

Form GA

Commonwealth of Australia

Competition and Consumer Act 2010 — section 93AB

NOTIFICATION OF COLLECTIVE BARGAINING

This form is to be completed by applicants proposing to engage in collective bargaining arrangements.

In lodging this form, applicants must include all information, including supporting evidence that they wish the Commission take into account in assessing their notification.

Where there is insufficient space on this form to furnish the required information, the information is to be shown on separate sheets, numbered consecutively and signed by or on behalf of the applicant.

Protection provided by the notification extends only to the collective bargaining arrangements described in the form.

To the Australian Competition and Consumer Commission:

Notice is hereby given under section 93AB of the *Competition and Consumer Act 2010* of intention to make, or to propose to make, a contract containing a provision of the kind referred to in paragraph 45 (2) (a) of that Act.

PLEASE FOLLOW DIRECTIONS ON BACK OF THIS FORM

Section A – general information

1. Applicant

(a) Name of the applicant:

BFC Stores Pty Ltd (ACN 127 825 727) (“**BFC**”)

The franchisees of the franchise system and associate member of the franchise system (“**Associate Member**”) whose consents are provided in Schedule 3.

(b) Description of business carried on by the applicant:

BFC in its own right and through franchisees operates a chain of Paint and Decorator Stores that provide expertise to both retail customers and trade painters Australia wide.

The Associate Member of the franchise system operates an independent paint and decorator store that provides expertise to both retail customers and trade painters in South Melbourne, utilising a similar system to the BFC franchise system.

BFC owned stores, franchisee owned stores and the Associate Member retail architectural and decorative paint and coatings products and related accessory products to customers in Australia.

The various stores are categorised into BFC owned stores, franchisee owned stores and the Associate Member store.

- (c) Is the representative of the applicant lodging the notice a trade union, an officer of a trade union or a person acting on the direction of a trade union?

No.

- (d) Address in Australia for service of documents on the applicant:

c/- Peter van Rompaey
Partner
HWL Ebsworth Lawyers
PO Box 3 Collins Street West
Melbourne Victoria 8007

2. Lodged on behalf of

- (a) Provide names and addresses of all persons on whose behalf the notification is lodged and who propose to participate in the collective bargaining arrangements:

BFC Stores Pty Ltd (ACN 127 825 727) of 390B Queens Parade, Clifton Hill, VIC 3068 on behalf of its BFC owned stores.

The names and addresses of the franchisees and Associate Member are provided in Schedule 2.

- (b) Provide proof of the consent of each of the persons listed at 2 (a) above agreeing to the lodgement of the notification on their behalf:

BFC has signed this notification form on page 6.

Each of the franchisees and Associate Member identified in Schedule 2 have provided their consent to the lodgement of the notification on their behalf and these are attached in Schedule 3.

- (c) Provide the following information relating to a notification:

- (i) Does this notification relate to a notification previously lodged with the Australian Competition and Consumer Commission and for which a concessional fee is claimed?

Yes.

- (ii) details of the first-mentioned notification, including but not limited to:

- (A) the name of the applicant; and
(B) the date the notification was said to be lodged; and
(C) if known or applicable — the registration number allocated to that collective bargaining notification.

BFC Stores Pty Ltd (ACN 127 825 727) is the applicant of the initial notification. The initial notification was lodged by BFC and related to an arrangement between BFC and 3M Australia Pty Ltd. An additional 46 notifications (including this notification) were lodged for similar arrangements which concern conduct in the same market and for which a concessional fee is claimed.

All 47 related notifications were lodged on the same date being, 6 October 2011.

At this stage, no registration number is known.

Section B – collective bargaining arrangements

3. Proposed collective bargaining arrangements

- (a) Provide: the name and address of the target; the name, position and telephone contact details of an appropriate contact at the target; and a description of the business carried on by the target:

The target business is GPI Automotive Products Pty Ltd of 275 Wellington Road, Mulgrave, VIC, 3170 **(the Target)**.

Contact Person: Mr Andrew Hunt
National Account Manager
Ph: (03) 8541 7500

The Target is a diversified group of Australian companies operating in the following fields: automotive refinishing products, engineering, adhesive tapes, corporate clothing and safety wear and promotional merchandise.

- (b) Provide a description of the goods or services which the participants of the collective bargaining arrangements (listed at 2 (a) above) propose to supply to or acquire from the target:

See Schedule 4 for list of products **(the Products)**

- (c) Do the participants of the proposed collective bargaining arrangements (see 2 (a) above) reasonably expect to make one or more contracts with the target about the supply to or acquisition from the target of one or more of the goods or services (listed at 3 (b) above)?

Yes.

- (d) In relation to (c) above, provide details of the basis upon which that expectation is held including details of past contracts with the target:

BFC entered into a contract with the Target in December 2009 for the supply of the Products.

- (e) Do the participants of the collective bargaining arrangements (listed at 2 (a) above) reasonably expect that contractual payments between the target and each participant will not exceed \$3 million (or any other amount prescribed by regulation) in any 12 month period, and on what basis?

Yes, BFC expects that the contractual payments between the Target and each participant will not exceed \$3 million in any 12 month period. This is based on:

- (i) previous experience and the historical volumes BFC stores have purchased in the past; and
- (ii) forecasted supplier sales and rebate figures.

- (f) In relation to (e) above provide an estimation of the contractual payments expected between the target and each participant in relation to the goods and services (listed at 2 (a) above):

BFC reasonably expects that total contractual payments between the target and each participant will not exceed \$3,000,000.00.

- (g) Provide a description of the collective bargaining arrangements proposed including, but not limited to:
- (i) the process by which participants propose to undertake collective bargaining with the target; and
 - (ii) the type of terms and conditions expected to be negotiated in collective bargaining arrangements (for example: price; non-price conditions of supply such as contract periods etc); and
 - (iii) details of any dispute resolution procedure (if any) proposed between participants throughout the collective bargaining process; and
 - (iv) details of any dispute resolution procedure (if any) proposed between participants and the target throughout the collective bargaining process; and
 - (v) details of any dispute resolution procedure (if any) proposed to deal with disputes throughout the term of contracts entered into with the target; and
 - (vi) details of proposed commencement and duration of contracts to be negotiated with the target:

See Schedule 1 for details.

- (h) Identify any parts of the proposed collective arrangements described in 3 (g) which relate to possible price agreements:

BFC, through its BFC owned stores, the franchisee owned stores and the Associate Member, which are all competitors, will act together under a horizontal arrangement, to obtain the best prices for the supply or acquisition of relevant goods or services from the Target. After consultation with a representative group of franchise store owners, BFC proposes to negotiate on behalf of the BFC owned, franchisee owned stores and the Associate Member with the Target in relation to the price at which the BFC owned stores, franchisee owned stores and the Associate Member can be supplied or acquire the Products from the Target for on-supply to Australian consumers. Through that process all of the competitors aim to realise the best price for supply or acquisition.

- (i) Identify any parts of the proposed collective arrangements described in 3 (g) which relate to a possible or proposed exclusionary provision(s), including but not limited to:
- (i) the nature of the proposed or possible exclusionary provision(s) (for example an agreement to withhold supply of the relevant goods or services to the target); and
 - (ii) the circumstances in which the collective bargaining participants would engage in the exclusionary provision(s), including but not limited to:
 - (A) details of the events that would trigger any such activity; and
 - (B) details of the process that would be followed in undertaking any such activity; and
 - (C) details of any proposed period of notice to be given to the target prior to the commencement of such activity; and
 - (D) details of any dispute resolution procedure to be applied or offered to the target prior to the commencement of such activity:

BFC does not propose to engage in conduct which relates to an exclusionary provision.

Section C – public detriments

4. Market definition

Provide a description of the market(s) in which the goods or services described at 3 (b) are supplied or acquired and other affected markets including: significant suppliers and acquirers; substitutes available for the relevant goods or services; any restriction on the supply or acquisition of the relevant goods or services (for example geographic or legal restrictions):

The market in the present notification is the national market for the retailing of architectural and decorative paint and coatings products and related accessory products. The affected suppliers will be the other suppliers of such products and accessories. However, the effect will be negligible considering there is a high number of such suppliers in the market.

5. Public detriments

- (a) What will be the likely effect of the notified conduct on the prices of the goods or services described at 3 (b) above and the prices of goods or services in other affected markets? In answering this question please provide facts and information to support the claims made:

There will be little detriment to the public as a result of this notification, as the market is highly competitive.

There is voluntary participation in this arrangement. The individual stores can choose to individually negotiate directly with suppliers.

- (b) What other detriments may result from the notified conduct? In answering this question please provide facts and information to support the claims made:

None.

Section D – public benefits

6. Public benefit claims

- (a) Provide details of the public benefits resulting or likely to result from the proposed arrangement. In answering this question please provide facts and information to support the claims made:

The proposed conduct is likely to have the following benefits to the public by:

- (i) providing individual stores with access to architectural and decorative paint and coatings accessory products at competitive prices;
- (ii) Australian consumers will benefit from the proposed arrangement as they will obtain lower retail prices for the Products;
- (iii) providing BFC owned stores, franchisee owned stores and the Associate Member with a competitive advantage in the market;
- (iv) there are a large number of suppliers of accessory products for architectural and decorative paint products in the market. The proposed arrangement will facilitate competition in the market, and it may encourage other competitors to offer similar discounts.

Section E - authority

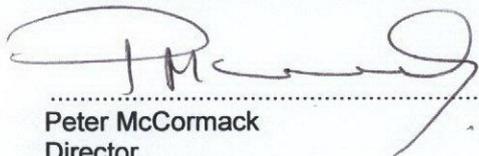
7. Contact details

- (a) Name, contact telephone number and address of person authorised by the notifying parties to provide additional information in relation to this application:

Mr Peter van Rompaey
Partner
HWL Ebsworth Lawyers
PO Box 3 Collins Street West
Melbourne VIC 8007

Dated..... 5/10/11

Signed for and behalf of BFC Stores Pty Ltd (ACN 127 825 727):)
)



.....
Peter McCormack
Director
BFC Stores Pty Ltd

SCHEDULE 1

Under the proposed collective bargaining arrangement, BFC will enter into a Supplier Trading Terms Agreement with the Target.

As mentioned in paragraph 1(b) of this notification, BFC operates a chain of retail stores and the Associate Member operates a retail store that retail architectural and decorative paint and coatings products and related accessory products to Australian customers. The Target is a supplier of such accessory products, namely the Products.

BFC, after consulting with a representative group of its franchisees and the Associate Member, will enter into negotiations with the Target to supply architectural and decorative paint and coating products to the BFC owned stores, franchisee owned stores and the Associate Member on the terms of the Supplier Trading Terms Agreement.

BFC operates the various stores under different arrangements, namely BFC owned stores and franchisee owned stores. The Associate Member operates its store under a similar system to the BFC franchisees however independently of the BFC franchise system. Since each store individually would be unable to reach the scale to compete effectively with large companies, this arrangement serves the purpose of BFC negotiating with the Target to supply related accessory products to the BFC owned stores, franchisee owned stores and the Associate Member at a discounted price. BFC will receive a rebate for this.

This arrangement is beneficial for the individual stores because BFC are able to negotiate for them collectively to achieve economies of scale not available to each specific entity.

Each franchisee and the Associate Member is not compelled to have BFC negotiate on their behalf and would be free to negotiate individually with the supplier at any time.

DIRECTIONS

1. Where the notice is given by or on behalf of a corporation, the name of the corporation is to be inserted in item 1 (a), not the name of the person signing the application and the application is to be signed by a person authorised by the corporation to do so.
2. Describe that part of the applicant's business relating to the subject matter of the contract, arrangement or understanding in respect of which notification is given.
3. A collective bargaining notification can not be lodged by a trade union or a trade union representative.
4. Where the applicant will be a participant in the collective bargaining arrangements (rather than a representative of participants) the name of the applicant must also be included. Where those persons are corporations, list the corporation's name and address.
5. The applicant, in lodging a notification on behalf of others, must obtain their consent to do so and provide proof of that consent.
6. Where the target is a corporation, provide the corporate name.
7. The collective bargaining notification process is only available to parties that reasonably expect to make one or more contracts with the target about the supply or acquisition of goods or services the subject of the notification.
8. The value of the contract to be collectively negotiated between the target and each participant is not to exceed \$3 million (or such other amount as is prescribed by the regulations) per participant in any twelve month period.
9. To the extent that the collective bargaining arrangements have been reduced to writing, provide a true copy of the arrangement. To the extent that the collective bargaining arrangements have not been reduced to writing, provide a full and correct description of the key terms that have not been reduced to writing.
10. In simple terms an exclusionary provision exists where the proposed contract, arrangement or understanding is made by businesses (at least two of whom are competitors) for the purpose of preventing, restricting or limiting the supply of services to particular persons or classes of persons by all or any of the parties to the contract, arrangement or understanding.

In the context of collective bargaining, an exclusionary provision(s) may include contracts, arrangements or understandings (whether currently in existence or to be made or arrived at during the term of the notification) between collective bargaining participants to limit or restrict their dealings with the target including contracts arrangements or understandings to:

- (a) withhold the supply of goods or services from the target; or
- (b) refuse or decline to acquire the goods or services of the target;

whether such conduct was absolute, limited or subject to certain terms or conditions. This is sometimes referred to as a collective boycott.

11. Provide details of the market(s) likely to be affected by the notified conduct, in particular having regard to goods or services that may be substitutes for the good or service that is the subject matter of the notification.
12. The notification must be signed by a person authorised by the applicant to do so.

SCHEDULE 2

Schedule 2

Franchisees	Address
Sandra Pantazopoulos	PO Box 2113, 116 Camooweal Street, MT ISA QLD 4825
Kerry Woodman	P.O. Box 5185, Mackay Mail Centre, 4741
Colin Innes	42 Bourbong Street, BUNDABERG QLD 4670
Malcolm Creamer	48 Kingston Road UNDERWOOD QLD 4119
Jan Van der Kwast	3/21 Kortum Drive, BURLEIGH HEADS QLD 4220
Richard Donnelly	142 Redland Bay Road CAPALABA QLD 4157 1230 Logan Road, MT GRAVATT QLD 4122
Sandra Stevens & Jennifer Dudman	1/42 Spencer Road NERANG QLD 4211
Stewart Conroy	Unit 2, 8 Machinery Drive, TWEED HEADS SOUTH NSW 2486
Tony & Betty-Anne Durheim	43 Zadoc Street LISMORE NSW 2480
John Leehy	228B Harbour Drive, COFFS HARBOUR NSW 2450
Terry Pike & Joy Anthony	79 Hastings River Drive PORT MACQUARIE NSW 2444
Doug White	Cnr Mill Close & Whitbread Street TAREE NSW 2430
Merrill Bruce	89 Boundary Street FORSTER NSW 2428 Shop 3, 320 Pacific Hwy, HORNSBY NSW 2077
David Simpson	14 Northcott Drive KOTARA NSW 2289 Unit 4/274 Macquarie Road, WARNERS BAY NSW 2282 Shop 3, Greenhills Homemaker Centre, 3 Mitchell Drive EAST MAITLAND NSW 2323 84 Port Stephens Drive, TAYLORS BEACH NSW 2316
Ya & Kathy Guo	241 Hillview Lane EASTWOOD NSW 2122
Brian Long	179 The Entrance Road ERINA NSW 2250 1/6 Botham Close CHARMHAVEN NSW 2263
Ken Humphreys	Norwest Homemaker Collection 2-10 Celebration Drive BELLA VISTA, NSW, 2153
Paul Brand	Shop 3, Highway Trade Arthur Kaine Drive PAMBULA NSW 2549
Anthony Mastroianni	Unit 1/33-37 Durgadin Drive, ALBION PARK NSW 2527.
Peter McCormack	427 Swift Street ALBURY NSW 2640
Amber Katsipis	151-153 Wheatsheaf Road GLENROY VIC 3046
Doug Warrell	1 Bridge Street ELTHAM VIC 3095
Michael Dynon	493 Grimshaw Street BUNDOORA VIC 3083
David McCormack	378 Queens Parade CLIFTON HILL VIC 3068
Allan Johnson	500 High Street (Cnr Childs Road) EPPING VIC 3076 1069 Mt Alexander Road ESSENDON VIC 3040
Graham Gardiner	Unit 2A, 881-887 Burwood Highway FERNTRE GULLY VIC 3156
Jeremy Williams	Cnr. Progress St & Princes Hwy DOVETON VIC 3177 Unit 5, 36-44 Lauderdale Road NARRE WARREN, VIC, 3805.
Peter Nord	54 Bailey Street BAIRNSDALE VIC 3875
Chris O'Keefe	58 Serpentine Road ALBANY WA 6330
Stephen Townsend	90 Erindale Road BALCATTWA WA 6021 Lot 6, Sandridge Road BUNBURY WA 6230

SCHEDULE 3

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- | | |
|--|--|
| 1. SM Australia Pty Ltd | 2. Australian Brushware Corporation Pty Ltd |
| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralux Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 16. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Phillro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Sallays Pty Ltd |
| 39. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Sweptri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
| 45. Timhermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: *A. MASTRODIANNI*

Insert Name: *A. MASTRODIANNI*

Company/Business Name: *A & R PAINT DISTRIBUTORS*

65820001/1

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Adjudications Branch
 Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
 Franchise Agreement with BFC Stores Pty Ltd

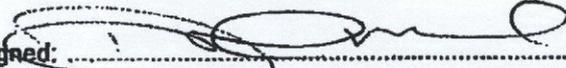
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- | | |
|--|---|
| 1. 3M Australia Pty Ltd | 2. Australian Brushware Corporation Pty Ltd |
| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd Was Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philliro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Selloys Pty Ltd |
| 39. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swepdri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: DAVID MCCORMACK

Company/Business Name: KALANGE HOLDINGS P/L

(Albury + Clifton Hill)



Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

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| 45. Timberrate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vislon Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: John Leahy

Company/Business Name: BRISTOL DECORATOR CENTRE

228B HARBOUR DR. COFFS HARBOUR
PHONE: (02) 6651 3451
FAX: (02) 6651 5615

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Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

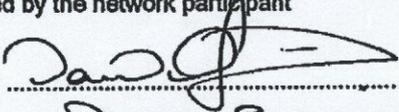
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- | | |
|--|--|
| 1. 3M Australia Pty Ltd | 2. Australian Brushware Corporation Pty Ltd |
| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
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| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: DAVID SIMPSON

Company/Business Name: Hunter Paint Specialists
Kotara, Warners Bay, East Maitland, Taylors Beach.

Adjudications Branch
 Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
 Franchise Agreement with BFC Stores Pty Ltd

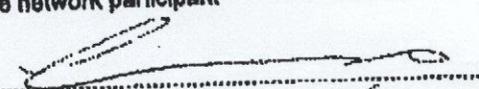
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| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbell Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralux Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Inwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philliro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Sallays Pty Ltd |
| 38. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
| 41. Tapes Pacific Pty Ltd t/as Stylus Tapes | 42. Swepdri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 
 Insert Name: A. J. ...
 Company/Business Name: ...

65620001v1

0298742028



We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- | | |
|--|---|
| 1. 3M Australia Pty Ltd | 2. Australien Brushware Corporation Pty Ltd |
| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 16. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Phillro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokeet Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Selleys Pty Ltd |
| 39. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
| 41. Tapes Pacific Pty Ltd /as Stylus Tapes | 42. Sweptri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asla Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: Merrill Bruce

Insert Name: Merrill Bruce

Company/Business Name: PHPF PTY LTD

BRISTOL HORNBY

BRISTOL FORSTER

Adjudications Branch
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd**

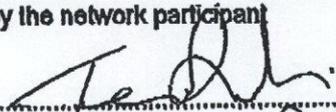
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- | | |
|--|---|
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| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hicem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philiro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Solleys Pty Ltd |
| 39. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
| 41. Tapes Pacific Pty Ltd /as Stylus Tapes | 42. Swepdri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: Anthony Durigan

Company/Business Name: LISMORE PAINT CENTRE

65820001/1

0266213430



Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

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| 3. Bondall Pty Ltd | 4. Boatk Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourbrand Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralox Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Harman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orlo Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Phillro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
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| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcovering (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zineser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: Ken Humphreys

Insert Name: Ken Humphreys

Company/Business Name: Bristol Norwest

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

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| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd / Was Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Phillro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
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| 39. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
| 41. Tapes Pacific Pty Ltd / Was Stylus Tapes | 42. Swepdri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed:

Terrence Pike

Insert Name:

TERRENCE PIKE

Company/Business Name:

BRISTOL PORT MACQUARIE NSW
T W PIKE & J E ANDREW

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

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| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philliro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 36. Resene Paints Australia | 36. Rocket Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Selleys Pty Ltd |
| 39. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swepdri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: Douglas White
 Insert Name: DOUGLAS WHITE
 Company/Business Name: ORNDY T/AS WHITES HARDWARE



0755231446

**Adjudications Branch
Australian Competition & Consumer Commission**

To:

**Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

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| 1. 3M Australia Pty Ltd | 2. Australian Brushware Corporation Pty Ltd |
| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philliro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Selleys Pty Ltd |
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| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
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| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: Stewart Conroy

Company/Business Name: Bristol Tweed Heads

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

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| 6. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralox Pakit Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 26. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Phillro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
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| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed:

Insert Name: COLIN LESLIE JAMES

Company/Business Name: JAMES PTY LTD A/F THE COL JAMES FAMILY TRUST
TRADING AS BRISTOL PAINT AND DECORATOR CENTRE BUNDABERG

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

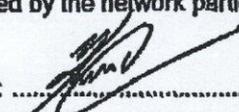
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

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|--|--|
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| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Huma Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philiro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Sella's Pty Ltd |
| 39. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
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| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
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| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: *Jan van der Kuast*

Company/Business Name: *Bureau Decoratie Camera - Bureau Heros*

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

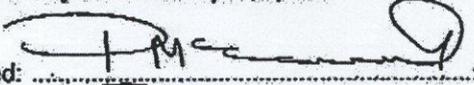
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

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| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: P. J. McCormack

Company/Business Name: BFC RETAIL P/L

(Capalaba + Mt Gravatt)

65820001/v1



Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

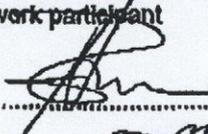
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| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralox Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd t/as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hlohem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philiro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rocket Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Selleys Pty Ltd |
| 39. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Sweptri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vialon Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: *Darrah Lyons*

Company/Business Name: *Blister MACKAY*

Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- | | |
|--|---|
| 1. 3M Australia Pty Ltd | 2. Australian Brushware Corporation Pty Ltd |
| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowall | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hohen Pty Ltd |
| 19. Hilla Industries Ltd | 20. Hume International |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Niltek-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philliro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Selloys Pty Ltd |
| 39. Sequence Australia Unit Partnership | 40. Tennu Timber & Finishes Pty Ltd |
| 41. Tapes Pacific Pty Ltd /as Stykus Tapes | 42. Swapdri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: *S. J. Pantazopoulos*

Insert Name: S. J. PANTAZOPOULOS

Company/Business Name: PANTA DECOR MOUNT ISA

68820901A/1



20. Sep. 2011 11:56

No. 0353 P. 2/2

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

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| 9. Dominion Plastic Industries Pty Ltd | 10. Duralox Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
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| 27. Nilisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orca Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philliro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Sella's Pty Ltd |
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| 41. Tapes Pacific Pty Ltd /as Stylus Tapes | 42. Swapdri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
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| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed:

Insert Name:

Company/Business Name:

Sandra Stevens Jennifer Duckman

Bristol Paints Norang

Adjudications Branch
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd**

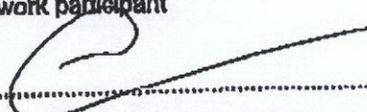
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| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: MALCOLM CRAMER

Company/Business Name: BRISTOL UNDERWOOD

0351531178

No. 0404 P. 2/2

23. Sep. 2011 6:45

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

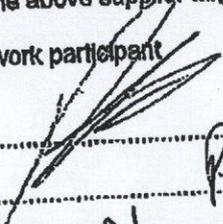
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| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hicchem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
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| 31. Philliro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Selleys Pty Ltd |
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| 41. Tapes Pacific Pty Ltd /as Stylus Tapes | 42. Swepdri International Pty Ltd |
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| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: Peter Nord

Company/Business Name: Newdec Painting Service P/L

Bristol Bairnsdale



23. Sep. 2011 6:47

03 94392704

No. 0404 P. 1/2

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

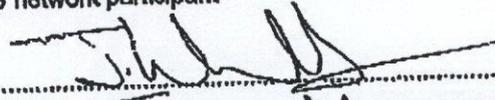
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| 3. Bondall Pty Ltd | 4. Boslik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralux Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hicham Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philliro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Reesene Paints Australia | 36. Rocket Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Selleys Pty Ltd |
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| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: Jane Warrell

Company/Business Name: Eltham Decorative (Vic) P/L

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

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| 1. 3M Australia Pty Ltd | 2. Australian Brushware Corporation Pty Ltd |
| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 6. C & A Brushware Pty Ltd | 6. Campbell's Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralux Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd Vias Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hicem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
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| 45. Timbermate Products | 48. Uni-Pro Painting Equipment Pty Ltd |
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| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed:

Insert Name:

Company/Business Name:



Adjudications Branch
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd**

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| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
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| 16. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hicem Pty Ltd |
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| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philro Industries Pty Ltd | 32. Qantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
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| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Visior Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: Amber Katsypis

Insert Name: Amber Katsypis

Company/Business Name: Bristol Glenroy



Adjudications Branch
 Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation
 Franchise Agreement with BFC Stores Pty Ltd**

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| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: *CO'Keefe*
 Insert Name: **CHRIS O'KEEFE**
 Company/Business Name: **KEYMODE HOLDINGS P/L - BFC Albany WA**



3 Oct. 2011 11:20

0243678188

No. 0460 P. 3/3

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

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| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: Louis

Company/Business Name: TRADING

(Enna + Charmhaven)



3. Oct. 2011 11:27

0397040465

No. 0462 P. 3/3

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

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| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd Vias Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 26. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Phillro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rocket Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Selleys Pty Ltd |
| 39. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
| 41. Tapes Pacific Pty Ltd T/as Stylus Tapes | 42. Swepdri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vialon Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed:

Insert Name:

Company/Business Name:

Paul Langford
Paul Langford
BRISTOL DECORATOR CENTRE
Narre Warren

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- | | |
|--|---|
| 1. 3M Australia Pty Ltd | 2. Australian Brushware Corporation Pty Ltd |
| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
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| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Phillro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
| 33. Rechochem Inc | 34. Red Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rokset Industries Pty Ltd |
| 37. Saint-Gobain Abrasives Pty Ltd | 38. Solleys Pty Ltd |
| 39. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
| 41. Tapes Pacific Pty Ltd /as Stylus Tapes | 42. Swepdri International Pty Ltd |
| 43. The Brilliant Group | 44. The Flood Company Australia Pty Ltd |
| 45. Timbarmate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed:

Insert Name:

Company/Business Name:

M. Dymon
MICHAEL DYMON
BRONOLIS PTY LTD

28-9-2011



Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

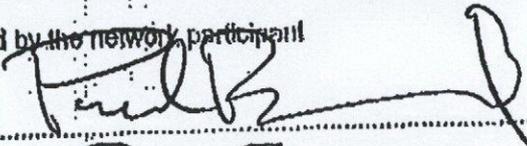
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| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralux Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 16. G James Glass & Aluminium Pty Ltd | 16. Harman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPJ Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Phillro Industries Pty Ltd | 32. Quantum Timber Finisher Pty Ltd |
| 33. Rechochem Inc | 34. Rod Devil (Australia) Pty Ltd |
| 35. Resene Paints Australia | 36. Rocket Industries Pty Ltd |
| 37. Saint-Gobain Abrasivos Pty Ltd | 38. Solleys Pty Ltd |
| 39. Sequence Australia Unit Partnership | 40. Tenaru Timber & Finishes Pty Ltd |
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| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name:

PAUL BRAND

Company/Business Name:

BRISTO PAMBULA

3. Oct. 2011 11:27

No. 0462 P. 3/3

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

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| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
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| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
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| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: *[Signature]*

Insert Name: *SEBASTIAN WILLIAMS*

Company/Business Name: *PROGRESS / DEWOR P/L*





Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

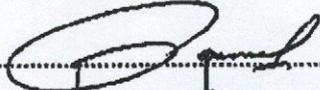
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| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
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| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: STEPHEN TOWNSEND

Company/Business Name: RAFFLES PAINTS PTY LTD

OPERATING BRISTOL BALCATTA W.A. W49
" " BUNBURY W.A. W30.

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

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| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 15. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
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| 25. Liquid Technologies Pty Ltd | 26. Metro Agencies International |
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| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Philliro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
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| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed:

Leena Johnson

Insert Name:

Leena Johnson

Company/Business Name:

Network Paint & Decorative (Epp) P/L

Adjudications Branch
Australian Competition & Consumer Commission

To:

Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd

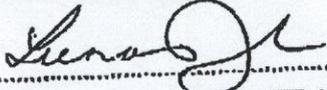
We hereby confirm a franchise agreement / franchise relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we have entered into supply agreements with some or all of the following target entities:

- | | |
|--|---|
| 1. 3M Australia Pty Ltd | 2. Australian Brushware Corporation Pty Ltd |
| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtend Paints Pty Ltd | 8. Dispose-A-Tray/Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 16. G James Glass & Aluminium Pty Ltd | 16. Hariman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
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| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
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| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the network participant

Signed: 

Insert Name: Leena Johnson

Company/Business Name: Network Paint & Decorative (Ess) P/L

Adjudications Branch
Australian Competition & Consumer Commission

To:

**Collective Bargaining Notifications / Authorisation
Franchise Agreement with BFC Stores Pty Ltd**

We hereby confirm an associate member relationship with BFC Stores Pty Ltd.

We also confirm that we consent to the negotiations with supplier target entities and that we intend to enter into supply agreements with some or all of the following target entities:

- | | |
|--|---|
| 1. 3M Australia Pty Ltd | 2. Australian Brushware Corporation Pty Ltd |
| 3. Bondall Pty Ltd | 4. Bostik Australia Pty Ltd |
| 5. C & A Brushware Pty Ltd | 6. Campbells Wholesale Pty Ltd |
| 7. Colourtrend Paints Pty Ltd | 8. Dispose-A-Tray Products Pty Ltd |
| 9. Dominion Plastic Industries Pty Ltd | 10. Duralex Paint Pty Ltd |
| 11. Dymark Australia Pty Ltd | 12. Easy Way Wholesalers |
| 13. Eurowalls | 14. Express Rollers Australia Pty Ltd |
| 16. G James Glass & Aluminium Pty Ltd | 16. Hartman Pacific Pty Ltd /as Gorilla Ladders |
| 17. GPI Automotive Products Pty Ltd | 18. Hichem Pty Ltd |
| 19. Hills Industries Ltd | 20. Hume Internationale |
| 21. Irwin Industrial Tool Company Pty Ltd | 22. K & H Surface Technologies Pty Ltd |
| 23. Ladder Solutions Pty Ltd | 24. Lifestyle Australia Pty Ltd |
| 25. Liquid Technologies Pty Ltd | 26. Meiro Agencies International |
| 27. Nilfisk-Advance Pty Ltd | 28. Oldfields Pty Ltd |
| 29. Orica Australia Pty Ltd | 30. PPG Industries Australia Pty Ltd |
| 31. Phillro Industries Pty Ltd | 32. Quantum Timber Finishes Pty Ltd |
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| 45. Timbermate Products | 46. Uni-Pro Painting Equipment Pty Ltd |
| 47. Vipond's Paints Pty Ltd | 48. Vision Wallcoverings (Australia) Pty Ltd |
| 49. Wagner Spraytech (Australia) Pty Ltd | 50. Zinsser Asia Pacific Pty Ltd |

We consent to the lodgement of a Collective Bargaining Notification/Authorisation on our behalf in relation to the above supplier target entities.

Executed by the participant

Signed:

Insert Name: DANIEL POCELLI

Company/Business Name: ARGONA PAINT SUPPLIES PTU
T/AS TAUBMANS PAINT SUPPLIES

SCHEDULE 4

Supplier P Barcode Description

MSTIR20 93166005 Gpi 20 Metal Lid And Stirrer
O136.0002 73922031 Gpi 218 Filters (Brown Gas) Box 4
O140.0002 73922031 Gpi 221 Prefilters (80)
WH905W2 93166005 Gpi 2Qt. Pressure Pot Complete
O130.0002 73922031 Gpi 510 Filters Box 5
HPTAP 93166005 Gpi Black Plastic Tap
BL24 40001027 Gpi Bristol Wide Brim Hat
WH816 93166005 Gpi Deluxe Gun Cleaning Kit
HGL 93166005 Gpi Disposable Latex Gloves
BKDDSW 93166004 Gpi Double-Sided Buff
TDB18 93166005 Gpi Durex Low Tack Seven Day Tape 18mm
TDB24 93166005 Gpi Durex Low Tack Seven Day Tape 24mm
TDB36 93166005 Gpi Durex Low Tack Seven Day Tape 36mm
TDB48 93166005 Gpi Durex Low Tack Seven Day Tape 48mm
WHT 93166005 Gpi Full Size Gravity Gun In Case
GPPSF 93166005 Gpi Gerson Paint Strainers Fine
GTACK 93166005 Gpi Gerson Tack Cloths
MSGK 93166005 Gpi Gun Cleaning Kit
PPE27001 93166005 Gpi Hand Film & Tape Dispenser Pack
PPE55033 93166005 Gpi Hand Film & Tape Dispenser Pack
PPE11003 93166005 Gpi Hand Film & Tape Dispenser Pack
PPE18003 93166005 Gpi Hand Film & Tape Dispenser Pack
PPE55033 93166005 Gpi Hand Film & Tape Refill
PPE11003 93166005 Gpi Hand Film & Tape Refill
PPE18003 93166005 Gpi Hand Film & Tape Refill
PPE27001 93166005 Gpi Hand Film & Tape Refill
TLGP18 95561040 Gpi Loy Masking Tape 18mm X 55M
TLGP24 95561040 Gpi Loy Masking Tape 24mm X 55M
TLGP36 95561040 Gpi Loy Masking Tape 36mm X 55M
TLGP48 95561040 Gpi Loy Masking Tape 48mm X 55M
1T1204 93100420 Gpi Metal Scrapers 100mm
1T1205 93100520 Gpi Metal Scrapers 125mm
1T1201 93100120 Gpi Metal Scrapers 25mm
1T1202 93100220 Gpi Metal Scrapers 50mm
1T1203 93100320 Gpi Metal Scrapers 75mm
MMST 93166005 Gpi Metal Tap With Lever
WHG 93166005 Gpi Mini And Full Size Gravity Gun In Case
MOB 93166005 Gpi Orange Block With Clips
HPSMP 93166005 Gpi Preval Power Pack
HPSMC 93166005 Gpi Preval Unit Complete
502307 93166005 Gpi Psa Paper Disc 150mm 100 Grit
502308 93166005 Gpi Psa Paper Disc 150mm 120 Grit
502310 93166005 Gpi Psa Paper Disc 150mm 180 Grit
502312 93166005 Gpi Psa Paper Disc 150mm 240 Grit
502314 93166005 Gpi Psa Paper Disc 150mm 320 Grit
502316 93166005 Gpi Psa Paper Disc 150mm 400 Grit
502306 93166005 Gpi Psa Paper Disc 150mm 80 Grit
M8000 93166005 Gpi Replacement 1Lt Pot
MGB 93166005 Gpi Sanding Block
BKD70 93166002 Gpi Sheepskin Tie On Buff
BKD75 93166002 Gpi Sheepskin Tie On Buff
BKD80 93166002 Gpi Sheepskin Tie On Buff
BKD85 93166002 Gpi Sheepskin Tie On Buff
BKD90 93166002 Gpi Sheepskin Tie On Buff
HSEB 77931900 Gpi Single Edge Blades 100's
MOB6 93166005 Gpi Small Block With Clips
6SPF 93166005 Gpi Sponge Abrasive Pads Fine 20's
6SPM 93166005 Gpi Sponge Abrasive Pads Med 20's

6SPMIC 93166005 Gpi Sponge Abrasive Pads Microfine 20's
6SPSF 93166005 Gpi Sponge Abrasive Pads Super Fine 20's
M77002 93166005 Gpi Stargun & Pot Complete
O.3293 93166005 Gpi Sundstrom Basic Kit Sr75 Mask
O.4223 93166005 Gpi Sundstrom Basic Kit Sr90 Mask
O101.032173922031 Gpi Sundstrom Sr90 Mask
931256603 93125660 Gpi Taubmans Cap
931256603 93125660 Gpi Taubmans Polo Shirts - All Sizes
931256603 93125660 Gpi Taubmans Rugby Top - All Sizes
931256603 93125660 Gpi Taubmans T-Shirt - All Sizes
931256603 93125660 Gpi Taubmans Wide Brim Hat
HTB 93166005 Gpi Thinner Bottle 500ml
MTUB 93166005 Gpi Touchup Brushes Cylinder Of 144 Assorted
6WS2 93166006 Gpi Wooden Paint Stirrers 1000