

AUSTRALIAN COMPETITION AND CONSUMER COMMISSION

NOTE FOR FILE

MATTER	Applications for authorisation A91031 & A91032 lodged by Sky Channel Pty Ltd (Sky), Tabcorp Holdings Limited (Tabcorp) and ThoroughVision Pty Ltd (TVN)
Participants	Australian Hotels Association (AHA) – Bill Healey, Director National Affairs, Ian Horne, SA AHA (by phone), Amanda Freuy, WA AHA (by phone), Justin O'Connor, QLD AHA (by phone). ACCC - Scott Gregson, Joanne Palisi, Danielle Staltari, Monica Bourke.
DATE:	6 June 2007
OFFICER:	Monica Bourke
FILE:	C2007/556
VENUE:	ACCC Office Canberra

The Australian Hotels Association (AHA) requested a meeting with ACCC staff to discuss the draft determination which proposes to grant conditional authorisation to the Memorandum of Understanding (MOU) between Tabcorp/Sky and TVN.

ACCC staff explained the authorisation process and the main issues outlined in the draft determination.

The AHA raised concerns regarding the price of Sky Channel which hotels may be required to pay following the implementation of the MOU. In particular, the AHA noted the potential for:

- Tabcorp to increase the price paid by hotels for access to the Sky Channel and
- Tabcorp to adopt different pricing for hotels in different states for access to the Sky Channel.

ACCC representatives invited the AHA to provide further specifics should they wish.