

23 September 2010

*Reference: Authorisation Number A91227 / A91228  
Application for authorisation of Airline Alliance*

To whom it may concern

We the 'Key Wellington Stakeholders' who lodged a first submission with the ACCC on 2 July 2010 make a further brief submission to the ACCC in regards to the draft determination made upon the proposed alliance between Air New Zealand Ltd and Virgin Blue Group by ACCC on 10 September 2010.

The Key Wellington Stakeholders group has engaged with Air New Zealand Limited to discuss the core issues which concern the group in regards to the proposed alliance between Air New Zealand Limited and Virgin Blue Group.

The group is expecting a direct response from Air New Zealand in regards to these core issues. It is our understanding this will be received by us simultaneously with the delivery to ACCC of Air New Zealand's response to its draft determination regarding alliance between Air New Zealand Limited and Virgin Blue Group.

The Key Wellington Stakeholders group has not received any commitments from the proposers and until this response is received will not know whether any commitments made by the proposed alliance partners resolve its concerns or not.

We look forward to receiving the response and communicating our reaction to it to both the partners of the proposed alliance and the ACCC as it deliberates its final determination upon the proposed alliance.

The Key Wellington Stakeholders group comprise the following organisations (in alphabetical order):

- **Greater Wellington Regional Council:** Greater Wellington Regional Council is the regional authority for the Greater Wellington area.
- **Grow Wellington:** Grow Wellington is the regional economic development agency charged with the delivery of the economic aspects of the Wellington Regional Strategy.
- **Positively Wellington Tourism:** Positively Wellington Tourism is the Regional Tourism Organisation responsible for marketing and promoting Wellington.
- **Wellington City Council:** Wellington City Council is the local territorial authority for Wellington city.
- **Wellington Employers' Chamber of Commerce:** Wellington Employers' Chamber of Commerce: Wellington Employers' Chamber of Commerce has a membership of over 1,600 businesses in Wellington. It promotes policies that reflect the interests of the local business community and the development of the Wellington economy.
- **Wellington International Airport Limited:** WIAL is the owner and operator of Wellington International Airport.

Yours Sincerely



Fran Wilde  
Chairperson  
Greater Wellington Regional Council