

Blanch, Belinda

From: Roy, Lauren
Sent: Thursday, 5 May 2011 1:11 PM
To: Blanch, Belinda
Subject: FW: CBH Grain Express Notification [SEC=IN-CONFIDENCE]
Attachments: Storage and handling network 2006.pdf; 07-08 Grain Charges and Guidelines.pdf; 08-09 Charges.pdf
Security Classification: IN-CONFIDENCE

From: Bill Keane [mailto:Bill.Keane@corrs.com.au]
Sent: Thursday, 7 April 2011 8:57 PM
To: Dalins, Marie
Cc: Roy, Lauren
Subject: RE: CBH Grain Express Notification [SEC=IN-CONFIDENCE]

Hi Marie,

I am instructed to respond to your further information request as follows. Please note that question 1 refers to a confidential document and is therefore confidential. Questions 2 and 3 may be placed on the public register.

Question 1:

EXCLUDED FROM
PUBLIC REGISTER

Question 2:

Outturning involves grain leaving CBH's custody, which means it must be weighed (among other functions). Trucks can use weighbridges at CBH sites but CBH has no infrastructure to weigh train carriages, so grain must be loaded into trucks, weighed, then unloaded again before re-loading onto trains. That is why outturning fees are higher for trains than for trucks. Note that for grain that is remaining in CBH's system, weighing on outloading is not required, so Grain Express outloading onto trains is substantially more efficient and less expensive than domestic outturns onto rail (or any rail outturn to a third party).

Question 3:

I attach CBH's schedules of charges for 2007/2008 and 2008/2009.

Regards
Bill Keane
Partner

bill.keane@corrs.com.au
Tel +61 8 9460 1600
Fax +61 8 9460 1667
www.corrs.com.au

12/05/2011

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Westgarth

Please consider the environment before printing this email.

From: Dalins, Marie [mailto:Marie.Dalins@accc.gov.au]
Sent: Monday, 4 April 2011 4:16 PM
To: Bill Keane
Cc: Roy, Lauren
Subject: RE: CBH Grain Express Notification [SEC=IN-CONFIDENCE]

Hi Bill

Thanks for the response to date. As discussed on the phone we are still reviewing the materials submitted by CBH but we had a few points of clarification. We would appreciate a response from CBH in writing no later than Thursday 7 April to the following questions:

1. Regarding the spreadsheet of upcountry storage assets, could CBH please provide

EXCLUDED FROM
PUBLIC REGISTER

2. As discussed in meeting with ACCC on 22 March (22 March meeting), CBH explained the cost justification charges for rail and road and why rail outturn is charged at higher rate than road. Could CBH please provide this explanation in writing.

In the meeting of 22 March, CBH provided an explanation of why outturn fees were increased for Grain express (August 2008).

3. Can CBH please provide a schedule of fees and charges which includes road and rail outturn fee levels (date and charge) from 1 July 2007 until 1 July 2009. If they were amendments to the level of outturn charges for road or rail in addition to those set out in the schedule, please advise the amount of those charges and the date the charge was implemented.

If you have any questions, please let me know.

Regards

Marie

Marie Dalins
 Director | Adjudication Branch
Australian Competition & Consumer Commission
 360 Elizabeth Street Melbourne 3000 <http://www.accc.gov.au>
 T: +61 3 9290 1893 | F: +61 3 9663 3699

From: Bill Keane [mailto:Bill.Keane@corrs.com.au]
Sent: Monday, 4 April 2011 2:53 PM
To: Dalins, Marie
Cc: Roy, Lauren
Subject: CBH Grain Express Notification

Dear Marie,

Further to my emails of Friday afternoon, I attach:

12/05/2011


- CBH response to ACCC letter dated 8 March 2011 (confidential version);
- CBH response to ACCC letter dated 8 March 2011 (public register version); and
- Annexures 1 to 4, which are all confidential and not for placement on the public register.

Please let me know if you have any questions or require further information. I am awaiting some small final changes to the submission on timing and hope to get that to you by the close of business today.


Regards


Bill Keane
Partner

bill.keane@corrs.com.au
Tel +61 8 9460 1600
Fax +61 8 9460 1667
www.corrs.com.au

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Co-operative Bulk Handling Grain Receival, Storage and Handling Charges 2007/08

The Charges Schedule outlines the CBH Board approved Storage and Handling Charges which will be altered only by the CBH Board. The Customer acknowledges that the final decision with respect to the charges will be made by the CBH Board of Directors.

The charges outlined apply from the 1st October 2007 to 30th September 2008. Any charges detailed after the 30th September 2008 are for illustration purposes only.

All prices outlined below are GST Exclusive. 10% GST will apply

1. Initial Registration Set-Up Charge

This charge is incurred when a new customer requests to be set up in the CBH system
\$525 per customer registration

2. Code Translation

This charge is incurred when a customer requests translations from the standard CBH codes used for Client Access transmissions
\$210 per customer per harvest

3. Transport Recovery Charges

This charge will be applied to all grain receivals to recover additional labour costs of resourcing rail and road outloading and the recovery on investment in transport related outloading infrastructure. Tonnes reverted from warehousing will also incur this charge
Tonnes received \$1.00 per tonne

4. CBH Grain Storage Service charges

Time-Based Storage (TBS) charges

This charge is incurred to encompass on-going storage and standard grain protection services. Time Based Storage charges are calculated on the Customer's opening balance of grain in storage at the beginning of each month.

a) New Seasons Grain (2007/08)

Grain Type	up to 31 Jan 2008	1 Feb, 1 Mar, 1 Apr 2008	1 May 2008	1 June 2008	1 July, 1 Aug 2008	1 Sept 2008	1 Oct 2008	1 Nov 2008	1 Dec 2008	1 Jan 2009 continuing on 1 st each month until 30 Sept 09
All Grains	Free	\$0.80	\$0.90	\$1.00	\$1.10	\$1.70	\$3.00	\$1.90	\$1.80	\$1.70

b) Pre 2007/08 Seasons Grain

Grain Type	1 Oct 2007	1 Nov 2007	1 Dec 2007	1 Jan 2008 continuing on the 1 st of each month until 30 Sept 2008	1 Oct 2008	1 Nov 2008	1 Dec 2008	1 Jan 2009 continuing on 1 st each month until 30 Sept 09
All Grains	\$3.00	\$1.90	\$1.80	\$1.70	\$3.00	\$1.90	\$1.80	\$1.70

Please note the comment above that any charges detailed after the 30th September 2008 are for illustration purposes only.

Non-Standard Fumigation charges

This charge is incurred where non standard grain protection services are requested
..... Special fumigations **Quotations available on request**

Fumigation Certificate charge

This charge is incurred when CBH are requested to provide fumigation certificates for customers
..... **Single site fumigation certificate \$75.00**
..... **Multi site fumigation certificate \$150.00**

5. **CBH Domestic Outloading Service charges**

These charges are incurred when grain is outloaded from a Storage Facility.

Domestic Express

Domestic express is where CBH will arrange transport of grain to the end users doorstep. This logistical service is totally controlled and managed by CBH, a whole of supply chain approach.

..... Site Type 1 & 2 - **\$2.25 per tonne**
..... Site Type 3 - **\$2.50 per tonne**
..... Site Type 4 - **\$2.75 per tonne**

Domestic Access

Domestic Access is the consolidation of Feed Barley, Lupins, Oats and Wheat grades ASW or lower (other grades by arrangement only) at specific nominated sites (Metro Grain Centre, Geraldton Terminal, Albany Terminal, Esperance Terminal and other sites will be considered at time of request) after harvest if the grain is required for customer outturns and the site the grain is located at is unavailable for access. **\$2.90 per tonne**

Domestic Standard

Domestic Standard is the system of grain outturning as per the site type guidelines. It is the provision of domestic grain which is site specific with respect to accumulation and outturn and is not a whole supply chain service..... Site Type 1 & 2 - **\$2.90 per tonne**
..... Site Type 3 & 4 - **\$3.90 per tonne**

6. **Domestic and Container Site Type Guidelines Charges**

A customer will incur these charges if they outload from a Type Site 3 less than 400 tonnes per day
..... **Charges Schedule Available on Request**

7. **Site To Site**

This charge is applied in accordance with clause 12.3(b) to all movements between CBH sites (including both road and rail)..... **\$1.60 per tonne**

8. **Outturn of Grain to Rail**

This charge is applied when grain is weighed onto rail to be outturned from the CBH system (i.e. ralling to the east)..... **\$5.20 per tonne**

9. **CBH Port Outloading Service Charges**

Export Products

This charge is incurred when grain is outloaded into a ship's hold or grain is outturned from the Kwinana Grain Terminal. The products apply on a ship by ship basis.

Export Assist

CBH Operations accumulates the cargo (site selects) and arranges the transport component
..... **\$7.20 per tonne**

Export Select

CBH Operations arranges the transport component and the customer nominates the site selections for cargo accumulation. **\$7.70 per tonne**

Export Standard

The customer arranges both the transport and accumulation of the cargo (select sites) **\$8.75 per tonne**

Shipping Overtime Charges

Shipping overtime charges may be incurred in addition to the per tonne shipping charge (outlined above) as per the following schedule.

	WEEKDAY (Monday - Friday)			SAT/SUN/PUBLIC HOLIDAYS		
	Day	Eve	Night	Day	Eve	Night
GERALDTON Shift Times - Hrs of Operation	No charge 0700 – 1500	\$5,788.15 1500-2300	\$5,788.15 2300-0700	\$7,441.90 0700-1500	\$7,441.90 1500-2300	\$7,441.90 2300-0700
KWINANA Shift Times - Hrs of Operation	No charge 0730-1530	\$7,441.90 1530-2330	\$7,441.90 2330-0730	\$9095.65 0730-1530	\$9095.65 1530-2330	\$9095.65 2330-0730
ALBANY Shift Times - Hrs of Operation	No charge 0730-1530	\$4,685.65 1530-2330	\$4,685.65 2330-0730	\$6,339.40 0730-1530	\$6,339.40 1530-2330	\$6,339.40 2330-0730
ESPERANCE Shift Times - Hrs of Operation	No charge 0730-1530	\$4,685.65 1530-2330	\$4,685.65 2330-0730	\$6,339.40 0730-1530	\$6,339.40 1530-2330	\$6,339.40 2330-0730

* Whole Hours charged only

* Four hour minimum applies to all shifts

* Four hour minimum will apply if overtime is booked and the vessel fails survey

All prices are GST exclusive

Vessel Notification Fee

A nomination fee will apply as per the table below according to the length of notice a customer provides of a shipment. Notice of shipment includes the grade, tonnage, season and if applicable, specific site selections.

Notice of Vessel	Charge Per Tonne Shipped
>= 22 days	\$0.00
>= 15 days < 22 days	\$1.00
> 0 < 15 days	\$2.00

Vessel Cancellation Fee

Once a vessel has been nominated and accumulation plans have commenced, if the vessel is then cancelled (without substitution,) a charge will apply. **\$1.05 per tonne**

Shipping Relocation

If a vessel cargo held at the terminal needs to be relocated as the vessel is either cancelled or delayed, a charge will apply. **\$2.10 per tonne**

Export Accumulation Fee

Customers requesting stock movements from Site Type 3 & 4's for bulk shipments will need to have a minimum of 3000 tonnes (of one particular grade & season of stock) or incur fees for each tonne they are short of the 3000 tonnes Site Type 3 **\$2.50 per tonne short of 3000 tonnes**
..... Site Type 4 **\$3.00 per tonne short of 3000 tonnes**

Wharfage charges (Kwinana Only)

Wharfage applies to Port Outloading Services at Kwinana only. This charge is incurred to recoup costs associated with maintaining the Kwinana Jetty Facility. For shipments at other ports, the relevant Port Authority will charge the Customer/Shipper directly.

Kwinana Port Outloading..... **\$1.10 per tonne**

Shipping Agency charges

This charge is incurred when grain is Outloaded into a ship's hold and the Customer requests CBH to attend to shipping documentation. All grains **\$528.10 per ship per port**

Blending charges

This charge is incurred when, at the request of the Customer, two or more grain grades are blended on outloading into a ship's hold (calculated by multiplying the total tonnes blended by the relevant charge)..... All grain **\$1.05 per tonne**

Pre Blending Charge

This charge is incurred when, at the request of the customer, two or more grain grades are pre blended into cells prior to outloading to a vessel (calculated by multiplying the total tonnes blended by the relevant charge). If this tonnage is blended with other grain while outloading into a ship's hold the blending charge will also apply..... **\$1.05 per tonne**

Ship Sample Charges

Charges for ship samples are as follows:-

Shipping Samples (collected while the vessel is loading)

..... **\$105 per grade sampled up to the first 3kg plus freight**
..... **\$10.50 for every additional kg plus freight**

Cargo Samples (sample of grain from the terminal designated for a particular cargo which is collected before the vessel commences loading) **\$315 per sample plus freight to a max of 100 kg**

Port Access Charge

This charge will apply to the customer if they request a representative have access to the berth or terminal and it is deemed necessary by CBH to have terminal staff in attendance. This fee will be waived if the Representative stays onboard the vessel during loading. This charge does not cover representatives collection samples during loading..... **\$2205.00 per vessel**

Quality Inspection

This charge will apply if the customer request an independent representative be allowed to take samples for the duration of the vessel loading..... **\$2205.00 per vessel**

Additional Port / Shipping Information Requests

This charge is incurred when a customer requests to obtain additional non-standard information related to shipping **Quotations available on request**

10. Mobilisation

This charge may be incurred to recoup resource mobilisation costs that are incurred as a direct result of the Customer requesting the reopening of a Storage Facility to outload grain from a segregation that has previously been accessed.

Fixed Machinery Storage Facilities **\$3,858.75**
Bunker Storage Facilities **\$5,512.50**

11. CBH Grain Cleaning Service charges

All grain..... **Quotations available on request**

12. **CBH Container Loading Service charges**

These charges apply to grain that has incurred Receival and QA Receival Services charges.

Container loading charges

This charge is incurred when one or more containers are loaded to maximum capacity utilising standard CBH container loading equipment.

20 foot 8'6" Sea Containers

Farmer Dressed Bulk

For runs of six (6) or more containers loaded continuously (core hours)..... **\$23.25 per tonne**

Loading runs of less than 6 containers **\$84 for each container less than six containers + \$23.25 per tonne**

Non-Standard Services:

All Non-Standard Loading requirements **Quotations available on request**

Cancellation/ Variation/ Reschedule charges

Please refer to clause 8.9 and 8.10.

Container Quality Inspection Charges

This charge is incurred when customers appoint an independent representative to collect samples whilst containers are being loaded at the CBH Container Loading Facility at Metro Grain Centre

..... **\$20.00 per container that is independently sampled**

Transport Operator Performance

Whereby customers designate a non-CBH service provider for container transport, CBH standard operational benchmarks and cost recovery mechanisms apply as per below.

Minimum Performance Target

The gross number of containers presented for loading under the conveyor must meet a minimum of four per hour.

Financial Penalty

A cost recovery will be charged at a rate of \$735 per hour (exclusive of GST) for any shortfall in performance. Financial penalties that accrue under the above arrangements will be recovered from the customer to whom the operator is providing the services.

Please Note

This performance target applies to standard 20 foot containers. Targets and penalties for variations to this size are available by quotation.

Pre-Receival Advice

This charge is incurred when customers request changes to PRA's or other documentation

..... **\$52.50 per incident**

Pre-Shipment Container Sample Charge

A sample of grain from Metro Grain Centre designated for a particular container loading contract which is collected before the containers commence loading.

..... **\$315 per sample plus freight to a max of 100 kg**

13. **CBH Grain Bagging Service charges**

These charges apply to grain that has incurred Receival and QA Receival Services charges.

Bagged Container Loading charges

This charge is incurred when one or more containers are loaded to maximum capacity utilising standard CBH container loading equipment.

20 foot 8'6" Sea Containers

For runs of four (4) or more containers loaded continuously (core hours)

Farmer Dressed Bagged (50kg)..... **\$33.20 per tonne**

Farmer Dressed Bagged (30kg)..... **\$42.50 per tonne**

Loading runs of less than 4 containers

\$162.75 for each container less than four containers plus the per tonne charges listed above

Non-Standard Services:

All Non-Standard Loading requirement..... **Quotations available on request**

Cancellation/ Variation/ Reschedule charges

Please refer to clause 8.9 and 8.10.

Container Quality Inspection Charges

This charge is incurred when customers appoint an independent representative to collect samples whilst containers are being loaded at the CBH Container Loading Facility at Metro Grain Centre

..... **\$20.00 per container that is independently sampled**

Transport Operator Performance

Whereby customers designate a non-CBH service provider for container transport, CBH standard operational benchmarks and cost recovery mechanisms apply as per below.

Minimum Performance Target

The gross number of containers presented for loading under the conveyor must meet a minimum of four per hour.

Financial Penalty

A cost recovery will be charged at a rate of \$735 per hour (exclusive of GST) for any shortfall in performance. Financial penalties that accrue under the above arrangements will be recovered from the customer to whom the operator is providing the services.

Please Note

This performance target applies to standard 20 foot containers. Targets and penalties for variations to this size are available by quotation.

Pre-Receival Advice

This charge is incurred when customers request changes to PRA's or other documentation

..... **\$52.50 per Incident**

Pre-Shipment Container Sample Charge

A sample of grain from Metro Grain Centre designated for a particular container loading contract which is collected before the containers commence loading.

..... **\$315 per sample plus freight to a max of 100 kg**

14. **Outturning and Re-Delivery of Grain From Cleaners/Dryers**

Fees will apply to customers who outturn grain from the CBH System to be cleaned/dried and then redelivered.

Outturn and Re-delivery Charge Site Type 3 & 4 - **\$3.90 per tonne**

..... Site Type 1 & 2 - **\$2.90 per tonne**

15. **Site Sample Charges**

This charge is incurred when a customer requests a site sample of grain (representative sample of one stack of grain at one site) \$315 per sample plus freight to a max of 100kg

16. **Transfer of Ownership charges**

This charge is incurred when a customer requests CBH to transfer entitlement of grain from one owner to another. The charge is based on each line item within a request and varies according to whether the transfer is submitted on paper or online.

Each line transfer item (paper request) **\$33.10 per line item**

Each line transfer item (online request) **\$22.60 per line item**

17. **Non Standard Segregation Fee**

This charge is incurred when a customer receives grain into a non standard segregation.....
..... **\$2.10 per tonne**

17. **Non-Grower Receival Fee**

This fee is incurred when grain is received into the CBH system from other storages or delivered in the name of an acquirer \$1.00 per tonne for all deliveries

18. **Additional Information Request charges**

This charge is incurred when a customer wishes to obtain additional non-standard information that requires significant resources.

Each information request **Quotations available on request**

19. **Overdue Payment Charges**

Interest may be charged on overdue invoices, at the discretion of CBH Ltd. The rate will be set annually at 31 October, and amended more frequently where there is a significant increase in interest rates, at a rate of 5% above the current 90 day bank bill rate offered by the Commonwealth Bank of Australia or as specified in any other trading agreement signed by both the customer and CBH Ltd.

Schedule 2

Site Type Guidelines

Attached: [Site Type Guidelines – 2007/08]



DOMESTIC & CONTAINER SITE TYPE GUIDELINES - 2007/08

Introduction

Co-operative Bulk Handling manages grain receival, storage and outturn services at almost 200 storage facilities spanning 28 designated areas in Western Australia. Each of these facilities has diverse levels of servicing capabilities. To assist customers in understanding these differences, CBH has formally classified each facility into site categories based on service capabilities as well as historical service usage requirements.

Classification

These site categories are numbered between one and four to allow customers to better identify the types of services generally available for each facility. As a general rule Site Types 1 and 2 facilities offer better receival and outturn services than Site Type 3 and grain stored at Site Type 4 facilities is only handled in a true bulk grain fashion.

Storage planning

It is intended that the Site Type classification method will assist Customers with the planning of receival, storage and outturn service requirements in partnership with CBH's ability to efficiently handle grain at different facilities. These guidelines identify storage facilities where servicing limitations exist, as well as facilities that offer increased access to grain.

Please note that each site consists of a number of different storage facilities. Each of these storage facilities has different outturning capabilities. For this reason, there can be occasions when grain can not be outturned according to the Site Type Guidelines. For example, site type 2's have no minimum outturn tonnages, however if a Site Type 2 has an open bulkhead, it is not practical to open this bulkhead to supply a customer with a small volume of grain.

Buyer beware

It is the responsibility of the Customer to ensure that grain acquisitions are made at suitably classified storage facilities that matches the intended use of that grain. This includes when:

- requesting grain receival services
- purchasing grain from other grain buyers
- purchasing grain that has been warehoused by growers

Please also be aware, that regardless of Site Type, if the majority of a grain stack is outturned or moved such that the remaining tonnage is deemed by CBH to be insufficient to provide adequate storage management, CBH shall move this grain if it is unable to be outturned and Customers will be liable to pay the costs of moving the grain.

Transfers of Ownership

Ownership changes at all sites should occur as soon as possible, this will ensure freight costs are not incurred unnecessarily due to movements of grain.

Warehoused grain

Unless CBH has expressly agreed otherwise, CBH is not obliged to hold warehoused grain at the receival point of delivery. Prior to purchasing grain that has been warehoused by growers, it is recommended that Customers contact the CBH Logistics Department to check if the grain has moved to another Storage Facility.

Fumigation

Maintaining the quality of grain in storage is a key service priority and grain availability for Outturning is always subject to fumigation requirement protocols. Site Types 1 and 2 are less affected than Site Types 3 and 4 due to additional segregation availability but they may still suffer fumigation restrictions.

Flexibility

As always, CBH will endeavour to allow Customers flexibility due to seasonal conditions providing that Customers continue to work with CBH operationally to ensure cost efficiencies are maintained. Notwithstanding this, nothing in these guidelines shall amend the terms of the Grain Services Agreement.

Site Type 1

Site Type 1 facilities are resourced throughout the year and grain can generally be Outturned when required. Domestic/Container Grain Outturning Services can be best undertaken from these facilities.

Receivals capabilities

- Major and minor grain segregation availability.
- Extended receival periods and hours.

Outturns capabilities

- No minimum daily tonnage rate.
- Grain easily accessed throughout the season.
- Grain Outturned to road or rail
- Grain available with 2 working days notice subject to stock availability.

Grain Movements

- CBH will endeavour to not move grain unless requested.
- Essential Harvest Movements apply across all site types due to harvest pressure.
- If CBH needs to move grain for operational reasons (other than Essential Harvest Movements), CBH will endeavour to advise Customers prior to any movement to allow the opportunity to outturn grain before it moves.

Site Type 2

Site Type 2 facilities are generally resourced throughout the year and grain can usually be Outturned as required. These facilities are suitable for Domestic/Container and Export Grain Outturning Services without minimum tonnage outturns.

Receivals capabilities

- Major and minor grain segregation availability.
- Extended receival periods and hours at some sites.

Outturns capabilities

- No minimum daily tonnage rate.
- Grain accessed throughout the year.
- Grain Outturned to road or rail.
- Grain usually available within 5 working days of request subject to stock availability.

Grain Movements

- CBH will endeavour to not move grain unless requested.
- Essential Harvest Movements apply across all site types due to harvest pressure.
- If CBH needs to move grain for operational reasons (other than Essential Harvest Movements), CBH will endeavour to advise Customers prior to any movement to allow the opportunity to outturn grain before it moves.

Site Type 3

Site Type 3 facilities are generally only resourced during harvest receivals and when Outturning or transferring tonnages over minimum commitments. Outturning requirements dictate the allocation of staff and equipment resources across these facilities. These facilities are suitable for Export Grain Outturning Services and Domestic/Container Grain Outturning Services (where minimum tonnage outturns can be achieved and if planning with the CBH Logistics Department has occurred).

CBH will assist Customers by endeavouring to co-ordinate Outturning from these facilities to maximise the tonnage outturned over 400 tonnes and therefore gain efficiencies and minimise cost-recovery charges.

Receivals capabilities

- Major and some minor grain segregations.
- Some have extended receival periods and hours.

Outturns capabilities

- Minimum daily tonnage rate of 400 tonnes per day.
(If Customers outturn requests contains tonnages less than the minimum 400 tonnes per day, CBH is entitled to reject the outturn request. If CBH agrees to the request, it is entitled to levy a surcharge for each tonne short of the daily outturn requirement – see charge schedule attachment).
- Grain accessible intermittently throughout the season by arrangement.
- Grain mostly Outturned to rail with some road capability.
- Grain generally available within 10 days of request subject to stock availability

Grain Movements

- Essential Harvest Movements apply across all site types due to harvest pressure.
- If CBH needs to move grain for operational reasons (other than Essential Harvest Movements), if a Customer has more than 400 tonnes of a particular grade and season at the site, CBH will endeavour to advise Customers prior to any movement to allow the opportunity to outturn grain before it moves.
- If a Customer has less than 400 tonnes of a particular grade and season and has advised CBH in writing their intentions with the grain, CBH will also endeavour to comply with their intentions.

Comments:

The Outturning of grain in Site Type 3 facilities requires additional planning to either allow CBH to allocate suitable resources or to time Outturning with other Customer requirements. Co-operation between CBH, transporters and Customers will minimise charges and ensure efficiencies.

Options for Customers to maximise grain access (without minimum daily tonnage restrictions) and to prevent additional freight costs include:

- Stock swap grain to Site Type 1 or 2 facilities with other marketers (Transfer of Ownership);
- Plan and discuss ahead with the CBH Logistics Department intentions of grain; or
- Physical consolidation of small tonnages to Site Type 1 or 2.

Site Type 4

Site Type 4 facilities are generally only resourced during harvest receivals and to transfer whole grain stacks to port facilities. Grain stacks within these Sites are only opened to outturn the whole stack or a large proportion of that stack. Grain stacks at these facilities are generally moved to export facilities prior to shipment. Site Type 4 facilities are not suitable for Domestic/Container/Bagging Outturning Services.

Receival capabilities

- Major grain segregations only.
- Minimum receival periods.

Outturn capabilities

- Minimum large tonnage Outturning rate (ie entire stacks, whole train consists).
- Grain generally only accessed once throughout the season.
- Grain generally only able to Outturn to rail.

Grain Movements

- Essential Harvest Movements apply across all site types due to harvest pressure.
- CBH reserves the right to move whole stacks to a transfer depot or Port facility when a majority owner requests grain located in the same Site/stack as the Customer's grain to be moved.

Comments:

Customers wishing to acquire grain at Site Type 4 facilities can:

- Stock swap grain to Site Type 1 or Site Type 2 facilities;
- Transfer ownership to a purchaser of export grain; or
- Negotiate resources to allow bulk grain movements or outturns.

2007/08 SITE TYPE SCHEDULE

TYPE 1					
410	AVON	416	MGC	305	GERALDTON
				438	MERREDIN

TYPE 2					
627	ALBANY	326	CARNAMAH	531	KULIN
355	BALLIDU	511	CORRIGIN	576	LAKE GRACE
501	BODALLIN	560	CRANBROOK	600	LAKE KING
589	BORDEN	613	ESPERANCE	353	MCLEVIE
426	BROOKTON	517	JUBUK	329	MINGENEW
558	BROOMEHILL	368	KALANNIE	313	MORAWA
451	BRUCE ROCK	404	KELLERBERRIN	389	MUKINBUDIN
520	BULYEE	557	KOJONUP	551	NARRAKINE
346	CALINGIRI	373	KOORDA	591	PINGRUP
				518	QUAIRADING
				514	SHACKLETON
				398	TAMMIN
				327	THREE SPRINGS
				440	TRAYNING
				550	WAGIN
				338	WATHEROO
				357	WONGAN HILLS

TYPE 3					
512	AINSWORTH	359	GOOMALLING	449	NAREMBEEN
328	ARRINO	571	HYDEN	545	NARROGIN
385	BEACON	594	JACUP	375	NEMBUDDING
391	BENCUBBIN	562	KATANNING	605	NEWDEGATE
301	BINNU	369	KIRWAN	535	NOMANS LAKE
383	BONNIE ROCK	631	KOJANEERUP	302	NORTHAMPTON
370	CADOUX	525	KONDININ	442	NUNGARIN
619	CASCADES	358	KONNONGORRING	588	ONGERUP
386	CLEARY	608	LAKE VARLEY	344	PIAWANING
325	COOROW	342	MILING	574	PINGARING
400	CUNDERDIN	586	MINDARABIN	354	PITHARA
432	DALE	340	MOORA	603	RAVENSTHORPE
361	DOWERIN	427	MOUNT KOKEBY	457	SOUTHERN CROSS
590	GAIRDNER	601	MOUNT MADDEN	431	WANDERING
617	GRASS PATCH	447	MOUNT WALKER	503	WARRALAKIN
561	GNOWANGERUP	618	MUNGLINUP	390	WELBUNGIN
				632	WELLSTEAD
				384	WIALKI
				530	WICKEPIN
				388	WILGOYNE
				330	WUBIN
				376	WYALKATCHEM
				515	YARDING
				529	YEALERING
				429	YORK
				397	YORKRAKINE
				516	YOTING
				303	YUNA

TYPE 4					
519	ALDERSYDE	403	DOODLAKINE	445	KOONADGIN
513	ARDATH	533	DUDININ	446	KORBELKA
564	BADGEBUP	459	DULYALBIN	575	KUENDER
542	BALLAYING	541	DUMBLEYUNG	580	KUKERIN
621	BEAUMONT	604	DUNN ROCK	366	KULJA
526	BENDERING	570	EAST HYDEN	441	KUNUNOPPIN
428	BEVERLEY	372	EJANDING	593	KURINGUP
343	BINDI BINDI	392	GABBIN	419	KWINANA TERMINAL
548	BOKAL	367	GOODLANDS	585	LAKE CAIRLOCUP
347	BOLGART	430	GREEN HILLS	333	LATHAM
312	BOWGADA	315	GUTHA	620	LORT RIVER
556	BOYUP BROOK	444	HINES HILL	371	MANMANNING
528	BULLARING	592	HOLLAND ROCKS	324	MARCHAGEE
456	BULLFINCH	505	HOLLETON	458	MARVEL LOCH
606	BUNICHE	607	HOLT ROCK	332	MAYA
310	BUNJIL	360	JENNACUBBINE	425	MAWSON
331	BUNTINE	622	JERDACUTTUP	401	MECKERING
504	BURRACOPPIN	587	JERRAMUNGUP	341	MOGUMBER
316	CANNA	532	JITARNING	500	MOORINE ROCK
502	CARRABIN	572	KARLGARIN	540	MOULYINNING
339	COOMBERDALE	405	KODJ KODJIN	319	MULLEWA
547	DARKAN	356	KONDUT	448	MUNTADGIN
				443	NUKARNI
				563	NYABING
				311	PERENJORI
				314	PINTHARUKA
				555	QUALEUP
				616	SALMON GUMS
				573	SOUTH EAST HYDEN
				527	SOUTH KUMMININ
				506	SOUTH YILGARN
				559	TAMBELLUP
				577	TARIN ROCK
				534	TINCURRIN
				399	WATERCARRIN
				602	WEST RIVER
				450	WOGARL
				304	WONGOONDY
				543	WOODANILLING
				569	WOOLOCUTTY
				345	YERECOIN
				433	YORNANING

For the purpose of Receival Service Set Up's, please note the following depots are treated as:

- * Regans Ford = Site Type 1 (all grain moves to MGC, may then move to Terminal through harvest movements)
- * Moonyoonooka = Site Type 1 (all grain moves to Geraldton Terminal)
- * Shark Lake = Site Type 2 (all grain moves to Esperance Terminal)

Site Type 3 Maximum Outloading Charges Schedule

Tonnes outturned	Charge	Tonnes outturned	Charge	Tonnes outturned	Charge	Tonnes outturned	Charge	Tonnes outturned	Charge	Tonnes outturned	Charge	Tonnes outturned	Charge	Tonnes outturned	Charge	Tonnes outturned	Charge
1	\$ 1,320	61	\$ 1,164	101	\$ 990	161	\$ 824	201	\$ 668	261	\$ 403	301	\$ 327	361	\$ 162		
2	\$ 1,316	52	\$ 1,151	102	\$ 986	162	\$ 820	202	\$ 655	262	\$ 400	302	\$ 324	362	\$ 159		
3	\$ 1,313	53	\$ 1,148	103	\$ 982	163	\$ 817	203	\$ 650	263	\$ 396	303	\$ 321	363	\$ 155		
4	\$ 1,310	54	\$ 1,144	104	\$ 979	164	\$ 814	204	\$ 648	264	\$ 483	304	\$ 318	364	\$ 162		
5	\$ 1,306	55	\$ 1,141	105	\$ 976	165	\$ 810	205	\$ 645	265	\$ 480	305	\$ 314	365	\$ 149		
6	\$ 1,303	56	\$ 1,138	106	\$ 972	166	\$ 807	206	\$ 642	266	\$ 476	306	\$ 311	366	\$ 146		
7	\$ 1,300	57	\$ 1,134	107	\$ 969	167	\$ 804	207	\$ 638	267	\$ 473	307	\$ 308	367	\$ 142		
8	\$ 1,297	58	\$ 1,131	108	\$ 966	168	\$ 800	208	\$ 635	268	\$ 470	308	\$ 304	368	\$ 139		
9	\$ 1,293	59	\$ 1,128	109	\$ 962	169	\$ 797	209	\$ 632	269	\$ 466	309	\$ 301	369	\$ 136		
10	\$ 1,290	60	\$ 1,125	110	\$ 959	170	\$ 794	210	\$ 628	270	\$ 463	310	\$ 298	370	\$ 132		
11	\$ 1,287	61	\$ 1,121	111	\$ 956	171	\$ 790	211	\$ 625	271	\$ 460	311	\$ 294	371	\$ 129		
12	\$ 1,283	62	\$ 1,118	112	\$ 953	172	\$ 787	212	\$ 622	272	\$ 456	312	\$ 291	372	\$ 126		
13	\$ 1,280	63	\$ 1,115	113	\$ 949	173	\$ 784	213	\$ 619	273	\$ 453	313	\$ 288	373	\$ 122		
14	\$ 1,277	64	\$ 1,111	114	\$ 946	174	\$ 781	214	\$ 615	274	\$ 450	314	\$ 284	374	\$ 119		
15	\$ 1,273	65	\$ 1,108	115	\$ 943	175	\$ 777	215	\$ 612	275	\$ 447	315	\$ 281	375	\$ 116		
16	\$ 1,270	66	\$ 1,105	116	\$ 939	176	\$ 774	216	\$ 609	276	\$ 443	316	\$ 278	376	\$ 112		
17	\$ 1,267	67	\$ 1,101	117	\$ 936	177	\$ 771	217	\$ 605	277	\$ 440	317	\$ 275	377	\$ 109		
18	\$ 1,263	68	\$ 1,098	118	\$ 933	178	\$ 767	218	\$ 602	278	\$ 437	318	\$ 271	378	\$ 106		
19	\$ 1,260	69	\$ 1,095	119	\$ 929	179	\$ 764	219	\$ 599	279	\$ 433	319	\$ 268	379	\$ 103		
20	\$ 1,257	70	\$ 1,091	120	\$ 926	180	\$ 761	220	\$ 596	280	\$ 430	320	\$ 265	380	\$ 99		
21	\$ 1,254	71	\$ 1,088	121	\$ 923	181	\$ 757	221	\$ 592	281	\$ 427	321	\$ 261	381	\$ 96		
22	\$ 1,250	72	\$ 1,084	122	\$ 919	182	\$ 754	222	\$ 589	282	\$ 423	322	\$ 258	382	\$ 93		
23	\$ 1,247	73	\$ 1,082	123	\$ 916	183	\$ 751	223	\$ 586	283	\$ 420	323	\$ 255	383	\$ 89		
24	\$ 1,244	74	\$ 1,078	124	\$ 913	184	\$ 747	224	\$ 582	284	\$ 417	324	\$ 251	384	\$ 86		
25	\$ 1,240	75	\$ 1,075	125	\$ 910	185	\$ 744	225	\$ 579	285	\$ 413	325	\$ 248	385	\$ 83		
26	\$ 1,237	76	\$ 1,072	126	\$ 906	186	\$ 741	226	\$ 576	286	\$ 410	326	\$ 245	386	\$ 79		
27	\$ 1,234	77	\$ 1,069	127	\$ 903	187	\$ 738	227	\$ 572	287	\$ 407	327	\$ 241	387	\$ 76		
28	\$ 1,230	78	\$ 1,065	128	\$ 900	188	\$ 734	228	\$ 569	288	\$ 404	328	\$ 238	388	\$ 73		
29	\$ 1,227	79	\$ 1,062	129	\$ 896	189	\$ 731	229	\$ 566	289	\$ 400	329	\$ 235	389	\$ 69		
30	\$ 1,224	80	\$ 1,059	130	\$ 893	190	\$ 728	230	\$ 562	290	\$ 397	330	\$ 232	390	\$ 66		
31	\$ 1,220	81	\$ 1,055	131	\$ 890	191	\$ 724	231	\$ 559	291	\$ 394	331	\$ 228	391	\$ 63		
32	\$ 1,217	82	\$ 1,052	132	\$ 886	192	\$ 721	232	\$ 556	292	\$ 390	332	\$ 225	392	\$ 60		
33	\$ 1,214	83	\$ 1,049	133	\$ 883	193	\$ 717	233	\$ 552	293	\$ 387	333	\$ 222	393	\$ 56		
34	\$ 1,211	84	\$ 1,045	134	\$ 880	194	\$ 714	234	\$ 549	294	\$ 384	334	\$ 218	394	\$ 53		
35	\$ 1,207	85	\$ 1,042	135	\$ 876	195	\$ 711	235	\$ 546	295	\$ 380	335	\$ 215	395	\$ 50		
36	\$ 1,204	86	\$ 1,039	136	\$ 873	196	\$ 708	236	\$ 542	296	\$ 377	336	\$ 212	396	\$ 46		
37	\$ 1,201	87	\$ 1,035	137	\$ 870	197	\$ 704	237	\$ 539	297	\$ 374	337	\$ 208	397	\$ 43		
38	\$ 1,197	88	\$ 1,032	138	\$ 867	198	\$ 701	238	\$ 536	298	\$ 370	338	\$ 205	398	\$ 40		
39	\$ 1,194	89	\$ 1,029	139	\$ 863	199	\$ 698	239	\$ 533	299	\$ 367	339	\$ 202	399	\$ 36		
40	\$ 1,191	90	\$ 1,025	140	\$ 860	200	\$ 695	240	\$ 529	300	\$ 364	340	\$ 198	400	\$ 33		
41	\$ 1,187	91	\$ 1,022	141	\$ 857			241	\$ 526			341	\$ 195				
42	\$ 1,184	92	\$ 1,019	142	\$ 853			242	\$ 523			342	\$ 192				
43	\$ 1,181	93	\$ 1,015	143	\$ 850			243	\$ 519			343	\$ 189				
44	\$ 1,177	94	\$ 1,012	144	\$ 847			244	\$ 516			344	\$ 185				
45	\$ 1,174	95	\$ 1,009	145	\$ 843			245	\$ 513			345	\$ 182				
46	\$ 1,171	96	\$ 1,005	146	\$ 840			246	\$ 509			346	\$ 179				
47	\$ 1,168	97	\$ 1,002	147	\$ 837			247	\$ 506			347	\$ 175				
48	\$ 1,164	98	\$ 999	148	\$ 833			248	\$ 503			348	\$ 172				
49	\$ 1,161	99	\$ 996	149	\$ 830			249	\$ 499			349	\$ 169				
50	\$ 1,158	100	\$ 992	150	\$ 827			250	\$ 496			350	\$ 165				

SCHEDULE 1

Remuneration

All charges payable pursuant to this Agreement are to be paid in accordance with clause 20 of the Agreement. As set out in clause 21, CBH has the discretion not to Outturn Grain until all outstanding charges have been paid.

Grain Receival, Storage & Handling Charges 2008/09

The Charges Schedule outlines the CBH Board of Directors approved Storage and Handling Charges which will be altered only by the CBH Board.

The charges outlined apply from the 1st October 2008 to 30th September 2009. Any charges detailed after the 30th September 2009 are for illustration purposes only.

All prices are quoted in AUD and are exclusive of GST.

General Service Charges

1.	Annual Registration Fee	\$525.00 pa
<p>This charge applies for the initial and on-going access to all services offered by CBH that forms part of the charges listed in this schedule and in the Grain Services Agreement.</p> <p>The fee will apply upon signing and return of the Grain Services Agreement.</p>		

2.	Code Translation Fee	\$235.00 pa
<p>Where customers have nominated to be set up for Client Access transmissions they are able to request a translation of the standard CBH codes. This will allow the information transmitted to be interpreted to match the customers own internal IT systems.</p>		

3.	Transfer of Ownership Fee	Paper request	\$0.30 p/t
		On-line request	\$0.15 p/t

This charge is incurred where the customer requests CBH to transfer their entitlement (ownership) of grain from one owner to another through a Bulk Transfer of Ownership Form.

Forms are able to be submitted using a paper copy by mail, fax or on-line through StockNet.

The charge is applied per tonne for the total request received dependant on the method in which it is submitted.

4.	Overdue Payment Charges
<p>Interest may be charged on overdue invoices, at the discretion of CBH Ltd.</p>	

The rate will be set annually at 31st October and amended more frequently where there is a significant increase in interest rates, at a rate of 5% above the current 90 day bank bill rate offered by the Commonwealth Bank of Australia or as specified in any other trading agreement signed by both the customer and CBH Ltd.

5.	Grain Cleaning Service Charges	POA
Grain cleaning services can be offered on-site at MGC and the ports. Charges will be advised on request.		
To utilise these services customers should submit an initial enquiry to customersupport@cbh.com.au		

Non-Grower Receival Fees

6.	Non-Grower Receival by Commodity		
Tier 1	Wheat, Lupins, Field Peas, Chick Peas & Faba Beans		\$10.50 p/t
	Barley, Oats, Triticale & Cereal Rye		\$11.70 p/t
	Canola		\$13.55 p/t
Tier 2	Wheat, Lupins, Field Peas, Chick Peas & Faba Beans		\$11.55 p/t
	Barley, Oats, Triticale & Cereal Rye		\$12.80 p/t
	Canola		\$14.55p/t

Non-Grower Receival charges are applied to all loads of grain delivered into the CBH network by non-grower delivery.

These charges cover the costs associated with the receival of grain into the silo, re-positioning and loading into rail and now also includes insurance of the grain in store.

****Please note that the charges listed in this item are the same charges as the Grower Receivals billed direct to the growers. Tier sites are listed at the end of this schedule.**

7.	Grain Assessment Fee	\$1.15 p/t
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This charge covers the cost of grain sampling and testing at the receival site.

8.	Additional Non-Grower Receival Fee	\$1.10 p/t
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This fee is to cover the additional costs of the pre-delivery sampling requirements and the manual process to deliver the grain.

Please refer to the Grain Services Agreement for guidelines on how to deliver Non-Grower Receivals or contact customersupport@cbh.com.au

9.	Transport Recovery Fee	\$1.10 p/t
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This charge will be applied to all grain receivals to recover additional labour costs of

resourcing rail and road outloading and the recovery on investment in transport related outloading infrastructure.

10.	Outturn & Re-Delivery Fee	\$3.20 p/t
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This charge is incurred to recover the costs of outloading grain to a cleaning or drying facility, and then re-delivery into the CBH network.

Grain Storage Service Charges

11.	Time Based Storage fees	See below
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This charge is applied to each tonne of grain stored within the CBH network to cover the following services

- Utilisation of storage facilities
- Standard grain segregation and stack management
- Standard grain protection including fumigations during storage

The fee is calculated on the customers opening balance of each seasons grain in storage as at the 1st of each month and applies to all grain types.

	2008		2009									
Season	1 Nov	1 Dec	1 Jan	1 Feb	1 Mar	1 Apr	1 May	1 Jun	1 Jul	1 Aug	1 Sep	1 Oct
08/09	Free	Free	Free	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.30	\$1.70	\$3.00*
Pre 08/09	\$2.10	\$2.00	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90	\$3.20*

*Charges detailed after the 30th September 2009 are for illustration purposes only and may change.

12.	Non-Standard Segregation Fee	\$2.30 p/t
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Charges apply to customers who elect to receive grain into a non-standard segregation.

CBH will make available a list of standard segregations by 1st October each year reflective of the current season. Any additional segregations listed as non-standard or later introduced will be charged.

13.	Non-Standard Segregation Storage Fee	1st month	\$0.70 p/t
		2nd month	\$0.70 p/t
		3rd month >	\$2.10 p/t

These additional storage fees will apply for grain that is received as a standard segregation during Grower Receivals but then requires special handling or separation. Upon request by a customer and CBH's approval, grain is isolated in a storage that would normally form part of a common stack segregation.

Customers will be charged the additional fee for each month that the grain is in

storage based on the total storage capacity.

Fumigation Charges

14.	Non-Standard Fumigation Fees	POA
Charges may apply where non-standard grain protection services are requested, including but not limited to Methyl Bromide fumigations. Quotations for these services will be provided on request.		

15.	Fumigation Certificates	Single Site	\$82.50
		Multi Site	\$165.00

Where a customer requests a fumigation certificate at one or more destination sites.

Customers must give advance notice to ensure grain has been fumigated if this is a requirement for their needs on outturn.

Requests after the grain has already been outloaded may not be available.

Domestic Outturn & Movement Charges

16.	Domestic Outloading Service Charge	\$3.20 p/t
Fee applies to all grain that is outloaded onto road transport at one of the selected Domestic Destination Sites to an end user.		

17.	Outturn to Rail	\$5.70 p/t
This charge is applied when grain is weighed and outloaded into rail wagons for outturn from the CBH system (ie. railing to the east) from one of the selected Domestic Destination Sites to an end user.		
Grain is pre-weighed to ensure accurate tonnage is outloaded.		

18.	Domestic Transport Coordination	\$POA
Where the customer elects to utilise CBH's transport services to coordinate the movement of grain to their domestic end-user or external packing facilities.		
This service is not guaranteed and will depend on the amount of notice given and the availability of resources.		
A freight rate per tonne will be quoted at the time of request and will be based on full truck loads. Any non-standard requests for tonnages less than the trucks volume may include additional charges.		

19.	Domestic Booking Cancellation Fee	\$75.00 per slot
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Where a customer, their end-user or transporter provides late notice cancellation or fails to pick up grain that has been booked without notice a charge per booking slot may be applied.

Bulk Export Shipping & Port Outloading Service Charges

20.	Vessel Notification Fee	>= 22 days	N/A
		>= 15 days < 22 days	\$1.10 p/t
		>0<15 days	\$2.20 p/t

A nomination fee will apply according to the length of notice a customer provides for a shipment. Notice of shipment includes the grade, tonnage & season where the customer has full entitlement for the nominated vessel within the zone.

21.	Export Outloading Charge	\$8.00 p/t
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Applies to each tonne of grain loaded onto a customers nominated vessel.

This charge includes the cost of moving grain into and throughout the port terminal to be placed in a shipping position, and loading onto a vessel.

22.	Shipping Overtime Charges	See below
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Overtime charges may be incurred where loading shifts of the vessel fall into the overtime schedules shown below.

Customers are able to nominate which shifts their ship is loaded in by booking labour as instructed by them.

Overtime Rates	WEEKDAY (Monday - Friday)			SAT/SUN/PUBLIC HOLIDAYS		
	Day	Eve	Night	Day	Eve	Night
GERALDTON	No charge	\$4,540.50	\$4,540.50	\$4,540.50	\$4,540.50	\$4,540.50
KWINANA	No charge	\$7,771.30	\$7,771.30	\$7,771.30	\$7,771.30	\$7,771.30
ALBANY	No charge	\$4,036.00	\$4,036.00	\$4,036.00	\$4,036.00	\$4,036.00
ESPERANCE	No charge	\$3,628.60	\$3,628.60	\$3,628.60	\$3,628.60	\$3,628.60

Hours of Operation	WEEKDAY (Monday - Friday)			SAT/SUN/PUBLIC HOLIDAYS		
	Day	Eve	Night	Day	Eve	Night
GERALDTON	0700 - 1500	1500 - 2300	2300 - 0700	0700 - 1500	1500 - 2300	2300 - 0700
KWINANA	0730 - 1530	1530 - 2330	2330 - 0730	0730 - 1530	1530 - 2330	2330 - 0730
ALBANY	0730 - 1530	1530 - 2330	2330 - 0730	0730 - 1530	1530 - 2330	2330 - 0730
ESPERANCE	0730 - 1530	1530 - 2330	2330 - 0730	0730 - 1530	1530 - 2330	2330 - 0730

Please Note

* Whole hours charged only

*Four hour minimum applies to all shifts

*Four hour minimum will apply if overtime is booked and the vessel fails survey

23.	Vessel Cancellation fee	\$1.15 p/t
If a vessel has been accepted by CBH under the Export Accumulation Guidelines, any changes to a vessels nominated laycan window or where a vessel is withdrawn without substitution a charge per tonne may apply.		

24.	Shipping Relocation Fee	Kwinana Terminal	\$2.30 p/t
		Geraldton, Albany, Esperance Terminals	\$4.00 p/t
This charge may apply if a cargo for a nominated vessel is held at the terminal and needs to be relocated due to a cancellation or delay.			

25.	Blending fees	Blend onto Ship	\$1.15 p/t
		Pre-blend into cells	\$1.15 p/t
Blending fees are incurred where, at the request of the Customer, two ore more grain grades and/or seasons are blended on outloading into a ship's hold.			
Where a customer has requested a pre-blend into cells, and this is then blended with other grain while outloading into a ship's hold the charge will be applied twice.			

26.	Wharfage fees	\$1.20 p/t
Wharfage charges are applied to Port Outloading services at Kwinana only to cover the costs associated with maintaining the Kwinana Jetty owned by CBH.		
For shipments at other ports, the relevant Port Authority will charge the customer/shipper directly and should be contacted for relevant charges.		

27.	Shipping Agency fees	\$750.00 per ship/port
Where grain is outloaded and the customer requests CBH to attend to the shipping documentation.		

28.	Stevedoring Charges	POA
Stevedoring services are offered for the loading of grain from CBH port facilities. Charges are separate to this schedule and can be obtained by contacting customersupport@cbh.com.au		

Ships failing survey or any delays due to circumstances outside of the control of the Stevedore will be charged to the customer at the applicable hourly rate determined by the Stevedore.

An hourly Stevedore rate will also apply for any unused portion of the shift prior to loading.

29.	Port Access Charge	\$2450 per vessel
This charge will apply to the customer if they request a representative to have access to the berth or terminal and it is deemed necessary by CBH to have terminal staff in attendance. This fee will be waived if the representative stays onboard the vessel during loading. This charge does not cover representatives collection samples during loading.		

30.	Quality Inspection	\$2450 per vessel
Charge will apply if the customer requests an independent representative be allowed to take samples for the duration of the vessel during loading.		

31.	Additional Port/Shipping Information requests	POA
This charge is uncured when a customer requests to obtain additional non-standard information related to shipping.		

Sample Charges

32.	Ship Sample Fees	Per grade ≤ 3kg	\$115.50
		Per kg > 3kg	\$11.55

Ship samples are collected whilst the ship is loading.

CBH provides collection of these standard samples free of charge:

Hatch Samples – 2kg per hatch

Composite Samples – 5kg per batch

Where the customer requests extra sampling collection charges will apply and do not include freight or courier costs

33.	Cargo Sample Fee	Per sample ≤100kg	\$346.50
Cargo samples are samples of grain from the terminal designated for a particular cargo which is collected before the vessel commences loading.			
Charges do not include freight or courier costs.			

34.	Site Sample Fee	Per sample ≤100kg	\$346.50
<p>Charge incurred on request of a site sample per commodity/grade which is representative of the stack of grain at the site.</p> <p>Charges do not include freight or courier costs.</p>			

35.	Pre-Shipment Container Sample Fee	Per sample ≤100kg	\$346.50
<p>A sample of grain from Metro Grain Centre designated for a particular container loading contract which is collected before the containers commence loading.</p> <p>Charges do not include freight or courier costs.</p>			

Container Loading & Bagging Service Charges

All container loading services are provided at the Metro Grain Centre (MGC) unless the customer is notified in writing by CBH of an alternative location.

The services provided include the transportation of containers to and from a nominated container depot, supply and fitting of standard bulka boards, sampling & AQIS inspections and the loading of grain stored within the MGC.

36.	Container Loading Fee	\$27.50 p/t
<p>Charge applies to 20 foot 8'6" Sea containers.</p> <p>Farmer Dressed Bulk</p> <p>For runs of six (6) or more containers loaded continuously during core hours</p> <p>This charge is incurred when one or more containers are loaded to maximum capacity utilising standard CBH container loading equipment.</p> <p>Where containers are of a different configuration this will be deemed as a Non-Standard Service and loading fees will be quoted upon request.</p>		
37.	Small Contract Loading Fee	\$92. 40 per container
<p>Where there is a loading run of less than 6 containers an additional charge per container shall apply on top of the Container Loading Fee.</p>		

38.	Bagged Container Loading Fee	
	Farmer Dressed Bagged (50kg)	\$36.50 p/t
	Farmer Dressed Bagged (30kg)	\$46.75 p/t

<p>Charge applies to 20 foot 8'6" Sea containers.</p> <p>For runs of four (4) or more containers loaded continuously during core hours</p> <p>This charge is incurred when one or more containers are loaded to maximum capacity utilising standard CBH container loading equipment.</p> <p>Where containers are of a different configuration this will be deemed as a Non-Standard Service and loading fees will be quoted upon request.</p>		
39.	Small Contract Loading Fee	\$179.00 per container
<p>Where there is a loading run of less than 4 containers an additional charge per container shall apply on top of the Bagged Container Loading Fee.</p>		

40.	Cancellation/Variation/Reschedule Fees	POA
<p>For full details of the cancellation charges that will apply to all cancellations at different stages of the container contract are referred to in clause 8.9 & 8.10.</p> <p>CBH requires information from the customer in 4 different stages and timelines, cancellation fees at different rates will apply at each stage.</p>		

41.	Blending fees	Blend onto Container	\$1.15 p/t
		Pre-blend into cells	\$1.15 p/t
Blending fees are incurred where, at the request of the Customer, two ore more grain grades and/or seasons are blended on outloading into a container.			
Where a customer has requested a pre-blend into cells, and this is then blended with other grain while outloading into a container the charge will be applied twice.			

42.	Non Standard Services	POA
<p>For services provided that are outside of the normal operating practice of the Container Loading Services at MGC.</p> <p>Services may include, but are not limited to:-</p> <ul style="list-style-type: none"> • Loading containers not of the standard configuration (eg. top loading) • Loading containers from a point that is not one of the two main loading points • Picking up containers from a non-standard location • Dropping off containers at a non-standard location • Transportation in a different method than the supply chain standard <p>Non-Standard services will be offered at CBH's discretion as the provision of same</p>		

may impede on the performance of the standard services.

43.	Container Quality Inspection Fee	\$22 per container
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Applied where customers appoint an independent representative to collect samples whilst containers are being loaded at the CBH Container Loading Facility at Metro Grain Centre.

44.	Pre-Receive Advice Fee	\$52.75 per incident
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Charge applied when customers request changes to PRA's or other documentation.

45.	Contract Changes Administration Fee	\$75.00 per hour
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Where customers request changes to contract details after loading due to the supply of incorrect information by the customer, a fee will be applied per hour to cover the administrative costs of cancelling and re-entering loads. Where an error is made by CBH no charges will apply.

Quotations of full costs can be supplied at the time of the request.

46.	Transport Operator Performance	\$735 per hour
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Where customer designate a non-CBH service provider for container transport, CBH standard operational benchmarks and cost recovery mechanisms apply as per below:-

Minimum Performance Target

The gross number of containers presented for loading under the conveyor must meet a minimum of four per hour.

Financial Penalty

A cost recovery will be charged at a rate of **\$735 per hour** for any shortfall in performance. Financial penalties that accrue under the above arrangements will be recovered from the customer to whom the operator is providing the services.

Please Note – this performance target applies to standard 20 foot containers. Targets and penalties for variations to this size are available by quotation.