

Roy, Lauren

Subject: EBay Exclusive Dealing Submission [SEC=UNCLASSIFIED]

Categories: SEC=UNCLASSIFIED

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-----Original Message-----

From: Denise [REDACTED]
Sent: Friday, 18 April 2008 1:19 PM
To: Adjudication
Subject: EBay Exclusive Dealing Submission

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Please find below my submission regarding EBay's Exclusive Dealing Proposal.

I believe that the introduction of the 'PayPal Only' policy is extremely anti-competitive and a violation of Fair Trading Law in consideration that EBay also owns Paypal.

I also cannot believe that EBay's actions and intention to completely monopolise the payment side of what is essentially a private auction can be legal.

I am a very small family oriented part-time seller on EBay and my profit margin is only around the 2-3% mark. With EBay's new PayPal only policy, this will drop my margin to less than 1.5%, because of the PayPal fees involved.

This will make my continuation in business impossible and I will be forced to stop selling. The only other alternative is to raise my prices, which will incur a drop in business sales as buyers look for alternative cheaper prices. By raising my prices, I will incur higher fees from EBay/PayPal which will defeat the purpose. The final result boils down to the fact that I will be driven out of selling.

I cannot believe that I am the only seller in this situation, there must be 1000's of other home-based businesses who will suffer as much, if not more than I will, should EBay be permitted to implement this.

The general effect of this will be a massive reduction in the competitiveness in the market place due to so many sellers being driven out of business.

Denise Gunn