



**Australian  
Competition &  
Consumer  
Commission**

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Our Ref: A91200  
Contact Officer: Jessica Buik  
Contact Phone: 02 6243 4940

December 2009

[name]  
[address]

Dear [name]

**Board of Airline Representatives of Australia Inc application for revocation and substitution of an authorisation A91200 - interested party consultation**

The Australian Competition and Consumer Commission (the ACCC) has received an application for re-authorisation (revocation and substitution) from the Board of Airline Representatives of Australia Inc (BARA). The ACCC invites you to comment on the application. Attached is a summary of the authorisation process including how to make a submission to the ACCC.

BARA and its members are seeking re-authorisation to negotiate and bargain collectively with airport operators and providers of other essential airport services at international airports, and agree on terms and conditions of acquisitions of such services, including prices, on an airport by airport basis.

The authorisation previously granted to these arrangements in July 2005 is due to expire on 29 July 2010.

A full copy of the application for re-authorisation is available on the ACCC's website <[www.accc.gov.au](http://www.accc.gov.au)>. Alternatively, you can contact Jessica Buik on 02 6243 4940 to obtain a hard copy of the application and submission.

**Request for submission**

The ACCC invites you to make a submission on the likely public benefits and effect on competition, or any other public detriment, from the proposed arrangements.

If you intend to provide a submission in relation to BARA's application for re-authorisation, please do so by **Friday 8 January 2010**.

*This letter was sent to the attached list of interested parties on 11 December 2009.*

*JB*

Alternatively, if you would like to provide comments orally, please contact Jessica Buik on 02 6243 4940 to organise a suitable time.

Submissions, including oral submissions, will be placed on the ACCC's public register subject to any request for exclusion (guidelines are attached).

### **Timetable**

The ACCC will progress its assessment of the application in a timely manner. An indicative timetable is set out below for your information.

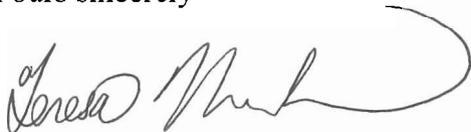
<b>26 November 2009</b>	Lodgement of application and supporting submission.
<b>11 December 2009</b>	Public consultation process begins.
<b>8 January 2010</b>	Closing date for submissions from interested parties.
<b>January 2010</b>	Applicant responds to issues raised in the public consultation process.
<b>March 2010</b>	Draft determination.
<b>March/April 2010</b>	Public consultation on draft determination including any conference if called.
<b>April/May 2010</b>	Final determination.

Please advise if you do not wish to make a submission at this time, but would like to be informed of the progress of the application at the draft and final determination stages. If you are able to please provide a nominated contact email address for future correspondence.

You can also forward this letter to any other party who may wish to make a submission to the ACCC regarding the application.

This letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Jessica Buik on 02 6243 4940.

Yours sincerely



Teresa Nowak  
Acting Director  
Adjudication Branch

**Application for revocation and substitution A91200**  
**Interested Parties Consulted**

Adelaide Airport Limited  
Brisbane Airport  
Corporation Pty Limited  
Cairns Airport  
Darwin International Airport  
Melbourne Airport  
Perth Airport  
Sydney Airport Corporation  
Limited  
Gold Coast Airport  
Newcastle Airport Limited  
Avalon Airport Australia  
Canberra Airport  
Coffs Harbour Airport  
Hobart International Airport  
Learmonth Airport,  
Exmouth Shire Council  
Lord Howe Island Airport  
Port Hedland Airport  
Townsville Airport  
Alice Springs Airport  
Dubbo City Airport  
Kalgoorlie-Boulder Airport,  
City of Kalgoorlie-Boulder  
Launceston Airport  
Rockhampton Airport  
Katherine-Tindal Airport,  
Katherine Town Council  
Horn Island Airport, Torres  
Shire Council  
Norkolk Island Airport  
Christmas Island Airport  
Cocos (Keeling) Islands  
Airport  
Air Services Australia  
Bureau of Meteorology  
The Treasury  
Australian Federation of  
International Forwarders  
TTF Australia  
Department of  
Infrastructure, Transport,  
Regional Development and  
Local Government  
Australian Federation of  
Travel Agents  
CHOICE  
Australian Chamber of  
Commerce and Industry  
Australian Tourism Export  
Council  
International Air Services  
Commission

International Air Transport  
Association  
West Australian Tourism  
Commission  
Overnight Airfreight  
Operators Association  
Regional Aviation  
Association of Australia  
Tourism Australia  
Australian Airports  
Association Ltd  
Consumer Action Law  
Centre  
Australian Services Union  
Centre for Asia Pacific  
Aviation  
Civil Aviation Safety  
Authority  
Aeroflot  
Aerolineas Argentinas  
(Australian Office)  
Aircalin  
Air Canada  
Air India  
Air Mauritius  
Air New Zealand  
Air Pacific Limited  
Air Vanuatu  
Asiana Airlines Inc.  
Austrian Airlines  
Cathay Pacific Airways  
Delta Airlines  
Emirates  
Etihad Airways  
EVA Airways  
FedEx  
Garuda Indonesia  
Japan Airlines Ltd  
Korean Air  
Malaysia Airlines  
Philippine Airlines  
Qantas Airways Ltd  
Qatar Airways  
Royal Brunei Airlines  
Scandinavian Airlines  
Singapore Airlines Ltd  
South African Airways  
Thai Airways  
Turkish Airlines  
United Airlines  
Vietnam Airlines  
Virgin Atlantic Airways  
Air France  
British Airways  
China Southern Airlines  
Gulf Air  
Polynesian Airlines

Virgin Blue  
Tiger Aviation Pte Ltd  
Lufthansa German Airlines  
KLM Royal Dutch Airlines  
Continental Airlines  
UPS