



AUSTRALIAN STEEL ASSOCIATION INC.  
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September 1, 2009

Attention: Ms Sharon Clancy  
ACC  
Via email: [Sharon.clancy@accc.gov.au](mailto:Sharon.clancy@accc.gov.au)

Dear Sharon

BlueScope Steel is the sole Australian producer of the HRC example and their current (September delivery) price to their stockist/distributor outlets is A\$900 per Tonne.

The imported price quoted was the August 2009 buy price which would land in Australia October/November 2009 and the price is line ball with the Australian price.

I would also like to thank the Commission for creating an opportunity for my member companies to meet with the CEO of AAT, Mr C. Faulkner.

For your information, Mr Faulkner contacted me and we met on Monday, 31<sup>st</sup> August 2009.

The discussions were encouraging and I will be writing to Mr Faulkner to arrange ongoing dialogue on the AAT level and cost for services to my members.

Significantly, Mr Faulkner acknowledged that break bulk cargo, especially our steel products, whilst volume driven, is an important revenue stream for AAT and our concerns at Brisbane, etc. will be addressed.

The ASA is fully prepared to contribute in having our past and current issues being resolved by AAT commencing with the central issue of accountability.

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As the Commission is aware the Brisbane situation and arrangements do not allow ASA members to have any real alternative than to rely on AAT and the frustrations on service, etc. have basically emanated from ASA members having no direct commercial relationship with AAT.

We look forward to the Commission's Draft decisions on Authorisations and will work to having a more productive and mutually beneficial relationship with AAT.

Sincerely,

**M.J. Howard**  
CEO