



**Australian
Competition &
Consumer
Commission**

Our Ref: 43860
Contact Officer: Susan Hogan
Contact Phone: 02 6243 1045

GPO Box 3131
Canberra ACT 2601
23 Marcus Clarke Street
Canberra ACT 2601
tel: (02) 6243 1111
fax: (02) 6243 1199
www.accc.gov.au

1 November 2010

[name]
[address]

Dear [name]

Australian Hotels Association Divisions application for revocation of authorisation A90987 and substitution of new authorisation A91257 – interested party consultation

The Australian Competition and Consumer Commission (ACCC) is currently conducting an interested party consultation process in relation to an application made by the Australian Hotels Association Divisions in NSW, Victoria, WA, Tasmania, SA, NT, ACT and Queensland (AHA Divisions) on 25 October 2010 for the revocation of an existing authorisation (A90987) and its substitution with a new authorisation (A91257).

The purpose of this letter is to invite you, as a potentially interested party, to comment on the issues raised in this letter and the AHA Divisions' application.

Application for 'reauthorisation'

Attached is a summary of the authorisation process, including how to make a submission to the ACCC.

The AHA Divisions are seeking reauthorisation for current and future members to collectively bargain with various suppliers from time to time. The suppliers cover the following sectors: wagering and/or racing broadcasting services, poker machines, beer, wine, spirits, soft drink, energy, advertising, cigarettes, insurance, confectionary, catering, communication, superannuation, banking, music, accommodation, employment providers, training providers, accounting, auditing, IT services and security.

A full copy of the application for 'reauthorisation' is available on the ACCC's website www.accc.gov.au/AuthorisationsRegister. Alternatively, you may contact Susan Hogan on 02 6243 1045 to obtain a hard copy of the application and submission.

Background

On 1 March 2006, the ACCC granted authorisation (A90987) to the AHA Divisions of Victoria, South Australia, Western Australia, Tasmania and the Northern Territory to conduct collective negotiations with service providers of wagering and broadcasting services. The authorisation granted was for 5 years and was subject to conditions.

Authorisation A90987 expires on 30 April 2011 and the application for reauthorisation seeks to include the AHA Divisions of the ACT and Queensland as well as expand the range of goods and services subject to the collective negotiations.

Request for submissions

The ACCC invites you to make a submission on the likely public benefits and effect on competition, or any other public detriment, from the proposed arrangements.

If you have experience in dealing with the AHA Divisions under the current authorisation, you may wish to outline your general experience of the collective bargaining conduct and views on the public benefits and anti-competitive detriments you consider have actually resulted from the collective bargaining conduct.

If you intend to provide a submission in relation to AHA Divisions' application for authorisation, please do so by **24 November 2010**.

Alternatively, if you would like to provide comments orally, please contact Susan Hogan on 02 6424 1045 or via email susan.hogan@acc.gov.au to organise a suitable time.

Submissions, including oral submissions, will be placed on the ACCC's public register subject to any request for exclusion (guidelines are attached).

Timetable

The ACCC will progress its assessment of the application in a timely manner. An indicative timetable is set out below for your information.

25 October 2010	Lodgement of application and supporting submission.
1 November 2010	Public consultation process begins.
24 November 2010	Closing date for submissions from interested parties.
10 December 2010	Applicant responds to issues raised in the public consultation process.
January/February 2011	Draft determination.

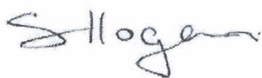
February 2011	Public consultation on draft determination including any conference if called.
March/April 2011	Final determination.

Please advise us if you do not wish to make a submission at this time, but would like to be informed of the progress of the application at the draft and final determination stages. If so, please provide a contact email address for future correspondence.

You may also forward this letter to any other party who may wish to make a submission to the ACCC regarding the application.

This letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Susan Hogan on 02 6243 1045 or susan.hogan@accc.gov.au

Yours sincerely



pp.

Richard Chadwick
General Manager
Adjudication Branch

List of interested parties

- 121 Employment
- A4E Australia
- ABC
- ACT Gambling & Racing Commission
- ACT Gambling & Racing Commission
- ACT TAB
- ActewAGL
- AGL
- Ainsworth Game Technology
- Amarda
- American Express International Inc
- Amtek
- Andale Beer Dispensing Equipment
- Angove Family Winemakers
- ANZ
- AON
- Aristocrat Technologies
- Aruze Gaming Australia
- Aurora
- Astar for Business
- Australian Bankers' Association
- Australian Beverages Council
- Australian Capital Tourism
- Australian Communications and Media Authority
- Australian Consumers Association (Choice)
- Australian Harness Racing Council
- Australian Institute of Training and Development
- Australian Interactive Media Industry Association
- Australian Jockey Club
- Australian Liquor Marketers
- Australian Performing Rights Association (APRA)
- Australian Racing Board
- Australian Securities & Investments Commission
- BankWest
- Bepoz Retail Solutions
- BGA
- Bidvest Hospitality Supplies
- Bistec
- Bitch Brewing
- BOC Gases
- Brewers Association of Australian & New Zealand Inc
- British American Tobacco Australia Ltd
- Brown-Forman Australia
- Butt Free Australia
- Bytecraft Systems
- Campbell Page
- Canberra Convention Bureau
- Capital 3

- Capital Linen
- Capitol Chilled Foods Australia Pty Ltd (Canberra Milk)
- Cashcard Australia
- CDS Gourmet Foods
- CEJ Promotions
- Centrebet
- Check Inn Systems
- Clubs ACT
- Clubs Australia
- Clubs NSW
- Clubs NT
- Clubs QLD
- Clubs SA
- Clubs TAS
- Clubs Victoria Inc
- Clubs WA
- Coca Cola Amatil (Aust) Pty Ltd
- Colliers
- Commissioner for Licensing
- Commonwealth Bank of Australia
- Constellation Wines Australia
- Coopers Brewery
- Council of Small Business Organisations of Australia
- Cripps Nubake
- CRS Australia
- Customers ATM
- Daiquiri King
- Darwin Greyhound Association
- Darwin Turf Club
- De Bortoli Wines
- Department of Broadband, Communications and the Digital Economy
- Department of Education, Employment and Workplace Relations (DEEWR)
- Department of Employment, Economic Development and Innovation
- Department of Employment, Education and Training
- Department of Further Education Employment Science and Technology
- Department of Justice, Workplace Standards
- Department of Racing Gaming & Liquor
- Diageo Australia
- Distilled Spirits Industry Council of Australia Inc
- Drinkwise
- Ebet Gaming Systems
- Empire Liquor
- Employers Mutual
- Energy Action
- Energy Australia
- Europcar
- Expedia Australia Pty Ltd
- Fairfax
- First Degree Commercial Refrigeration
- Flight Centre

- Fonterra
- Food Industry Association WA Inc
- Foodservice Industry Association (FIA) (Victoria / Tasmania)
- Foster's Group
- Fox Sports
- Foxtel Management
- Franklyn Scholar
- Gamblers Anonymous
- Global Coffee Solutions
- Global Gaming Industries
- Good Nuts
- Greyhound Racing South Australia
- Greyhound Racing Victoria
- H & L Australia
- Harness Racing South Australia
- Hill Equipment
- Hobart Greyhound Racing Club
- Hobart Media Centre
- Host Plus
- Hostec International
- Hotel Liquor Wholesalers
- IGT
- Imperial Tobacco Australia Pty Ltd
- Independent Brands Australia
- Independent Distillers Australia
- Independent Gaming
- Inn Quest Australia
- Insurance Council of Australia
- Intrust Super Fund
- Intuit
- Island 2 Island Beverage Company
- James Richardson Group
- Jasol Australia
- Job Support Inc
- Jones Lang Lasalle Hotels
- Keycard ATM
- Knight Frank
- Konami Australia Pty Ltd
- Lastminute.com.au (Australia) Pty Ltd
- Licensing Commission
- Link Solutions
- Lion Nathan
- Liquor Marketing Group
- Liquor Merchants Association of Australia Ltd
- Little Creatures Brewing
- Macmont Gaming Supplies
- Macquarie Broadcasting
- MAX Employment
- Maximum Gaming
- MBF

- ME Bank
- Meat & Livestock Australia
- Melbourne Racing Club
- Mint
- Moonee Valley Racing Club
- MTC Work Solutions
- MYOB
- Myriad Group
- National Australia Bank Limited
- National Employment Services Association
- Nespresso Professional
- Nestle Professional
- Network Gaming
- News Limitd
- Nightlife Music Video Pty Ltd
- NSW Bookmakers Co-operative Ltd
- NSW Department of Gaming & Racing
- NT Department of Racing Gaming & Licensing
- O Group
- Oakley Textiles
- OAMPS Insurance Brokers
- Office for Racing
- Office of Gaming and Racing
- Office of Industrial Relations, NSW Department of Commerce
- Office of the Liquor & Gambling Commissioner
- Options Wine Merchants
- Optus
- Origin Energy
- ORS Employment Solutions
- Page Seager Lawyers
- Perks
- Perod Ricard Australia
- PFD Foodservice
- Philip Morris
- PPCA
- Premium Beverages
- Queensland Bookmakers Association
- Queensland Office of Gaming Regulation
- Racing & Wagering Western Australia
- Racing Victoria Ltd
- Recruitment and Consulting Services Association Ltd (RCSA)
- Retail Systems Australia
- SA Liquor Distributors
- Samuel Smith & Son
- Sanyo Office Machines Pty Ltd
- Schweppes Australia
- SCI Workforce Employment Service
- Shuffle Master
- Sky Channel
- Snack Brands Australia

- South Australian Bookmakers League Inc
- South Australian Thoroughbred Racing Authority
- Southern Cross
- Sportsbet
- St George Bank
- Support Staff
- Sydney Employment Development Services
- Synergy
- Tabcorp
- Tas Hotel and Catering Supplies
- Tasgas
- Tasmanian Bookmakers Association
- Tasmanian Pacing Club
- Tasmanian Polytechnic
- Taylors Wines
- Telcoblue
- Telstra
- The Energy Retailers Association of Australia Limited
- The Smith's Snackfood Company
- Thirst!
- ThoroughVisionN Pty Ltd
- Top Cut Food Industries
- TOTE Tasmania
- Tourism Australia
- Tourism NSW
- Trans Tasman Energy Group
- Trusonic
- Unitab Ltd
- United Innkeeper Association (Thirsty Camel)
- Vectron Systems
- Victoria Racing Club
- Victorian Bookmakers Association Ltd
- Vinatero
- Vintek
- Vittoria Coffee
- WA Bookmakers Association Inc
- WA Department of Commerce
- WA TAB Agents' Association Inc
- Wage Easy Payroll
- Westpac Banking Corporation
- WIN TV
- Winemakers Federation of Australia
- Wotif
- Xcelerate Employment Services