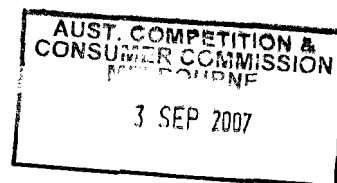


30 August 2007

FILE No.
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MARS/PHISM:



Mr Gavin Jones
Director, Adjudication Branch
Australian Competition & Consumer Commission (ACCC)
Level 35, The Tower
360 Elizabeth Street
MELBOURNE VIC 3000

Dear Mr Jones

I write with regard to your letter dated 27 August 2007 concerning collective bargaining notification CB00003, lodged by the Australian Newsagents' Federation (ANF).

The ANF advises the following:

1. Collective Bargaining engaged in under the existing authorisation A90804

ANF Western Australian members have neither sought nor engaged in a collective negotiation with WAN under the terms of the authorisation granted in 2004.

The ANF feels that the notification currently under consideration by the ACCC is a practical and representative approach to negotiating with the WAN. The original authorisation of 2004 included other parties within the newsagency industry - namely the Queensland Newsagents' Federation (QNF), and the Newsagents' Association of NSW and ACT (NANA).


The ANF is seeking to utilise the ACCC's notification process for its negotiations with the WAN with the aim of facilitating a co-ordinated and clean approach by which our members will be represented most effectively.

2. Boycott Activity

The ANF is not seeking to obtain protection from legal action in relation to any collective boycott arrangement through the current collective notification. The ANF reserves its right to use the collective boycott provision in a further notification should the current collective negotiations fail.

3. List of persons on whose behalf the notification is lodged

The ANF is endeavouring to collect the relevant entity name of each Western Australian newsagent represented in the notification and will provide a full, revised list of the parties to the ACCC accordingly.

 www.anf.net.au

Should you have any further questions regarding this matter please telephone Sophie Klineberg, Policy & Research Officer on (02) 8425 9600.

Yours sincerely



Don MacAskill
National Policy Manager
Australian Newsagents' Federation