rollers Australia Pty Ltd
15. G James Glass & Aluminium Pty Ltd
16. Hartman Pacific Pty Ltd T/as Gorilla Ladders
17. GPI Automotive Products Pty Ltd
18. Hichem Pty Ltd
19. Hills Industries Ltd
20. Hume Internationale
21. Irwin Industrial Tool Company Pty Ltd
22. K & H Surface Technologies Pty Ltd
23. Ladder Solutions Pty Ltd
24. Lifestyle Australia Pty Ltd
25. Liquid Technologies Pty Ltd
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27. Nilfisk-Advance Pty Ltd
28. Oldfields Pty Ltd
29. Orica Australia Pty Ltd
30. PPG Industries Australia Pty Ltd
31. Phillip Industries Pty Ltd
32. Quantum Timber Finishes Pty Ltd
33. Rechochem Inc
34. Red Devil (Australia) Pty Ltd
35. Resene Paints Australia
36. Rokset Industries Pty Ltd
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45. Timbermate Products
46. Uni-Pro Painting Equipment Pty Ltd
47. Vipond's Paints Pty Ltd
48. Vision Wallcoverings (Australia) Pty Ltd
48. Wagner Spraytech (Australia) Pty Ltd
50. Zinsser Asia Pacific Pty Ltd

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

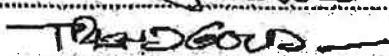
Executed by the network participant

Signed: .....



Insert Name: .....

Company/Business Name: .....



(Enna + Charnhaven)

3. Oct. 2011 11:27

0397040465

No. 0462 P. 3/3

**Adjudications Branch  
Australian Competition & Consumer Commission**

**To:**

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

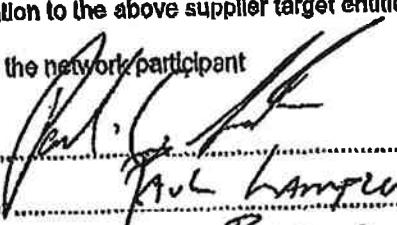
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |   |
|---|---|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd     |
| 3. Bondall Pty Ltd                          | 4. Bostik Australia Pty Ltd                     |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                  |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd              |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                       |
| 11. Dymark Australia Pty Ltd                | 12. Easy Way Wholesalers                        |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd           |
| 15. G James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd Nas Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                              |
| 19. Hills Industries Ltd                    | 20. Hume Internationals                         |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd          |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                 |
| 26. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                           |
| 29. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd            |
| 31. Philpro Industries Pty Ltd              | 32. Quantum Timber Finishes Pty Ltd             |
| 33. Rechochem (no                           | 34. Red Devil (Australia) Pty Ltd               |
| 35. Resene Paints Australia                 | 36. Rokset Industries Pty Ltd                   |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Selleys Pty Ltd                             |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd            |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swedpri International Pty Ltd               |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd         |
| 45. Timberrite Products                     | 46. Uni-Pro Painting Equipment Pty Ltd          |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd    |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... 

Insert Name: ..... *Paul Lampert*

Company/Business Name: ..... *Bristol Decorator Centre*

*Nanne Warren*

**Adjudications Branch  
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

1. 3M Australia Pty Ltd
2. Australian Brushware Corporation Pty Ltd
3. Bondall Pty Ltd
4. Bosilk Australia Pty Ltd
5. C & A Brushware Pty Ltd
6. Campbells Wholesale Pty Ltd
7. Colourtrend Paints Pty Ltd
8. Dispose-A-Tray Products Pty Ltd
9. Dominion Plastic Industries Pty Ltd
10. Duralex Paint Pty Ltd
11. Dymark Australia Pty Ltd
12. Easy Way Wholesalers
13. Eurowalls
14. Express Rollers Australia Pty Ltd
15. ~~G James Glass & Aluminium Pty Ltd~~
16. Hartman Pacific Pty Ltd via Gorilla Ladders
17. GPI Automotive Products Pty Ltd
18. Hichem Pty Ltd
19. Hills Industries Ltd
20. Hume International
21. Irwin Industrial Tool Company Pty Ltd
22. K & H Surface Technologies Pty Ltd
23. Ladder Solutions Pty Ltd
24. Lifestyle Australia Pty Ltd
25. Liquid Technologies Pty Ltd
26. Metro Agencies International
27. Nillik-Advance Pty Ltd
28. Oldfields Pty Ltd
29. Orica Australia Pty Ltd
30. PPG Industries Australia Pty Ltd
31. Philro Industries Pty Ltd
32. Quantum Timber Finishes Pty Ltd
33. Rechocem Inc
34. Red Devil (Australia) Pty Ltd
35. Resene Paints Australia
36. Rokset Industries Pty Ltd
37. Saint-Gobain Abrasives Pty Ltd
38. Selleys Pty Ltd
39. Sequence Australia Unit Partnership
40. Tenaru Timber & Finishes Pty Ltd
41. Tapes Pacific Pty Ltd T/as Stylus Tapes
42. Swepdri International Pty Ltd
43. The Brilliant Group
44. The Flood Company Australia Pty Ltd
45. Timbervale Products
46. Uni-Pro Painting Equipment Pty Ltd
47. Vipond's Paints Pty Ltd
48. Vision Wallcoverings (Australia) Pty Ltd
49. Wagner Spraytech (Australia) Pty Ltd
50. Zinsser Asia Pacific Pty Ltd

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... *M. Dyson* .....  
Insert Name: ..... MICHAEL DYSON .....  
Company/Business Name: ..... BRONOLIS Pty LTD .....  
.....

28-9-2011

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

1. 3M Australia Pty Ltd
2. Australian Brushware Corporation Pty Ltd
3. Bondall Pty Ltd
4. Boslik Australia Pty Ltd
5. C & A Brushware Pty Ltd
6. Campbells Wholesale Pty Ltd
7. Colourtrend Paints Pty Ltd
8. Dispose-A-Tray Products Pty Ltd
9. Dominion Plastic Industries Pty Ltd
10. Duralex Paint Pty Ltd
11. Dymark Australia Pty Ltd
12. Easy Way Wholesalers
13. Eurowalls
14. Express Rollers Australia Pty Ltd
15. G James Glass & Aluminium Pty Ltd
16. Hartman Pacific Pty Ltd Was Gorilla Ladders
17. GPI Automotive Products Pty Ltd
18. Hichem Pty Ltd
19. Hills Industries Ltd
20. Hume Internationale
21. Irwin Industrial Tool Company Pty Ltd
22. K & H Surface Technologies Pty Ltd
23. Ladder Solutions Pty Ltd
24. Lifestyle Australia Pty Ltd
25. Liquid Technologies Pty Ltd
26. Metro Agencies International
27. Nilfisk-Advance Pty Ltd
28. Oldfields Pty Ltd
28. Orica Australia Pty Ltd
30. PPG Industries Australia Pty Ltd
31. Phillips Industries Pty Ltd
32. Quantum Timber Finishes Pty Ltd
33. Rechidchem Inc
34. Rod Devil (Australia) Pty Ltd
35. Resene Paints Australia
36. Rocket Industries Pty Ltd
37. Saint-Gobain Abrasives Pty Ltd
38. Selleys Pty Ltd
39. Sequence Australia Unit Partnership
40. Tenaru Timber & Finishes Pty Ltd
41. Tapes Pacific Pty Ltd Ties Stylus Tapes
42. Swedhi International Pty Ltd
42. Wagner Spraytech (Australia) Pty Ltd
43. The Brilliant Group
44. The Flood Company Australia Pty Ltd
45. Timberrite Products
46. Uni-Pro Painting Equipment Pty Ltd
47. Vipond's Paints Pty Ltd
48. Vision Wallcoverings (Australia) Pty Ltd
49. Wagner Spraytech (Australia) Pty Ltd
50. Zinsser Asia Pacific Pty Ltd

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed:

Insert Name:

PAUL BRAND

Company/Business Name:

BESTO PRAGMAR

3 Oct. 2011 11:27

No. 0462 P. 3/3

**Adjudications Branch  
Australian Competition & Consumer Commission**

**To:**

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |   |
|---|---|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd     |
| 3. Bondall Pty Ltd                          | 4. Bostik Australia Pty Ltd                     |
| 5. C & A Brushware Pty Ltd                  | 6. Campbells Wholesale Pty Ltd                  |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd              |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                       |
| 11. Dynematic Australia Pty Ltd             | 12. Easy Way Wholesalers                        |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd           |
| 15. G James Glass & Aluminium Pty Ltd       | 16. Hartman Pacific Pty Ltd via Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                              |
| 19. Hills Industries Ltd                    | 20. Hume International                          |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd          |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                 |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                           |
| 29. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd            |
| 31. Philpro Industries Pty Ltd              | 32. Qantas Timber Finishes Pty Ltd              |
| 33. Rechochem Inc                           | 34. Red Devil (Australia) Pty Ltd               |
| 35. Resene Paints Australia                 | 36. Rokast Industries Pty Ltd                   |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Selleys Pty Ltd                             |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd            |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swepdril International Pty Ltd              |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd         |
| 45. Timbermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd          |
| 47. Vipond's Fairfax Pty Ltd                | 48. Vision Wallcoverings (Australia) Pty Ltd    |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant:

Signed: .....

Insert Name: .....

Company/Business Name: .....

**Adjudications Branch  
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation  
Franchisee Agreement with BFC Stores Pty Ltd**

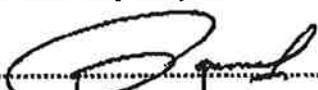
We hereby confirm a franchise agreement / franchisee relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |   |  |
|---|--|
| 1. 3M Australia Pty Ltd                     | 2. Australian Brushware Corporation Pty Ltd      |
| 3. Bondall Pty Ltd                          | 4. Bostik Australia Pty Ltd                      |
| 5. C & A Brushware Pty Ltd                  | 6. Campbell's Wholesale Pty Ltd                  |
| 7. Colourtrend Paints Pty Ltd               | 8. Dispose-A-Tray Products Pty Ltd               |
| 9. Dominion Plastic Industries Pty Ltd      | 10. Duralex Paint Pty Ltd                        |
| 11. Dymark Australia Pty Ltd                | 12. Easy Way Wholesalers                         |
| 13. Eurowalls                               | 14. Express Rollers Australia Pty Ltd            |
| 16. G-James Glass & Aluminum Pty Ltd        | 18. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd         | 18. Hichem Pty Ltd                               |
| 19. Hills Industries Ltd                    | 20. Hume Internationale                          |
| 21. Irwin Industrial Tool Company Pty Ltd   | 22. K & H Surface Technologies Pty Ltd           |
| 23. Ladder Solutions Pty Ltd                | 24. Lifestyle Australia Pty Ltd                  |
| 25. Liquid Technologies Pty Ltd             | 26. Metro Agencies International                 |
| 27. Nilfisk-Advance Pty Ltd                 | 28. Oldfields Pty Ltd                            |
| 29. Orica Australia Pty Ltd                 | 30. PPG Industries Australia Pty Ltd             |
| 31. Philpro Industries Pty Ltd              | 32. Quantum Timber Finishes Pty Ltd              |
| 33. Rechocem Inc                            | 34. Red Devil (Australia) Pty Ltd                |
| 36. Resene Paints Australia                 | 36. Roksel Industries Pty Ltd                    |
| 37. Saint-Gobain Abrasives Pty Ltd          | 38. Salleys Pty Ltd                              |
| 39. Sequence Australia Unit Partnership     | 40. Tenaru Timber & Finishes Pty Ltd             |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swedri International Pty Ltd                 |
| 43. The Brilliant Group                     | 44. The Flood Company Australia Pty Ltd          |
| 45. Timbermate Products                     | 46. Uni-Pro Painting Equipment Pty Ltd           |
| 47. Vipond's Paints Pty Ltd                 | 48. Vision Wallcoverings (Australia) Pty Ltd     |
| 49. Wagner Spraytech (Australia) Pty Ltd    | 50. Zinsser Asia Pacific Pty Ltd                 |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... 

Insert Name: ..... STEPHEN TOWNSEND .....

Company/Business Name: ..... PAFFAS PAINTS PT LTD,  
OPERATING BRISTOL, BALCATTAN, W.A. WA4 9  
" " BUNBURY W.A. WA50.

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- |  |  |
|--|--|
| 1. 3M Australia Pty Ltd                        | 2. Australian Brushware Corporation Pty Ltd        |
| 3. Bondall Pty Ltd                             | 4. Bostik Australia Pty Ltd                        |
| 5. C & A Brushware Pty Ltd                     | 6. Campbells Wholesale Pty Ltd                     |
| 7. Colourtrend Paints Pty Ltd                  | 8. Dispose-A-Tray Products Pty Ltd                 |
| 9. Dominion Plastic Industries Pty Ltd         | 10. Duralex Paint Pty Ltd                          |
| 11. Dymark Australia Pty Ltd                   | 12. Easy Way Wholesalers                           |
| 13. Eurowalls                                  | 14. Express Rollers Australia Pty Ltd              |
| 14. G James Glass & Aluminium Pty Ltd          | 16. Hartman Pacific Pty Ltd Was Gorilla<br>Ladders |
| 17. GPI Automotive Products Pty Ltd            | 18. Hichem Pty Ltd                                 |
| 19. Hills Industries Ltd                       | 20. Hume Internationale                            |
| 21. Irwin Industrial Tool Company Pty<br>Ltd   | 22. K & H Surface Technologies Pty Ltd             |
| 23. Ladder Solutions Pty Ltd                   | 24. Lifestyle Australia Pty Ltd                    |
| 25. Liquid Technologies Pty Ltd                | 26. Metro Agencies International                   |
| 27. Nilfisk-Advance Pty Ltd                    | 28. Oldfields Pty Ltd                              |
| 29. Orica Australia Pty Ltd                    | 30. PPG Industries Australia Pty Ltd               |
| 31. Philpro Industries Pty Ltd                 | 32. Quantum Timber Finishes Pty Ltd                |
| 33. Rechochem Inc                              | 34. Red Devil (Australia) Pty Ltd                  |
| 35. Resene Paints Australia                    | 36. Rokset Industries Pty Ltd                      |
| 37. Saint-Gobain Abrasives Pty Ltd             | 38. Selleys Pty Ltd                                |
| 39. Sequence Australia Unit Partnership        | 40. Tenaru Timber & Finishes Pty Ltd               |
| 41. Tapes Pacific Pty Ltd T/as Stylus<br>Tapes | 42. Swedri International Pty Ltd                   |
| 43. The Brilliant Group                        | 44. The Flood Company Australia Pty Ltd            |
| 45. Timbermate Products                        | 46. Uni-Pro Painting Equipment Pty Ltd             |
| 47. Vipond's Paints Pty Ltd                    | 48. Vision Wallcoverings (Australia) Pty Ltd       |
| 49. Wagner Spraytech (Australia) Pty<br>Ltd    | 50. Zinsser Asia Pacific Pty Ltd                   |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: .....

Insert Name: Leena Johnson  
Company/Business Name: Network Paint & Decorative (Eap) Pty

Adjudications Branch  
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

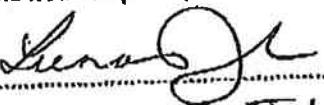
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

1. 3M Australia Pty Ltd
2. Australian Brushware Corporation Pty Ltd
3. Bondall Pty Ltd
4. Bostik Australia Pty Ltd
5. C & A Brushware Pty Ltd
6. Campbells Wholesale Pty Ltd
7. Colourtrend Paints Pty Ltd
8. Dispose-A-Tray Products Pty Ltd
9. Dominion Plastic Industries Pty Ltd
10. Duralex Paint Pty Ltd
11. Dymark Australia Pty Ltd
12. Easy Way Wholesalers
13. Eurowalls
14. Express Rollers Australia Pty Ltd
15. G James Glass & Aluminium Pty Ltd
16. Hartman Pacific Pty Ltd t/as Gorilla Ladders
17. GPI Automotive Products Pty Ltd
18. Hichem Pty Ltd
19. Hills Industries Ltd
20. Hume International
21. Irwin Industrial Tool Company Pty Ltd
22. K & H Surface Technologies Pty Ltd
23. Ladder Solutions Pty Ltd
24. Lifestyle Australia Pty Ltd
25. Liquid Technologies Pty Ltd
26. Metro Agencies International
27. Nilfisk-Advance Pty Ltd
28. Oldfields Pty Ltd
29. Orica Australia Pty Ltd
30. PPG Industries Australia Pty Ltd
31. Phillip Industries Pty Ltd
32. Quantum Timber Finishes Pty Ltd
33. Rechochem Inc
34. Red Devil (Australia) Pty Ltd
35. Resene Paints Australia
36. Rokaet Industries Pty Ltd
37. Saint-Gobain Abrasives Pty Ltd
38. Salleys Pty Ltd
39. Sequence Australia Unit Partnership
40. Tenaru Timber & Finishes Pty Ltd
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43. The Brilliant Group
44. The Flood Company Australia Pty Ltd
45. Timbermate Products
46. Uni-Pro Painting Equipment Pty Ltd
47. Vipond's Paints Pty Ltd
48. Vision Wallcoverings (Australia) Pty Ltd
49. Wagner Spraytech (Australia) Pty Ltd
50. Zinsser Asia Pacific Pty Ltd

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: ..... 

Insert Name: ..... Leena Johnson

Company/Business Name: ..... Network Paints & Decorative(Ess) Pty

**Adjudications Branch  
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation  
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm an associate member relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we intend to enter into supply agreements with some or all of the following target entities:

- |  |   |
|--|---|
| 1. 3M Australia Pty Ltd                    | 2. Australian Brushware Corporation Pty Ltd     |
| 3. Bondall Pty Ltd                         | 4. Bostik Australia Pty Ltd                     |
| 5. C & A Brushware Pty Ltd                 | 6. Campbells Wholesale Pty Ltd                  |
| 7. Colourtrend Paints Pty Ltd              | 8. Dispose-A-Tray Products Pty Ltd              |
| 9. Dominion Plastic Industries Pty Ltd     | 10. Duralex Paint Pty Ltd                       |
| 11. Dymark Australia Pty Ltd               | 12. Easy Way Wholesalers                        |
| 13. Eurowalls                              | 14. Express Rollers Australia Pty Ltd           |
| 15. G-James-Glass & Aluminium Pty Ltd      | 16. Hartman Pacific Pty Ltd via Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd        | 18. Hichem Pty Ltd                              |
| 19. Hills Industries Ltd                   | 20. Hume Internationale                         |
| 21. Irwin Industrial Tool Company Pty Ltd  | 22. K & H Surface Technologies Pty Ltd          |
| 23. Ladder Solutions Pty Ltd               | 24. Lifestyle Australia Pty Ltd                 |
| 25. Liquid Technologies Pty Ltd            | 26. Metro Agencies International                |
| 27. Nilfisk-Advance Pty Ltd                | 28. Oldfields Pty Ltd                           |
| 29. Orica Australia Pty Ltd                | 30. PPG Industries Australia Pty Ltd            |
| 31. Philro Industries Pty Ltd              | 32. Quantum Timber Finishes Pty Ltd             |
| 33. Rechochem Inc                          | 34. Red Devil (Australia) Pty Ltd               |
| 35. Resene Paints Australia                | 36. Rokset Industries Pty Ltd                   |
| 37. Saint-Gobain Abrasives Pty Ltd         | 38. Selleys Pty Ltd                             |
| 39. Sequence Australia Unit Partnership    | 40. Tenaru Timber & Finishes Pty Ltd            |
| 41. Tapes Pacific Pty Ltd via Stylus Tapes | 42. Swedri International Pty Ltd                |
| 43. The Brilliant Group                    | 44. The Flood Company Australia Pty Ltd         |
| 45. Timbermate Products                    | 46. Uni-Pro Painting Equipment Pty Ltd          |
| 47. Vipond's Paints Pty Ltd                | 48. Vision Wallcoverings (Australia) Pty Ltd    |
| 49. Wagner Spraytech (Australia) Pty Ltd   | 50. Zinsser Asia Pacific Pty Ltd                |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the participant:

Signed: .....

Insert Name: DAVID POLKELL

Company/Business Name: ARCONA PAINT SUPPLIES PTY LTD  
T/A/S TAUBMANS PAINT SUPPLIES

**SCHEDULE 4**

<b>Supplier Part No</b>	<b>Barcode</b>	<b>Description</b>
00	4000441786033	Vis Non Woven Stock Specials
0	9416172217350	Vis Prepasted Stock Specials
VSW	9414164420238	Vis Regular Group 1 Wallcovering
VAB	9416172219576	Vis Regular Group 2 Wallcovering
VASBGW	8710339430004	Vis Regular Group 3 Wallcovering
	8710339434309	Vis Regular Group 4 Wallcovering
VKA2B	4000441747904	Vis Regular Group 5 Wallcovering
	1010249054	Vis Regular Group 6 Wallcovering
VWIECD	9414164998027	Visi 'WallcoveringIs Easy' Cd-Rom
VWIEV	9414164998010	Visi 'WallcoveringIs Easy' Video
811503SB	4002168081576	Visi 18mm Cutting Knife Heavy Duty Metal Tip
817210SB	4002168817298	Visi 18mm Ice Hardened Blades (10 per pack)
817211	4002168817229	Visi 18mm Snap Blades Regular (10 per pack)
817212SB	4002168817243	Visi 18mm Titanium Blades (5 per pack)
816500SB	4002168816598	Visi 9mm Cutting Knife Heavy Duty Metal Tip
816810SB	4002168816895	Visi 9mm Ice Hardened Blades (10 per pack)
816811	4002168816802	Visi 9mm Snap Blades Regular (10 pack-Min ord 20)
816812SB	4002168816840	Visi 9mm Titanium Blades (5 per pack)
RD165/RD550	5010131032882	Visi Anaglypta Group A Paintable Wallcovering
RD124RD340/RD392	5010131032943	Visi Anaglypta Group B Paintable Wallcovering
RD016/RD839/RD995/RD996	5010131417924	Visi Anaglypta Group C Paintable Wallcovering
0	5034751802137	Visi Anaglypta Group D Paintable Wallcovering
RD0137/RD0151/RD0160	5010907101323	Visi Anaglypta Group E Paintable Wallcovering
VFEB	5010432608915	Visi Border & Sticker Group 1
VPB	5010432303179	Visi Border & Sticker Group 2
VIB	5010432302424	Visi Border & Sticker Group 3
VSUB	5011419028276	Visi Borders - All Regular Prepasted
VASBGB	4000776602312	Visi Borders - New Releases
Grp 4 Borders		Visi Border & Sticker Group 4
VC13L	1010270802	Visi Colorflage 13 Lengths
VC2L	1010270798	Visi Colorflage 2 Lengths
VC4L	1010270799	Visi Colorflage 4 Lengths
VC6L	1010270800	Visi Colorflage 6 Lengths
VC9L	1010270801	Visi Colorflage 9 Lengths
800661	4002168800634	Visi Double Cutter Blades (10 blades per pack)
800660	4002168800603	Visi Double Layer WallcoveringCutter
LP10001	9414164470059	Visi Double Roll Lining 130gsm Uncoated Unpasted 20m x 51cm
818201SB	4002168818288	Visi Folding Rule 2mtr Professional

818200	4002168818004	Visi Folding Rule 2mtr Regular
VGCGAW	941617221424	Visi Grasscloth Group A Wallcovering
VGCBW	941617222104	Visi Grasscloth Group B Wallcovering
VGCGCW	941617222100	Visi Grasscloth Group C Wallcovering
VGCDW	941617222103	Visi Grasscloth Group D Wallcovering
WM05287N	WM05287N	Visi Halls Beeline Border Adh 1Kg
HBDPFNOL	5017396040508	Visi Halls Beeline Flake 12Pt
BL04470M	5017396044704	Visi Halls Beeline Flake 36Pt
HBDPFNOF	5017396040300	Visi Halls Beeline Flake 6Pt
WM05287N	5017396050811	Visi Halls Beeline Wallfix Border 1Kg
VRRH	5010432602654	Visi Holographic Stickers
0	4036834170295	Visi Komar Freestyle 100X70 Sticker
0	4036834170172	Visi Komar Freestyle 50X70 Sticker
VKPM8	4036834890179	Visi Komar Photo Murals Code A 8 Panel
VKPM4	4036834040598	Visi Komar Photo Murals Code C 4 Panel
VKPM2	4036834214029	Visi Komar Photo Murals Code E 2 Panel
803332SB	4002168803529	Visi Lay Brush 30cm
803932	4002168803932	Visi Lay Brush Professional 33cm
METYLAN	4015000088398	Visi Metylan Heavy Duty WallcoveringAdhesive 200G
MIRACLE	5010305112204	Visi Metylan Miracle Cover Adhesive 250Gm
METWR1L	4015000073400	Visi Metylan Wallcovering Remover Solution 1 Ltr (20Ltrs-40 rolls)
METWR500	4015000073479	Visi Metylan Wallcovering Remover Solution 500ml (10Ltrs –20 rolls)
VDSB	4000441164404	Visi New Look Dados Paintables
165005	4000441165005	Visi New Look Heavy Duty Lining Unpasted 25mtr x 75cm
51073001	4000441162301	Visi New Look Paintables WallcoveringStandard
VPVIW	9416172071013	Visi Painton Wallpaper
602101	4002168602115	Visi Paste Brush
800205	4002168800207	Visi Paste Machine Professional
800210	4002168800214	Visi Paste Machine Regular
800377	4002168801327	Visi Pasting Table Tri-fold 3m X 60cm
808200SB	4002168088292	Visi Plumb Bob
804318	4002168804380	Visi Pressing Roller 17.5cm
	5010432329148	Visi Readyroll Border Range
VRRML	5010432617467	Visi Readyroll Metallics Stickers Large
VRRMS	5010432615012	Visi Readyroll Metallics Stickers Small
61652	5010432600193	Visi Readyroll Paint Pals Sticker
51070006	5010432617580	Visi Readyroll Paint Partners Large
61651	5010432616514	Visi Readyroll Quick Sticks Metallics
	5010432614855	Visi Readyroll Quick Sticks Small

807508SB	4002168087592	Visi Scissors 23.5cm
807810SB	4002168807817	Visi Scissors 26cm
807720SB	4002168807701	Visi Scissors Professional 29Cm
H1L	9414164999826	Visi Shurstik Border Adhesive 1 Ltr (Approx 15 Bdrs)
H250	9414164999833	Visi Shurstik Border Adhesive 250ml (Approx 3 Bdrs)
H500	9414164999840	Visi Shurstik Border Adhesive 500ml (Approx 8 Bdrs)
LS1L	9414164999581	Visi Shurstik Latex Size –Heavy Duty (premixed) 1 Ltr (5 rolls)
LS4L	9414164999574	Visi Shurstik Latex Size –Heavy Duty (premixed) 4 Ltr (20 rolls)
SD100	9414164999505	Visi Shurstik Stick Down Adhesive 100ml
GP100	9414164999765	Visi Shurstik Wallcovering Paste 100gm (2.5Ltrs –3 rolls)
GP400	9414164999789	Visi Shurstik Wallcovering Paste 400gm (10Ltrs –14 rolls)
GS200	9414164999611	Visi Shurstik Wallcovering Wall Size 200gm (10Ltrs –16 rolls)
GS400	9414164999628	Visi Shurstik Wallcovering Wall Size 400gm (20Ltrs –32 rolls)
LP001	9414164470035	Visi Single Prepasted/Coated 110Gsm Linings
LP003	9414164470004	Visi Single Roll Lining 120gsm Coated Prepasted 10m x 51cm
SLS4	9322306000029	Visi Superbond Latex Size 4 Litre
SLS1	9322306000012	Visi Superbond Latex Size –Heavy Duty -1 Ltr (Approx 5 rolls)
STP1	9322306000043	Visi Superbond Trade Paste 1 Litre
STP4	9322306000050	Visi Superbond Trade Paste 4 Litre
805600	4002168805608	Visi Trim Guide/Straight Edge 58cm
LP004	9414164470042	Visi Triple Roll Lining 110gsm Uncoated Prepasted 30m x 51cm
W/COVGUIDE	W/COVGUIDE	Visi Wallcoverings Preparation Guide
VWALLIESBM	714731152012	Visi Wallies Big Murals
VWALLIESCO	071473121103	Visi Wallies Cutouts
VWALLIESM	071473134172	Visi Wallies Murals
VWALLIESSA	71473136015	Visi Wallies Self Adhesives