

D'Ettorre, Gina

From: Norm & Deb Jenzen **EXCLUDED FROM PUBLIC REGISTER**

Sent: Wednesday, 14 July 2010 11:20 PM

To: D'Ettorre, Gina

Subject: Grain Express

Hi Gina just a few points in favour of grain express

For the grower

- * Faster turn around times and the ability to market grain on line at your convenience.
- * More flexible when supplying domestic market picking up warehoused grain at any site.
- * Transparent freight cost no hidden cost as previous.
- * Reduced handling cost to the grower in out turn of bins. (Not opening bins to get small tons out)
- * the ability for CHB to implement grower weighted average system so growers receive full value for the grain.
- * More market choice growers can access all marketers no matter what zone they deliver to.

For the marketers

- * Greater access to all growers across the state regardless of out turn cost.
- * Direct control over acquisitions services being introduced through load net.
- * Better quality management in regards to stock management.
- * Guaranteed domestic service and continued stock supply.

Since the introduction of grain express, the flow of our grain through the cbh system has become simpler as we trade domestically and internationally, life has become much easier as the cost are all ready known, making it easy when selling grain.

Cheers Norm Jenzen

RSJENZEN CO

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