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**From:** Peter Wakeman [mailto:  
**Sent:** Tuesday, 21 June 2011 11:48 AM  
**To:** McGinness, Clare  
**Subject:** Re: Virgin Australia/Air New Zealand - application for variation of compliance with conditions of authorisation [SEC=UNCLASSIFIED]

I object to the change sought to the ACCC by Air New Zealand and Virgin Australia and other arrangements for flights to and from Christchurch concerning reducing the number of seats.

The reasons I object are the following amongst others:

1. Air New Zealand now has a shareholding in the Australian arm of their airline partner. It is now in both the airlines increases to place shareholders needs before the public need.
2. Christchurch needs extra seats given that Air Asia X may bring some additional traffic to both Australia and New Zealand and trans-Tasman service prices and number of seats may bring extra vistors to the region.
3. Reducing seats on the trans-Tasman may cut back demand for vistors to both Australia and New Zealand thereby increasing prices due to reducing the number of seats.
4. Air New Zealand has introduced stand-by on some domectic services and could do the same on the trans-Tasman.
5. Consideration to forcing Air New Zealand to sell their shareholding in total with an agreement not to hold shares in any Virgin Group or airline the operates in the same markets as they do.

Peter Wakeman

New Zealand

Telephone