National Dirt Racers Association Inc

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25th March 2008

Monica Bourke ACCC Your Ref: C2008/283, C2008/287 and C2008/289 adjudication@accc.gov.au

Re: Exclusive Dealing Notification lodged by NASR and others

In response to your request as an interested party to the above application.

The National Dirt Racers Association Inc held an informal meeting to discuss our response to the application made by NASR and others for exclusive dealings. The following response has been completed on behalf of National Dirt Racers Association Inc members.

IPS 1 (interested party submission)

- 1a. How important is it to hold a NASR license if you are a speedway driver.
- 1a. It is not important, the process of obtaining a speedway drivers license is the same as all other associations.
- 1b. What other race controlling bodies provide licenses and/or manage speedway events that drivers can attend instead of NASR approved events ?
- 1b. Ourselves (NDRA Inc) and many others, some have been listed as interested parties by your office while some are not listed.

IPS₂

- 2a. Do drivers obtain their own insurance? Why or why not?
- 2a. Yes, all members of the NDRA have access to a group personal injury insurance policy if they choose.
- 2b. how difficult is it to obtain personal injury insurance as a speedway driver or track/venue operator.
- 2b. It is not difficult, as members of the NDRA Inc have direct access to a group personal injury policy.
- 2c. who are the main providers of insurance?
- National Dirt Racers Association Inc, Brokered by Gow Gates insurance brokers, Insurance provider - SLE worldwide, Underwriter - Lloyds of London, (APRA approved)

NASR and others.

- 2d. What is the approximate cost for obtaining insurance for speedway racing?
- 2d. NDRA Inc membership of \$22.00 plus premium senior driver \$70.00, Junior driver / Pit crew / Official\$35.00.

IPS₃

- 3. Does this prevent licensees/members from taking out their own insurance?
- 3. The NDRA Inc can only assume that it would financially deter the NASR member from doing so.

IPS 4

- 4a. Do drivers race at both NASR and non NASR approved events and venues.
- 4a. Yes
- 4b. Does this deter a driver from racing at non NASR approved events and tracks.
- 4b. Yes, as per the statement made in your question.

IPS₅

- 5a. How important is it for a venue or track to be NASR approved
- 5a. In our opinion it is not important.
- 5b. outline the effect of not being NASR approved might have on these tracks.
- 5b. Not being "NASR approved" opens the tracks and venues to more racing competitors and racing categories that are excluded under the NASR requirements.

IPS 6

- 6a. How important is it for a sprint car driver, saloon car driver, V8 dirt modified driver to be a member of the SCCA, ASCF, DMA?
- 6a. It is a known fact throughout Australia that to compete in any one of the three listed bodies, the driver must be a NASR member without any options, as these three bodies are all shareholders of NASR Pty Ltd.
- 6b. Are there alternative racing body organizations that operate events and/or tracks in these categories of racing.
- 6b. Please be aware that there are many alternative bodies similar to the three bodies listed.

The sport of speedway racing has existed in it's current infrastructure for more than 100 years. The NDRA Inc feel that any organisation that has been set up as a profit making company inside an amateur sport for the benefit of shareholders could be a detriment to the whole sport.

At last count there are approximately 100 speedway race tracks around Australia and yet there are only 2 that have applied to your department for exclusive dealing.

Your interested party list has 46 interested parties yet only 3 have applied. The NDRA Inc are aware of several more that should also be listed. But to make a fair estimate there would be in excess of 50 organisations that we know of.

I would also like to ask that if NASR's insurance is restrictive as per question 4, then wouldn't this make NASR's insurance inadequate in a sport as vast as speedway in Australia even if it is complimentary.

The National Dirt Racers Association Inc would like to thank your department for the opportunity to respond to such an important issue and please feel free to contact our office for any further information you may require.

For & On Behalf of the NDRA Inc

Anne Dicker National Secretary