



GPO Box 3131 Canberra ACT 2601

23 Marcus Clarke Street Canberra ACT 2601

> tel: (02) 6243 1111 fax: (02) 6243 1199

www.accc.gov.au

Contact Officer: Erin Donohue Contact Phone: (02) 6243 1291



November 2009

Ms Tania Zordan Zordan Legal Suite 508, 3 Kings Cross Road Rushcutters Bay NSW 2011

Dear Ms Zordan

Harvey World Travel Franchises Pty Limited exclusive dealing notification N94267

I refer to the above third line forcing notification lodged with the Australian Competition and Consumer Commission (the ACCC) on 15 October 2009. The notification has been placed on the ACCC's public register.

To assist the ACCC in its assessment of the public benefits and detriments of the notification, I would appreciate your response to the following questions:

- 1. How was the nominated supplier selected? For example, was the supplier selected through a tender process?
- 2. Are there processes in place to review the POS system provided by the nominated supplier to ensure that the claimed public benefits continue to be met?
- 3. How will the requirement to acquire a point of sale system from Southern Cross Distribution Systems be implemented and are there any transitional arrangements for existing franchisees?

I would be grateful for your response to this letter by 16 November 2009.

A copy of this letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Erin Donohue on (02) 6243 1291.

Yours sincerely

Dr Richard Chadwick

General Manager Adjudication Branch