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March 31<sup>st</sup>, 2008

David Hatfield  
A/g General Manager  
Adjudication Branch  
Australian Competition and Consumer Commission  
GPO Box 3131  
Canberra ACT 2601

Dear Sir

**Applications for Authorisation by Job Futures Ltd  
A91084, A91085, 25<sup>th</sup> March 2008**

I am writing in support of Job Futures applications for Authorisation and Interim Authorisation.

JobCo. Employment Services Inc. is a not for profit employment, training and counselling service that has been in existence since 1994. JobCo. runs a range of employment programs including; Job Network; Disability Employment Assistance; Jobs Capacity Assessments; Personal Helpers and Mentors Program; Personal Support Program; Community Work Coordinator; Work for the Dole programs; Supported Wage Assessors; Workplace Modifications Scheme; Traineeships; New Apprenticeships.

JobCo. works with the most disadvantaged within its community and has a particular focus on assisting people with mental health issues. JobCo. has seven offices located across metropolitan Melbourne and has been a member of Job Futures since 1998.

The market for government funded employment services is extremely competitive. The contractual and performance management arrangements that operate in the sector are complex and changing. Since its creation in 1998, it has become harder for small-medium size organisations to enter and retain a place in the market – particularly in Job Network. Yet these organisations play an important role in ensuring that services for disadvantaged people meet the specific needs of local communities.

**AUST. COMPETITION &  
CONSUMER COMMISSION  
CANBERRA**

**-2 APR 2008**

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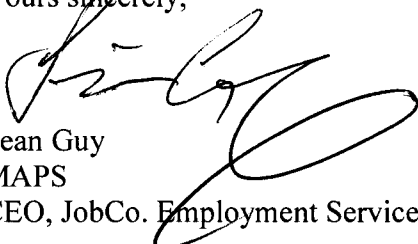
My organisation delivers a range of local programs and services to our community which are important to community well being. We are able to link these initiatives with our employment programs, delivered as part of Job Futures.

As a national provider, Job Futures is able to tender for and deliver programs that are nation or Statewide. This enables organisations like mine to participate in delivery of these programs where otherwise we would not be able to do so. For example we have previously delivered the Green Corps programme – which engages 17-20 year olds in environmental projects – under sub contract to Job Futures in our community. Job Futures Ltd is contracted to deliver this across NSW, ACT, NT and Queensland.

Job Futures unique collaborative arrangement enables organisations like [insert member name] to deliver quality services while retaining their local focus and identity. We are able to access resources through Job Futures (like on line reporting tools, training and support) which, as a lone provider, we could not.

JobCo. supports this application for authorisation and believes that the continued operation of the Job Futures model contributes to a more diverse market for government funded employment services.

Yours sincerely,



Sean Guy  
MAPS  
CEO, JobCo. Employment Services Inc.