
From: Hird, Louise
Sent: Thursday, 20 September 2007 11:33 AM
To: 'DavidG@amavic.com.au'
Subject: CB00004 - further information [SEC=UNCLASSIFIED]

Dear David

Thank you for your prompt response to my email of last Tuesday. In addition, the ACCC would like to clarify how the AMA envisages negotiating pricing for all of the doctors involved.

The ACCC notes that, within the group of 39 doctors there are many different specialists listed. It may be that certain specialists, particularly those in specialties that are in short supply/ high demand, are able to command a higher fee than other specialists. Similarly, more experienced specialists may be able to command a higher fee than others. In this context, I would appreciate if you could clarify how the AMA proposes to negotiate pricing for all of the different specialists collectively. Does the AMA propose to collectively negotiate a uniform percentage above the MBS for all doctors? How does the AMA envisage differences in experience to be taken into account in the collective negotiation process?

This email has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact me on 03 9290 1484 or Isabelle Arnaud on 02 6243 1049.

Regards

Louise

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