

Roy, Lauren

From: Chisholm, Shane
Sent: Thursday, 17 April 2008 9:23 AM
To: Roy, Lauren
Subject: FW: eBay International AG exclusive dealing notification N93365,-interested party consultation [SEC=UNCLASSIFIED]

Categories: SEC=UNCLASSIFIED
ACCC Classification: SEC=UNCLASSIFIED

-----Original Message-----

From: Blanch, Belinda On Behalf Of Adjudication
Sent: Thursday, 17 April 2008 9:22 AM
To: Chisholm, Shane
Subject: FW: eBay International AG exclusive dealing notification N93365,-interested party consultation [SEC=UNCLASSIFIED]

**EXCLUDED FROM
PUBLIC REGISTER**

-----Original Message-----

From: Ben Staples [mailto:
Sent: Thursday, 17 April 2008 1:38 AM
To: Adjudication
Subject: Re: eBay International AG exclusive dealing notification N93365,-interested party consultation

Dear Sir / Madam,

Whilst I am disappointed with eBay's decision to enforce sellers to only offer PayPal and COD as a form of payment for goods and services on eBay, I do not think it will have a detrimental impact to the public using eBay.

I believe it's main impact will only disadvantage sellers on eBay who will be forced to pass on costs and therefore make items offered on eBay less competitive to other e-commerce businesses. In the end, it will most likely be eBay who loses following a reduction in transactions and lost customer loyalty.

I also believe that eBay will be hard pressed to fully enforce the system as many sellers provide alternate payment options outside of eBay as currently offered.

For example, many sellers currently offer website links or phone numbers to contact the seller, where they then offer alternative payment options outside of eBay such as bank deposit. This process is legitimate in a legal sense but discouraged and prohibited by eBay's terms and policies. However, they have little power preventing it and I think you will see it rise if their new conditions prevail.

In summary, I don't believe opposing the proposed changes will protect the consumer any more than the current conditions presently provided. eBay will learn whether the changes are of benefit to them based on customer satisfaction and loyalty in the long term.

Kind regards

Ben Staples

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