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Our Ref: C2009/23 Contact Officer: Monica Bourke Contact Number: 02 6243 1351

January 2009

Mr Greg Hipwell
Partner
Deacons
Level 15, RACV Tower
485 Bourke Street
Melbourne VIC 3000

Dear Mr Hipwell

Third line forcing notification N93732 lodged by Isuzu Australia Limited

I refer to the above third line forcing notification lodged with the Australian Competition and Consumer Commission (the ACCC) on 24 December 2008. The notification has been placed on the ACCC's public register.

Isuzu Australia Limited (IAL) has described the conduct as:

IAL intends to offer and supply engines to Dealers provided that if a customer who purchases an engine from a Dealer requests modifications to the engine, the Dealer either:

- (i) engages an Isuzu Diesel Enhancement Centre dealer (IDEC Service Provider) to make such modifications prior to delivery of the engine to the costumer or
- (ii) refers the customer to an IDEC Service provider who would be able to provide such services directly to the customer.

Legal immunity conferred by the notification commenced on 7 January 2009.

On the basis of the information that you have provided, it is not intended that further action be taken in this matter at this stage. This assessment has been made on the basis that IAL will disclose all relevant terms and conditions to prospective consumers of Isuzu industrial and marine engines and who may require engine modifications.

As with any notification, please note that the ACCC may act to remove the immunity afforded by the notification at a later stage if it is satisfied that the likely benefit to the

public from the conduct will not outweigh the likely detriment to the public from the conduct.

A copy of this letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Monica Bourke on (02) 6243 1351.

Yours sincerely

Dr Richard Chadwick General Manager

Adjudication Branch